The Scaleup Index







Foreword

The ScaleUp Institute has always believed in the need for better data on the UK's fastestgrowing companies. We can only effectively support these companies if we know who they are, where they are, and what they do. To this end, we are pleased to work with Beauhurst in creating the Scaleup Index which shines a spotlight on a particular segment of the UK's scaleup landscape that is adding billions to the economy and hundreds of thousands of jobs. It shows the diversity of our scaleups, their breadth of sectors and presence up and down the country. They are vital to the strength of the UK's economy.

The 'visible' scaleups, which are the subject of this report, are those companies that are private commercial concerns large enough to be declaring their turnover and employee numbers in filed annual accounts at Companies House. Where a scaleup comprises more than one entity/subsidiary, these are counted as one scaleup. We fully recognise there are many other types of scaleups and it is our intention to carry out separate research on other scaleup groups not in this report. Publicly listed

companies and charities have specific qualities that will be better examined by a separate approach.

The Scaleup Index shines a spotlight on a particular segment of the UK landscape that is adding billions to the economy and hundreds of thousands of jobs.

Irene Graham
CEO, The ScaleUp Institute

This first Index establishes the benchmark levels against which future editions of the Index can measure change, and brings to our attention some very key attributes our scaling community has, in particular:

- The majority of scaleups are 'non-tech'. These companies will be using technology but usually not creating it themselves.
- Companies receiving equity investment are more likely to grow faster (in turnover at least).

- The more equity investment they receive, the faster they grow. The majority of scaleups raised less than £5m. If investors had deeper pockets to give the companies more investment, they would grow faster.
- Many scaleups are more than 20 years old. Many of the UK's older and more stable companies clearly have the potential for growth, though they are most likely to be growing at a moderate pace (20 to 40% per annum).
- Nearly half of scaleups have a female director, but only 4% have a female founder.

We would like to thank our partners and in particular, Smith & Williamson, without whose support we would not have been able to undertake this research with Beauhurst and shine a further light on our UK scaleups.

IRENE GRAHAM
CEO, THE SCALEUP INSTITUTE

9,225

visible scaling legal entities examined

9,225 legal entities that filed full accounts matched the OECD scaleup criteria in at least one three-year period in 2011 to 2017.

1,918

foreign-HQ, LLPs, financial vehicles excluded

We did not include companies that are part of a business headquartered abroad. We also excluded LLPs and financial vehicles.

1,077

subsidiary companies excluded

If a group has many scaling subsidiaries, only the single overarching business has been included.

1,076

listed companies excluded

Many listed companies (or subsidiaries thereof) are scaleups but we have not included them to focus on the unsung private heroes.

1,060

charities, trusts, CICs excluded

This report has not looked at charities as their aims are materially distinct from those of fast-growing commerical enterprises.

238

acquired companies excluded

The OECD definition of a scaleup excludes companies that began scaling only after being acquired.

3,856

unique scaleup businesses

About this report

ABOUT THIS REPORT

This report examines 'visible scaleups' in the UK: a visible scaleup is a company that (i) meets the OECD definition of a high-growth firm (see below) and (ii) files full accounts at Companies House.

OECD HIGH-GROWTH FIRMS

All enterprises with average annualised growth greater than 20% per annum, over a three year period, with at least 10 employees at the start of the observation are defined as high-growth firms. Growth can be measured by the number of employees or by turnover. Companies that have grown because of mergers, takeovers and acquisitions are excluded.

FULL ACCOUNTS

UK companies are only required to disclose their turnover if two of the following are true:

- annual turnover exceeds £10.2m
- assets exceed £5.1m
- more than 50 employees

Only companies that meet two or more of these criteria or those have chosen to declare their turnover count as visible scaleups.

We look forward to the fulfilment of current policy recommendations making 'invisible scaleups' discoverable too.

SECTORS

The businesses in this report have been classified according to Beauhurst's proprietary sector matrix and are tagged with as many sectors as are relevant. In this report scaleups operating in multiple sectors have been double-counted.

ACKNOWLEDGEMENTS

We would like to thank BGF, Innovate UK, Smith & Williamson and the ScaleUp Institute for all of their support in the production of this report.

VISIBLE SCALEUPS

- (i) meet the OECD definition of a high-growth firm
- (ii) file full accounts at Companies House

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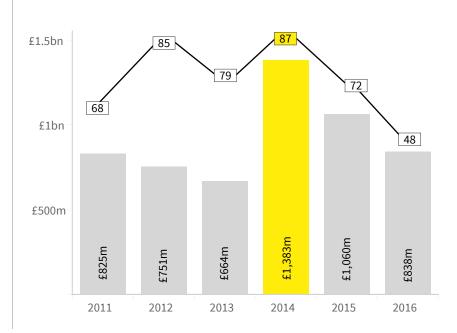
METHODOLOGY

9,225
visible scaling legal entities examined

5,369
legal entities excluded (charities, plcs, foreign HQ, duplicate subsidiaries)

3,856 unique scaleup businesses

EQUITY INVESTMENT INTO VISIBLE SCALEUPS OVER TIME



TOP SECTORS BY NUMBER OF VISIBLE SCALEUPS

Property/land development	546
Distribution	283
Misc. manufacturing & engineering	277
Builders	255
Food and drink processors	219

TOP LEPS/REGIONS BY NUMBER OF VISIBLE SCALEUPS

London	790
Scotland	229
South East	219
Greater Manchester	162
Leeds City Region	144

TOP VISIBLE SCALEUPS BY EMPLOYEE COUNT

Best-One	26k
2 Sisters Food Group	23k
Home Bargains	16k
Haven	14k
Edinburgh Woollen Mill	10k

TOP VISIBLE SCALEUPS BY TURNOVER

Greenenergy	£13.7b
Palmer & Harvey	£4.4b
CurrencyCloud	£4.2b
Best-One	£3.5b
2 Sisters Food Group	£3.1b

3,856

number of visible scaleups

£62m

IUK grant funding

47%

scaling 2+ years

214

visible scaleups MBO'd

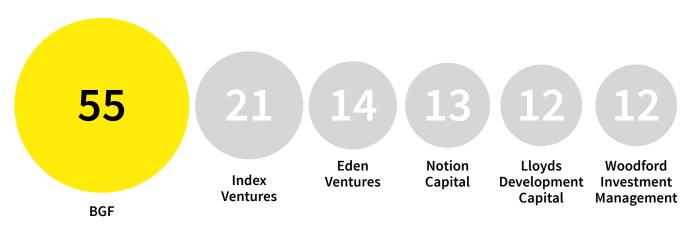
623

visible scaleups using equity

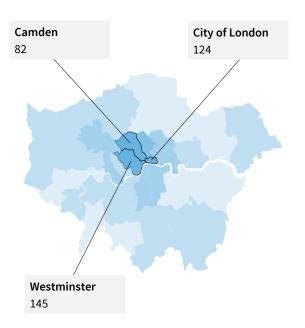
17%

scaling 3+ years

TOP EQUITY INVESTORS BY DEALS INTO VISIBLE SCALEUPS 01/11/2011 - 30/09/2017



VISIBLE SCALEUPS IN LONDON BY LOCAL AUTHORITY

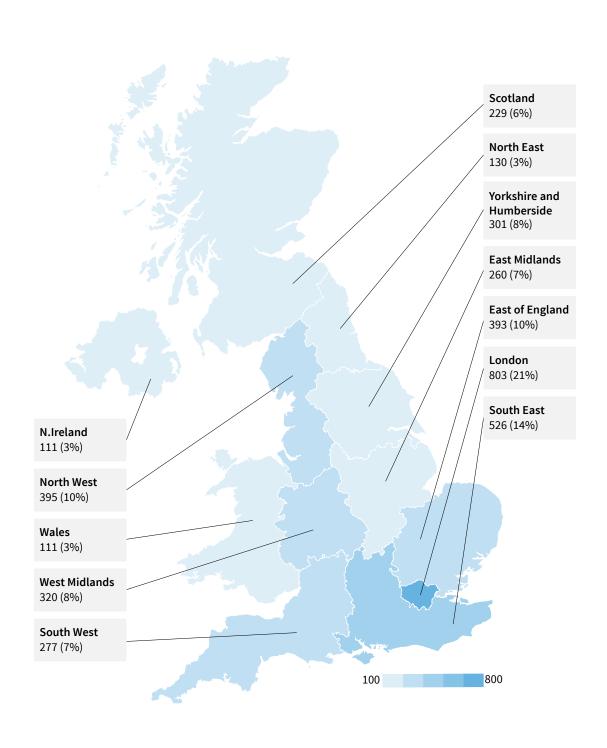


VISIBLE SCALEUPS IN BRITAIN BY LOCAL AUTHORITY



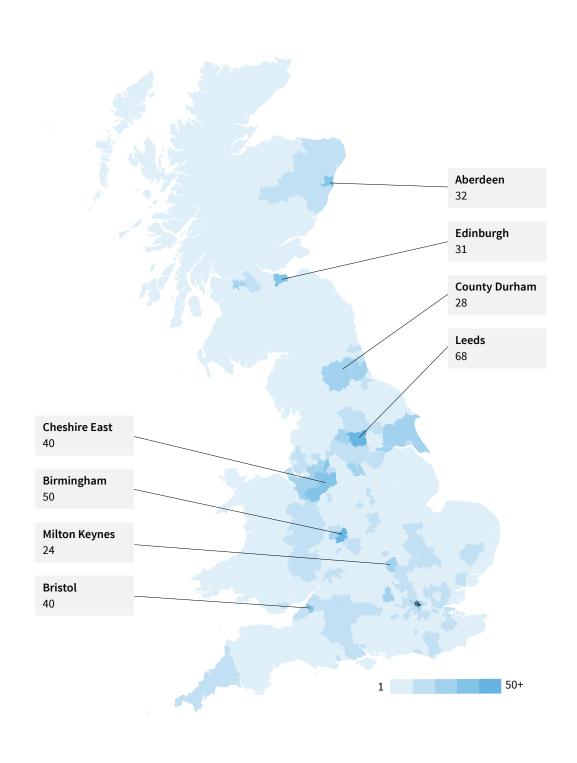
Geography. London dominates the UK with 21% of the scaleup population. The North West performs well, with 10% of scaleups resident there.

HEATMAP OF REGIONS BY NUMBER OF SCALEUPS



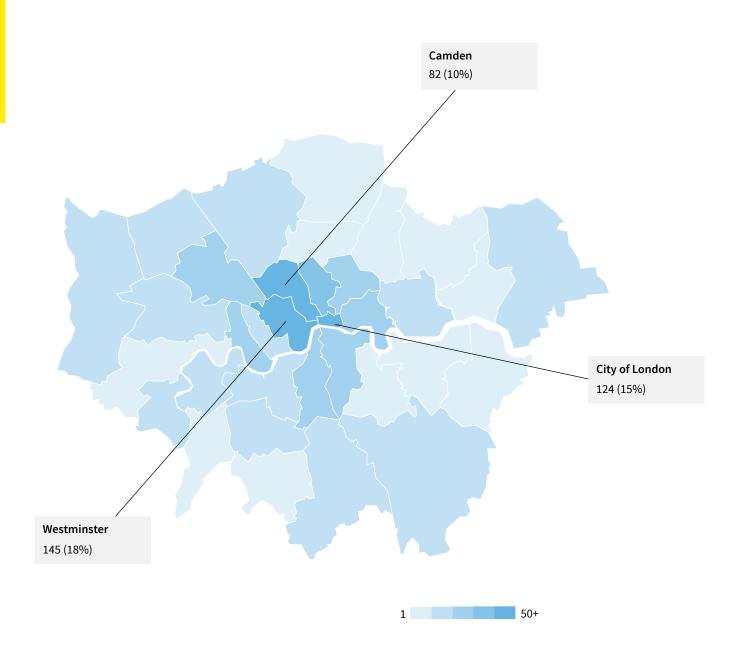
Local authorities in London also top the charts. Outside London, Leeds is home to the most scaleups.

HEATMAP OF LOCAL AUTHORITIES BY NUMBER OF SCALEUPS



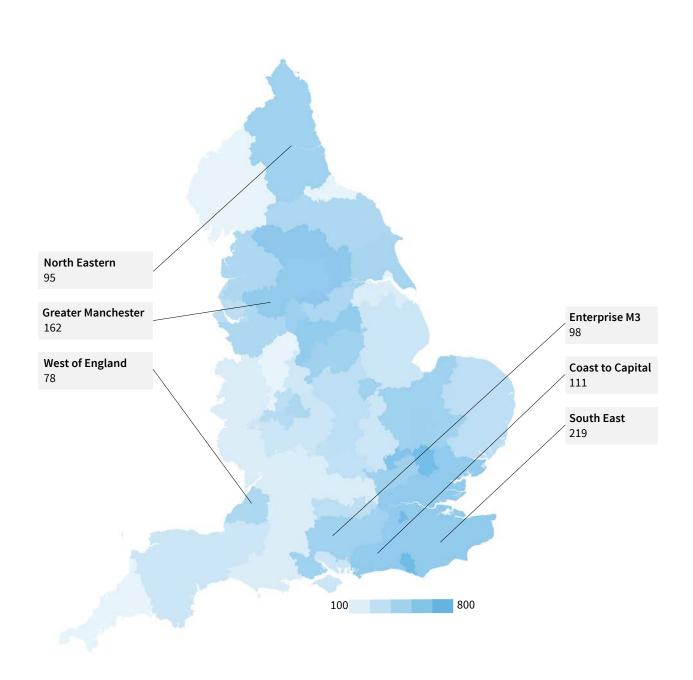
Within London, the highest density of scaleups is in Westminster. Lewisham has the fewest scaleups.

TOP LOCAL AUTHORITIES BY NUMBER OF SCALEUPS



Discounting London, scaleups are more evenly distributed across LEPs: the average population is 81 scaleups.

HEATMAP OF LEPS BY NUMBER OF SCALEUPS



Cumbria LEP has the fewest scaleups, South East LEP has the most except for London. Ten LEPs have more than the average number of scaleups (81).

TOP LEPS BY NUMBER OF SCALEUPS

London	790
South East	219
Greater Manchester	162
Leeds City Region	144
Coast to Capital	111
Enterprise M3	98
North Eastern	95
Hertfordshire	94
Derby, Derbyshire, Nottingham & Nottinghamshire	90
Greater Cambridge & Greater Peterborough	88

The City of London is home to more scaleups than Birmingham, Bristol and Manchester combined.

TOP LOCAL AUTHORITIES BY NUMBER OF SCALEUPS

Westminster City Council	142
City of London	126
Camden London Borough Council	82
Leeds City Council	68
Birmingham City Council	50
Bristol City Council	40
Cheshire East Council	40
Islington London Borough Council	39
Manchester City Council	35
Aberdeen City Council	32

Sectors. The majority of scaleups operate in non-technology sectors. Most will use technology but few are creating it. 1,358 (35%) of scaleups sell services to other businesses.

TOP-LEVEL SECTORS BY NUMBER OF SCALEUPS

Business & professional services	1,358
Industrials	1,245
Built environment & infrastructure	692
Retail	466
Supply chain	452
Tradespeople	412
Technology/IP-based businesses	409
Leisure & entertainment	332
Personal services	222
Energy	139
Transportation operators	118
Media	100
Craft industries	88
Agriculture, forestry & fishing	78
Telecommunications services	62

Within the Professional services sector, the combined Consumer/Business banking & financial services sub-sector has the largest number of operating scaleups, with 198.

TOP BUSINESS & PROFESSIONAL SERVICES SECTORS BY NUMBER OF SCALEUPS

Recruitment agencies & personnel supply services	195
Civil engineering services	192
Waste management services	131
Business banking & financial services	116
Consumer banking & financial services	82
Security services	81
IT consultancy services	80
Marketing services	73
Insurance services	72
Advertising & branding services	67
IT support services	67

Food & drink processors is the fifth most populated subsector, with 219 scaleups. This makes up 18% of the Industrials sector and 6% of all scaleup companies.

TOP INDUSTRIALS SECTORS BY NUMBER OF SCALEUPS

Food & drink processors	219
Machinery	141
Building materials	130
Automotive	120
Packaging and printing	85
Furniture	66
Household goods	66
Clothing	57
Metals	53
Electrical components	40
Steel	40

Property/land development & construction is the sub-sector in which the greatest number of scaleups operate, 263 more than the next most populated sub-sector, Distribution.

TOP BUILT ENVIRONMENT & INFRASTRUCTURE SECTORS BY NUMBER OF SCALEUPS

Property/land development & construction	546
Other built environment & infrastructure	188
Property/land management	85
Property/land ownership & trading	51

Vehicle related sub-sectors (Garages and Car showrooms) dominate the Retail top-level sector. Each has 20% of the sector's scaleups, as does the E-commerce sub-sector.

TOP RETAIL SECTORS BY NUMBER OF SCALEUPS

Garages	95
Car showrooms	94
E-commerce	92
Electrical equipment	47
Clothes shops	39
Hardware stores	33
Corner shops & supermarkets	24
Garden centres	20
Toy & sport shops	16
Pharmacies	15

TOP SCALEUPS BY TURNOVER & EMPLOYMENT IN TOP SECTORS



SECTOR

Recruitment agencies & personnel supply services

TURNOVER

£460m



SECTOR

Recruitment agencies & personnel supply services

EMPLOYEES

4,808



SECTOR

Food & drink processors

TURNOVER

£3.13bn



SECTOR

Food & drink processors

EMPLOYEES

22,664



SECTOR

Property/land development & construction

TURNOVER

£1.44bn



HELSTON GARAGES GROUP

SECTOR

Property/land development & construction

EMPLOYEES

3,927



SECTOR

Garages

TURNOVER

£561m

SECTOR Garages

EMPLOYEES

1,033

Grants. The Industrials sector contains four of the top five sub-sectors by number of Innovate UK grants received by scaleups. In total, scaleups in this sector received 79 grants.

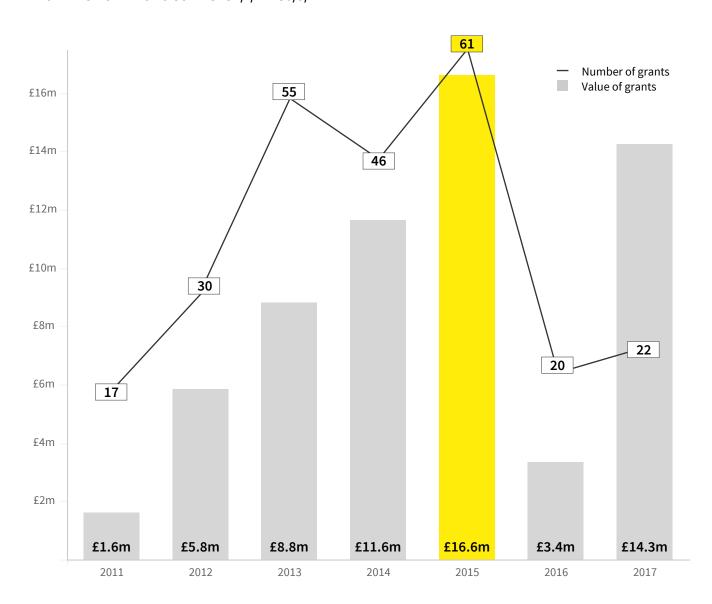
KEY FIGURES

251 grants to visible scaleups

£62m

£248k average grant size

INNOVATE UK GRANTS TO SCALEUPS 1/1/11 - 30/9/17



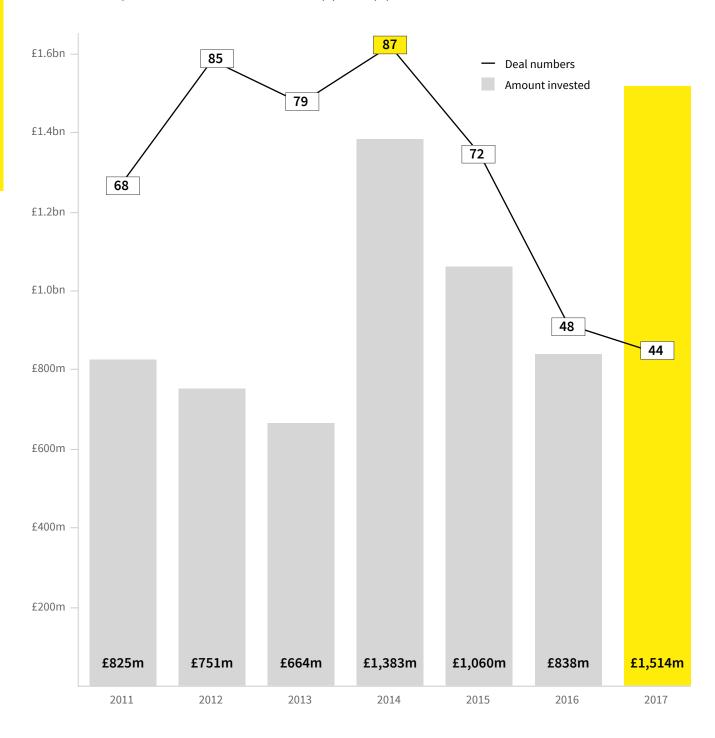
TOP 10 SECTORS BY NUMBER OF SCALEUPS RECEIVING INNOVATE UK GRANTS

Misc. manufacturing & engineering	24
Food & drink processors	19
Automotive	15
Property/land development	10
Machinery	10
Software-as-a-service	9
Agriculture & farming	9
Other cleantech	8
Wholesale	7
Design services	7

We know that for small and medium sized businesses, achieving rapid growth and scale is challenging and also that investors play a vital role in enabling this. Innovate UK is committed to helping companies scale up, offering them more than grant funding. Through our investor partnerships and investment showcases, we highlight potential and connect innovators and investors to access capital for growth. Dr Ruth McKernan CBE CEO, Innovate UK

Investment. 2017 is already a record year for investment into scaleups by amount, with over £1.5bn invested across 44 deals.

ANNOUNCED EQUITY INVESTMENTS IN SCALEUPS 1/1/11 - 30/9/17



KEY FIGURES

483

equity deals

£7.04bn

equity investment

£16.4m

average deal size

TOP SCALEUPS BY TOTAL AMOUNT OF EQUITY RAISED



SECTOR

Consumer banking, Business banking

HOW MUCH HAVE THEY RAISED?

£637m over 4 fundraisings



SECTOR

Fashion, E-commerce

HOW MUCH HAVE THEY RAISED?

£516m over 8 fundraisings



SECTOR

Mobile, Mobile apps

HOW MUCH HAVE THEY RAISED?

£413m over 4 fundraisings



SECTOR

Research tools/reagents

HOW MUCH HAVE THEY RAISED?

£343m over 12 fundraisings



SECTOR

E-commerce

THEHUTGROUP*

HOW MUCH HAVE THEY RAISED?

£305m over 8 fundraisings



SECTOR

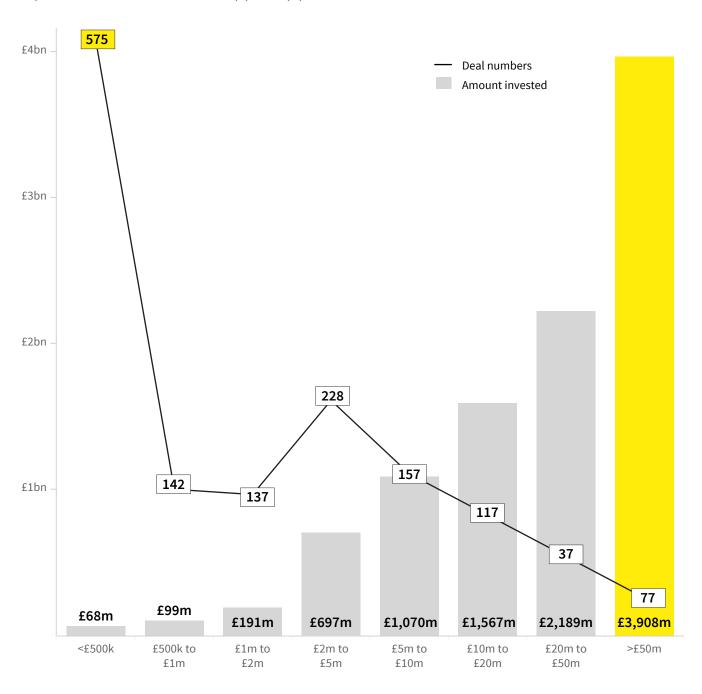
Materials technology, Consumer electronics hardware

HOW MUCH HAVE THEY RAISED?

£287m over 5 fundraisings

Despite their infrequency, deals worth more than £50m account for the majority of investment into scaleups. Deals worth between £2m and £5m are surprisingly frequent.

EQUITY INVESTMENTS IN SCALEUPS 1/1/11 - 30/9/17 BY SIZE BRACKETS



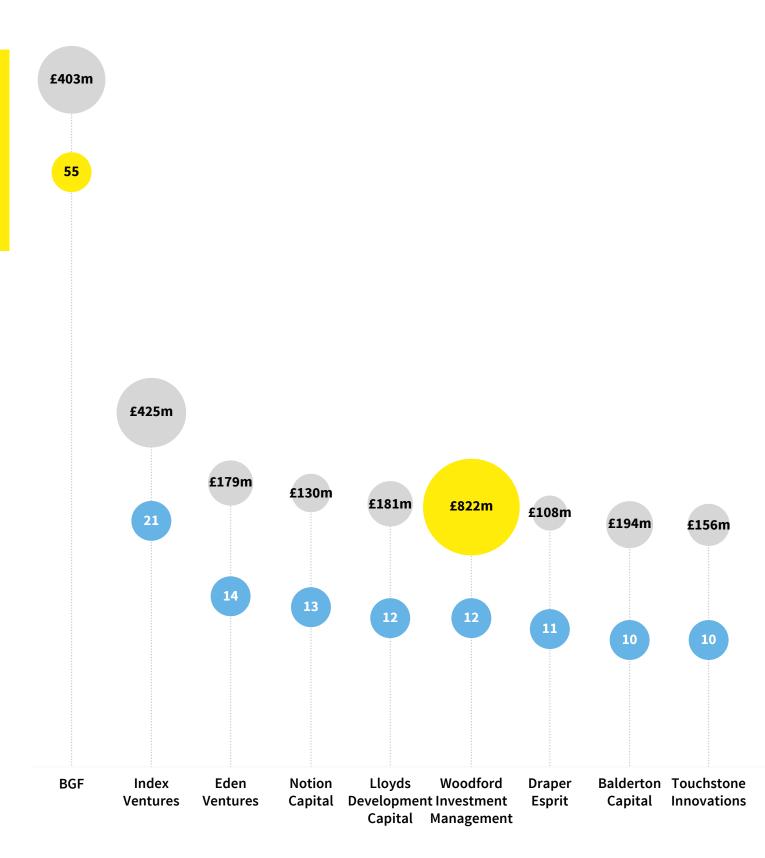
TOP INVESTORS BY NUMBER OF INVESTMENTS INTO VISIBLE SCALEUPS

INVESTOR	NUMBER OF DEALS
BGF	55
Index Ventures	21
Eden Ventures	14
Notion Capital Partners	13
Lloyds Development Capital	12
Woodford Investment Management	12
Draper Esprit	11
Balderton Capital	10
Touchstone Innovations	10
IP Group	8
Beringea	7
Highland Capital Partners Europe	7
MMC	7
Development Bank of Wales	7
Accel	6
Accomplice	6
Advent Technology	6
Alcuin Capital Partners	6
Novartis Venture Fund	6
Pentech Ventures	6
Octopus Ventures	6
Scottish Equity Partners	6

Scaleups and aspiring scaleups have the most potential to make a disproportionately large impact on innovation, productivity, employment and ultimately growth of the whole economy. Whilst finance is rarely the only challenge for these companies, it is an integral part of any successful growth strategy. This data shows that although the funding ecosystem that exists is relatively healthy, it is sub-scale. We need more capital and funds that can deploy investment across all sectors and UK regions.

Stephen Welton CEO, BGF

Top investors. Scaleups' top funders come in many forms: some have the expressed purpose of backing scaleups, some back companies just as they are starting to scale.



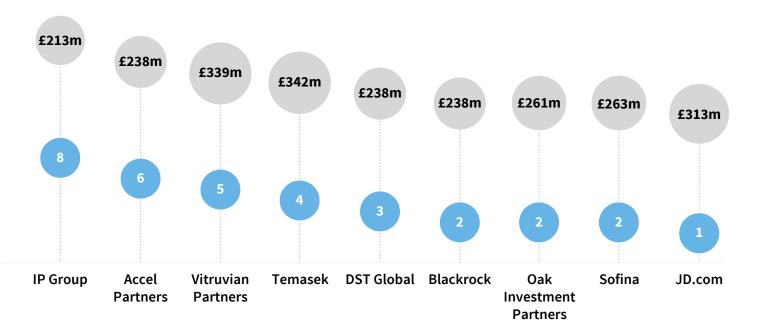


MEGADEALS

Some of the top investors into scaleups by the amount they invested have only backed a handful of companies. This is because they have been involved in megadeals (£50m+), a kind of transaction that is on the rise in the UK. Perhaps, finally, and with the help of large international investors, the UK is plugging its equity gap.

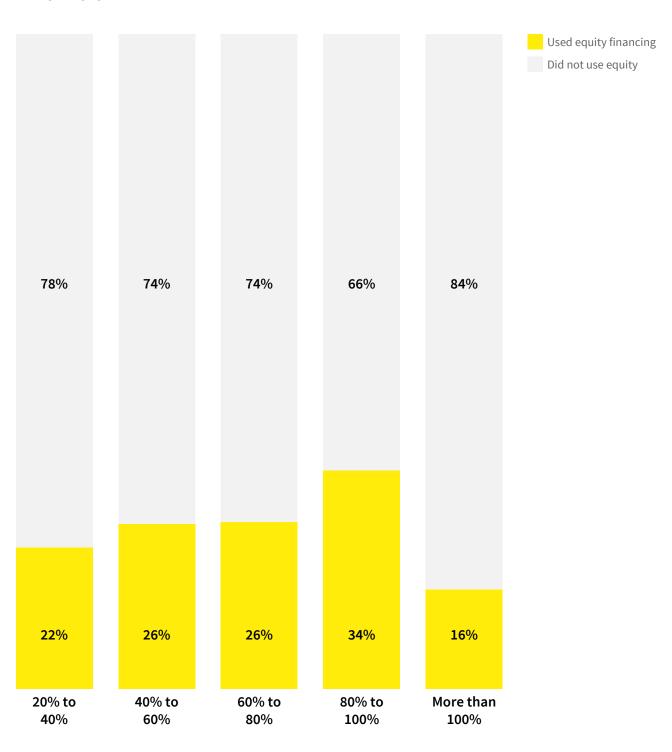
PATIENT CAPITAL

Many of the top investors into scaleups are patient in their investment terms. It is easy to see that positive outcomes from the Patient Capital Review will be of vital importance to scaleups.

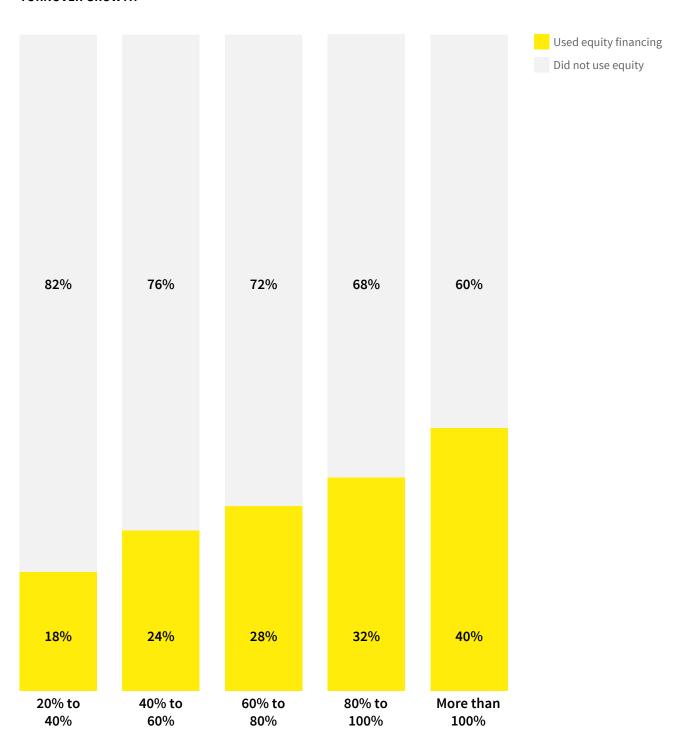


Growth rate demographics. More of the companies growing by 100%+ each year have used equity financing than those growing less quickly.

EMPLOYEE GROWTH

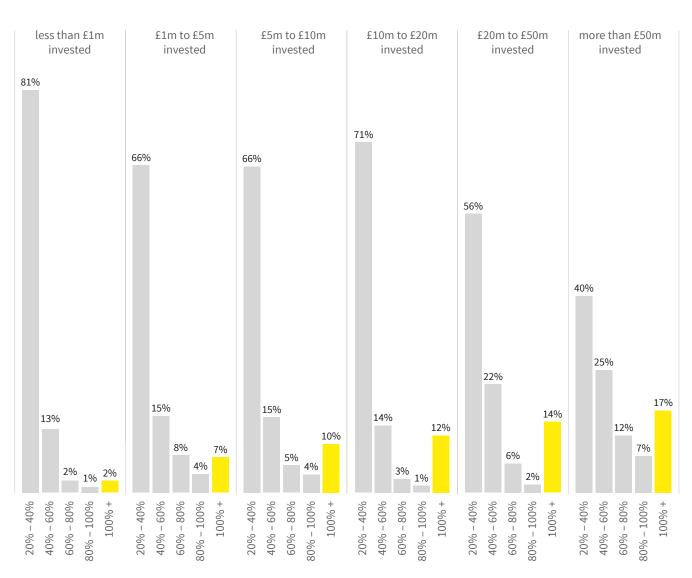


TURNOVER GROWTH



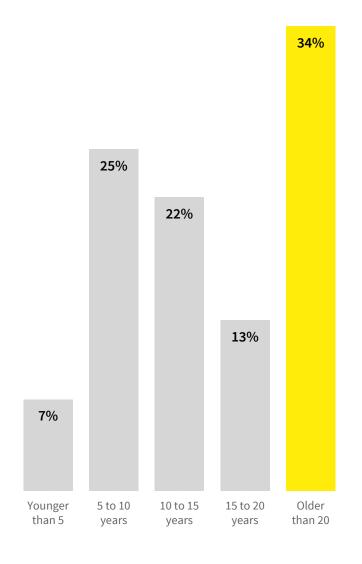
The more investment a scaleup receives the more likely it is to be growing its turnover by more than 100% a year.

TURNOVER GROWTH RATE BY AMOUNT OF EQUITY INVESTMENT



The majority of scaleups are more than 20 years old. Nearly a third are younger than ten.

SCALEUP AGES

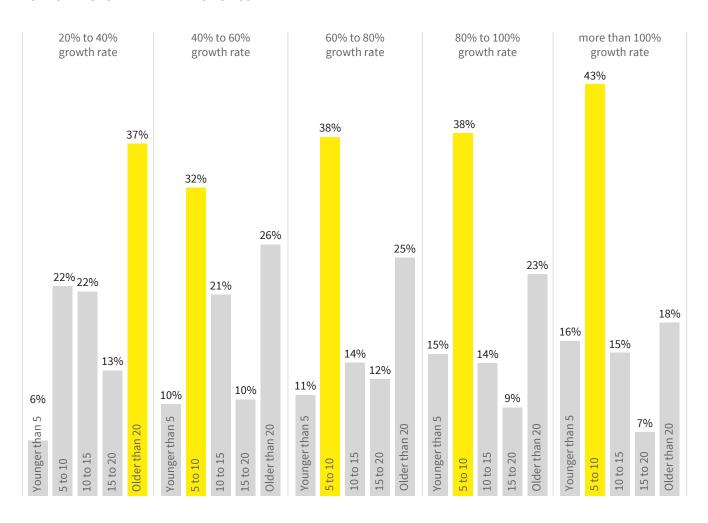


We're proud that our data shows it's not just young, tech-focussed companies driving the UK's economy. Older, more established businesses are experiencing growth episodes that are providing crucial boosts to employment and GDP. I hope our data will lead to these companies getting the recognition they deserve.

Toby Austin CEO, Beauhurst

Scaleups that are growing their turnover by more than 100% are most likely to be between 5 and 10 years old.

TURNOVER GROWTH RATE BY AGE OF COMPANY



Scaleups that continue to grow year on year are to be found across all sectors from Financial technology to Waste management.

LONGEST SCALING SCALEUPS



SECTOR

Business banking and financial services

YEARS SCALED

8 years



SECTOR

Property/land development and construction

YEARS SCALED

7 years



SECTOR

Recruitment agencies and personnel supply services

YEARS SCALED

7 years



SECTOR

Agriculture and farming

YEARS SCALED

7 years



SECTOR

Waste management services

YEARS SCALED

7 years



SECTOR

Analytics, insight, tools, Software-as-a-service

YEARS SCALED

7 years

Founders and executives. The average scaleup director is 54 years old, but 55% of scaleups have a director older than 60. Just under 3% of scaleups have a director younger than 30, the majority (72%) of whom are men.

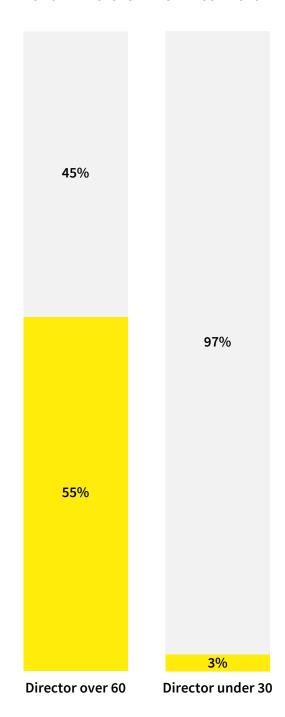
KEY FIGURES

average director's age

scaleup founders are female

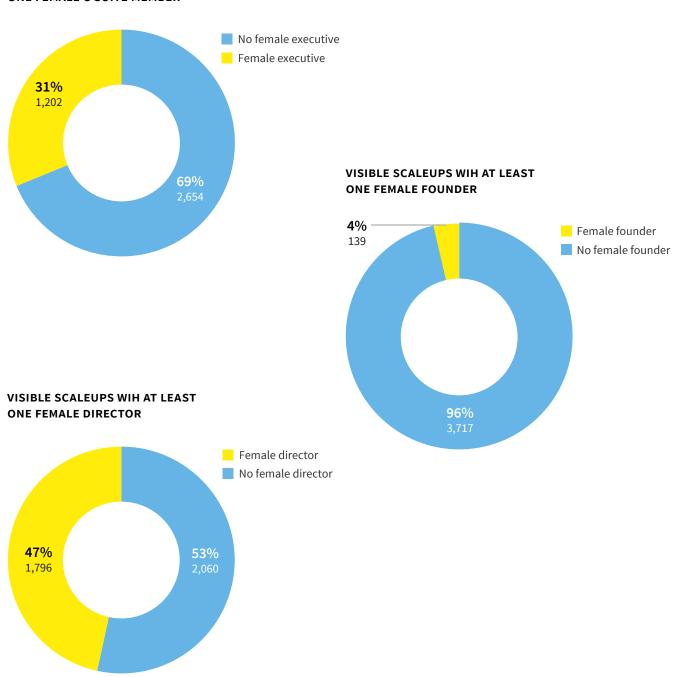
average number of directors

AGE OF DIRECTORS AT VISIBLE SCALEUPS



Only 4% of scaleups have a female founder, and only 31% have a female executive, but 47% have at least one female director. However, only 18% of all directors at scaleups are female.

VISIBLE SCALEUPS WIH AT LEAST ONE FEMALE C-SUITE MEMBER



Every scaleup that we analysed in this report is listed below by LEP / region.

ABERDEEN

Aberdeen Douglas Hotel

Ace Winches Aiken Group Aquaterra Energy AquaTerra Group Avanted

Axis Well Technology Balmoral Group Belmar Engineering

Brander BrewDog **Bryant**

Claymore Homes Dales Engineering Services

Duncan and Todd Opthalmic Opticians

Entier First Tech

Glacier Energy Services Grampian Continental

Hydro Group plc Inoapps

John Clark Motor Group Joseph Robertson Kirkwood Homes LTM Group Meta Downhole

MSIS Norse NovaBiotics OPITO Petrotechnics prosource.it . R&M Engineering Raeburn RigQuip ROVOP Sabre Safety Saltire Energy Scopus

Space Solutions Spencer Coatings STATS Group

Streamline Shipping Group The Signature Pub Group

Tor Ecosse

TRAC International Group Trinity International Services

Tulloch Recruitment W M Donald Whittaker Xodus Group

BLACK COUNTRY

A C Steels A&H Construction AMG

Anglo-Halt Group Ash & Lacy Baldwins BB Price Boss Design Group

Brandenburg C Brown Services Carvers CBS Packaging Central Food Services

Central Supplies Charter Court Chas B. Pugh

Darcast Dayro Steel Diamond Box

CST Pharma

Direct Corporate Clothing

Docherty Frodex **Exol Lubricants** FJ Holdings Fortel Furmanac Futura Group Harper Group Hingley Transport Intouch Games IPU Group J & J Siddons J. Barnsley Cranes Jeavons Coil Jersevtex

Jonathan Lee Contracts

Kee Safety

Laystall Engineering M & J Evans Construction

Mechatherm Middleton Foods Midshire MJ Sections Ltd

N.G NDC Polipak

Newby Foundries Group Offshore Stainless Supplies

Olympus Global Panesar Foods Premier Metal Recyclers

Respondez Saddlers Court Mfg Salisbury Poultry Select Healthcare Group

Sevacare Shaylor Group

Sheldon Clayton Logistics Sherwood Stainless

Stanford Industrial Concrete Flooring

Sterling Power Group Sturge Industries Supertouch T.H. Baker Tardis H20

The Brockmoor Foundry The Staffing Group Valen Fittings Vanguard Foundry Walsall Pressings WH Marren Wilcox William Gibbons

BUCKINGHAMSHIRE THAMES VALLEY

Acorne plc

Wrights Plastics

Acumen Logistics Group Allied Worldwide APMG-International

Aylesbury Automation Blue Sky Intermodal

Buckingham Group Contracting

Chilton House Clarke & Clarke CleanEvent Services Comland

CSA Waverley De Soutter Medical FleetEurope Hampden Group HOH Oilfield Services Howarth Homes hps Group Hvpnos Kebbell Homes Lane4

LCVR Life Build Solutions

MSCA MSCM Oakford Homes Olive Communications

Optima Orange Genie

Rectory Shaftesbury Care Group

Shawston

Signature Senior Lifestyle

Sorbon Estates

Telegenic Thomas International

Translux TSL Projects Vitalograph WE Black Whistl

CHESHIRE & WARRINGTON

APS Group

Arevon Energy Avalon Bentley Motors Birchwood Golf Club

C&C Catering Equipment Car Transplants Chess

Comms-care County Milk Products Crawford Healthcare Crest Medical Crest Plus Cygnet Texkimp D Morgan

D. Wardle (Plant) Ltd DATS Recruitment de Poel

ENER-G Procurement ESL Fuels Evolution

Exchequer Solutions First Recruitment Group

Forresters **GF** Holding

Gladman Gladstone Brookes

Gordon John Soft Furnishings Group Grenson Motor Village Hammonds of Knutsford Harry Fairclough Hiden Analytical HJ Lea Oakes

IESA

In Touch With Bricks Inview J&S Accessories Kids Planet Kinaxia Kindertons Kirstall Leap29 LMS Longfield Martin Dawes Massey Feeds Medtrade Mobica

Momentum Instore Morris Homes

Oliver Valves Companies PCA Predict Prestons

Project One Proseal Protec Proximo Pulse Fitness Quintessential Brands

Recycling UK Rosebery

Sandbach Commercial Dismantlers

Sandiway Golf Club Secured Mail Sense Spinney Sterling Swansway Group TD4 Brands The Alchemist The Emerson Group The Hut Group

The Mere Thorneycroft Solicitors TIMco Wainhomes WHP Telecoms Williams Tarr

COAST TO CAPITAL

1st CENTRAL ACC Aviation Accuracy International

Acora Amsys

Wrights

Aspinal of London

Astins Avtrade Barfoots Beachcroft Hotel Bramley Health Brandwatch BridgeHead Software

Broadham Care BSW Heating

Cargo Management & Logistics

CASCO CCS Group Centric

Chandlers Building Supplies

Chapman Freeborn Cherryfield

Chess Dynamics Cisilion Cmed Coachholidays.com Coinford Collins Construction Daytona Group PLC

Discover the World DMC Canotec Dual Energy Dugard Eiger Trading European Glass

European Office Products PLC European Process Plant Farnrise Construction

Ferrabyrne Fileturn Focus Group FPR Group Fry Group Gambado **Gate Technologies** GD Cooper

GEW Engineering UV Gift Universe **Global Freight Solutions** Global Resourcing

Harvey's HCML HH Global Higgidy HIT Training Home Telecom Hunt & Palmer ILG

IMEX Group Invictus Contracts ITC Concepts J.W. Stratton Jones & Tomlin Kew Electrical Keysource

Langmead Group

LightBros

Littlehampton Welding Longcross Group Lovering Foods Lowcosttravelgroup Martin Grant Homes

Mecmesin

Network Technology PLC

Nsure Group

P J Brown Construction Paine Manwaring Palmer and Harvey

Panserve

Paragon Software Systems Paterson Simons & Co

Pets Corner Prime Education PSI-Pay Quadrant Group

Recruitment Store UK

Redhills

Romans International

Scott Dunn

Seaward Properties **Skerritts Consultants** South Coast Nursing Homes

St Magnus Sunninghill T Brown Group Technetix Tesla Engineering Thompsons Time 24 Tropical Sky Unbeatablecar W Stirland Wates Wildnet Group Winters Electrical World of Buzz

CORNWALL & ISLES OF SCILLY

Fahey's Concrete Falfish Fred Champion Goonvean Helston Garages Hydra Group Mitchell & Webber MJL Contractors Mylor Yacht Harbour

WT Lamb Holdings

Yes/No Productions

Seasalt

Steve Hoskin Construction Ltd

Teagle

The Dash Group The Greenbank Hotel Trevose Trewithen Dairy UKRD Group

COVENTRY & WARWICKSHIRE

AC Lloyd Allen's Caravans Alumet Arden Windows **Assured Group** Bird Group Concept Group Crosscrown Ltd

DCA Design International Deeley Group DK Group Edenhouse

Expert Tooling and Automation

First Utility Flexicon

Forever Living Products Gallagher Estates Geotechnics

Geothermal International

GreenMech Helping Hands i-nexus

Key Forensic Services Kite Packaging

KM&T Linden Care Homes mcs Group Millboard

Mitchell Potatoes

O'Brien Contractors

Penso Playground Games PMD Group Premier Group Quanta Ricor Staircraft Stepnell

The Unique Catering Company

Thwaites Travel de Courcey WHS Plastics Windows Plus CUMBRIA **Cubby Construction** Gawith Hoggarth Impact International

Lakeland Land Rover Lowe Clothing International MARL International Murrays Pharmacies

PR Books Story Contracting The Swan Hotel The Trout Hotel **Totalpost Services** Westmoreland Family

DERBY, DERBYSHIRE, NOTTINGHAM &

NOTTINGHAMSHIRE

3aaa

A.W. Lymn A1 Comms Accrofab AF Switchgear Antony Grice Ark Capital ArtSystems ASG Group Babington

Bank House Care Homes

Blackburn Starling Bradburys Cheese Bridgebank Briton Fabricators Browns Builders Merchants

Cables Direct Care Fertility Castle Rock Brewery

CEMA Centiq

Champions (UK) Chinook Sciences Collins Earthworks

Datapath Eden Tyres & Servicing

Elbar Group Fernwood Group Foundation Inns Frank Key GCL Food Ingredients

Hammond Produce Irongate Keylite KRCS Lasershape Le Bistrot Pierre

Lighthouse Healthcare

Linsco

Long Eaton Plant Hire Ltd Matthews and Tannert Mellors Group Events Metclad Contracts

MHR Microlise

Milestone Operations MMD Group of Companies Monarch Education Furniture

Node4

Northfield Construction

Oncimmune

P Hughes Construction Paragon Interiors Pathfinders PWP Building Services R A Labone & Co Recresco Reflex Labels RH Developments Romax Technology SDL Group Shacklocks SHB Hire

Signal House Group Skills

SLS SMS Electronics

Street Crane Swiftool Precision Engineering

Sygnature Discovery Synthetic Technologies

TCL Group The Kent Group The Sherwood Group Thorn Baker

Tioga Tom Hartley UK Waste Solutions UKCG Group United Health Van Elle

Vinshire Plumbing & Heating

Vinyl Compounds Ward Recycling Wattbike

Wheeldon Homes Whitemeadow

Woodhead Construction

Wren Sterling DORSET 4Com ABP Agincare Amigo

Anglo-Continental Ankers & Rawlings Arrowedge Blackmore **BOFA International** Bourne Group Buckland Care C G Fry & Son

C. Smart Agricultural Services Canford Healthcare Clipper Contracting

D.B. Foods

Field International Ford Civil Engineering

Iracroft Jade Aden Services Kondor Lush McCarthy & Stone Mildren Construction Original Steel Services Osprey Penton Motor Group Platform One Pukka Pads Reliance Scrap Metal Space & Time Sunseeker Poole The Bowmill Group Towngate Personnel Woodmace Wyatt Homes Wyvern Cargo

Haskins

Holton Homes

EAST OF SCOTLAND

A1 Automotive Abbott Risk Consulting **Applied Capital** Avondale Care Bertinaley Care Bertram Nursery Group Blue Group

Bruce Taverns CHASE Clockwork Cross Healthcare Dunne Group

Eastern Western Motor Group

Ecometrica Empteezy Endura

Fountain Court Apartments Freeworld Trading G Crolla & Family Genius Grant Property Halspan Hannigan Hotels Hescot Engineering

J & T Group Johnston Fuels Kitchens International Lindemann Healthcare

Montpeliers

Innis & Gunn

Murray Asset Management MV Commercial Noble Grossart

Norfolk Hotels Osprey Holidays Outreach

PFP Contracting Prestonfield Quayle Munro

Randolph Hill Nursing Homes

Group Redeem Sharkey Skyscanner

SWR Waste Management Transcal Venesky-Brown Walker Group Wemyss Development

Company

Zonal Retail Data Systems

ENTERPRISE M3

4th Dimension Innovation **Abacus Employment Services** Ace 4 Kebabs ADG Systems Arrow AVM Impact bartlett mitchell

BLD Group Boon Building Services

Britax Cablenet Cadline

Capstone Foster Care Cennox

Champion Group Churchill Retirement Living Compsoft Creative Courts Pharmacy Group Custom Interconnect

CV-Library Dolphin Head Group EdenGroup

Esteem Eteach **Explore Learning**

Fordway Fotech Solutions Fourfront Group Garsons Gulmay

Harvey Water Softeners

Healix Hestia Care Houlihan & Co **Humphrey Feeds** HWM Aston Martin Jointing Tech Keltbray Larasian Group Les Caves de Pyrene Lime Wood Group & Home **Grown Hotels**

M&P Insurance Solutions

MAATS Tech Mainstream Cleaning Marbank Construction

Milewood Healthcare Money Expert Motofix Group

Network Utilities NewVoiceMedia Nolan Business Services **Nurture Landscapes**

Octagon Optichrome Pancredit

Paultons Park Pennyfarthing Homes Pilgrims Group Pinnacle Foods

Pivot **Premier Contract Supplies** Quantum International

R&W Reassured

REG Power Management

SAV Systems Segen Spectro SSS

Stackhouse Poland

State Oil Strand Europe Sugarich Sysco Productions Tews Engineering The Geoghegan Group The Royalton Group

TJW Contract Solutions Tozer Seeds **UCH Logistics** Upham Brewery Variohm Holdings Vista Healthcare Waypoints WELL Wessex Pictures

Westchester House Nursery Schools

Wheels Van Centres Whelan & Grant Wick Hill

Winchester Motor Group Windsor Telecom Woodlands Hillbrow World Cargo Logistics

GLOUCESTERSHIRE

ADEY

AGD Systems Aspects2 Aspirations Care Auto-Sleepers Autoparts & Diagnostics Bamford

Bell Contracting BladeRoom Blanchworth Clarkson Evans Cleeve Hill Crown Timber **Dairy Partners** Downton **Ecotricity** EMG Construction

Evesham Specialist Packaging Heartstone Inns **Howard Tenens** Impcross

Joedan K W Bell Group Lakes Bathrooms Leeways Lodge Service

. Intamarque

Mike Burton

Newland Homes Newspace Nine Group Oriel Receivables Outsauce PKL Group Severn & Wye Smokery

Severn Glocon Group SLG Snapecall Solent Stevedores The Opera Group

William Gilder Woodlodge Products

GREATER BIRMINGHAM & SOLIHULL

Acorn Training Consultants adi Group Amorartis Group APS Metal Pressings

ARKeX Aston Manor AvailableCar **Box Limited**

Branston Golf & Country Club Cameron Homes

Care Through The Millennium

Chambers & Cook Freight

Click Travel CM2000 Connect CookersAndOvens D Wilson

Eneotech

eTech Fairgate Construction Services

Fitzgerald Fleet Hire G&P gbpartnerships Giro Food Goodfish

Handmade Burger Company

Hogarths

HydraPower dynamics Inspired Thinking Group

J S Wright Jaffabox

James E. Smith (Timber) Jessup Brothers Jumar KEP Print Group Kiely Bros

Laker BMS Lander M.V. Kelly Macc Care Maddison Group Maier UK

Manstal McDermott Building & Civil Engineering MediServices Healthcare

Mount UK

Murray & Willis National Motorcycle Museum Nicklin Transit Packaging

NOW Careers Nurton Developments

Palletline PCE Peers Hardy

Pertemps Network Group Premier Support Services Premium Choice Quantum Construction

Riviera Travel Roman

Rudolph & Hellmann Auto-

motive Scolmore Group Shipley Estates

SHS Integrated Services SKAN

Tamworth Steel Templine The Ark The Coleman Group

The Gill Group The REP Thomas Fattorini Treetops Nurseries UK Power Reserve Unitech Industries

UPG

Weedon Group Westbourne Leisure Wheel Solutions

GREATER CAMBRIDGE & GREATER PETERBOROUGH

AJN Steelstock Allinea Allpress Farms Almaren Homes Alpha Anglia Aran Services

Barnardiston Hall Preparatory

School

Bicycle Therapeutics Bury Lane Bakery Cambridge Commodities Cambridge Maintenance Carworld Car Supermarket Chiltern

Comtec Dalmark Group Data Interchange David Ball Driftwell E-Leather Ede & Ravenscroft **Enigma Diagnostics** Enterprise Property Group Evogreen

Fencor Packaging Fengrain Foster Coldstores Frederic Smart

General and Medical Group

Glazewing Go Ape Gough Hotels Goymour Homes

Hereward Care Horizon Discovery **Howard Group** I.S. Sundries iansyst

Interaction Recruitment JEB Technologies John Adams Leisure John Henry Group **KL Technologies** Lawrence David **Light Blue Optics** Lignacite Linecross Magdalene Malary March Foods Mick George MJS Construction

Munro Murketts Vauxhall Napp Pharmaceuticals Nightlayer Leek Company

Ninja Theory Nitritex Omar

MM Wealth

One Call Recruitment Pico Technology PJ Thory PragmatIC Printing Precon Products

Premier Kitchens & Bedrooms

Princebuild Radical Sportscars Rapleys Recroot Redgate RPV Scientia Secure Group Semblant Sotham Engineering SPG

Swiss Laundry Team Consulting The Cambridge Satchel Company TRB Lightweight Structures Turner Motor Group Vindis Group Volac

Yours Clothing Z-Tech Control Systems

GREATER LINCOLNSHIRE

AKP Group Amvale

Blackrow Engineering Bourne Textile Services

Browns **Burton Waters** Butters Chestnut Homes

Crestwood **Destec Engineering** Duckworth Land Rover **ECO Plastics**

Emmett Environcom FreshLinc Greenray Groveport JDM Food Group **Keigar Homes** Kenwick Park Hotel L J Fairburn & Son

I FW Liberty Group

Lincoln & York Luxus M J Wilson Group

Mortons

Moulton Bulb Company Natural Paving

Pilgrim Foodservice Pozzani Pure Water Read Motor Group Robsons Of Spalding

Rolec Staples

Streets Financial Consulting

T. Balfe Construction T.H. Clements The Clugston Group The Coaching Inn Group The Doubleday Group Thomas Bell & Sons

Witham Specialist Vehicles Ltd. Woodthorpe Garden Centre

GREATER MANCHESTER

151 Products A E Yates Ltd Aimteg Albert's Alloy Bodies Amoria Bond AMR Textiles Amscreen ANS Group ao com APS Group Arrow Global ASE Ask

Assembly Techniques Associated Security Solutions Astley Dye & Chemical Co.

Avecto Barburrito Beechfield Brands Betta Living Better Bathrooms Bifold Group Birchall Blackburn Birtwistles Catering Butchers Blakelev's

Bolton Gate Company Boutinot

Bowdon Group Bvrom

Car Benefit Solutions Carrs Foods

Cascade Cerberus Group Cestrian Champion

Cheetham Hill Construction City Build Manchester

Club 3000 Bingo Cooneen Group Cosmo Bingo Craghoppers Cresta World Travel CTL Engineering CVS

Deekay Deralam

Donegan Civil Engineering

Duo **EBS**

Edge Worldwide Logistics

ESL Excalon FK Group Footasylum Furness Holdings G & B (North West) Gallagher

Global Group Globus GovNet

Granada Material Handling Hale Country Club & Spa Hall Fire Protection Hard Wearing Glass Hardscape Harland Machine Systems

Heatons Truck Group Heyrod Construction High Street TV HIMOR Group Holroyd Precision Human Support Group Innovative Technology

Interact ITS J Greenwood J Mills Contractors Jackson Jackson IAM Recruitment John Hargreaves John Holden Kalibrate KanaK Keoghs Kinetic Kintec

Laser Quantum LeadX Holdings Lowri Beck Lundv MB Heating MediaCo Group Meridian Business Support

Money Advice Group Moneyplus MPM Products MSS Industrial Battery Accessories

Murray Metals Group MyPay

Pakeeza

New Earth Solutions Northpoint Oakbridge OneE Orbital Education P J Livesey

Palletower Pama Parcel2go.com PayStream Peninsula Pentre Group

PH Property Holdings Limited PHMG

Pinstripe Clothing Company

PP O'Connor Printerland

Property Alliance Group

Quality Save Qualtex Rectory Foods Regatta Reisser Renaker **RMS International** Roydon Group Rullion Russells Construction

Safeguard SAMBRO Sartex Quilts

SAT Business Travel Manage-

ment Seddon

Select Data Centres Sellick Partnership Smithfield Murray Special Piping Materials Speedy Products

St George Healthcare Group

Steadfast Engineering

Sudlows

Taylor Engineering & Plastics Taziker Industrial Teasdale Hospital Equipment

Tetrosyl The Authentic Food Co. The Deckers Group The Howells Group

Together TSK Group UKFast Vil Resins W. Maher & Sons Walter Forshaw Warburtons Warren James

Wetherby Building Systems Wiggett

Winning Pitch Winterhill Largo Wren Properties

HEART OF THE SOUTH WEST Abbey Manor Group

Amberon Amulet Hotkey Applied Automation Beacon Comms Best Care Homes Braddicks Leisure Bradleys Estate Agents Brothers Drinks Co. Cannon Care Homes Cathedral Financial Management

Claims Consortium Group

Cobell

Compass Tractors

Corbel CQC Crealy

Devon Contractors Double First Eagle Plant **FMCAS**

GM Coachwork Graphic

Gregory Group Hatchmoor Nursing Home

Heltor

Home From Home Care

Hymec

J.H. Haskins & Son Jasun Envirocare Jones Food Solutions

Lift West Lloyd & Whyte Mason Kings Metron

Multipanel P J Davidson Pathfinder Park Homes

Pearce Construction

Pollard Pro:Direct Sport **RG Spiller** S. Morris SBAW Group SBL Caravan Centre Silverline Tools

Smallridge Bros SMC Garage Group SmithBrewer Sparks Transport

Strongvox

Summerfield Developments

Supacat

Teignbridge Propellers The Dartmouth Hotel, Golf

& Spa

Trov

The Dolphin Hotel This Is It

WFC

Woolacombe Bay HERTFORDSHIRE

800 Group ABC Depot AFB Aspin Group Away Resorts AZebra Bamboo Distribution

Bar2 Beechwood Homes

Benchmark Fabrications Berry Recruitment Boston

BrightHouse Bugler Group Cantillon

Capital City Service Charter Construction PLC

Churchill

Conamar Connexions CSP **Datasat Communications DBD** Distribution Emico Fntel Enterprise Finance Exclusive Contract Services Exemplas Express Vending Extrastaff Flynn Pharma Focus Hotels Management Foremost Currency Group Gilbertson & Page GPF Lewis Green Energy UK Ground Construction H&G Recruitment Halian Hamilton Fraser Hanmere Haven Hemini Plc Heptares HG Construction **ICON** Jollyes JRL Group JSA Group JSM Kalixa Kent Brushes Lamex Food Group Limelight Sports Mack Brooks Group Make Believe Ideas Mastersons McGinley Support Services Morrisroe

Motor Parts Direct **Naked Wines** New World Builders O'Neill & Brennan Oakbridge Homes Oakman Inns OPAL Orange Amps PCL Transport Procare Group Purple Surgical Quanta Rapiergroup RES. RHG RO Group Rontec Rye Street Group

Motor Fuel Group

Shield Contract Services Simple Simon Spreadex Star Computers Storm Technologies Stortford Interiors The Gap Partnership The Premier Group Twin Systems

UGO Foods Group Vision West One Loans Westgate Healthcare Wheatley

WJ Groundwater

HIGHLANDS & ISLANDS

Abbeyside Care Group Aguascot Baxters Compass Crannog Ferguson Transport & Shipping G.F. Joh **GSS Marine Services** Highland Fuels Highland Heritage Highland Industrial Supplies McDonald Scaffolding Robertson Scotlog Sales Springfield The Underwater Centre William Grant & Sons

HUMBER

Atlas Leisure Homes C.F. Struthers Ltd ESP Group Hall Construction Group Hallmark Panels **Hudgell Solicitors** International Bulk Liquids Paneltex Prestige Recruitment Rix Petroleum Spencer British Engineering The Insurance Partnership Towne Lifting and Testing Walker Modular

LANCASHIRE 1st Stop Group All About Food

Aqua BAAS **Badger Office Supplies** Barron Wood Distribution Belsfield Care **BES Utilities** Boys Buckhurst Plant Hire Carnell Centriq Group **Chase Templeton** Ciceley Commercials CME Medical **CPUK Group** Create Construction Crow Wood Cuadrilla Resources **Dawsons Department Store** DH Stainless Steel **Direct Accident Management Dugdale Nutrition** Emerson & Renwick

Harrison Leisure Havwoods Haydock Finance Helical Technology Hillcroft Nursing Homes Hotter Shoes J Mallinson James Hargreaves JDS Trucks Karl Vella Group Kensington Developments Kenyons Footwear LailaÕs Fine Foods Leach Marcus Worthington Group Mardon Plc Mellors Catering MI Vehicle Integration Millenium Care MotoGB Muriva Norpol Recycling **Nutrition Group NWES** Panaz **Recycling Lives** Redwood TTM Riverside Truck Rental S J Bargh Solomon Commercials Springhill Care Star Tissue Staveley's Eggs The Gravy Train Catering Company The Hub Pharmacy Trilanco Tyreforce Verdant Leisure Vision Support Services Vital Energi Walton Summit Wellocks Zell-Em Group

Emporia Leisure Group

F Parkinson

GBA Services

Hannah Foods

Fort Vale

Hardroad

Erlson Precision Components

LEEDS CITY REGION 2 Sisters Food Group Abraham Moon & Sons Adderley Featherstone Aegus Industries Aflex Hose Alton Cars AMT Group Andy Thornton Aquasentry Arran Isle Arvensis Bayford Group Bedfords Belgrade Insulation

Burning Night Group Caddick Group PLC Caterers Choice **CB** Imports . Cedar Court Hotels Chaophraya Charlesworth Press Chippindale Plant Clipper Logistics CML Concept Recruitment Group Core Telecom Countrywide D D Porter David Wood Baking Direct Workforce DM Keith DML Group Driver Hire drydensfairfax solicitors DTP Group Dura Beds Earthmill **Easypay Services** EuroTrail Eville & Jones Express Bi-Folding Doors . First4Lawyers Firstnet Solutions Flexiform **FSH** Fullers Foods G&H Group Generator Power Gilbert Thompson Glassflake Global Autocare GMI Construction Haddow Group Harris CM Harron Homes Harvard Engineering **HB Projects** Help-Link HGF Highgrove Home Huddersfield Golf Club J. Hughes Construction Jessgrove K Rouse Keelham Farm Shop Kexgill

Killgerm Group

Kings Security

Lexia Solutions Group

Mac's Truck Sales Ltd

Magma Ceramics & Catalysts

Maria Mallaband Care Group

Mach Recruitment

Lanes Group

Life Search

LNT Group

Marshall

Martech

Newsmith

Mosaic

MARSYLKA

Bradford Hide Company

PEC PMWeb PPB Group Principle Sigma Solutions TateOil Team17 Transline

NIC Services Group Nova Contracting
OE Electrics OneMedicalGroup P&B Foods PC Specialist PD Bannisters Peter Duffy Limited PFF Packaging Group Pharmacy2U Premier Technical Services Production Park Project Kahn PureGym Regal Food Products RiskAlliance Rushbond Sanderson Science Warehouse Seabrook Crisps . Service Metals Sheard Packaging Shepley Spring Southern & Redfern Industrial Spellman Walker Sportsshoes.com . Status International Strategic Team Group Termrim Construction The Decorative Panels Group The Harris Partnership The John Smith's Stadium The ValleyGroup thebigword Ultima Furniture Ultra Finishing Vickers Oils Walkers Transport WasteCare Waxman Group West Yorkshire Fellmongers Westward Care Whiteghyll Wilson Power Solutions

LEICESTER & LEICESTER-

YBS Building Services

YESSS Electrical

Woodgreen Construction

Wooltex UK

Xercise4Less

Adey Steel Group Alltruck APAC Packaging Armstrong Logistics Belvoir Fruit Farms Bradgate Bruntingthorpe

BTE Plant Sales C3 Construction Central Centrebus CFT Clifton Packaging

CMI CMS Cepcor Crowfoots Carriers Crown Crest

Davidson Homes Eclipse

EESmith Contracts EMB Group EME Installations Encore Personnel Ford & Slater **FPCR** H K Wentworth

H.W. Coates Hae Group Hawthorn HKS Industria Intelligent Energy Mason & King Measom Dryline

Mellor Bromley Milords Moran Logistics Morningside My Home Move Oakleaf Homes

Ocean King P.A. Wright & Sons Pall-Ex Paul John Group

Pinnacle Preci-Spark **Qdos Consulting** Radmat Reflex Vans

Research Garage Group

Shield Group SPC. Stor-a-File Summit Engineering The Dune Group TMS Motor Group Unique Window Systems Universal Flexible Packaging Valve Engineering Services W E Hewitt & Son

LIVERPOOL CITY REGION

Whitmore's Timber

White Stuff

A&B Engineering Abbey Logistics Active8 Support Services Admiral Carpets Alma Products AMS Plumbing Apex Contracting AppSense Argyle Care Group ATG Access Atlantic Steel Processing Ltd **B&M Waste Services**

Bibby HydroMap

Bryken **Bullen Healthcare** Capital Reinforcing Castlerock Recruitment Group Cellular Systems

ChargePoint Technology Cheshire Mouldings Clarke Energy Coffey Group Curtins

Cybertill Dams Furniture Downing Engenda Group **Eurogold Group** Fletchers Solicitors Formby Hall GG Glass & Glazing

Hankinson

Haydock Commercial Vehicles

HE Simm Heron Foods Home Bargains **Hutchinson Engineering Huyton Asphalt** I-PAYE In-Time ISP

King Construction Kingdom Liberty Group M.J. Ouinn

MAC Roofing and Contracting

Maltacourt MKR **Mortons Dairies**

MST **Network Space** Oak Tyres Plexus Cotton Poppies Europe

Potens Premier Guarantee **Rainford Solutions**

SES Security SOG Sovex The Billington Group

The Contact Company The SeaKing Group

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Warmer Energy Services Wealth at Work

Yanco

LONDON

1E 3HR plc 3VS 8Build A & M Group A1 Pharmaceuticals PLC A24 Group Abbey Ireland & UK Abokado Academia Achica Acorn ACT Clean Active Pathways

ActivTrades Acturis Acutest

Adam Smith International

Adconnection adm

AES International Affinity Flooring Agfe

AirSea Packing Aitch Group AKA

Albion Computers Alfa^ All Star Lanes Allen Lane Allenby Capital

Allford Hall Monaghan Morris

Alpha

Alpha Plus Group Alpine Elements Amathus American Dry Cleaning

Company **AMR International**

AMS

Anabas

Angel Care & MNS Care Plc Angela Mortimer Anya Hindmarch Apricot Arcus Arena Group Argenta Argonon Arlingclose As Nature Intended Ascot

Asiatic Asite Aspect Capital Aspire ASPone

Associated Waste Group AT Medics

Atlantic Productions

Atrium

Attraction Tickets Direct Audio Network Augusta & Co Autobrokers Avalon Management Avantia

Avondale Axis Europe Axis Group B & M McHugh B&H Worldwide **Baber Smith** bak2 Banana Split Bastion Capital London

Bates BBL

BCM Construction BCS Consulting BD Cooke Solutions BDRC Continental Be At One Beck

Belazu Ingredient Company BELL Lighting Bennetts Associates Benoy Berkeley Futures Best-One

Beta Distribution BFW

ΒI Big Easy Restaurants Bigham's

Blackrock PM Blink Productions

Block bluesource Boisdale

Bookatable Borro **Brand Events** Brand Fuel Brasserie Bar Co

Bread Ltd

Breyer Group Bride Hall Brightsun Travel

British Institute of Technology & E-Commerce

British Study Centres Broadbandchoices co.uk Brodie & Stone Brompton Bicycle

Broochini BullionVault

Business Design Centre BW **Bywaters**

C A Holdings Cadogan Campbell Lutyens Car Giant

Cargostore Carmel Clothing Carnavon Hotels Ltd Carousel Consultancy

Cashfac Cass Art

Cavendish & Gloucester Caxton FX CEG

Celoxica Certeco CFC Underwriting CG Restaurants & Bars Chancerygate

ChapmanBDSP . Chaucer Chelsea Cloisters Chi & Partners Chiswick Nursing Centre Churchgate Services

Cirrus Inns Citibase Citihub Consulting

Citilities CityNet CitySprint CKM

Claranet Clarity Clear Books Clearview Homes Clegg Gifford Cleshar Climate Energy CloudSense Cobalt

Coborn Engineering

Cogora

Collins Contractors Collins Sarri Statham Colvir Software Solutions

CompactGTL Company of Cooks Coolabi

Corbin & King Core Group Corney & Barrow Cosmur Crew Clothing

Crystal Travel CSP Currell Currencycloud Cygnet Properties

Dalziel & Pow Daniel Katz Daniel Stewart & Company

Danny Sullivan Group David Phillips

DCD

Denton Associates Design Bridge Dexters Dialogue Dictate IT Dina Foods **DNA Electronics** DP Connect Durbin **Durkin and Sons** e92plus

ea Change Group Eames Consulting East Thames

EAT.

Eaton House Group of Schools

Echo Sourcing ECM Systems Ecosse Films Eden McCallum Edison EDM Group Elbrook Cash & Carry Elite Mobile Elite Telecom Emerald Global Group

EMP Media Endava ENJ Scaffolding Enotria Envy Post Production Equal Experts

Equimedia Equinox Global Erith Essence Etc. Venues ETM Group Euromonitor

Europe Incoming

Eurospan Group

Evaluate

Scaleup directory

Eveline Day School Everline Exacta Plc Excelian Exchange Data International Excitech **Exotix Capital** Exponential-e Extraman FAiST FarFetch Farr Vintners Farrells FastMarkets FC Business Intelligence FC Exchange FES FINE+RARE FinnCap Firebrand FIRST First Mile First Point Group Fisher Productions Fit Out Flannery Plant Hire Flashtalking Floris London Foresight Factory Foundation Developments Foundation Group Four Marketing Fourth Framestore Frank Hirth Freedom Clinics Freightnet Handling Fuerst Day Lawson Fundamental Media **Funding Circle** Furness Insurance Services Group G-A-Y Group G. Modiano G2V Careers Galamast Galldris Gander & White Gapuma GB Group GCA Altium GCC Facilities Management GCH Capital GCS Recruitment Specialists Gemserv **GH Financials Giant Precision** Global Medics **Global Merchandising Services** Gloster Glyn Hopkin Group Go Travel Goedhuis & Co **Gold Care Homes**

Goldcrest Land Golden Tours Goldline Goodman Hichens Goodman Masson **GP Bullhound Gravitas Recruitment Group Gravity Road** Green Hedge Green Park Green Park Content Greene Light Stage Greenergy Greenlight Gretton School GYMBOX H&J Hailo Halcyon Hotels and Resorts Hamton Environmental HanWay Films Harringtons Builders Plc Harrison Varma Harrods Bank Hat Trick Hatstand Haven House Hawksmoor Hazlitt, Gooden & Fox Heatherwick Studio Henbury Highdorn Highlander Computing Hills Prospect Himalaya Carpets Hitchcock & King **HLM Architects** Hockley Holistic Community Care Hollybrook Holmes Care Group Host Capital Houlder **HPC** Healthline **HPD Software HQ Theatres & Hospitality** Huddle **Humming Bird Motors HW Fisher** Hyperion Insurance Group Hyperoptic Iglu Ikon Science Illamasqua Imagination Group Imanova

Incentive FM Group

Independent Talent

Industry Dynamics

Infinity SDC

Insultec

Interport Investec Asset Management Ionoco IOR Group iprism iT Lab ITH Pharma ITHR Group itsu Ixaris J & A Beare J P Dunn J. Coffey Group J. Ollif & Son James Grant Group Japan Centre Jaylow Supplies Jazz FM JCI Capital JCRA Jetline Holidays John Robertsons Architects Keo Films Kessler Group Killoughery Kilnbridge Kinapse Kinmont Kitewood Klesch Group Knight Harwood Kyte Broking L Lynch La Fosse Associates Landmark Plc Laurence King Publishing LDeX Group Leach Homes Learn To Trade Leathwaite Leisure Pass Group Leon Link fx plc LION Trackhire Lisson Gallery Lituanica Livingstone LOC Group Logan Construction London Care Partnership London FoodService London Linen Supply London Metals **Longshot Country Inns** Loudwater Trade & Finance Love Success Luminet Lunson Mitchenall Lycamobile Lycatel M2M Direct MadiganGill Maher Bird Major Travel Make It Cheaper

InsureTheBox

Interopa

International Water Solutions

Mansion House Consulting **NSC Global** Maple Syrup Media Nutmeg Mark Allen Group Nutopia Marlin Apartments O'Donovan Waste Disposal Marston Properties O'Keefe Construction Martin Bunzl Octane PR Martinspeed Odessa Print Group Mary Katrantzou Office Concierge Master Auto Glass онов Mastermelt Oliver Bonas Matches Fashion Oliver Connell & Son Maverick Oliver James Associates Maxwell Stamp Omnifone Mayday Healthcare PLC Maylim Open Destinations MC&C Opta McGregor Boyall . Optal Meat Liquor **Optimum Group Services** Medequip Options Mediaforce Options Resourcing Mediatel Orlebar Brown MedicAnimal.com Osprey Publishing Outdoor Plus Merit MetaPack Oxford International Educa-Meteor Asset Management tion Group Paperhat Group Methods Metro Bank . Paragon Middlesex Meat Paragon Brokers Parallel Consulting Mimecast Mind Candy Parks Candles Mind Gym Passion Distribution Miroma PaymentSense PEl Media Group Mission Modebest Pentagon Freight Services **Moloney Technologies** Momenta Pentland Brands Montash Perform Group Peter Harrington Montgomery Montreal Associates Peterhouse Corporate Finance PetroLatina Energy More2 Mosaic Island Pimlico Plumbers Mother Plan B Mount Anvil PLP Architecture Mountain Warehouse Plum Underwriting Mr & Mrs Smith Plumbee MSI Group Pod Food MSK and Lesterose Group Positive Outcomes **Mundy Cruising** Potensis Murrill Construction Pottermore Nageena Powerday Nails Inc powerPerfector Natilik PPRO Group National Lighting Precious Homes Nectar Group Premier **Nevastar Finance Premier Fruits** Nevilles Premier Group New Way International Prescott & Conran Newport Group Prestige Nursing nGAGE Price Building Services NHK CosmoMedia Europe Primus Niblock Proper Music Group Nicholas James Care Homes Proxima

Ptarmigan Media

Quality Foods

Quattro Plant

QS Quacquarelli Symonds

Nigel Fredericks

No1 Lounges

NPW

Nomad Digital

Northcliffe Lighting

Notonthehighstreet

R.M. Curtis Racecourse Media Group Radii Partitioning Radnor House Ranc Care Homes Rapha Rapid Action Packaging . Rattling Stick Readie Construction Really Useful Theatres Recorded Picture Company Red Sea Holidays Redburn Redington Regent's Park Open Air

Theatre Reichmann Properties PLC Research Partnership Resilient Rethink

Rex London Riskcare River Street Robert Heath Rocco Forte Hotels Romulus

Ronald Phillips Rondanini Rooff Roseberys RPM RSVP Runpath Ruxley Manor Sadie Coles HQ Sahara Care Saladin Sale Group

Saltash Enterprises Sandaire SAUL Sciemus

Scobie McIntosh Secret Escapes SecretSales Sequel

Sequence Care Group Setsquare Recruitment SG Magnets SGP Contracts

Shazam Sheffield Haworth Shepheard Epstein Hunter

Sheridan&Co Sheringhams Sigma Broking Simon Lee Gallery Simplifydigital Simpson Travel

Sir Richard Sutton Limited

Sivyer

Six Degrees Group Skillcapital Skillcrown Homes Skylord Travel Plc Sleeperz Hotels Small World FS SmartFocus Smartodds Solarcentury

Solsbury Solutions SomeOne Somo

South West Structurals Southwark Metals Sovereign Global sparesFinder Spark44 SPC International

Speciality Drinks Speciality European Pharma

Spence Spencer Ogden SPF Private Clients **Spring Studios** Square Metre SQW Group SSO St Giles Hotels

Stanhope Stanley Davis Group Stanmore Contractors Stanmore Implants Starlight Design Starlizard Statesman Travel Group

Stellar Asset Management Stormfront Stott and May Stott Carpentry Stuart Peters STV Sun Mark Sunley Group Symplectic Tamar Energy

Tasker Insurance Group

TC Tech 21

Terence Disdale Design **Texel Group** TFC Holdings **Thames Materials** The AD Construction Group The Appointment Group The Arts Club

The Big Group The Bread Factory The Burden Group The Carey Group The Concerto Group The Consulting Consortium The Corrigan Collection The Delta Group The Diner The Engage Hub The FoodFellas The Groucho Club

The Guild The Jamie Oliver Group The Medical Chambers

Kensington The Munnelly Group The Nexus Group The Petersham Hotel The Purelake Group The Risk Advisory Group The Smart Cube

The Specialist Works the7stars Third Bridge

Thompsons Plant & Garden

Centres Thorogood Three Cheers Pub Co. Thunderhead Time Wholesale Timothy Taylor Tiuta TLC TLC Group

Tobell Tobias & Tobias Torch Partners Tortilla

Total Assist Group TotallyMoney.com Touchstone Accessories Toureen Group TradeRisks Tradex

Trams Transcar Projects Tricon Academy Trueskin Truphone Tsunami Axis Twentysix Twinglobe Care UC Group Uneek

Trafalgar House

Unruly Unsworth Global Logistics

Updata

Urban Recruitment ustwo

uSwitch.com V-Nova VDC Group Vectone Mobile Vertigo Films VGC Group Viadex Victoria Miro VIRTUS Virtus Contracts VM Fabrics Voicevale Wahaca

Warren Evans Warrens Group Wartski Wasabi Websure Wednesday Welch & Tidy

Westbrook International Westminster Homecare

WGC Whelan Homes Whitman Howard Wifinity WilkinsonEyre

Winch Design Windmill Organics

Working Title TV Workshare WorldFirst WorldStores Wunda Xceed Xconnect Trading

Xoomworks Xpressions 4 U YOO

Your Golf Travel YouView Zone Zoopla

Zopa

NEW ANGLIA

A&B Group AgChemAccess Ashley Care Group AST

Attitude Inc Badger Building Barconn

Basetek Bateman Groundworks

bf1systems BTS Group C T Baker C&K Meats Churchmanor CLS Offshore Conrad Global Group Continental

Ebrex Elliston Steady & Hawes

Falcon Tower Crane Services Global International Goldstar Transport

Haas Automation UK HLC. Hopkins Homes

Hugh Crane (Cleaning Equip-

ment) IPRS Group IT Fleet Automotive IWJS Jessal Group m2fx Maritime

Mattressman Micropress Monica Vinader Mortiers Natures Menu Norfolk Homes One Group Optimise Orwell Truck & Van Osprey Foods OSR Recruitment Pertwee & Back Place UK

R&D Construction Relax Innz Rockford

Sanctuary Personnel Limited

Sackers

Spectra Packaging Start-rite shoes TMJ Interiors Toppesfield Transam Trucking Tru7.com TruckEast Wex Photographic

NORTH EASTERN

YourVets

ADM Pressings Angelbell Barbour Barrier Group Brims Construction CA Group Care Visions Careline Lifestyles CF Motoring Services Chainbridge Steel Clayton Glass Collins Seafoods Connect Health Corepeople Crabtree

Dalziel Ingredients Dane Architectural Systems DW Support Services

END

Excelsior Services Express Engineering . Fablink

Fairstone Group Fastflow Ferschl Group Finley Structures

Flexible Engineered Solutions G A Smith

G&G Goodfellows Gainford Care Homes Grainger Games Greencroft Bottling GT Group Hays Travel Hellens Group HMC Group Hodgson Sayers

Hydram

Impetus Waste Management

JBT Waste Services John Flowers Ltd Kans & Kandy Kitwave Kookaburra Lanchester Dairies Lanchester Wines Linden Group Lowes Lucion Services M.J. Hickey Mediaworks

Meldrum Mountain Boot Company

MTrec N B Clark NAC Group Nixon Hire

Partner Construction Popular Care Prima Cheese Protector Group Security Quantum Pharma R Manners & Sons **Rinus Roofing Supplies** Rivergreen Roundel Ryder Architecture Security Print Solutions Shepherd Offshore Silverlink Software Sir John Fitzgerald Slaters Electricals Solehawk Springvale STR Hotels Taylormade Timber Techflow Flexibles Techflow Marine Templeman Trading Tharsus Group The Banks Group Tolent tombola TWP Packaging Tyne Insulation Supplies Útopian Leisure Group WD Close William Allison & Sons Wingrove Motor Company **NORTHAMPTONSHIRE**

O'Brien Group

Pacifica Group

Agetur UK **Auto Turned Products** Blue Skies Breezemount Carmac **CPL Aromas** Dalepak DMP. Dunkley's EM Rogers F&T Goodwin Frem Group Glazerite Ilmor Engineering K Gray Karteĺl UK L&M Heating Leisure Lakes Bikes MCE Insurance Miswa Chemicals

MPB Nene Storage Equipment **Panther Logistics** PCS Business Systems Progress Skoda R Sons Homes **Richard Sanders Rutland Cycling** Sight and Sound Technology St Matthews Healthcare

Moore Stephens

Stephill Generators T&W Civil Engineering The Storefield Group **Total Computers** Tripal Group Unusual Weatherbys West End DIY White Arches Whitworth Bros. Ltd. William Morgan Group

NORTHERN IRELAND

3fivetwo AJ Power Alan Milne Tractors ASEE **AVB** Group Ballinaskeagh Grains Ballygarvey Ballyvesey Holdings BTWShiells **Budget Energy** Camlin Group Care Circle Carlisle Fuels CDE Global Chain Reaction Cycles **CHC Group** Clive Richardson Conexpo Contract Services Conway Group Corick House Hotel & Spa **CRASH Services** Creative Composites

Crossland Tankers Decora Devenish Dontaur Dowds Group Downey's Bar Drinks Inc. Euro Auctions Europarts Felix O'Hare & Co Finnebrogue Fiveways Shop & Service Station FLYNN

Creative Gardens

fonaCAB Fox Contracts Foyle Food Group FP McCann Gibson Brothers Glasgiven Contracts GT Exhausts H&A Hannon

Hutchinson Aerotech JF McKenna John Hanna John Mulholland Motors

HBS

JW Kane Precision Engineer-

Kilhorne Bay Seafoods LCC Oil Loane Transport Mac-Interiors Mackle Petfoods McAvoy McCallan Bros McCue **McKeevers Chemists**

McLaughlin & Harvey Menarys MET Steel Group

Mills Contracts MJM Group Modern Tyres Motis

Moyola Precision Engineering Newell Stores Norbrook Laboratories North West Healthcare

O'Hare & McGovern **Pharmacy Supplies** Pollock Lifts Portview

Precision Group PRM Group ROAD TRUCKS **Robinson Services** Rutledge Recruitment &

Ryobi Aluminium Casting Savage & Whitten Scotts Fuels

Seven Technologies Group Skea Eggs

Smiley Monroe Specialist Joinery Group Stepping Stones NI Stothers (M&E) TBF Thompson

The Wright Group Thompson Aero Seating Truck & Trailer Spares

Uform **Ulster Stores** W&R Barnett Walter Watson White's Speedicook WIS Group WJM Building Services

. Tyrone Fabrication

OXFORDSHIRE

Achilles Agrivert AirTanker Alamy Allmakes 4x4 Audio T Beechcroft Brakspear Factor 21 Gigaclear Glanville Groves **GSM Automotive** Hazell and Jefferies Immunocore John Nicholls Trade Lucy Group Marston Book Services Microsharp Corporation MMR Research Worldwide Mogford Hotels and Restaurants Newton Oxford Nanopore Oxford PharmaGenesis P.D. Hook P2i РМС Prolinx Prosonix Pye Homes R^T Harris & Son Rapier Rebellion Relayware Shepherd & Woodward

Smiths Bletchington Thomas Franks Tibbetts Group Yasa Motors

SHEFFIELD CITY REGION A Shade Greener

A4e Learning & Skills Advanced Engineering Tech-**Bolsterstone Group** C W Sellors CAN CF Booth Chesterfield Poultry Citipost Mail Company Shop Concorde BGW Cooke & Mason CWC Group Dearneside Fabrications

Designer Contracts Devonshire Care **Distinction Doors** Don Valley Engineering Dransfield Properties eBECS **Evolution Power Tools**

Extrudakerb

Ford Windows **FW Harrison Commercials** Gabbro Precision Garnett Dickinson Print Gary Fletcher Surfacing Glass Recycling UK GO Outdoors Gulliver's Theme Parks Hague Hallam Medical

Hill Care James Durrans Group Jigsaw Foods Juratek Knights Care Kybotech

Leedale Linear Recruitment M&D Foundations Marriott Drilling Group Massey Truck Engineering Mayfly Waste Engineering

Langley Holdings

Melett Metalliform Metalysis Meter Provida MFH Group Millgate MotoDirect Motorhog

Penistone Reinforcements

Pentagon Planet X Pricecheck Riverside Motors Silk Healthcare Special Steel Group SRS Rail System International Stafforce Recruitment Stoneacre Motor Group

Strata

Strawsons Property Sumo Digital Tommy Tucker Trackwork Universal Recycling Ward Hi-Tech Warwick Ward Westbrook Resources Whitehouse Construction William Cook Wincro Metal Industries

X-Cel Superturn

SOLENT aap3 Ability Projects Adams Morey Bargate Homes Bell Integration Benefex CAPTEC Celador

Churchesfire

Coolers & Condensers Corrotherm International Crayfern Homes

Daish's Holidays Dyer & Butler eDigitalResearch Exosect Formaplex Fusion People H.C. Coils Highwood Group Hughes & Salvidge

Kendall Group King Edward VI School L&S Waste Management Liquid Friday

LLC Living Medina Foodservice Millbrook Group Murrays On Site Group Pathfinder Pensworth Dairy Peter Cooper Volkswagen Group PMC Construction and Development Portsmouth Aviation Powertecnique Richmond Motor Group Roughton Roxan Construction Serenity Holidays Serocor Seward Accident Repair Centres Southdowns Motorhome Centre STR Group The Ageas Bowl The Car Finance Company The Integrated Care Clinics TJ Transport Trimline Vear Group VES

SOUTH EAST 1948 Group

Williams Shipping

Waltet

1st Step Solutions Akhter Altitude Global Anderson Group Apex Car Rental Apogee Corporation Arc Legal Assistance ASG Signs Aston Scott

Astro Lighting Balreed Bates Office Big Motoring World Bolt & Heeks

Branded Stocks Brown & Carroll Brown and Mason **Buxted Construction** BVG Group C J Pryor

C.J. Thorne & Co C.M. Cadman Group Call Assist

Camfaud Concrete Pumps Cardy Construction

CCE Group

Channel Commercials Charing Healthcare Charles Derby Chartway Group Chester Hall Childrensalon City & Country

Civils Clementine Associates Clock House Farm Conneely Group Consensus Contechs Contractor Umbrella

Cooper Estates Countrystyle Recycling Crown Imperial

CTruk Currock Engineering D A Cant D&B Scaffolding Darby Groundworks Datateam DGP Logistics Plc Direct Commercial

Direct Insurance Group DMA Group DMC Contracts

DOC Cleaning DX

E. J. Taylor & Sons E&S Heating & Ventilation Eagle

Eaglecliff Edward Vinson Edwards & Ward EGL Homecare Elm Surfacing Energy Helpline Ensignbus

EPS Logistics Technology Euroview Architectural Glass Fastrack Group

Faststream Recruitment Ferns Group

FGS Agri

First Call Contract Services Flying Trade Group FreeHand Freightex Fresh Service

Futures for Children FWA Group G.Collins & Sons GForces

Gill Aggregates Gillingham Marina GKR Scaffolding Gomez **GPS Marine**

Grangewood Grants Graysons Greenworks **Ground Control** GSE Group Hanbury Riverside

Harlow Agricultural Merchants Hayman's Gin Hi-spec Services Hidsons Highway Care

Hill Residential **Hobson and Sons Hutton Group** Hydraquip

ICL Imprint InBuild

Ingrebourne Valley ITS

JCB Group Jempsons

Jestic Foodservice Equipment John F Hunt Joseph Gallagher Ltd Jubilee Clips
KBR Foreign Exchange

Knight Group Launch Diagnostics Lawtech Lesney Industries Lifehouse Spa & Hotel

Lifted

Lightwood Logistics LMG London Hoist

LPL Lucas

Marlin Chemicals Marston Group May and Raeburn

MDSL Media 10 Microdec Millennium Group

Millwood Designer Homes MJ Ferguson

Moody Homes Moss Électrical Motorclean Motorline Mr Lender

MTS Cleansing Services MyTime Media Nellsar Care Homes Newmafruit Nurse Plus Onwatch Optima Care

Otford Builders Merchants

Ovenden Paul Dennicci Pentland Homes

Phelan Construction PLF International

PowaKaddy Pro-Force

Professional Music Technology

Pureprint Rainham Red Eagle Red7Marine Reliable Contractors Riverway Foods Roe Timberframe Rollins Group Ronacrete Rotamead RP2 Rydon Sahara Saxton 4x4

Seetec SES Group Setvres

Shakespeare Engineering

Shields . Simarco Simms International

Smith & Ouzman Sonic Rail Sparshatts of Kent Spicerhaart

Squibb Group SRC Aggregates Stephensons of Essex Swanstaff Recruitment Swift Brickwork Contractors

Tangent International TES

Tey Holdings

TFC. The Albatross Group The Clearsprings Group The Placement Group

Toomey Group Total Waste Management Trans Global Projects TransGlobal Freight Manage-

ment UK Salads Ukayfuels

Unique Forwarding United Storage Systems W & H Marriage & Sons

Walker Construction Watkins WER Group Weston Homes Plc

Whitehall Resources Wilkin & Sons Willerby Landscapes Wilmoths Woodland Group Wozair

WW Martin

SOUTH EAST MIDLANDS

AC Group Acepark Development Advanced Personnel Altodigital Ark-H Group Atlantic Data Atlas & Titan Avsan Holdings Axis Electronics B&T Brewery Blade Blue Chip Bridge Leisure Broadway Stampings Broadway Travel Case Security Cellwatch Chargemaster Comline Auto Parts Digitalk Dunster House Dynamic Metals

Europa Components

Fevore Group

Francis Jackson Homes Frosts Garrard Windows Hybrid Air Vehicles ID Medical IJP Design Interact Medical Jardines UK KMG Systems Lantec M&M Supplies MacDonald Humfrey Maintenance Management Marshall Amps

Matrix SCM Mirza UK ML Accessories Mookie Toys MS Food

Neville Construction Group of

Companies Newton Trailers Niftylift Ocean ONI plc PJ Care PPF Group Steven Eagell Toyota Sun Realm Heating Technicon Design

The Delgarth Motor Group The Wykes Group Unique Employment Services

vGroup International Vision Modular Systems

SOUTH OF SCOTLAND

Adam Purves Group Border Motor Group **BSW Timber Group** Drysdales

Dundas Chemical Company Rosefield Salvage

Spark Energy The Edinburgh Woollen Mill

STOKE-ON-TRENT & STAF-A.P. Webb Plant Hire

Autonet Insurance BenX bet365 Biocomposites Bri-Stor Systems Brown McFarlane **Bushbury Holdings**

Enitial Esterchem FGD Friels

Grindeys Solicitors Intelipac J Banks Knights BMW Langley Alloys Moorcroft

Olympus Engineering

PDM

Platts Prima Logistic Solutions Searchlight Care Services Smartsourcing Sutton Venture Group Thorp Precast TMT Technology Group Wells Farm Dairy Wood Chip Growers

SWINDON & WILTSHIRE Acheson & Acheson

Advanced Plasma Power Ashford Homes Atlas Genetics Bath ASU Beard Blue Max Banner Caerus Capital Group Coate Water Care Cynergy3 Earthline Excalibur Expolink JB Global Knees Home & Electrical MyOptique Group Naish Felts Neptune Outsource UK Red House Foods REPL Rygor

Seahawk Marine Foods Simpsons Subaru Swindon Caravans Group Synergy Tetronics International The Outside Clinic Tithegrove Tonic Construction Virtua Vysiion

Wasdell Wemyss Lodge Whitehall Garden Centres

Stephen

Angus Soft Fruits Avenue Recruitment Balhousie Care Ballathie House Hotel Campion Homes Castle View Geddes Group **GS Brown Construction Guild Homes** I&H Brown Intelligent Office UK J&D Wilkie Kilmac McGill Muir Homes Perthshire Caravans Safedem SafeHouse Habitats Scotbeef Simon Howie

Tillicoultry Quarries

TEES VALLEY

Alexanders Motor Group C.J. Leonard & Sons C.I. Prosser Camerons Brewery Cavendish Northern Cleveland Cable Company Cleveland Meat Co Coopers Chemists Cordell Group Country Valley Foods Deepdale Solutions Derek Slack Motors **ET Clay Products** Gus Robinson Developments Isotank Group LJJ Ltd Magnum Packaging Mandale Group Modus Seabed Intervention Nifco UK Niramax QA Weld Tech Ramsdens Scott Bros Subsea Innovation Tees Components The Almit Group The Feel Good Group Total Recycling Services Ward Bros (Steel) Whitehead Alloys Wilton Engineering Services Working Links Wynyard Hall

THAMES VALLEY BERKSHIRE

5 fifteen

Aldermore Bank AlertMe alwaysON Anesco Archway Services Ardmore Language Schools Arto Chemicals Aspen Capital Group Azule Finance Baldwins Crane Hire **BDZ Holdings** Bearwood Lakes **Bullitt Group** Carbosynth Chiltern **Comfort Care Services** Daly International Daniel Owen Data Direct Davidson Holdings Displaydata Eden Etherstack Golfbreaks.com Hope & Clay Construction Horizon International Cargo KBIS British Equestrian Insurance Kerridge Commercial Systems N20 Nature's Finest Neilson Financial Services Ocean Partners Onyx Group Orchard & Shipman OrderDynamics . PC Cox Pinnaca Portal Porthaven Care Homes Practicus Pretty Green Primrose Readypower Rebound Group Redstor Reliance High-Tech Rivar Ltd Shieldpride Group Summerleaze Surestream Petroleum Teneo Thomas Homes Ticco Foods Touch Blue Touchwood Pharmacy **United Asphalt** Venntro Ventura WAM Europe Wireless Logic wnDirect Xafinity Consulting Xeretec

ICK

THE MARCHES

ARH Group Arthurs Cars Bevisol Central Roofing Charlton & Jenrick Connop & Son David Austin Roses E.C Drummond Edmo Entatech **European Aviation** Golden Bear Toys Grainger & Worrall Harnage Estates Hereford Contract Canning Holy Cross IAPS Group Jupiter Marketing Marches Care Natural Selection Foods Newport Paper

Northgate Healthcare Northwood Oaklands Pave Aways Pickstock Construction S&A Produce Kathrens Holdings

Sanders Polyfilms Shires Equestrian Shropshire Homes SJR Group The Amodil Group Thomas Panels and Profiles Travelworld Treadsetters TTC Group Wye Valley Brewery Wye Valley Group Wyevale Nurseries Yeomans Travel

WALES Abakhan ACT Training Aggarwal Group Ashwood Designs Astec Projects Avox Beacons Business Interiors Bemaco Steel Blackwood Engineering Bon Bon Buddies Brickability Bryn Meadows Buyology Cable Services Group Capestone . Carpenter & Paterson Ltd . CastAlum Castle Dairies Celtic Recycling Chester Standard **Clwyd Compounders** Cuddy Group Cultech D G Weaver Darlow Lloyd Group David Taylor (Garages) Ltd DDFI Dulas DVS Edenhall **Edwards Coaches**

Ellis Steel Group EvadX Fairwood Holdings Fibrax Fieldbay Gaia Technologies gap personnel GD Harries & Sons Get Connected Global Foods Gocompare.com Golden Sands Holiday Park Graig Groundhog Hicks Logistics Hollingsworth Group Holyhead Boatyard Group Interframe **Invertek Drives** Jenkins & Davies Jennings Building and Civil Engineering

KK Fine Foods Knox & Wells L H Evans Llanmoor Homes M&P Main Port Engineering Mandarin Stone Marlin Industries Metal Innovations MHC UK

Minton, Treharne & Davies Monex Group Moneypenny

Morgan grp Morgans of Usk Morspan

N R Evans Distribution New Adventure Travel New Directions Holdings Newmor Group Newtown Motors Nu Instruments Oil4Wales Orangebox Pak Mecca Meats Pensord Premier Forest Group Puffin Produce Pump Supplies O Chip R&M Williams Radnor Hills Ralawise Rhyal Engineering Ron Skinner & Sons Rototherm Group

Runtech

Smart Solutions Recruitment Stately-Albion Studwelders TBD (Owen Holland) Tema Group Teme Valley Tractors The Trade Centre Wales Thorncliffe Building Supplies Tomlinson's Dairies TXO Systems Urban Retreat Vibrant Energy Matters Vitrose Vittoria Healthcare Wales & West Utilities Wildings Worldspan Wynne Construction

WEST OF ENGLAND

Aardman AGM Holdings Alderley Arthur David Ashwicke Hall School Avon Group Avonline Barden Network Engineering

Bart Ingredients Boston Tea Party BR Hodgson Bray & Slaughter

Clevedon Garages Air Space **County Contractors Argent Energy** CreditCall Barbour FitOut DPS Barrhead Travel Europa Group Bell & Bain Bennett's Group eXPD8 Ferson Billy Bowie Blackwood Plant Hire **Fidelius** Ford Fuel Oils Foundation Piling Buzzworks Gas World Campbell & Kennedy **GO Vocational Solutions** Cardowan Creameries Gulliver's Harvey Shopfitters Homes Caring for Autism Hvdrock Imperial Civil Enforcement Solutions Indigo Foods International Education Systems Jamie's Italian Kenny Group Kitto Group Lancer Scott Lifetime Training London & Country Loungers Lovehoney Group M J Church Mawdsleys Pump Services MD Group Molson Group N-Gaged Training Nasa Consulting Nisbets Novia ONEPOST Paligap Pieminister Powersystems UK Pukka Quay Marinas R.J. Coley & Son Ltd Redcliffe Homes Redrock Consulting Resource Solutions Group Retail Human Resources **Rowan Dartington** Saddleback Shield Environmental Services Shiner

Smithcorp

Thatchers Cider

The Mead Group

Treasure Homes

Trigon Pensions

Wessex Garages

Whitechurch Securities

WEST OF SCOTLAND

Tercon

Trunki

@sipp

Uplands

. VisionDirect

Yate Supplies

Brightpearl

C.J.L. Construction

Charles Saunders

Chisholm Hunter City Technical Services CMS Window Systems Davidsons Dawncrest Dawnfresh Seafoods Dieselec Thistle DM Design Edrington **Elmwood Projects Emtec Group** Ethigen Farm Foods Fishing Megastore Fleming Buildings Foodservice Equipment Marketing GHI Contracts Glenton Holidays Golden Casket GS Associates H Grossman Henry Abram & Sons Hodge Plant Ingram Intelligent Pensions Inverarity Morton Isle of Arran Distillers John Adams Coach Supplies Kent Foods Kinnell Group Kooltech Lowmac Mackenzie Construction Mactaggart & Mickel Manorview Hotels Maritime Craft Services McKeever Hotel Group Merson Signs Nichol McKay Pacific Care Peacock Salt Peak Scientific Peter Vardy Powerhouse Fitness **Professional Beauty Systems** OTS R.M. Easdale Russell Timber Technology Scottish Leather Group SecuriGroup SimpsInns Strathclyde Pharmaceuticals T.O.M. Vehicle Rental Taylor & Fraser

SSE

Armstrong Richardson & Co Ashdale Hotels

Audasi

Beal Homes

Bonus Electrical

A.S. Scaffolding

Advance Construction Group

Bowercross Construction

AB2000

Taylor Clarke **Bright Steels** The Anderson Group Brocklesby Burgess Pet Care **Tough Construction** Voyage CambridgeHOK **WB Alloys** Carnaby Caravans Westpoint Construction Cawingredients WGM Engineering Contis Group Wilson Design Source Supply Contract Natural Gas Crest WORCESTERSHIRE Deep Sea Electronics Adstone Construction E&L Future Cleaning Services Aggora Group Gale and Phillipson AMS Group Atchison Topeka Barrie Beard Grantside H Walton Barton Firtop Baylis & Harding Harrison Healthcare House Bennett Mahler **Hudson Contract** Benniman **Humber Growers** BHSG **Humberside Aggregates** Buildland Ian Mosey C R MacDonald **ICB** Ideal Building Systems Integra Buildings Charles Faram **English Braids** Fly By Nite J M Packaging J Rotherham Gemporia Gtech Jespers John Good Shipping Heartbeat Hepworth Group Kelkay . Heritage Manor Kettlewell Commercials King Cole Hills Automotive Group Kingstown Associates **iForce** Industrial & Tractor Lambert Engineering Lane Rental Services Jet Plant Hire London Ebor Developments Knights Pharmacy Ladybird Group M Brittain Larchwood Care Metcalfe Farms MooD International Lexon Liaison Motor Depot MYA Cosmetic Surgery Newby Foods Lioncourt Homes Mainstay Group Moundsley Hall Care Village Newquip Northern Cladding Prime PSV Wipers O&H Vehicle Conversions Opus Energy RedSpeed International Speller Metcalfe Park Leisure PDR Construction TEC Motors Pelsis The Best Connection Principle Healthcare Procters Coaches The Tyre Group Trust Group UK Pure Collection Valefresco Ray Chapman Motors Weaving Machinery RBA Moody Bros (Contractors) Westbridge Foods Royle Recruitment Wheelies Sam Turner & Sons Zenith Shorewood Leisure Group SIMPSON Skipton Properties YORK, NORTH YORKSHIRE & EAST RIDING Stage One Summit Media Abacus Abingdon Health SWC Trade Frames AGGTECH Thompsons of York Airedale Chemical Tomrods Argrain Transwaste Recycling & Armstrong Massey Aggregates

Vantage Motor Group

Whitby Seafoods

Yorkare Homes

YSIS

Wilfred Scruton Ltd

Afterword

As a core supporter of the ScaleUp Institute we were delighted to work with them and Beauhurst to create this inaugural Scaleup Index. The Index shines a helpful and important spotlight on the visible scaleup groups around the country, putting them on the map and helping to ensure that they get the recognition, investment and other resources they need at the right time in their growth cycle.

By identifying these businesses and highlighting their contribution to the creation of jobs and wealth across the UK, we are encouraging the investment and advisory communities to work ever more closely with these 'growth heroes' to provide both capital and expertise that will unlock opportunities and remove barriers, enabling them to scale faster and encouraging other businesses to follow their lead. Over time, we believe that the power of this virtuous circle of activity will become increasingly well understood.

It is particularly of note that taking an injection of equity into a scaling businesses accelerates even faster growth. With many businesses reluctant to consider this form of finance we need to continue to signal the benefits of what equity - from the right partner - can bring. Increasingly, the providers of this capital add value and shorten the growth journey by bringing sector expertise, experience and connections that can transform a company's prospects.

At Smith & Williamson, we are privileged to be part of the Scaleup community, providing almost every financial service to growth companies and their owners. With the support of our in-house specialists, our strategic alliance partners and our wider community of entrepreneurs and investors, our unwavering focus is to help these businesses succeed.

JOHN MORRIS & SANCHO SIMMONDS SCALEUP LEADS, SMITH & WILLIAMSON

The Index shines a helpful and important spotlight on the visible scaleup groups around the country, putting them on the map.

John Morris & Sancho Simmonds



Scaleup Leads, Smith & Williamson

About Beauhurst

Beauhurst

Beauhurst is a searchable database of the UK's high-growth companies.

Our platform is trusted by thousands of business professionals to help them find, research and monitor the most ambitious businesses in Britain. We collect data on every company that meets our unique criteria of high-growth; from equity-backed startups to accelerator attendees, academic spinouts and fast-growing scaleups.

Our data is also used by journalists and researchers who seek to understand the high-growth economy, and powering studies by major organisations – including the British Business Bank, HM Treasury and Innovate UK – to help them develop effective policy.

For more information and a free demonstration, visit beauhurst.com

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About The ScaleUp Institute



The ScaleUp Institute builds on the pioneering research and recommendations published in the 2014 Scale-Up Report. The Institute collaborates with policy makers, corporate partners and educational establishments to take these recommendations forward, to track the targets set out in the report, and to make a real and identifiable impact.

We aim to advance understanding of how to scale up a business, and how to build the most effective environment in which scaleups can flourish. We spread best practice, providing opportunities for scaleup companies across industry sectors and regions to meet and share ideas. We undertake research, thought leadership and targeted projects with partners.

We work with policy makers to identify opportunities that will support scaleup businesses. We share our methodology and ideas to create resources that will help aspiring scaleup businesses. We keep scaleups and their issues at the top of the UK political and business agenda.

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