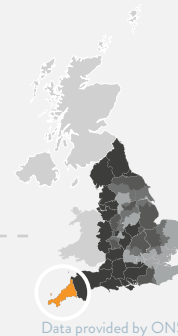


CORNWALL AND ISLES OF SCILLY (CIOS) LEP



Data provided by ONS

KEY SECTORS:



TOTAL NO. OF SCALEUPS

310

NO. BY EMPLOYEE GROWTH

120

NO. BY TURNOVER GROWTH

235

NO. BY EMPLOYEE AND TURNOVER GROWTH

45

TOTAL EMPLOYEES

14,767

TOTAL TURNOVER

£1.2bn

TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

GOONVEAN

Goonvean acts as a holding company for a range of businesses, including a clay manufacturer, a producer of PAT test labels, and a producer of wristbands.

SEASALT

Seasalt designs and manufactures clothing that it sells in its stores.

FRED CHAMPION

Fred Champion operates a groundworks contracting business.

WESTCOUNTRY

WestCountry trades and supplies fresh produce to both private and public sector customers.

MJL CONTRACTORS

MJL Contractors provides groundworks services to the construction industry.

TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

GOONVEAN

Goonvean acts as a holding company for a range of businesses, including a clay manufacturer, a producer of PAT test labels, and a producer of wristbands.

AUDIOTONIX

Audiotonix (formerly named Allen & Heath) designs and manufactures audio mixing devices for live-sound events, such as concerts and theatres. Following the acquisition of Calrec and DiGiCo, Allen & Heath was renamed after the new enterprise Audiotonix.

SEASALT

Seasalt designs and manufactures clothing that it sells in its stores.

WESTCOUNTRY

WestCountry trades and supplies fresh produce to both private and public sector customers.

TEAGLE

Teagle manufactures and sells agricultural machinery.

LOCAL LEP SCALEUP PROGRAMMES

The LEP has worked closely with the CIOS Growth and Skills Hubs to develop a stronger focus on support for scaleup and high-growth businesses. The Growth Hub now offers a tiered approach to help target businesses with high growth aspirations as well as link partner business support programmes to high growth/scaleup businesses.

The CIOS Skills Hub can also work with them to help develop the workforce. The CIOS Growth Hub developed a highly successful 'Growth Fest' in late 2018 which brought together 350 businesses, partners and stakeholders in a day to focus on growth.

Data powered by Beauhurst

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at www.scaleupinstitute.org.uk

SCALEUP VIEWS:

The key barriers are access to markets, access to talent and infrastructure. They are looking for support through peer networks and public sector funding for R&D and to a lesser extent through local universities and Growth Hubs.

Analysis by BVA BDRC from the Scaleup Survey 2018

TOP BARRIERS TO GROWTH:



TALENT AND SKILLS

Access to the talent you can hire who can do the jobs you have available



ACCESS TO MARKETS

Access to markets and customers in the UK



INFRASTRUCTURE

Access to infrastructure/premises and broadband

WANT TO SEE MORE OF:

- Peer to peer networks
- Public sector funding for innovation and R&D (e.g. tax credits)
- Local universities and business schools e.g. access to their talent, facilities and R&D



WHAT'S NEXT/FUTURE PLANS: The LEP is planning to build on its scaleup focus through: Championing success stories – managing and building CIOS-specific Scaleup Communications, Linking and working with national growth programmes as well as external programmes such as Goldman Sachs 10,000 Small Businesses UK, Innovate UK, Developing a programme of strong peer-to-peer networking for scaleup businesses