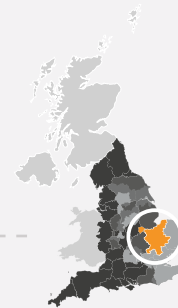


GREATER CAMBRIDGE AND GREATER PETERBOROUGH LEP



Data provided by ONS

KEY SECTORS:



TOTAL NO. OF SCALEUPS

855

NO. BY EMPLOYEE GROWTH

335

NO. BY TURNOVER GROWTH

705

NO. BY EMPLOYEE AND TURNOVER GROWTH

185

TOTAL EMPLOYEES

78,321

TOTAL TURNOVER

£9.8bn

TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

NEUL

Neul has developed hardware designed to create a machine-to-machine network using TV signal white space frequencies, in order to reduce the amount of congestion on other networks, such as WiFi and GSM.

GRETTON SCHOOL

Gretton School operates a school for children with autism.

MICK GEORGE

Mick George provides contracting services, waste management and aggregate supplies to the construction industry.

DCN

DCN manufactures machinery and other industrial equipment for food processing and packaging factories.

HOWARD GROUP

Howard Group operates a number of companies including HowardProperty and Howard Capital.

Data powered by Beauhurst

TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

NINJA THEORY

Ninja Theory creates offline and mobile video games and sells game related merchandise in their online store.

AVEILLANT

Aveillant has developed a 3D holographic radar that will enable airports to distinguish between aircraft and noise from wind turbine blades.

FLEXENABLE

FlexEnable develops and commercialises products based on a proprietary organic transistor technology, including flexible screens for smartphones and tablets and sensors for wearable devices. The company also aims to develop new applications for graphene.

GEOMERICS

Geomerics has developed technology that aims to provide real-time lighting within virtual worlds (in computer games, for example).

DCN

DCN manufactures machinery and other industrial equipment for food processing and packaging factories.

LOCAL LEP SCALEUP PROGRAMMES

The region's School for ScaleUps Programme has been specifically designed to improve leadership and respond to skills challenges identified in the Scale Up Report. The core programme is delivered by experienced business trainers who have supported Cambridge Network members successfully through scaling.

It runs as active learning with a cohort of 12 delegates meeting face to face every six weeks for a formal training workshop on different aspects of leadership skills with an experienced trainer. Delegates can call upon additional training, coaching or mentoring. Access to finance is discussed and is indirectly benefited by improved communication and confidence of the leaders as well as introductions to business angles and different funding models.

On completion of the course, scaleup leaders benefit from the Cambridge Network CEO group which acts as 'the board you cannot afford' on a continuing basis. To date the programme has successfully developed three cohorts.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at www.scaleupinstitute.org.uk

SCALEUP VIEWS:

The key barriers to growth are access to talent, alongside access to international markets and infrastructure. They are looking for support through public sector funding for R&D, but also from large corporates and for visas.

Analysis by BVA BDRC from the Scaleup Survey 2018

TOP BARRIERS TO GROWTH:



Access to the talent you can hire who can do the jobs you have available



Access to markets and customers internationally



Access to infrastructure/ premises and broadband

WANT TO SEE MORE OF:

- Public sector funding for innovation and R&D (e.g. tax credits)
- Large corporates
- Visas (e.g. easy access to visas for talent and skills needed from overseas)



WHAT'S NEXT/FUTURE PLANS: Look out for our developing scaleup programme in 2019.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.