



Data provided by ONS

KEY SECTORS:



TOTAL NO. OF SCALEUPS

795

NO. BY EMPLOYEE GROWTH

315

NO. BY TURNOVER GROWTH

665

NO. BY EMPLOYEE AND TURNOVER GROWTH

185

TOTAL EMPLOYEES

83,517

TOTAL TURNOVER

£12.0bn

TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

WALKERSTEEL

Walkersteel manufactures and sells various technical steel parts and products such as coils, steel sheets and plates.

THE HUB PHARMACY

The Hub Pharmacy operates several pharmacies.

H & S RESTAURANTS LTD

H & S Restaurants Ltd operates a McDonald's franchisee, a fast food chain.

ELITE TELECOM

Elite Telecom provides businesses with a wide variety of telecommunications and connectivity services, including broadband, internet hosting and fixed line hardware and software.

TYREFORCE

Tyreforce sells tyres for a range of automotive brands and provides related maintenance services.

TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

PAYCO

Payco operates a commercial contracting business providing business clients with employee and self-employed individuals.

WALKERSTEEL

Walkersteel manufactures and sells various technical steel parts and products such as coils, steel sheets and plates.

CUADRILLA RESOURCES

Cuadrilla Resources locates and takes on projects for extracting underground natural-gas and oil reserves via fracking.

THE HUB PHARMACY

The Hub Pharmacy operates several pharmacies.

J MALLINSON

J Mallinson constructs sports fields for a range of sports including football, golf and cricket.

Data powered by Beauhurst

LOCAL LEP SCALEUP PROGRAMMES

Boost – Lancashire's Enterprise Hub – acts as the first port of call for growing businesses in the area. It refers them to a range of local scaleup support programmes:

- Productivity through People – Lancaster University Management School's workforce and efficiency focused 12-month growth programme for senior managers;
- Profitable Growth through Innovation – Edge Hill University Productivity & Innovation Centre's 3-month sprint programme for data driven innovation;
- DigitMe2 – Up to 20 days of consultancy support at the University of Central Lancashire's Burnley campus, for new product development support in areas including 3D Printing / Additive Manufacturing, Automation, Big Data Processing, Data Collection and Analytics, and Robotics. Skills, training and recruitment support and programmes are offered through the Lancashire Skills Hub while Boost advisers and local business leaders provide peer-to-peer growth mentoring and one-to-one specialist adviser support.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at www.scaleupinstitute.org.uk

SCALEUP VIEWS:

The key barriers to growth are access to UK markets and to infrastructure, followed by access to talent. They are looking for a range of support, much of it local through universities and business schools, local and regional government and peer to peer networks, as well as from banks and other financial suppliers.

Analysis by BVA BDRC from the Scaleup Survey 2018

TOP BARRIERS TO GROWTH:



Access to the talent you can hire who can do the jobs you have available

Access to markets and customers in the UK

Leadership development: training and developing the people you have

WANT TO SEE MORE OF:

- Banks and other financial suppliers
- Local universities and business schools e.g. access to their talent, facilities and R&D
- General business support from local or national Government Local and Regional Government e.g. LEPS, Growth Hubs, city councils
- Peer to peer networks



WHAT'S NEXT/FUTURE PLANS: From January 2019 scaleups will have their own dedicated account manager at the Lancashire LEP who can refer them to the latest support services, programmes and funding options across Lancashire and the UK. A number of specialist services will be opening including the North West AMRC (Advanced Manufacturing Research Centre).

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.