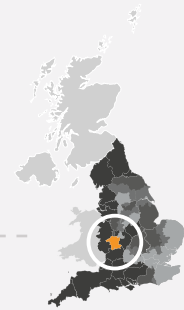


# WORCESTERSHIRE LEP



Data provided by ONS

## KEY SECTORS:



340



110



290



60



19,877



£2.8bn

## TOP 5 VISIBLE SCALEUPS BY EMPLOYEE GROWTH

### GTECH

Gtech produces cordless vacuum cleaners, garden tools, power sweepers and electronic bikes.

### LIONCOURT HOMES

Lioncourt Homes operates a residential property developer.

### PRIME

Prime offers property management, design and development services to the healthcare industry.

### HERITAGE MANOR

Heritage Manor operates a number of care homes that provide residency and care services for the elderly with dementia.

### INDUSTRIAL & TRACTOR

Industrial & Tractor supplies tubular components to a range of industries from agricultural to automotive.

## TOP 5 VISIBLE SCALEUPS BY TURNOVER GROWTH

### LIONCOURT HOMES

Lioncourt Homes operates a residential property developer.

### GTECH

Gtech produces cordless vacuum cleaners, garden tools, power sweepers and electronic bikes.

### LUDLOWTHOMPSON

Ludlowthompson operates an independent estate agents for residential properties.

### HERITAGE MANOR

Heritage Manor operates a number of care homes that provide residency and care services for the elderly with dementia.

### MAINSTAY GROUP

Mainstay Group provides residential, commercial property and facilities management services such as rental collection and increasing the property's value.

Data powered by Beauhurst

## LOCAL LEP SCALEUP PROGRAMMES

Working with the Chamber of Commerce, Worcestershire County Council's ERDF programmes and Growth Hub, the LEP plans to search for, identify and qualify potential scaleups. It has two current offers for scaleups:

- BizSmart – delivering a comprehensive programme is a 12 month programme with monthly tutorials and exercises, an in-depth analysis of the business performance and benchmarking against statistically proven drivers of value. BizSmart also provides SmartBoards which deliver peer-to-peer networking and is supported by business experts to scaleup companies.
- A new technology accelerator called 'BetaDen'. Situated at Malvern Hills Science Park, BetaDen will offer scaleup businesses a package of business support including free office space, mentorship from our handpicked experts, access to Worcestershire's 5G testbed advice and proof of concept funds.

For further information and to see a complete list of visible scaleups, Scaleup Champions and Ambassadors visit us at [www.scaleupinstitute.org.uk](http://www.scaleupinstitute.org.uk)

## SCALEUP VIEWS:

The key barriers are access to UK markets and access to talent, followed by infrastructure. The key forms of support sought are peer to peer networks, Innovate UK and professional services.

Analysis by BVA BDRC from the Scaleup Survey 2018

## TOP BARRIERS TO GROWTH:



Access to the talent you can hire who can do the jobs you have available



Access to markets and customers in the UK



Access to infrastructure/premises and broadband

Leadership development: training and developing the people you have

## WANT TO SEE MORE OF:

- Peer to peer networks
- Local professional services
- Innovate UK



**WHAT'S NEXT/FUTURE PLANS:** The LEP is ambition is to prove that the BetaDen model works and then roll out to all locations across the county, making it financially sustainable.