



# LEEDS CITY REGION LEP

Data provided by ONS



TOTAL NO. OF SCALEUPS

1,355



NO. BY EMPLOYEE GROWTH

555



NO. BY TURNOVER GROWTH

1,095



NO. BY EMPLOYEE AND TURNOVER GROWTH

295



TOTAL EMPLOYEES

179,911



TOTAL TURNOVER

£25.1bn

## KEY SECTORS



PROPERTY/LAND DEVELOPMENT AND CONSTRUCTION



WHOLESALE



MANUFACTURING AND ENGINEERING



DISTRIBUTION

### TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

#### HARVARD ENGINEERING

Manufactures LED, wirelessly controlled and other lighting products.

#### LANES GROUP

Provides waste water management services, specialising in the inspection and clearance of drains or sewers.

#### SIGMA

Provides advice on the installation, use and disposal of retail fittings and fixtures.

#### KEELHAM FARM SHOP

Operates farm shops, selling a range of foods and drinks.

#### ONEMEDICALGROUP

Provides a range of services to the NHS, including general healthcare provision, property development, and GP practice management.

### TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

#### RUSHBOND

Operates a property investment and development company, working on projects across a range of sectors, including residential, retail and commercial.

#### DAVID WOOD BAKING

Produces a range of frozen bake-off and artisan bakery products for trade clients.

#### PRODUCTION PARK

Operates a live events venue with large amounts of space and no noise restrictions.

#### HB PROJECTS

Operates a construction company offering pre-construction, design, building and site management services on a contractual basis. The company specialises in industrial, retail and commercial construction projects.

#### CADDICK GROUP PLC

Operates a number of companies in the civil engineering and property development industry.

Data powered by Beauhurst

## LOCAL LEP SCALEUP PROGRAMMES

Leeds City Region LEP is working with partners to develop a new database to identify companies with high growth potential and track performance.

It has also completed the first stage of a research project, run in partnership with the University of Leeds, using detailed interrogation of performance data to identify those companies with scaleup potential.

Further research and analysis will now pinpoint the services these companies most need and how it is best delivered. This will include assessing the suitability of services already available.

A team of Growth Managers work directly on a one-to-one basis with growth orientated scaleups across the district, proactively recruiting those organisations with growth ambition and potential.

The LEP has two key scaleup projects Strategic Business Growth and AdVenture, which will deliver peer to peer networks for scaleup businesses as part of their delivery models as well as providing accommodation and accelerator-type support for high growth firms.

## FOR FURTHER INFORMATION:

To see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at [www.scaleupinstitute.org.uk](http://www.scaleupinstitute.org.uk)

## SCALEUP VIEWS:

Access to talent is a key barrier to growth, as is access to international markets. They are likely to see the value in recruiting people into the business with experience of scaling a business or of working in a larger business, rather than using mentors or peer to peer networks. They do though value local support from accountants, LEPs and Growth Hubs.

Analysis by BDRG Continental from the Scaleup Survey 2017

## TOP 3 BARRIERS TO GROWTH:



TALENT AND SKILLS

Access to the talent you can hire who can do the jobs you have available



ACCESS TO MARKETS

Access to markets and customers internationally



LEADERSHIP

Leadership development: training and developing the people you have

## WANT TO SEE MORE OF:

- Local and Regional Government e.g. LEPS, Growth Hubs, city councils
- Peer to peer networks
- Local professional services eg accountants and lawyers



**WHAT'S NEXT/FUTURE PLANS:** Two new innovation and incubation centres, at the Universities of Leeds and Huddersfield will offer a new suite of services for scaleups, including accommodation and an accelerator-type environment for high growth firms.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2015. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.