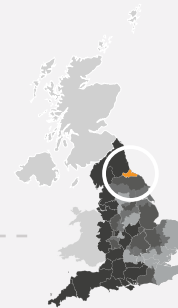


# TEES VALLEY LEP



Data provided by ONS

## KEY SECTORS:



TOTAL NO. OF SCALEUPS

230



NO. BY EMPLOYEE GROWTH

95



NO. BY TURNOVER GROWTH

195



NO. BY EMPLOYEE AND TURNOVER GROWTH

60



TOTAL EMPLOYEES

18,326



TOTAL TURNOVER

£1.8bn

## TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

### GREENCROFT MILK SUPPLIES

Greencroft Milk Supplies sources, sells and distributes milk products to individual homes, retailers, bakeries and caterers.

### BMSL GROUP

BMSL Group provides recruitment services to businesses and employers in the construction, rail, building and engineering sectors.

### CAMERONS BREWERY

Camerons Brewery operates a brewery.

### MODUS SEABED INTERVENTION

Modus Seabed Intervention operates unmanned submersible crafts to aid in work undertaken on the seabed, such as oil exploration and maintenance of offshore wind-farms.

### ALEXANDERS MOTOR GROUP

Alexanders Motor Group operates a number of car dealerships which sell new and used vehicles and offer maintenance and repair services.

Data powered by Beauhurst

## TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

### APPLIED GRAPHENE MATERIALS

Applied Graphene Materials, formerly trading as Durham Graphene Science, specialises in the synthesis of graphene. The company uses a scalable bottom-up approach to prepare graphene that is protected by a patent application.

### WYNYARD HALL

Wynyard Hall operates a hotel which includes a spa, gardens and dining facilities.

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## LOCAL LEP SCALEUP PROGRAMMES

Tees Valley responded to the ScaleUp Institute's finding that scaleups in its area were not capitalising on the opportunity to grow further by working with Teesside University to develop LEAP 50. This fully-funded programme was launched in July 2018 with the aim of helping at least 50 ambitious Tees Valley businesses.

The programme includes a two-day residential and 12 one-day workshops providing knowledge, experience and personal leader development alongside practical ways of unlocking barriers to growth. Peer-to-peer learning is also another significant element of the programme.

Digital CitySCALE Programme is a three-month programme for ambitious business owners in the digital and technology sectors. The programme involves implementing processes and systems to ensure that the company has the capability to grow, with a focus on strategy formation, people & leadership, intellectual property development and finance.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at [www.scaleupinstitute.org.uk](http://www.scaleupinstitute.org.uk)

## SCALEUP VIEWS:

The key barriers to growth are access to UK markets, access to talent, leadership development and infrastructure. The key forms of support they are primarily local: professional services, peer to peer networks, leadership development programmes and universities, but also include banks and other financial suppliers.

Analysis by BVA BDRC from the Scaleup Survey 2018

## TOP BARRIERS TO GROWTH:



Access to the talent you can hire who can do the jobs you have available

Access to markets and customers in the UK

Access to infrastructure/premises and broadband

Leadership development: training and developing the people you have

## WANT TO SEE MORE OF:

- Local professional services e.g. accountants and lawyers
- Banks and other financial suppliers
- Local leadership development programmes
- Local universities and business schools e.g. access to their talent, facilities and R&D
- Peer to peer networks



**WHAT'S NEXT/FUTURE PLANS:** Tees Valley Combined Authority will continue their partnership with Teesside University to deliver LEAP 50 helping deliver jobs and boosting the economy in the Tees Valley. A second cohort has recently started DigitalCity SCALE and the programme will be delivered at a number of key locations across the Tees Valley.

These are programmes offered by the LEP and do not represent all the programmes offered to scaleups in the local area. These have not been evaluated or endorsed by the ScaleUp Institute for their impact and effectiveness. Data utilised at the top of this page is taken from the IDBR 2016. The confidentiality of all data held on the IDBR is protected by the National Statistics Code of Practice and associated Protocols and by specific legislation. In accordance with these requirements, data presented is rounded to prevent disclosure. Differences may exist in totals across tables due to disclosure methods used.