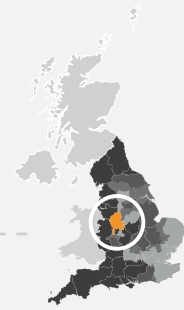


STOKE-ON-TRENT AND STAFFORDSHIRE LEP



Data provided by ONS

KEY SECTORS:



TOTAL NO. OF SCALEUPS

510

NO. BY EMPLOYEE GROWTH

220

NO. BY TURNOVER GROWTH

415

NO. BY EMPLOYEE AND TURNOVER GROWTH

125

TOTAL EMPLOYEES

33,990

TOTAL TURNOVER

£4.5bn

TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

KNIGHTS BMW

Knights BMW operates a number of car dealerships that sell BMWs.

PDM

PDM grows a range of lettuce and baby leaf produce.

BRI-STOR SYSTEMS

Bri-Stor Systems manufactures van storage systems and provides vanconversion services.

GRINDEYS SOLICITORS

Grindeys Solicitors provides a variety of legal services for businesses and consumers.

BET365

bet365 offers online sports and in-game betting services.

TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

KNIGHTS BMW

Knights BMW operates a number of car dealerships that sell BMWs.

BET365

bet365 offers online sports and in-game betting services.

PDM

PDM grows a range of lettuce and baby leaf produce.

A.P. WEBB PLANT HIRE

A.P. Webb Plant Hire supplies the construction and rail industries with a variety of plant machinery and trucks on a rental basis.

WELLS FARM DAIRY

Wells Farm Dairy supplies milk and other dairy products as well as eggs, bread, and juices to retailers, wholesalers, and food processors.

Data powered by Beauhurst

LOCAL LEP SCALEUP PROGRAMMES

A strong, well-established partnership network delivers scaleup services in the region, ensuring growing companies have access to a range of services and experience. A high-level Partnership Group and Enterprise Round Table facilitate intelligence sharing and networking opportunities.

The Growth Hub tailors its approach according to each company's growth status, current position and ambition. The top 100 growth businesses across the region have a dedicated account manager and activity is monitored through an investment and development database.

Advisers using an account management model target a further 250 businesses with demonstrable growth potential. Each business receives a business assessment report and ongoing access to services. Visits to companies involve established partners, minimising disruption to business but allowing for maximum intelligence and information sharing.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at www.scaleupinstitute.org.uk

SCALEUP VIEWS:

The key barriers are access to UK markets and access to talent, followed by infrastructure. The key forms of support sought are peer to peer networks, Innovate UK and professional services.

Analysis by BVA BDRC from the Scaleup Survey 2018

TOP BARRIERS TO GROWTH:



Access to the talent you can hire who can do the jobs you have available



Access to markets and customers in the UK



Access to infrastructure/ premises and broadband

WANT TO SEE MORE OF:

- Peer to peer networks
- Local professional services
- Innovate UK



WHAT'S NEXT/FUTURE PLANS: Look out for our developing scaleup programme in 2019.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.