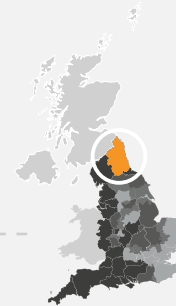


NORTH EAST LEP



Data provided by ONS

KEY SECTORS:



TOTAL NO. OF SCALEUPS

780



NO. BY EMPLOYEE GROWTH

305



NO. BY TURNOVER GROWTH

645



NO. BY EMPLOYEE AND TURNOVER GROWTH

170



TOTAL EMPLOYEES

68,267



TOTAL TURNOVER

£11.0bn

TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

FAIRSTONE GROUP

Fairstone Group offers retail and corporate financial and investment management services.

BARRIER GROUP

Barrier Group provides outsourced coating management, construction and insulation services for companies in the construction civil engineering services.

EDEN FARM

Eden Farms provides a frozen food wholesale and distribution service to retail businesses.

CONNECT HEALTH

Connect Health provides physiotherapy services for patients suffering from musculoskeletal disorders.

DW SUPPORT SERVICES

DW Support Services provides repair, refurbishment and maintenance services on properties.

TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

BARRIER GROUP

Barrier Group provides outsourced coating management, construction and insulation services for companies in the construction civil engineering services.

THE TROUT HOTEL

The Trout Hotel operates a hotel which features a restaurant and bar, and caters for a range of events including weddings and corporate functions.

PARTNER CONSTRUCTION

Partner Construction provides property development services such as building land driven affordable houses.

EDEN FARM

Eden Farms provides a frozen food wholesale and distribution service to retail businesses.

CRABTREE

Crabtree manufactures metal decorating and coating equipment.

Data powered by Bauhurst

LOCAL LEP SCALEUP PROGRAMMES

Launched in January 2018 the LEP has created the ScaleUp North East Programme for high growth businesses. Every participant business works with a high-calibre Scale Partner on a bespoke Action Plan that directly reflects the nature of their business needs.

Initial assessments focus on the five gaps identified by the ScaleUp Review: talent and skills, markets, leadership capacity, finance and infrastructure. The subsequent action plan identifies two or three key challenges to be overcome and matches these to a series of interventions or opportunities, such as specialist workshops, access to growth mentoring, leadership development, access to financial assistance or product development.

The programme also offers a series of peer-to-peer events to strengthen the scaleup community by sharing knowledge and experience based around specific themes. Alongside this the Entrepreneurs' Forum offers the ScaleUp Leaders' Academy now in its second year of operation.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at www.scaleupinstitute.org.uk

SCALEUP VIEWS:

The key barrier to growth is access to UK markets, followed by access to talent and leadership development. They are particularly keen for support through peer to peer networks, and also desire more support from LEPs, local professional services and public sector funding for R&D.

Analysis by BVA BDRG from the Scaleup Survey 2018

TOP BARRIERS TO GROWTH:



Access to the talent you can hire who can do the jobs you have available

Access to markets and customers in the UK

Leadership development: training and developing the people you have

WANT TO SEE MORE OF:

- Peer to peer networks LEPs (Local Enterprise Partnerships)
- Local professional services e.g. accountants and lawyers
- Public sector funding for innovation and R&D (e.g. tax credits)



WHAT'S NEXT/FUTURE PLANS: The ScaleUp North East website will become the main point of engagement for companies wanting to know more about the programme, capturing enquiries through an Expression of Interest form. Eventually it will offer elements of future delivery to the scaleup community. North East LEP is planning an annual ScaleUp Summit to supplement monthly events.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.