



LEADERSHIP

THE SUPPER CLUB: PEER TO PEER NETWORKS



IMPACT
FOR
SCALEUPS


JOB CREATION
11,499


AV SALES GROWTH
34%↑


ACCESS TO MARKETS
INTRODUCTIONS AND CONNECTIONS
20,160

The Supper Club is a 14-year-old membership community of entrepreneurial founders and CEOs of high-growth businesses. Members' companies range from £1m to £100m in sales, with average turnover of £18m and average growth of 34% year-on-year. All individuals considered for membership must have an ambition to scale their business.

PERSONALISED PEER SUPPORT

The Supper Club organises 25 monthly events and engages 400 members each month with peer learning, social networking and member services. In 2016, more than 20,000 introductions and connections were made between members, partners and alumni of The Supper Club and its wider network.

Members learn from their peers at roundtable events while a dedicated membership team manages year-round online and offline support and connections. Members are actively matched on personality, experience and expertise at appropriate events and forums to make the most of peer learning. The aim is to enable members to make timely and informed decisions about running and scaling their business. Technical experts run masterclasses and workshops on everything from leadership to financial management. The Supper Club also works with partners to provide corporate finance and growth capital options to its members.

Founders can also access more personalised monthly forums with mentors, coaches and advisers. The Club has a special interest group for members launching or expanding in the US, and holds "Directors Day" events for senior managers working in founder-led businesses to enable them to step up into leadership roles.

The Supper Club also runs an early stage investor group – The Investment Club – for members to invest in, advise and mentor high-potential startups. It works in partnership with some of its members to provide further support, such as discounted office and meeting space.

FOR FURTHER INFORMATION

For further information about the programme: <http://www.scaleupinstitute.org.uk/scale-up-programmes/>

"Connections through The Supper Club have directly helped us increase our turnover by 15%."

ANDREW HOOKWAY
Founder & CEO,
Extech IT

"The Supper Club is the sum of many valuable things but the most important to me is the sharing of information – issues faced, opportunities presented, with a peer group of business founders and entrepreneurs in a completely open, trusting and fun environment. It was a revelation for me and a revolution for my business."

GRAHAM PAINTER
Founder, Cream

CALL TO ACTION

Dedicated account management is at the heart of this programme. Others can learn from the active matching of scaleups to appropriate events and forums.