

GREATER BIRMINGHAM AND SOLIHULL LEP



Data provided by ONS

KEY SECTORS:



TOTAL NO. OF SCALEUPS

940



NO. BY EMPLOYEE GROWTH

355



NO. BY TURNOVER GROWTH

765



NO. BY EMPLOYEE AND TURNOVER GROWTH

180



TOTAL EMPLOYEES

79,305



TOTAL TURNOVER

£11.6bn

TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

UK POWER RESERVE

UK Power Reserve operates a portfolio of power plants that help improve supply at times when there is high demand on the national grid.

MV KELLY

MV Kelly offers civil engineering and building services, specialising in groundworks and infrastructure.

STEEL PROCESSING (MIDLANDS) LTD

Steel Processing (Midlands) Ltd manufactures a variety of steel products and fittings.

TEACHERACTIVE

TeacherActive supplies a variety of teachers, such as cover teachers and teaching assistants, for schools.

PALETTE LINE

Palletline operates a distribution company which offers a range of services including next-day delivery, lift assistance and European transport.

TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

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BOX LIMITED

Box Limited sells a wide range of technology products such as computers, TVs, printers and home appliances.

HANNAFIN CONTRACTORS

Hannafin Contractors provides construction related services such as demolition, excavation, site preparation and deconstruction.

TAMWORTH STEEL

Tamworth Steel offers a range of steel related services such as drilling, grinding and sawing as well as stockholding services.

Data powered by Beauhurst

LOCAL LEP SCALEUP PROGRAMMES

Greater Birmingham and Solihull LEP has been focusing on innovating the ecosystem to build a solid foundation of support for scaleups. Supported by an account managers scaling business can access 32 separate programmes in the region plus 11 ERDF-funded programmes designed to promote high growth. Three one-day ScaleUp Workshops with follow-on clinics are planned after a successful pilot.

The LEP is developing new initiatives to increase access to funding, including holding a series of Investment Readiness Workshops in partnership with VC firm Midven and the NatWest Accelerator. With a new Access to Finance advisor and portal in place the LEP is working to connect angel investors, MEIF funders and corporate financiers to business support locations across the region. The aim is to unlock over £50 million in funding.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at www.scaleupinstitute.org.uk

SCALEUP VIEWS:

The key barriers to growth are access to talent and leadership development, alongside access to UK markets and tax breaks. They are looking for primarily local support through peer to peer networks, local professional services, LEPs as well as national support from Innovate UK.

Analysis by BVA BDRC from the Scaleup Survey 2018

TOP BARRIERS TO GROWTH:



TALENT AND SKILLS

Access to the talent you can hire who can do the jobs you have available



ACCESS TO MARKETS

Access to markets and customers in the UK



LEADERSHIP

Leadership development: training and developing the people you have

Access to tax breaks

WANT TO SEE MORE OF:

- Peer to peer networks
- Innovate UK
- LEPs (Local Enterprise Partnerships)
- Local professional services e.g. accountants and lawyers



WHAT'S NEXT/FUTURE PLANS: In Spring 2019 the LEP will launch a new scale up accelerator programme focused on helping 30 businesses to experience accelerated growth of 20% or more within a six month period. Using a peer to peer learning format, businesses will be supported to deal with a range of scale up challenges and receive coaching support from industry partners.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.