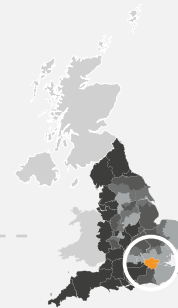


# LONDON LEP



Data provided by ONS

## KEY SECTORS:



## TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

### MARTIN BUNZL

Martin Bunzl supplies and distributes yarns, fibres and non-woven products such as pulp and paper. Martin Bunzl also operates a subsidiary company, Martin Bunzl Marketing, which represents non-UK companies in the UK and Ireland.

### PREMIER FRUITS

Premier Fruits supplies a range of fruit to its clients.

### BULLGUARD

BullGuard provides a range of cyber security products, including antivirus software and identity protection for digital users.

### METHODS

Methods operates a group of companies which specialise in the provision of digital services to the public sector.

### BETA DISTRIBUTION

Beta Distribution supplies trade customers with branded IT products and operates as Canons largest UK trade for distributor.

## TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

### CARGOSTORE

Cargostore sells and leases shipping and storage containers and accessories.

### CN CREATIVE GROUP

CN Creative Group has developed a handheld device that delivers vaporised nicotine without smoke, carbon monoxide and tar.

### ALCHEMI GROUP

Alchemi Group develops mixed-use building projects.

### SHUTL

Shutl has developed an internet platform that aims to connect retailers with local same-day courier companies, enabling online and in-store customers to receive their shopping.

### METHODS

Methods operates a group of companies which specialise in the provision of digital services to the public sector.

Data powered by Beauhurst

## LOCAL LEP SCALEUP PROGRAMMES

Partnership working with organisations that have strong relationships with scaleups has been the lynchpin of London's approach. The data gathered is being used to identify and target potential growth businesses and shape the services offered.

A cornerstone of this is the Business Growth programme run by London & Partners, the capital's official promotional agency which runs Go to Grow a leading international and export programme for our scaling businesses.

Scaleups involved in a London & Partners-run initiative can join the London VC Club which connects them with London's financiers, crowdfunding platforms and angel network.

In addition to the Business Growth Programme, other services available to scaleups in the capital come from many private sector leading institutions such as:

- LSEG ELITE
- Goldman Sachs 10,000 Small Businesses UK, which operates across the county
- The British Library's Innovation for Growth Programme.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at [www.scaleupinstitute.org.uk](http://www.scaleupinstitute.org.uk)

## SCALEUP VIEWS:

The key barrier to growth in London is access to talent, as well as access to markets both in the UK and internationally. Their key support needs are via peer to peer networks, public sector funding for R&D and obtaining visas.

Analysis by BVA BDRC from the Scaleup Survey 2018

## TOP BARRIERS TO GROWTH:



Access to the talent you can hire who can do the jobs you have available

Access to markets and customers in the UK

Access to markets and customers internationally

## WANT TO SEE MORE OF:

- Peer to peer networks
- Public sector funding for innovation and R&D (e.g. tax credits)
- Visas (e.g. easy access to visas for talent and skills needed from overseas)



**WHAT'S NEXT/FUTURE PLANS:** Look out for our developing scaleup programme in 2019.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.