

# SOLENT LEP



Data provided by ONS

## KEY SECTORS:



TOTAL NO. OF SCALEUPS

875

NO. BY EMPLOYEE GROWTH

350

NO. BY TURNOVER GROWTH

700

NO. BY EMPLOYEE AND TURNOVER GROWTH

175

TOTAL EMPLOYEES

69,412

TOTAL TURNOVER

£9.8bn

## TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

### ON SITE GROUP

On Site Group provides recruitment and communication services, specialising in the engineering sector and covering a number of areas such as the Automotive, Aerospace, Energy, among others. Companies in the group includes On Site Technical and On Site Connect.

### OWNTONS

Owntons runs a chain of family owned butchers supplying lamb, beef, pork and game meat.

### A2C

A2C trades IT equipment in bulk.

### PATHFINDER

Pathfinder operates a recruitment company, hiring for temporary and permanent roles within the driving, industrial and commercial sectors, and for jobs in ports.

### MILLBROOK GROUP

Millbrook Group operates a number of different companies such as Millbrook Painting and Millbrook Healthcare.

## TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

### BENEFEX

Benefex provides flexible, online employee reward and benefit schemes.

### STEWART SIGNS

Stewart Signs designs and produces signs to be displayed on a wide range of surfaces, including trains, fleets, architecture and ships.

### WILLIAMS SHIPPING

Williams Shipping offers a range of logistic and marine services, including container hire and sale, storage and warehousing, and vessel carter.

### CAPTEC

CAPTEC manufactures specialist computers and provides IT infrastructure support services to their clients, who exist in a number of sectors such as medical, energy and defence.

### HIGHWOOD GROUP

The Highwood Group operates a land acquisition and property construction company, specialising in building residential properties and care home developments.

Data powered by Beauhurst

## LOCAL LEP SCALEUP PROGRAMMES

The LEP has made available a new fund called the Solent Prosperity Fund to support High Growth Potential Businesses through capital investment. The fund is accessible and simplified for businesses to achieve scale.

The Solent LEP Growth Hub also has a Growth Accelerator Programme providing intensive support for businesses which have been trading for at least 2 years with 10 to 250 staff and turnover between £250k and £25m.

Investment is being made into skills programmes as provided by the Civil Engineering Training Centre to make available the talent required by scaling businesses in the civil engineering sector. Action in this area also includes the introduction of the Solent Apprenticeship Hub delivered through a range of partners designed to create opportunities and provide skilled employees to support growth.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at [www.scaleupinstitute.org.uk](http://www.scaleupinstitute.org.uk)

### SCALEUP VIEWS:

The key barrier is access to talent, followed by access to markets and infrastructure. They are looking for support from peer to peer networks, Innovate UK and professional services.

Analysis by BVA BDRC from the Scaleup Survey 2018

### TOP BARRIERS TO GROWTH:



Access to the talent you can hire who can do the jobs you have available



Access to markets and customers internationally



Access to infrastructure/ premises and broadband

### WANT TO SEE MORE OF:

- Peer to peer networks
- Innovate UK
- Local professional services



**WHAT'S NEXT/FUTURE PLANS:** The LEP is planning a "Solent Scale Up Programme" involving 15 scaleup businesses selected through an application process. The programme will develop leadership skills and create peer to peer networks and include identifying and working with the region's top 40 businesses to boost leadership skills through a range of roundtable events.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.