

# COAST TO CAPITAL LEP



Data provided by ONS

## KEY SECTORS:



TOTAL NO. OF SCALEUPS

1005



NO. BY EMPLOYEE GROWTH

410



NO. BY TURNOVER GROWTH

820



NO. BY EMPLOYEE AND TURNOVER GROWTH

225



TOTAL EMPLOYEES

93,584



TOTAL TURNOVER

£22.3bn

## TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

### COACHHOLIDAYS.COM

Coachholidays.com operates a coach holiday booking website.

### ILG

ILG provides a wide range of logistics, warehousing and procurement services.

### KEW ELECTRICAL

Kew Electrical operates an electrical components wholesale company.

### BROOKCOURT SOLUTIONS

Brookcourt Solutions provides IT consultancy services specialising in securing and integrating business networks and technologies.

### IDE GROUP

IDE Group (formerly CORETX), provides a range of services related to a business' IT infrastructure.

## TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

### AMSYS

Amsys provides IT support, repairs and consultancy services and operates as an authorised Apple service provider.

### COLLINS CONSTRUCTION

Collins Construction provides refurbishment and interior fit out services.

### IDE GROUP

IDE Group (formerly CORETX), provides a range of services related to a business' IT infrastructure.

### CHERRYFIELD

Cherryfield operates a pork cutting plant. Chapman Freeborn Chapman Freeborn offers a range of air charter services such as private jet and air cargo charter.

Data powered by Beauhurst

## LOCAL LEP SCALEUP PROGRAMMES

The LEP aims to support and sustain the growth of up to 100 scaleup businesses every year through the Coast to Capital Escalator Programme. This initiative currently being piloted offers dedicated support for scaleup business owners on a six-month growth programme that concentrates on barriers to growth.

Cohorts meet monthly for sessions relating to the specific barriers they have identified as holding them back. At the end of the programme they are allocated a dedicated Account Manager to support their long-term sustainable growth and invited to join an exclusive alumni programme.

Growing businesses can receive a day of specialist support from an expert in the relevant field from the Growth Champion Network funded by the Coast to Capital Growth Hub to overcome a specific barrier to their growth.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at [www.scaleupinstitute.org.uk](http://www.scaleupinstitute.org.uk)

## SCALEUP VIEWS:

Access to talent is a key barrier to growth, followed by access to markets and infrastructure. Their key support is peer to peer networks, followed by Innovate UK and the banks or other financial suppliers.

Analysis by BVA BDRC from the Scaleup Survey 2018

## TOP BARRIERS TO GROWTH:



TALENT AND SKILLS

Access to the talent you can hire who can do the jobs you have available



ACCESS TO MARKETS

Access to markets and customers in the UK



INFRASTRUCTURE

Access to infrastructure/premises and broadband

## WANT TO SEE MORE OF:

- Peer to peer networks
- Innovate UK
- Banks and other financial suppliers



**WHAT'S NEXT/FUTURE PLANS:** After the pilot, the LEP is aiming to make the Escalator programme part of the ongoing support provided by the Coast to Capital Growth Hub. Success stories will be promoted across multiple channels to demonstrate the impact of the programme and raise the ambitions of the area's businesses.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.