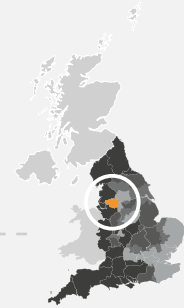
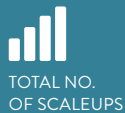


# GREATER MANCHESTER LEP



Data provided by ONS

## KEY SECTORS:



1490



NO. BY EMPLOYEE GROWTH

570



NO. BY TURNOVER GROWTH

1245



NO. BY EMPLOYEE AND TURNOVER GROWTH

325



TOTAL EMPLOYEES

141,856



TOTAL TURNOVER

£19.2bn

## TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

### MYPAY

MyPay is an Umbrella company, acting as the employer of clients recruitment agencies' contractual and temporary workers in order to streamline administrative and payroll tasks for the client.

### PEAKDALE MOLECULAR

Peakdale Molecular provides specialist chemistry services to a number of industries, including pharmaceuticals and biotechnology.

### THE HUT GROUP

The Hut Group operates a range of e-commerce websites and has also developed e-commerce software that it licenses to other onlineretailers.

### JOHN HARGREAVES

John Hargreaves manufactures corrugated packaging materials for the packaging industry.

### VIL RESINS

Vil Resins manufactures Alkyd resins which are used in the paint and ink manufacturing industries to provide a protective coating to products.

## TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

### STEADFAST ENGINEERING

Steadfast Engineering manufactures a variety of engineering components such as nuts, bolts and machine screws, and supplies them internationally.

### BYROM

Byrom provides management services such as transportation and logistics for large sporting events and specialises in ticketing.

### LASER QUANTUM

Laser Quantum designs and manufactures lasers, instruments and accessories which can be used across a large range of sectors from medicine to the military.

### PH PROPERTY HOLDINGS

PH Property Holdings operates a property development company, specialising in designing, building and fitting out high end residential housing.

### ALBERT'S

Albert's operates a restaurant.

Data powered by Beauhurst

## LOCAL LEP SCALEUP PROGRAMMES

Scaleups in the Greater Manchester area are offered a range of programmes:

- Spark2Scale – a six-month programme led by business advisers who help participants on a one-to-one basis. Six masterclasses on relevant subjects and peer-to-peer learning sessions with industry experts equip scaleups with analysis and modelling tools to develop effective business growth strategies.
- Greater Connected – a scaleup programme for the digital, creative and tech sectors; this year an additional 9-month programme called Greater Connected Amplify was launched to support senior leaderships of businesses to implement their business plans.
- STEP into Healthcare provides extensive support to health and life science scaleups including access to networks and workshops as well as market access opportunities.
- Recipe4Success – a six-month programme to support growth in the food and drinks sector.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at [www.scaleupinstitute.org.uk](http://www.scaleupinstitute.org.uk)

## SCALEUP VIEWS:

The key barrier to growth is access to UK markets, followed by people factors through access to talent and leadership development. They are looking for support from local and regional government, Growth Hubs, and funding either from banks or through the public sector for R&D, innovation etc.

Analysis by BVA BDRG from the Scaleup Survey 2018

## TOP BARRIERS TO GROWTH:



Access to the talent you can hire who can do the jobs you have available



Access to markets and customers in the UK



Leadership development: training and developing the people you have

## WANT TO SEE MORE OF:

- Local and Regional Government e.g. LEPS, Growth Hubs, city councils
- Growth Hubs
- Banks and other financial suppliers
- Public sector funding for innovation and R&D (e.g. tax credits)



**WHAT'S NEXT/FUTURE PLANS:** The LEP has collaborated with the University of Salford to run a specific graduate/student focused Spark2Scale programme, due to pilot Autumn 2018. The Business Growth Hub is planning to expand Greater Connected beyond 2018 and evolve the programme as sector challenges change. A major focus in 2019 will be the successful delivery of the Greater Connected Amplify pilot.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.