# The Scaleup Index







## **Foreword**

In 2017 we partnered with Beauhurst to produce the UK's first ever Index of 'visible' scaleups. This year's Scaleup Index continues our work to improve the quality of data on the scaleup community. The 2018 Index includes those scaleups registered at Companies House as well as, for the first time, those on Companies House who are also listed on AIM. This year, we have additionally highlighted the advisory community working with visible scaleups. Once again, this report filters for group/subsidiary structures and charities which we review separately.

Last year we reported on 3,856 visible scaleups - and this year we are pleased to reveal that the number has increased to 4,420 - an increase of 15%. On top of that there are 245 scaleups who are both registered at Companies House and listed on AIM; they have distinct characteristics compared to their unlisted peers. The Index has highlighted some interesting features of our scaling community, in particular:

- The number of visible scaleups in the UK has increased since last year, by more than 500 scaling businesses, an especially encouraging trend.
- There was a record level of investment in scaleups in 2017 of almost £2.75bn, with BGF remaining the top investor by

- number into visible scaleups with 72 equity deals.
- New firms have become key scaleup financiers: Crowdcube, Eight Roads Ventures and Livingbridge this year are new entrants to the rankings of top investors in visible scaleups
- Innovate UK has been a leading supporter of scaleups, giving 345 grants totalling £74m to visible scaleups throughout the UK. This year it is also piloting Innovation Loans
- Companies in the 10 to 15 year age bracket were most likely to be growing at the fastest yearly rates of over 80%. While those over 20 have higher turnover from exporting.
- The majority of scaleups are in non-tech sectors, including professional services, industrials and leisure & entertainment.
- Visible scaleups are found across the UK, with a strong presence in London, the South East, Leeds and Manchester
- Four in ten scaleups have a female c-suite member, but still only 4% have a female founder
- Scaleups demonstrating high turnover growth rates are more likely to have used equity financing than their peers

 Visible scaleups listed on AIM come from a good range of sectors and regions, and generally show higher turnover growth rates than their nonlisted peers.

The 2018 Scaleup Index reflects the diversity of our scaleups in sectors, leaders and geographies. It shines a spotlight on a particular segment of the UK's landscape which is adding billions of pounds to the economy and is responsible for hundreds of thousands of jobs. At the ScaleUp Institute we believe the ecosystem can only effectively support these companies if we put them on the map. We must know who they are, where they are, and what they do. These are the nation's growth heroes. They are vital to the strength of the UK economy. We should celebrate them, buy from them and invest in them.

We would like to thank our partners, in particular Smith & Williamson, without whose support we would not have been able to undertake this research with Beauhurst and shine a further light on our UK scaleup community.

IRENE GRAHAM
CEO, THE SCALEUP INSTITUTE



11,581

visible scaling legal entities examined

11,581 legal entities that filed full accounts matched the OECD scaleup criteria in at least one three-year period in 2011 to 09/2018.

2,295

foreign-HQ, LLPs, financial vehicles excluded

We did not include companies that are part of a business headquartered abroad. We also excluded LLPs and financial vehicles.

1,851

subsidiary companies excluded

If a group has many scaling subsidiaries, only the single overarching business has been included.

1,420

listed companies excluded

Listed companies are excluded for the majority of the report, except for in the final section which focuses on scaleups listed on AIM.

1,300

charities, trusts, CICs excluded

This report has not looked at charities as their aims are materially distinct from those of fast-growing commercial enterprises.

295

acquired companies excluded

The OECD definition of a scaleup excludes companies that began scaling only after being acquired.

4,420

unique scaleup businesses

# **About this report**

### **ABOUT THIS REPORT**

This report examines 'visible scaleups' in the UK: a visible scaleup is a company that (i) meets the OECD definition of a high-growth firm (see below) and (ii) files full accounts at Companies House.

### **OECD HIGH-GROWTH FIRMS**

All enterprises with average annualised growth greater than 20% per annum, over a three year period, with at least 10 employees at the start of the observation are defined as high-growth firms. Growth can be measured by the number of employees or by turnover. Companies that have grown because of mergers, takeovers and acquisitions are excluded.

### **FULL ACCOUNTS**

UK companies are only required to disclose their turnover if two of the following are true:

- · annual turnover exceeds £10.2m
- assets exceed £5.1m
- more than 50 employees

Only companies that meet two or more of these criteria or those have chosen to declare their turnover count as visible scaleups.

We look forward to the fulfilment of current policy recommendations making 'invisible scaleups' discoverable too.

### **SECTORS**

The businesses in this report have been classified according to Beauhurst's proprietary sector matrix and are tagged with as many sectors as are relevant. In this report scaleups operating in multiple sectors have been double-counted.

### **ACKNOWLEDGEMENTS**

We would like to thank the ScaleUp Institute for all of their support in the production of this report.

### **VISIBLE SCALEUPS**

- (i) meet the OECD definition of a high-growth firm
- (ii) file full accounts at Companies House

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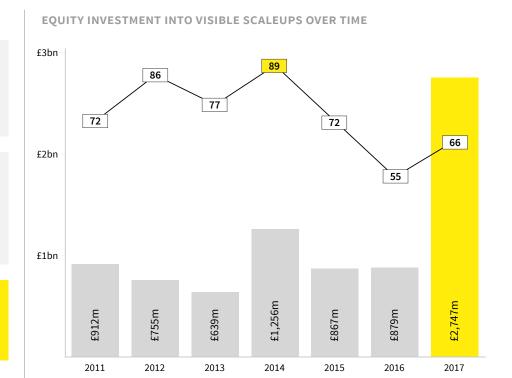
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### **METHODOLOGY**

11,581 visible scaling legal entities examined

7,161
legal entities excluded
(charities, PLCs, foreign HQ,
duplicate subsidiaries)

4,420 unique scaleup businesses



### TOP SECTORS BY NUMBER OF VISIBLE SCALEUPS

Property/land development	658
Misc. manufacturing & engineering	347
Distribution	318
Builders	278
Food & drink processors	241

### TOP LEPS BY NUMBER OF VISIBLE SCALEUPS

South East	243
Leeds City Region	209
Greater Manchester	186
Coast to Capital	129
Enterprise M3	125

### TOP VISIBLE SCALEUPS BY EMPLOYEE COUNT

BestWay Wholesale	25,122
The Staffing Group	18,607
The Siamo Group	4,988
Exclusive Contract Services	4,506
WGC	4,187

### **TOP VISIBLE SCALEUPS BY TURNOVER**

BestWay Wholesale	£2,948M
State Oil	£1,849M
Motor Fuel Group	£1,546M
Wates	£1,530M
Rontec	£1,230M

4,420 number of visible scaleups

£74m

IUK grant funding

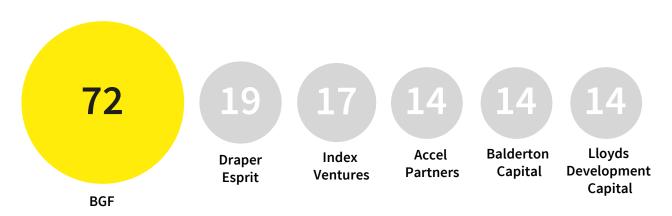
47% scaling 2+ years

164
female-led visible scaleups

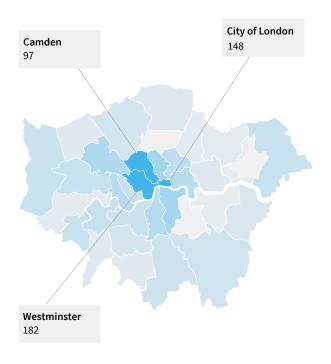
687
visible scaleups using equity

23% scaling 3+ years

TOP EQUITY INVESTORS BY DEALS INTO VISIBLE SCALEUPS 01/11/2011 - 31/08/2018



VISIBLE SCALEUPS IN LONDON BY LOCAL AUTHORITY

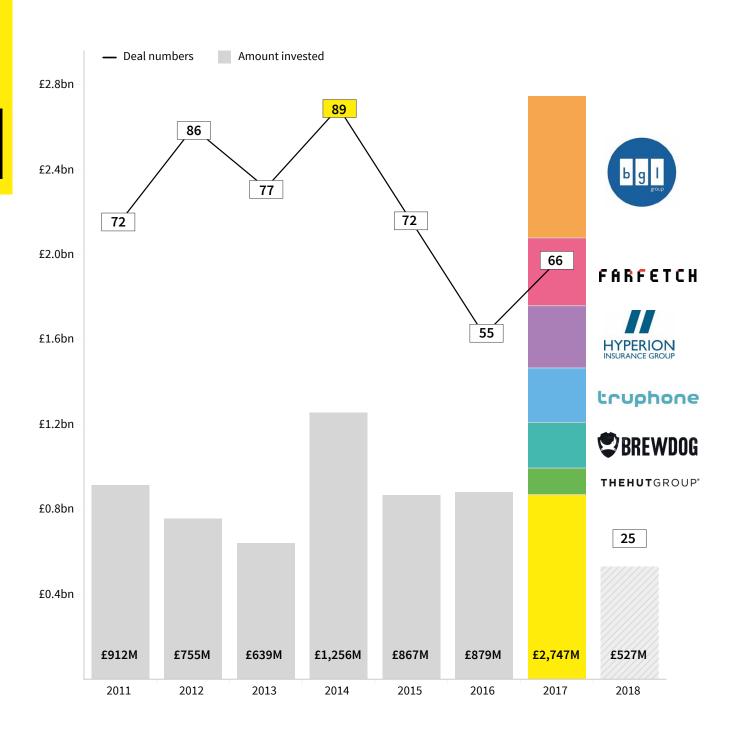


VISIBLE SCALEUPS IN BRITAIN BY LOCAL AUTHORITY



Investment. 2017 saw record levels of investment into scaleups, mostly due to a total of 14 megadeals (deals worth more than £50m).

### ANNOUNCED EQUITY INVESTMENTS IN SCALEUPS 1/1/11-31/8/18



Investment levels increased in all sectors apart from Built Environment, which dropped from £130m in 2016 to just £9m in 2017.

### **2017 KEY FIGURES**

equity deals

£2.75bn

equity investment

£41.6m

average deal size

### **TOP SCALEUPS BY TOTAL AMOUNT OF EQUITY RAISED IN 2017**



### **SECTOR**

Consumer banking, Insurance services

**HOW MUCH HAVE THEY RAISED?** £675m

### **SECTOR**

Fashion, E-commerce

**HOW MUCH HAVE THEY RAISED?** £313m



### **SECTOR**

Insurance services

**HOW MUCH HAVE THEY RAISED?** £298m

# truphone

THEHUTGROUP\*

FARFETCH

**SECTOR** 

Mobile and apps

**HOW MUCH HAVE** THEY RAISED? £255m



### **SECTOR**

Food & drink, Pubs

**HOW MUCH HAVE THEY RAISED?** £218m

# **SECTOR**

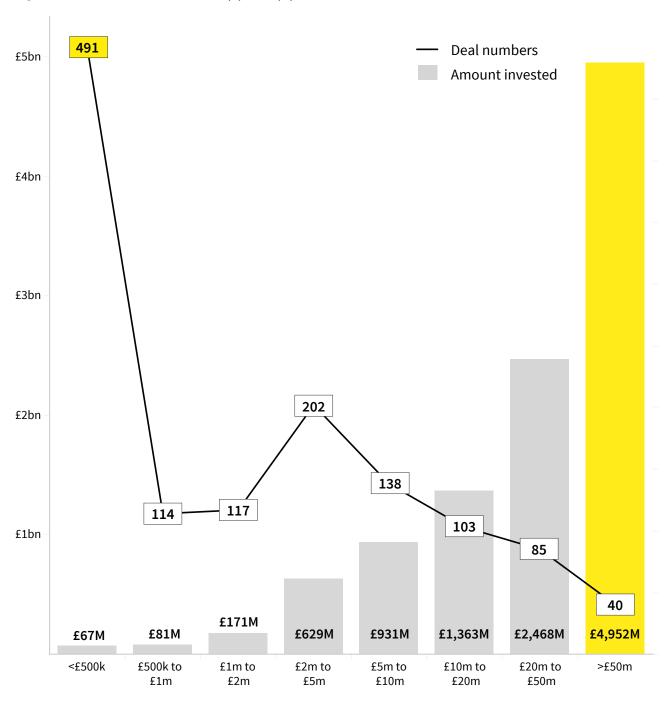
E-commerce

**HOW MUCH HAVE THEY RAISED?** 

£125m

Deals worth more than £50m account for the majority of the amount of investment into scaleups, although they are the least frequent.

### **EQUITY INVESTMENTS IN SCALEUPS 1/1/11 - 31/8/18 BY SIZE BRACKETS**

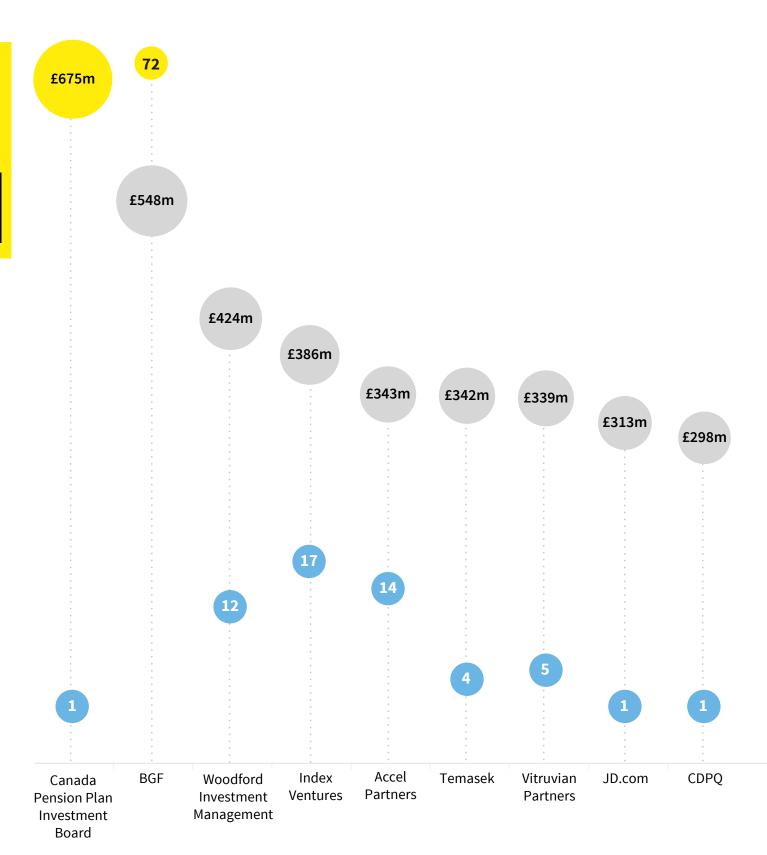


BGF remains the top investor into the UK's visible scaleups. Eight Roads Ventures and Livingbridge are new entrants to the rankings.

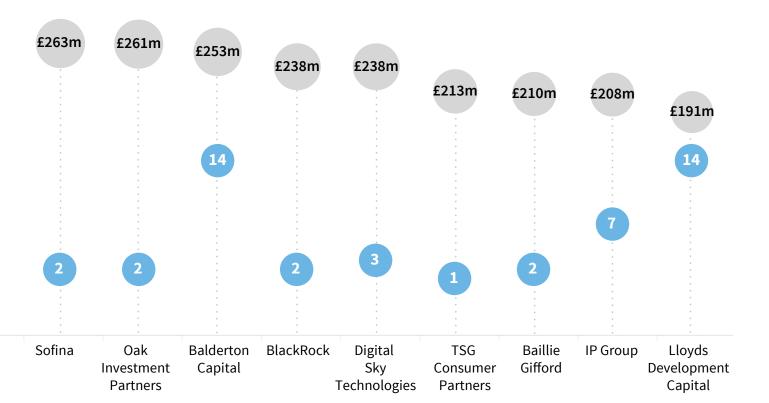
### TOP INVESTORS BY NUMBER OF INVESTMENTS INTO VISIBLE SCALEUPS

	New entry
BGF	72
Draper Esprit	19
Index Ventures	17
Accel	14
Balderton Capital	14
Lloyds Development Capital	14
Woodford Investment Management	12
Crowdcube •	11
Notion Capital	9
Touchstone Innovations	8
Accomplice	7
Advent Technology	7
Beringea	7
Eden Ventures	7
Eight Roads Ventures 🕒	7
Highland Capital Partners	7
IP Group	7
Scottish Equity Partners	7
Livingbridge O	6
Development Bank of Wales	6

Top investors. Scaleups' top funders come in many forms: some have the expressed purpose of backing scaleups, some back companies just as they are starting to scale.

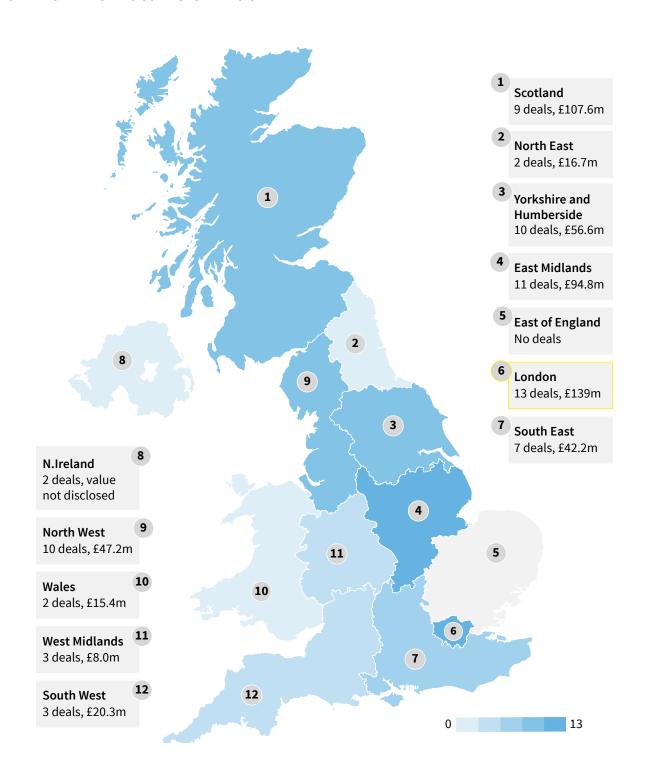


- Total number of investments
- Total value of investments
- Highest in category



BGF investment. BGF is the most frequent investor into the UK's scaleups. A quarter of the investment has gone to scaleups in London and 17% to those in the East Midlands.

### **BGF INVESTMENTS INTO SCALEUPS BY REGION**



This year's Index once again shows that scaleups are found in every sector and every region of the UK. It is critical to build on this nationwide approach with more investment needed on the ground and a renewed focus on making Patient Capital a reality by crowding in institutional funds to support Britain's scaleups.

Stephen Welton CEO, BGF

### **BGF KEY FIGURES**

**72** 

equity deals

£548m

equity investment

£7.6m

average deal size

### LARGEST INVESTMENTS INVOLVING BGF INTO SCALEUPS



### **REGION**

Aberdeen, Scotland

**DEAL SIZE** 

£56.0m



### REGION

London

**DEAL SIZE** £39.0m



### REGION

Yorkshire & Humberside

**DEAL SIZE** 

£31.0m



### **REGION**

South East

**DEAL SIZE** £20.9m



### **REGION**

London

**DEAL SIZE** 

£20.0m



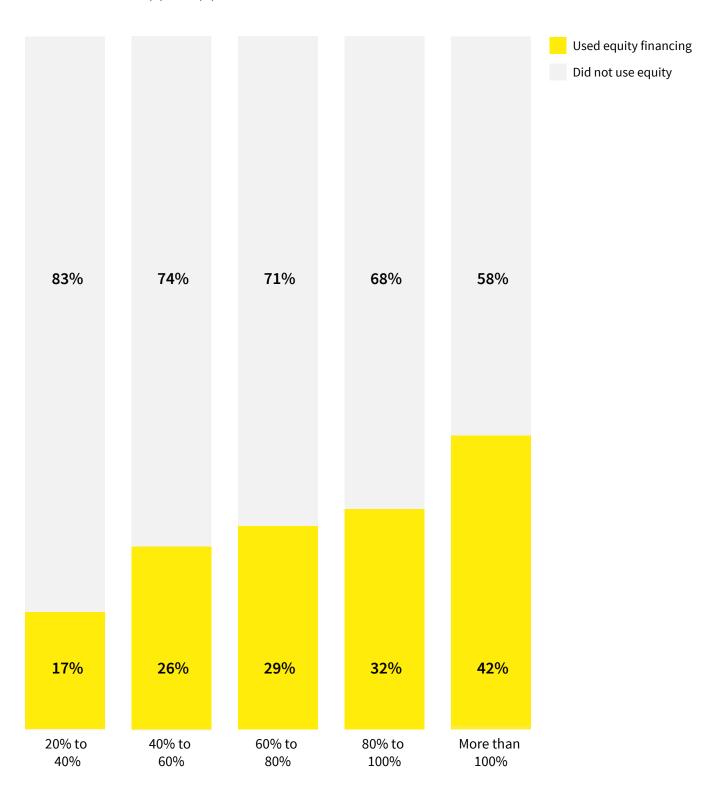
### REGION

**East Midlands** 

**DEAL SIZE** £18.4m

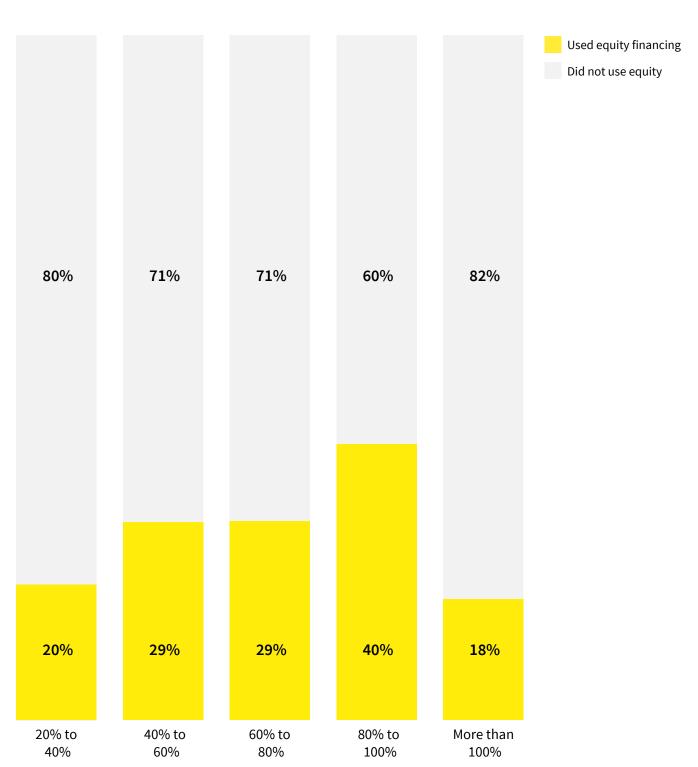
Growth rate demographics. In general, companies growing their turnover at faster rates are more likely to have used equity financing.

### **TURNOVER GROWTH 1/1/11 - 31/8/18**



their employee count at more than 100% are rare.

### **EMPLOYEE GROWTH 1/1/11 - 31/8/18**

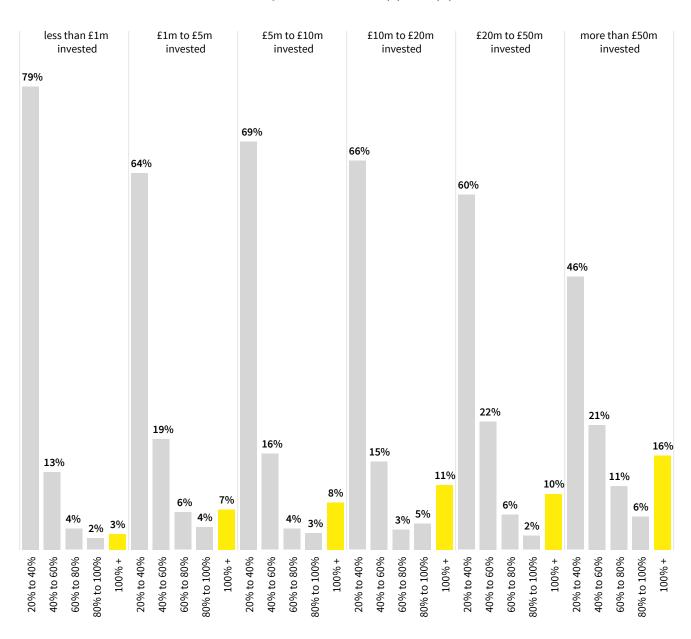


The use of equity finance is also correlated with higher

employee growth rates, up to 100% growth. Firms growing

# The more equity investment a company receives, the more likely it will be growing its turnover by over 100% a year.

### TURNOVER GROWTH RATE BY AMOUNT OF EQUITY INVESTMENT 1/1/11 - 31/8/18



# GH Financials remains the longest scaling company, having qualified as a scaleup by turnover for 9 years.

### LONGEST CONSISTENTLY SCALING SCALEUPS



### **SECTOR**

Telecommunications services

YEARS SCALED

8 years



### **SECTOR**

Insurance services

YEARS SCALED

8 years



### **SECTOR**

Business banking and financial services

**YEARS SCALED** 

9 years



### **SECTOR**

Consumer banking and financial services

**YEARS SCALED** 

8 years



Developing markets for patient capital is a key focus for the British Business Bank. It will enable long-term investment in innovative companies across the UK who want to build successful, world-class businesses.

Keith Morgan CEO, British Business Bank

Grants. Since 2011 £74m worth of Innovate UK grants have been awarded to scaleups. Innovate UK will further support scaleups through Innovation Loans, which are being piloted this year.

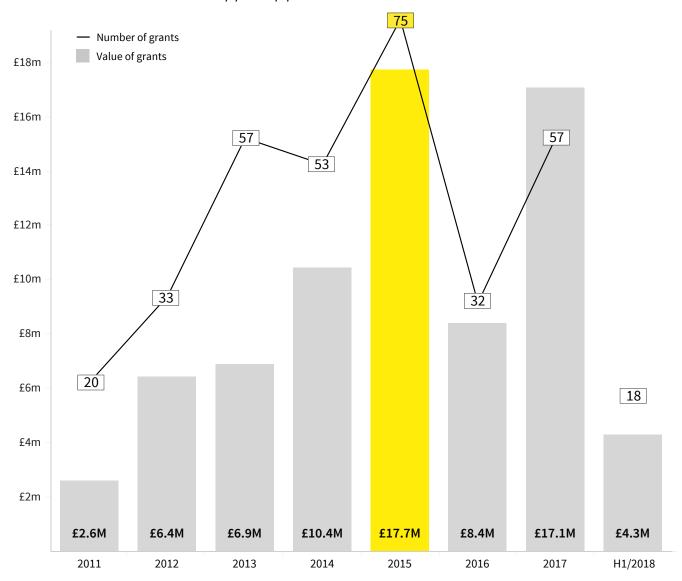
**KEY FIGURES 1/1/11 - 31/8/18** 

345
grants to visible scaleups

£74m
IUK grant funding

£214k average grant size

### INNOVATE UK GRANTS TO SCALEUPS 1/1/11 - 31/8/18



Four of the top five sub-sectors that received the most Innovate UK grants were in the Industrial sector. In total, Industrial scaleups received 79 grants.

### TOP SECTORS BY NUMBER OF SCALEUPS RECEIVING INNOVATE UK GRANTS

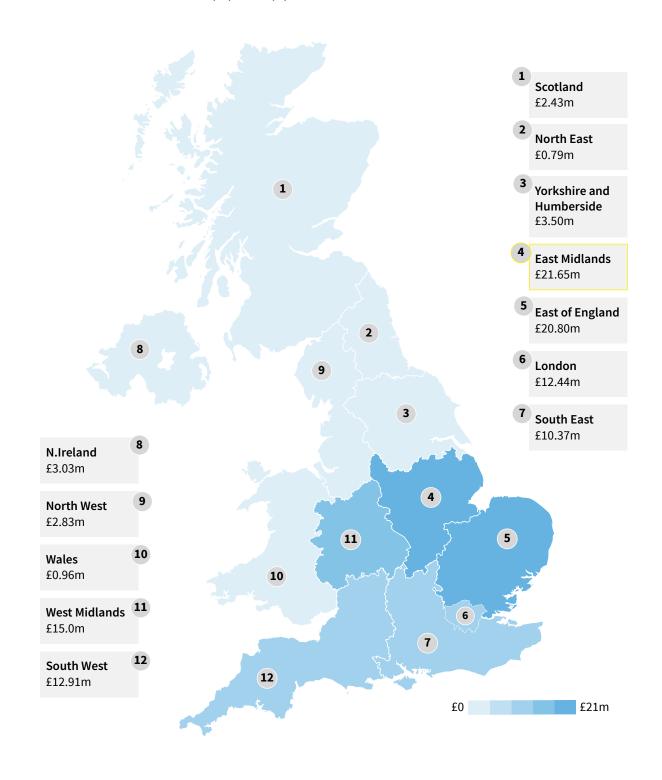
Misc. manufacturing & engineering	32
Food & drink processors	22
Property/land development	14
Automotive	13
Agriculture & farming	12
Other technology/IP-based businesses	11
Machinery	11
Research tools/reagents	10
Other built infrastructure	9

Scaling small and medium sized businesses face many challenges. Innovate UK, as part of a thriving UK innovation landscape, can help. Funding is one element, particularly through grants and innovation loans, and working in partnership with UK investors. We also offer access to cutting edge equipment and expertise in the Catapult centres and the Knowledge Transfer Network, and specialist innovation management and international collaboration support through the Enterprise Europe Network.

Dr Ian Campbell Executive Chair, Innovate UK

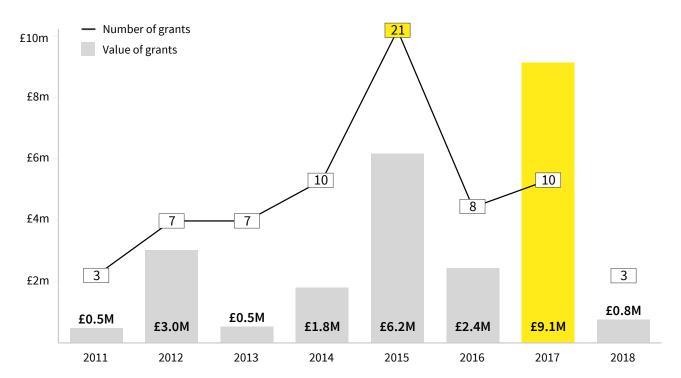
Grants. By value, scaleups in the Midlands received a third of all Innovate UK grants to scaleups. Scaleups in the East of England received over £20m of support.

### **GRANTS TO SCALEUPS BY REGION 1/11/04 - 31/8/18**

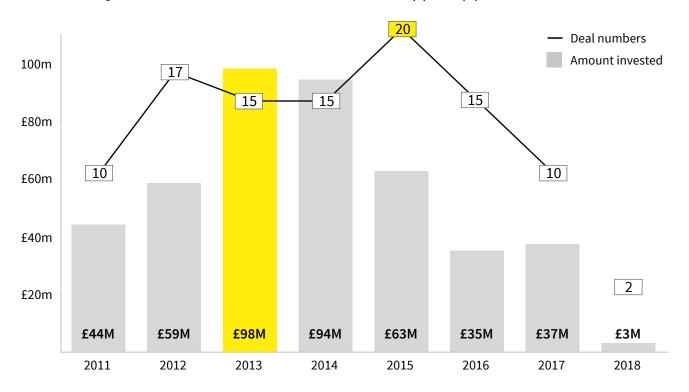


Midlands focus. 2017 saw the largest value of Innovate UK grants awarded in the Midlands. However, equity investment in the area has been decreasing since 2013.

### INNOVATE UK GRANTS TO SCALEUPS IN THE MIDLANDS 1/1/11 - 31/8/18

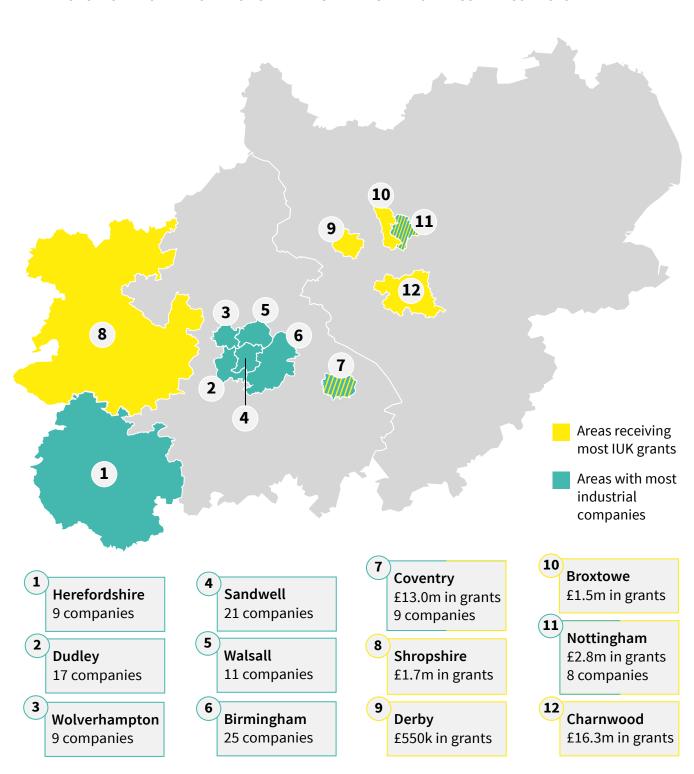


### ANNOUNCED EQUITY INVESTMENTS IN SCALEUPS IN THE MIDLANDS 1/1/11 - 31/8/18



Midlands focus. A large number of Industrial scaleups are located in the Birmingham metropolitan area. The sector has been supported by £18m in Innovate UK grants.

### MIDLANDS AUTHORITIES BY INNOVATE UK GRANT VALUE AND NUMBER OF INDUSTRIAL SCALEUPS



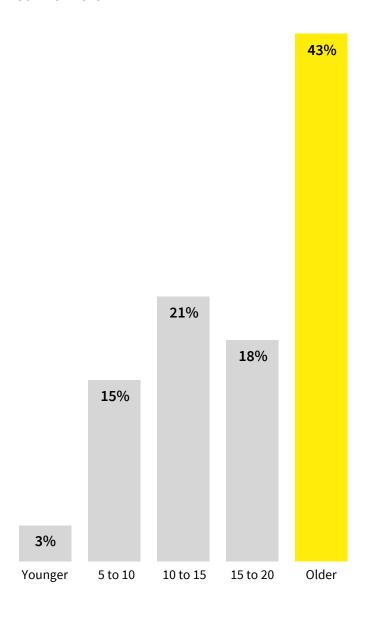
44% of scaleups in the Midlands belong to the Industrials top-level sector, making it the most populated top-level sector in this combined region.

### TOP SECTORS IN THE MIDLANDS BY NUMBER OF SCALEUPS 1/11/11 - 31/8/18

Property/land development	87
Misc. manufacturing & engineering	74
Distribution	57
Automotive	42
Other built infrastructure	40
Building materials	39
Civil engineering services	39
Food & drink processors	39
Wholesale	32
Machinery	31
Builders	30

Company ages. The majority of scaleups are more than 20 years old. BGF is the greatest supporter of these older companies, making 17 investments since 2011.

### **SCALEUP AGES**

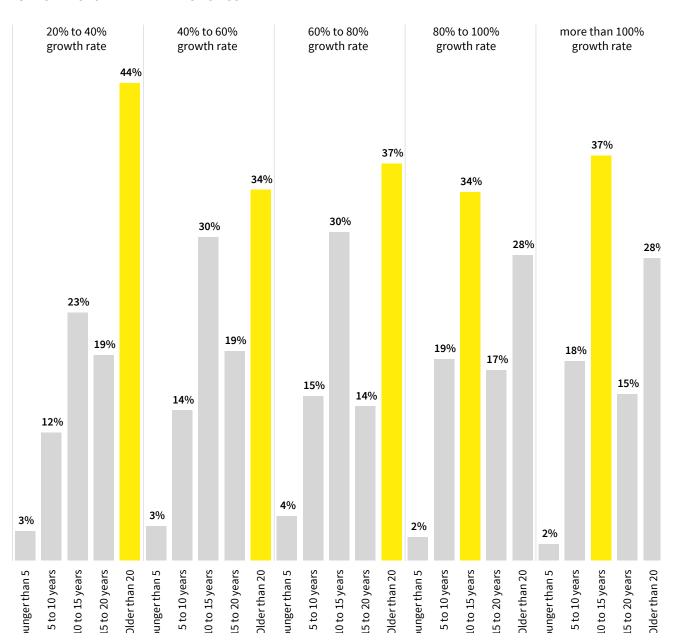


Our data show that older businesses represent an increasing proportion of the scaleup population. I'm glad our research champions this segment of the economy as it is often neglected in the growth business narrative. Only by identifying and analysing these businesses can the rest of the economy start to emulate their success.

Toby Austin CEO, Beauhurst

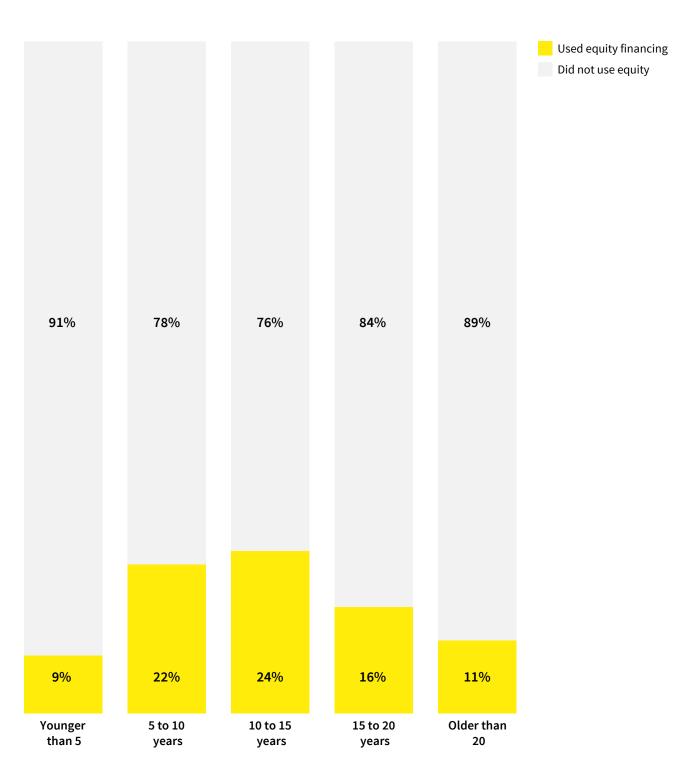
# Companies in the 10 to 15 year age bracket were most likely to be growing at the fastest yearly rates of over 80%.

### TURNOVER GROWTH RATE BY AGE OF COMPANY



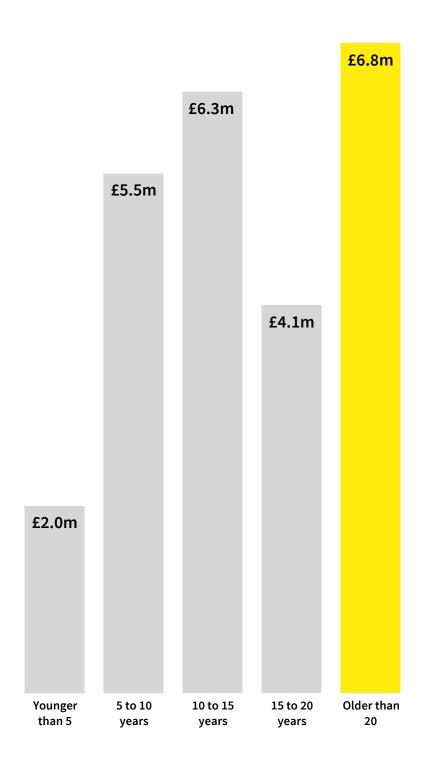
Company ages. Scaleups aged 10 to 15 years old were most likely to have used equity financing. Those younger than 5 were least likely.

### PROPORTION OF SCALEUPS USING EQUITY FINANCING BY COMPANY AGE



**Exports.** Scaleups that are older than 20 tend to have higher overseas turnovers. This is representative of having greater export operations.

### AVERAGE OVERSEAS TURNOVER OF 2017 SCALEUPS BY COMPANY AGE BUCKETS



Founders and executives. Companies that scaled in 2017 were more likely to have a female c-suite member than those scaling between 2011 and 2016.

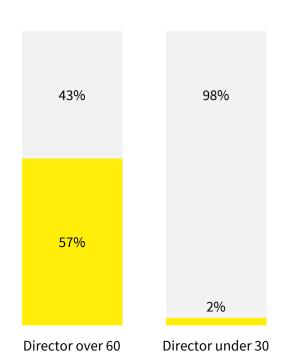
### **KEY FIGURES**







### AGE OF DIRECTORS AT VISIBLE SCALEUPS

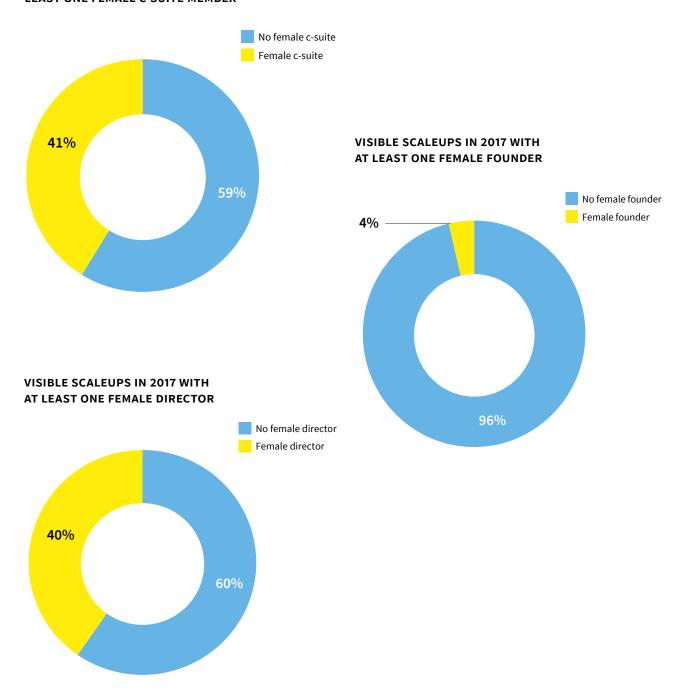


There is a lot of work to do to improve the number of female founders of scaling businesses and getting the right access to finance is critical to this. At finnCap our female leaders programme aims to make the investment landscape easier to understand and provide stories of ambition to help encourage others to scale. We need to make those stories as visible as possible to unlock the realms of options and possibilities to our fellow female founders. I am immensely proud that finnCap continues to achieve our scaleup aims and I am determined we help others do the same.

Sam Smith Founder and CEO, finnCap

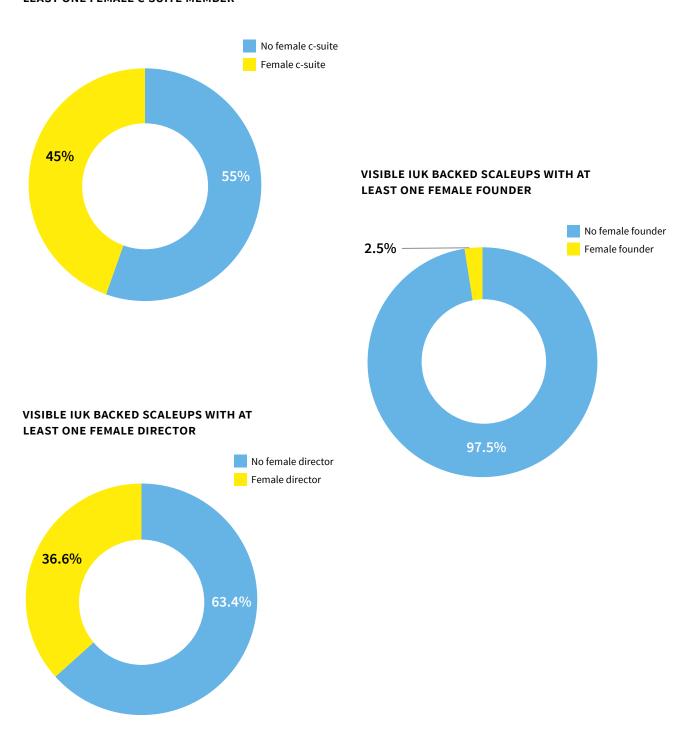
Although female representation at the c-suite level is improving, the proportion of female founders at visible scaleups has remained static.

# VISIBLE SCALEUPS IN 2017 WITH AT LEAST ONE FEMALE C-SUITE MEMBER



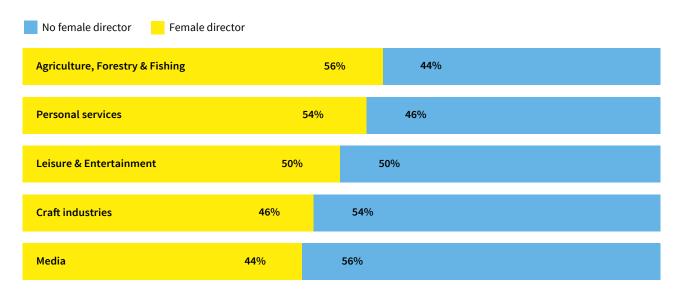
A greater proportion of scaleups backed by Innovate UK have female C-suite members when compared with all scaleups.

# VISIBLE IUK BACKED SCALEUPS WITH AT LEAST ONE FEMALE C-SUITE MEMBER



In total, £414m has been invested into female founded scaleups since 2011. The top investor is Eight Roads Ventures which contributed to 5 deals worth £121m.

### TOP SECTORS BY PROPORTION OF SCALEUPS WITH AT LEAST ONE FEMALE DIRECTOR

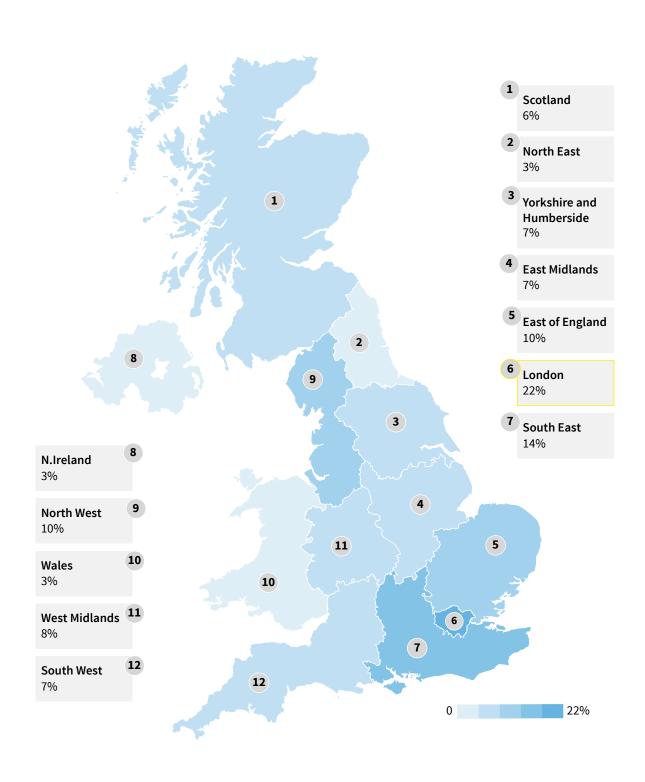


### TOP INVESTORS BY NUMBER OF INVESTMENTS INTO FEMALE FOUNDED SCALEUPS

Eight Roads Ventures	5	£121m
BGF	4	£36m
Santander Growth Capital Fund	3	£15m
Livingbridge	3	£11m
Index Ventures	2	£31m
Level Equity	2	£46m
Partech Ventures	2	£79m
Woodford Investment Management	2	£8m

Geography. London dominates the UK with 22% of the scaleup population. The North West performs well, with 10% of scaleups resident there.

### **HEATMAP OF REGIONS BY NUMBER OF SCALEUPS**



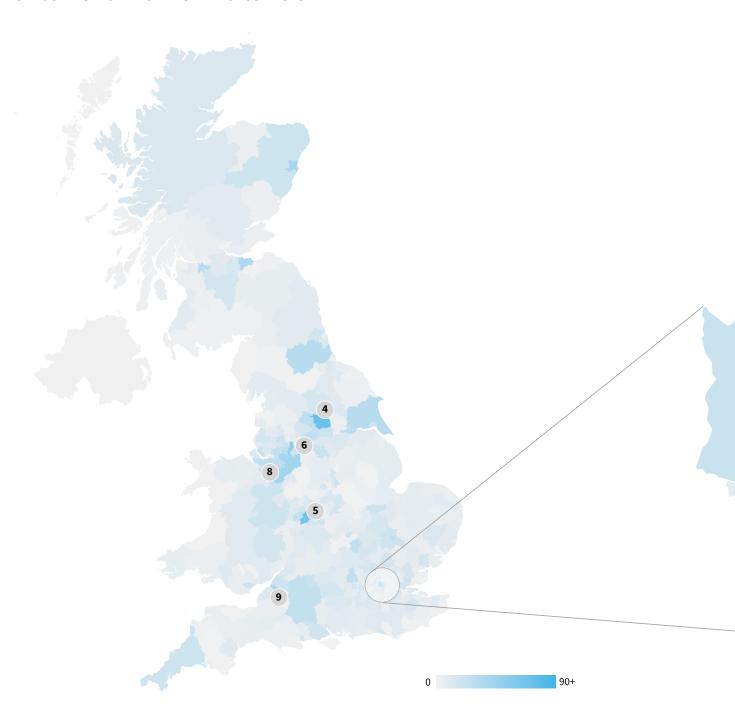
London and the South East take the lead as expected, with the East of England coming third for number of scaleups, with 484.

## **TOP REGIONS BY NUMBER OF SCALEUPS**

London	976
South East	615
East of England	484
North West	468
West Midlands	378
Yorkshire & Humberside	336
South West	312
East Midlands	301
Scotland	277
North East	151
Wales	134

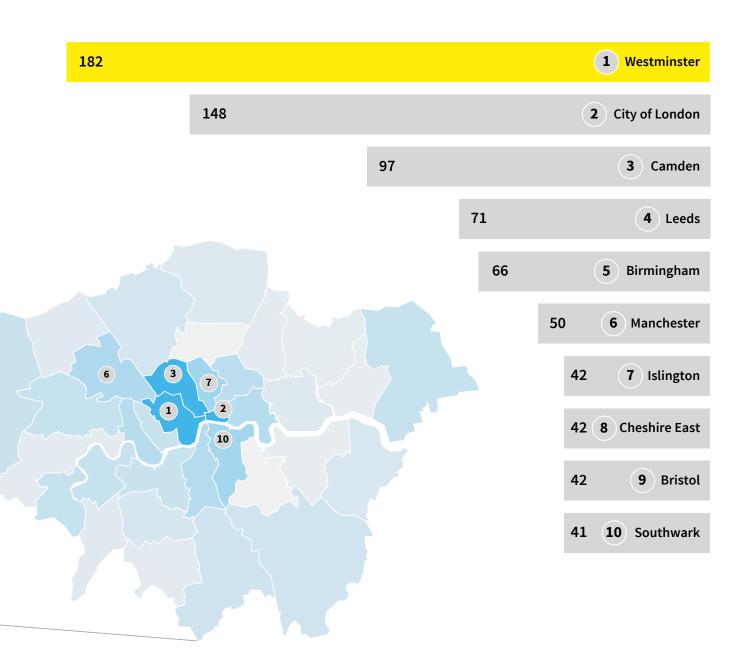
# London local authorities top the charts, with Westminster having the highest density of scaleups.

## TOP LOCAL AUTHORITIES BY NUMBER OF SCALEUPS



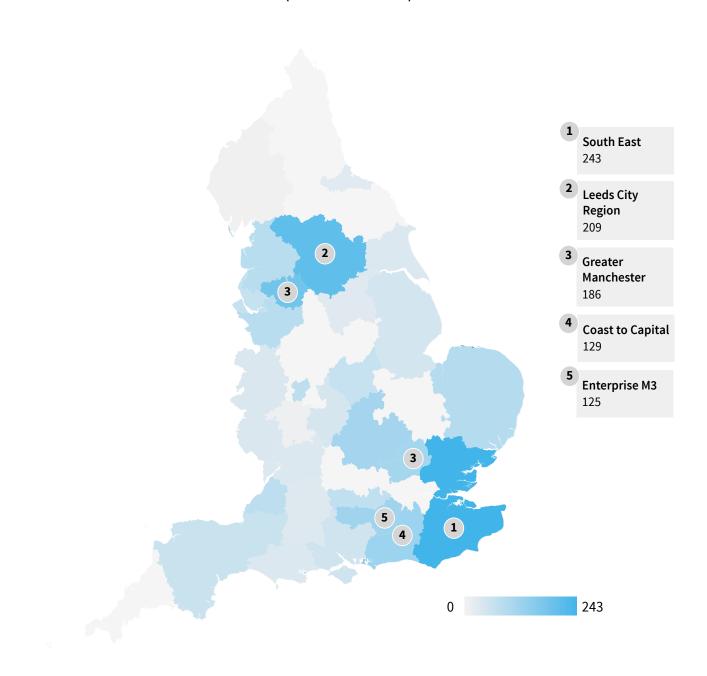
# Leeds, Birmingham and Manchester have the highest concentration of scaleups outside of London.

### TOP LOCAL AUTHORITIES BY NUMBER OF SCALEUPS



# South East LEP and Leeds City Region LEP had the joint highest number of scaleups.

HEATMAP OF LEPS BY NUMBER OF SCALEUPS (EXCLUDING LONDON)



## Coast to Capital and Enterprise M3 — both LEPs that are close to London — also had a high population of scaleups.

## **TOP LEPS BY NUMBER OF SCALEUPS IN 2017**

South East	243
Leeds City Region	209
Greater Manchester	186
Coast to Capital	129
Enterprise M3	125
South East Midlands	120
Hertfordshire	119
New Anglia	97
Lancashire	93

Sectors. In 2017 Technology almost overtook Retail as the fourth most populated sector. Gains were also seen in the Professional Services and Built Environment sectors.

## **TOP-LEVEL SECTORS BY NUMBER OF SCALEUPS**

Business & Professional Services	1,646
Industrials	1,442
Built environment & infrastructure	848
Retail	533
Technology/IP-based businesses	511
Supply chain	499
Tradespeople	459
Leisure & Entertainment	388
Personal services	267
Energy	150
Transportation operators	139
Media	114
Agriculture, Forestry & Fishing	85
Telecommunications services	74
Craft industries	68

There was a fall in the proportion of visible scaleups in Recruitment, but a significant increase in the number of Management Consultancies.

## TOP BUSINESS & PROFESSIONAL SERVICES SECTORS BY NUMBER OF SCALEUPS

Civil engineering services	226
Recruitment agencies & personnel supply services	214
Business banking & financial services	152
Waste management services	148
Consumer banking & financial services	107
IT consultancy services	102
Security services	89
Design services	86
Insurance services	83
IT support services	80
Management consultancy services	65

Food & Drink remained the most popular sub-sector within Industrials, while Machinery was overtaken by the Building Materials sector.

## TOP INDUSTRIALS SECTORS BY NUMBER OF SCALEUPS

Food & drink processors	241
Building materials	161
Machinery	157
Automotive	137
Packaging and printing	95
Household goods	83
Furniture	70
Clothing	67
Other consumer goods	54
Aerospace	43

Property/land Development & Construction remained the most important Built Environment sub-sector in 2017, with 20% of scaleups fitting into this category.

### TOP BUILT ENVIRONMENT & INFRASTRUCTURE SECTORS BY NUMBER OF SCALEUPS

Property/land development & construction	658
Other built infrastructure & infrastructure	241
Property/land management	107
Property/land ownership & trading	54

# E-commerce became the most populated Retail sector, overtaking Car Showrooms and Garages.

## TOP RETAIL SECTORS BY NUMBER OF SCALEUPS

E-commerce	116
Car showrooms	111
Garages	100
Other retail outlets	89
Electrical (including hire and repair)	56
Clothes shops	45
Hardware stores (including hire & repair))	36
Other retail	35
Corner shops and supermarkets	24
Garden centres	21

In the Technology and Built Environment & Infrastructure sectors, the same companies topped the ranks by number of employees and turnover.

### **TOP SCALEUPS IN 2017 BY TURNOVER & EMPLOYMENT IN TOP SECTORS**



## **SECTOR**

**Business & Professional** services for businesses

## **TURNOVER**

£642m



### **SECTOR**

Recruitment agencies & personnel supply services

## **EMPLOYEES**

18,607



## **SECTOR**

Packaging & printing, Other industrials

### **TURNOVER**

£1.11bn



Food & drink processors

## **EMPLOYEES**

1,558



## **SECTOR**

Property/land development & construction

## **TURNOVER**

£1.53bn



THEHUTGROUP\*

Property/land development & construction

## **EMPLOYEES**

3,972



### **SECTOR**

Other software

## **TURNOVER**

£736m

Other software

**SECTOR** 

## **EMPLOYEES**

3,222

AIM Scaleups. This year we are also looking at scaleups that are listed on AIM, to see whether they are any different to their private counterparts.

948

unique companies listed on AIM AIM typically attracts smaller companies than the main London Stock Exchange market. Currently, 948 companies are listed on it.

**710** companies incorporated in the UK

710 of the companies listed on AIM filed full UK accounts, which allowed us to determine whether they have scaled up or not.

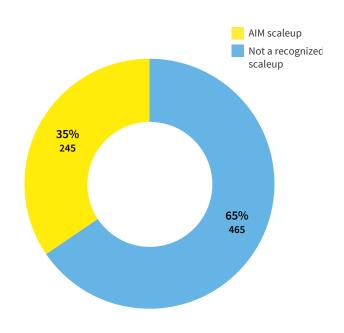
322
unique scaleups with
876 scaling events

Of these, there were 876 individual scaling events to 322 unique AIM companies.

foreign operating and financial vehicles excluded

A number of companies operated entirely outside of the UK, and several were merely investment vehicles, so these were excluded.

245 unique AIM scaleups



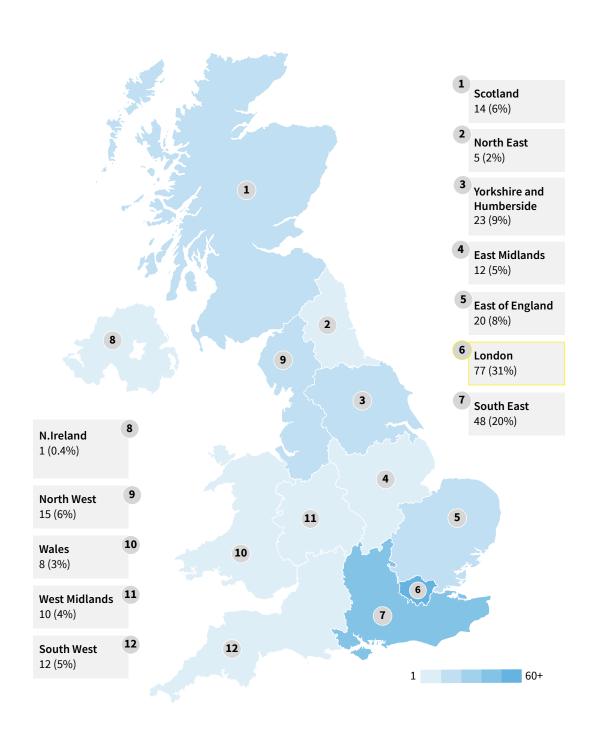
A large number of AIM scaleups are in oil or metal exploration, and have international operations. Six of the top ten sectors are in Professional services.

## TOP SECTORS BY NUMBER OF AIM SCALEUPS

	Foreign operating	g scaleups
Software-as-a-service (SaaS)		29
Oil & gas	(28)	11
Metals	(26)	2
Business banking & financial services		16
Security services (physical & virtual)		15
Recruitment agencies & personnel supply services		14
Consumer banking & financial services		12
Research tools/reagents		12
Pharmaceuticals		11
Analytics, insight, tools		11
Website hosting or server provision services		10

Scaleups listed on AIM are much more likely to be located in London or the South East, with these regions accounting for over half of the population.

### NUMBER OF AIM SCALEUPS MAPPED BY REGION



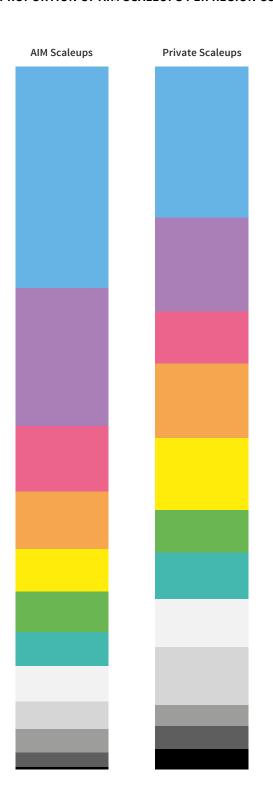
The distribution of AIM scaleups outside London and the South East roughly mirrors that of private scaleups, with the North West being most under-represented.

London South East

Wales
North East
Northern Ireland

Yorkshire & Humberside
East of England
North West
Scotland
East Midlands
South West
West Midlands

### PROPORTION OF AIM SCALEUPS PER REGION COMPARED WITH PRIVATE SCALEUPS

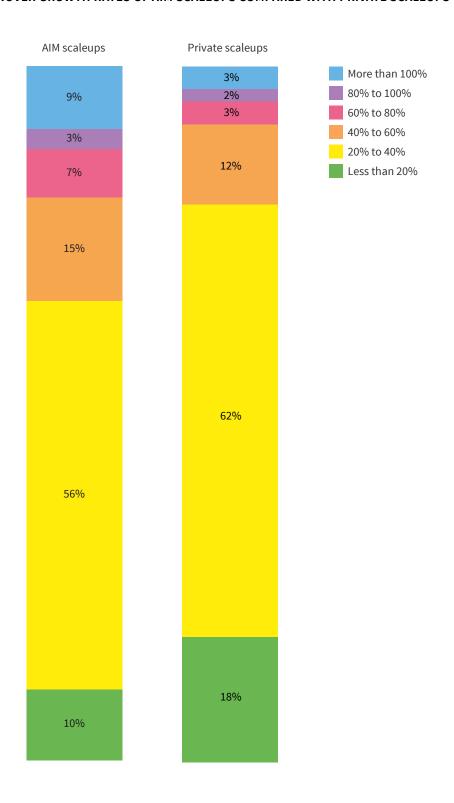


This unique research on AIM scaleups highlights the diversity of sectors and regions represented on AIM and highlights the evidence that long term access to equity capital enables AIM companies to increase turnover, create jobs and continually scale at a higher rate than their private company peers.

Marcus Stuttard Head of AIM, London Stock Exchange

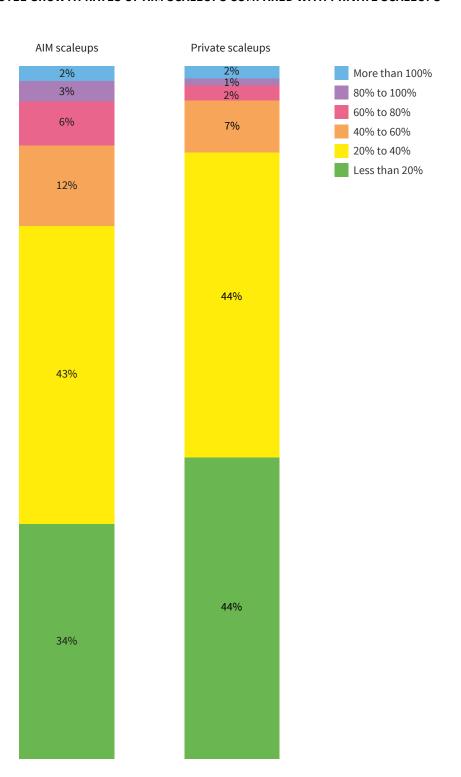
AIM scaleups are more likely to be growing their turnover by more than 40% than their private company counterparts.

### TURNOVER GROWTH RATES OF AIM SCALEUPS COMPARED WITH PRIVATE SCALEUPS



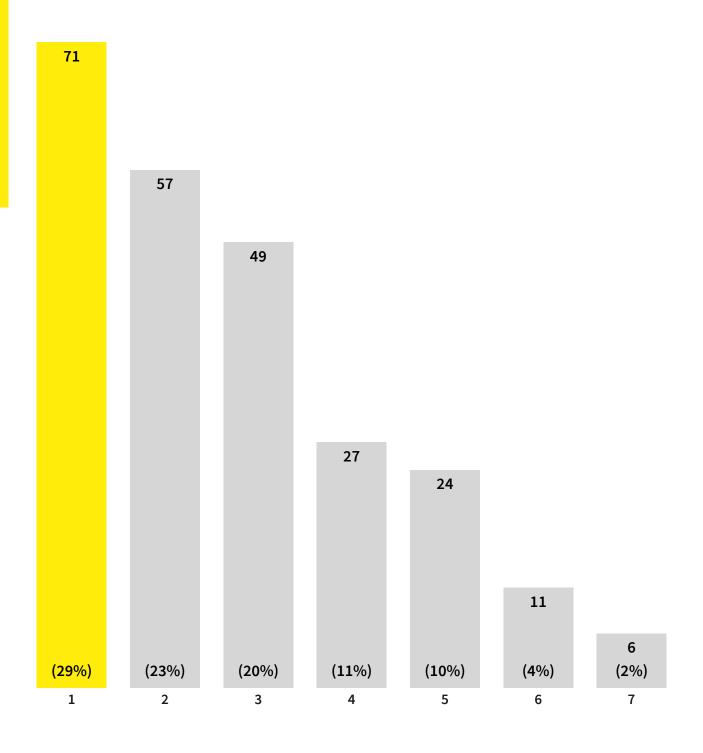
The proportion of AIM scaleups with employee growth of more than 60% more closely mirrors the proportion of private scaleups with the same rate of growth.

## **EMPLOYEE GROWTH RATES OF AIM SCALEUPS COMPARED WITH PRIVATE SCALEUPS**



71% of AIM scaleups scaled for more than one period since 2011. This is significantly higher than the 47% of private scaleups scaling more than once since the same year.

### NUMBER OF SCALING EVENTS SINCE 2011 BY EACH AIM SCALEUP



Advisors. KPMG was the top advisor to visible scaleups in 2017, followed by Grant Thornton.

## **TOP ADVISORS TO SCALEUPS**

KPMG	255
Grant Thornton	239
BDO	232
PWC	184
RSM UK	178
Deloitte	157
Mazars	90
EY	89
Haines Watts	64
MHA MacIntyre Hudson	54
Moore Stephens	52
Smith & Williamson	44
Johnston Carmichael	41
Crowe UK	40

## Every scaleup that we analysed in this report is listed below.

John Adams Coach Supplies Spectro Nine Group

H.C. Coils Major Travel Mirics

Shepherd & Woodward

Fieldbay Preci-Spark Jollyes

Active8 Support Services

Lasershape Parks Candles Ravensworth Sam Cole Food Group Valen Fittings Hard Wearing Glass Coopers Chemists . The Vella Group United Health The Bowmill Group Osprey Foods

Foundation Inns London Metals AMG Group Brown McFarlane Brothers Drinks Co.

DM Design Metron Axis Group Brasserie Blanc Newby Foods

Cheetham Hill Construction

Surestream Petroleum

A&B Group Altitude Global The Royalton Group R Manners & Sons Mountain Boot Company **KEP Print Group** Shires Equestrian Rex London Middlesex Meat MS Food Pentland Brands

Calvert & Russell

London Linen Supply Valto PSS Lloyd & Whyte N.G VDC Group Mainstay Group Kexgill Exotix Capital aap3 Elite Mobile Centrebus William Gibbons Care Circle

Snowmountain Hazlitt, Gooden & Fox Altodigital Goodman Masson

Menarys

VFS Simpsons Subaru Hill Care

Finley Structures Birchwood Golf Club CCE Group

Slaters Electricals Kelly Group West End DIY

Sight and Sound Technology St Matthews Healthcare

Green Energy UK ONI plc Envy Post Production Optichrome PCS Business Systems Nutrition Group Cross Healthcare Status International Worksmart Lemac

Imperial Civil Enforcement Solutions Hamton Environmental Services

Frank Hirth

Kilmona Holdings

Research Partnership FL Capital Holdings Audiotonix PTS Consulting Scotbeef

Oxford BioTherapeutics

Harris Pye Palmer and Harvey Taylor Clarke Equipe Regeneration Fleet Hire Jessgrove

Jupiter Marketing SMS Electronics **Exol Lubricants** powerPerfector Scientia Global Foods Get Connected Dawnfresh Seafoods A1 Automotive

International Water Solutions Seaward Properties

Interopa Northpoint Lightcliffe Adam Purves Group Storm Technologies

Primus J M Packaging Halspan Kooltech

Holistic Community Care **Garnett Dickinson Print** 

Wrights Hanmere Sonic Rail Cables Direct Charlton & Jenrick Arto Chemicals Kings Court Trust Cmed Digitalk Edrington CME Medical

**CPL Aromas** 

Ashdale Hotels

Etherstack The Gap Partnership Kiely Bros Pensworth Dairy Kilhorne Bay Seafoods Beechwood Homes Company of Cooks

Europarts Setyres Service Metals

Woodthorpe Garden Centre

Rainford Solutions Unique Seafood Main Port Engineering

ip.access Front Up Rugby Marsh and Parsons Lookfantastic BrightHouse Kinmont St Cedd's School Foresight Factory Complete Cover Group . Homebuy Group Peakdale Molecular Regatta

Penistone Reinforcements Reliance High-Tech

Setsquare Recruitment Lighthouse Healthcare

Flexicon

Craghoppers

The Ethical Property Company

International Education Systems

Fresh Service Astley Dye & Chemical Co.

Yeomans Travel MARL International

Murray Asset Management Lift West **Network Utilities** 

Mono Consultants **Dalziel Ingredients** Eveline Day School

Miswa Chemicals WasteCare

Hammonds of Knutsford K Gray Sturge Industries

Paligap Clive Richardson Crown Crest Jones Homes ABP

Mother Hanbury Riverside Zeus Capital TMD Technologies Horizon International Cargo

Ukayfuels Norpol Recycling Ede & Ravenscroft Signal House Group

KBIS British Equestrian Insurance Professional Music Technology

Rotech

Jackson Jackson

FastMarkets **Baber Smith** Equisys Grantside

Searchlight Care Services R T Harris & Son Carousel Consultancy Opta

. BrandAlley UK Invertek Drives Property Alliance Group

Randolph Hill Nursing Homes Group The Unique Catering Company

. TradeRisks STR Hotels Lancer Scott The Dune Group Barbour

Interactive Investor Paneltex Tyreforce TFI Group Diamond Box Gawith Hoggarth Bourne Textile Services Network Technology PLC

Wessex Pictures Mason Kings

Automated Systems Group Indigo Telecom Group

TransGlobal Freight Management Jasun Envirocare

Blue Chip Acumen Logistics Group VTL Group The ValleyGroup PPF Group

Fairgate Construction Services

Eddie Stobart **Network Space** Daytona Group PLC

Neville Construction Group of Com-

panies Cosmo Bingo Fly By Nite Supertouch M&M Supplies Rondanini

European Office Products PLC

**VQ** Restaurants Esterchem **C&K Meats** Quadpack EA Technology Pricecheck Wasabi JDR Cables Knights Pharmacy Intelipac Eden McCallum

**Direct Accident Management** 

**ROL** Cruise

Knees Home & Electrical Harnage Estates JEB Technologies Martin Grant Homes

Redgate New Directions Holdings A & M Group

BHGS

Positive Cashflow Finance McGregor Boyall

Edmo Core Group Your Golf Travel

Sandbach Commercial Dismantlers

BridgeHead Software Cooneen Group SUSD Chas B. Pugh UGO Foods Group Bastion Capital London Armstrong Richardson & Co

Active Pathways CIS Northern **HOH Oilfield Services** Teasdale Hospital Equipment

Tropical Sky Centric Browns Wednesday

Pullman Premier Leisure Limited

Wild Automotive SomeOne Dalziel & Pow **DBD** Distribution **Newmor Group** Groves Blackmore Cable & Alloys Cresta World Travel Pinstripe Clothing Company

Wye Valley Group

Albright Global Resourcing Braidwater Angela Mortimer

Bertinaley Care Thorneycroft Solicitors **BDRC** Continental Compsoft Creative

Data Direct

Witham Specialist Vehicles Ltd

Ethigen Dalmark Group Hat Trick Acheson & Acheson

Juratek Bildurn Rix Petroleum Pak Mecca Meats Entatech

Steadfast Engineering

Admiral Carpets Optima Roydon Group

Gander & White EvadX Vista Healthcare MyTime Media

Mookie Toys Armstrong Massey Cygnet Texkimp

Bertram Nursery Group Chambers & Cook Freight

Tricon Academy Granada Material Handling **GEW Engineering UV** Sheard Packaging The Risk Advisory Group Recycling Lives Cedar Court Hotels TRB Lightweight Structures

CB Imports Glazewing

Hutchinson Engineering

Astbury Marsden British Ceramic Tile Globalgrange Limited Carlisle Fuels Taylormade Timber

Aquascot

Abbeyside Care Group Dawsons Department Store

Hayman's Gin Bedfords

FC Business Intelligence Abraham Moon & Sons Aquamarine Power ARKeX

Radical Sportscars BSW Timber Group Daniel Stewart & Company

**Euro Auctions** Ford & Slater Agfe Astec Projects

Wincro Metal Industries Cultech **NW Trading** T-Met Motis

Corney & Barrow

Teagle

James E. Smith (Timber) MooD International

Luxus M Brittain Himalaya Carpets Smallridge Bros Compass Tractors Francis Jackson Homes

Interframe Rapiergroup Precision Group Keronite Hales Eneotech Wilfred Scruton Ltd

Murrays Pharmacies Atlantic Steel Processing Ltd

R.J. Coley & Son Ltd Treasure Homes Kitchens International Secure Group Auto Turned Products

Wheatley SPC Microdec SPG COC

HydraPower dynamics Nene Storage Equipment

Link fx plc Dolphin Head Group

London FoodService

Elbrook Cash & Carry Nichol McKay Hy-Pro International Wyvern Cargo

Stately-Albion The Decorative Panels Group

Jaffabox IJP Design Jaylow Supplies
D. Wardle (Plant) Ltd Stor-a-File

1948 Group Amorartis Group Clwyd Compounders Unsworth Global Logistics Deep Sea Electronics **Cuddy Group** 

Newby Foundries Group

Ricor C T Baker Micropress

Haas Automation UK Abacus Employment Services

Powertecnique The Albatross Group Custom Interconnect Romax Technology

PC Cox Resource Solutions Group

Richmond Group Achilles Mastermelt

DCA Design International Norbrook Laboratories Silverline Tools Foundation Group Woodland Group

Arrow Global Global Medics Argent Energy

**O&H Vehicle Conversions** The Best Connection

Sequel Romulus BGL Group Charing Healthcare Trams

Starlight Design

Urban Retreat Farr Vintners Hae Group Palletower J&D Wilkie **United Auctions** 

FW Harrison Commercials

Lowmac Angus Braidwood and Son

J. Hughes Construction Winters Electrical Belazu Ingredient Company

GCS Recruitment Specialists ADG Systems Fairwood Holdings APS Metal Pressings C.J. Leonard & Sons Ford Civil Engineering

Gary Fletcher Surfacing Kinetic

Twin Systems Hingley Transport Ellis Steel Group

Johnstone's Bakers James Durrans Group Designer Contracts Chapman Freeborn

PMD Group Seahawk Marine Foods Emerson & Renwick Whitmore's Timber **Aylesbury Automation** Avondale Care Purple Surgical

TLC Group Eden Tyres & Servicing Industry Dynamics Sphere Medical . Turner Motor Group

Bon Bon Buddies

Strategic Team Group Shield Group Glenton Holidays Johnston Fuels Summit Engineering G. Modiano

Heritage Manor Mason & King Shipley Estates Cashfac

Westbrook Resources

Arran Isle Connect Nutrafeed W. Grose Limited **Robinson Services** Hunt & Palmer

OPC RHG

Kenwick Park Hotel Arden Windows Simon Howie **Bright Steels** March Foods Green Park Content Killoughery Highland Fuels Aspect Capital . Driftwell Sackers

**Emerald Global Group** Ardmore Language Schools

MJ Sections Ltd Ronald Phillips CastAlum **Burton Waters** PP O'Connor Helical Technology D&D London ATG Media

**Evolution Power Tools** 

Aflex Hose Vinyl Compounds Orwell Truck & Van PSI-Pay WER Group

**Excelsior Services** Country Valley Foods Coachholidays.com Leeways

Branston Golf & Country Club

Langley Alloys McCue Dinsmore

Fibrax
Paintbox
BLD Group
Channel Commercials
Vanguard Foundry
Countrystyle Recycling
Walsall Security Printers
Cerberus Group
MB Heating
SMC Garage Group
Barbour FitOut
L H Evans
IPU Group
Peers Hardy
Westgate Healthcare

Starlizard AMR International Dina Foods Goodman Hichens The Purelake Group Chiswick Nursing Centre Bradford Hide Company

SHB Hire
Kessler Group
Adstone Construction
Framptons
Cannon Care Homes

Heartbeat WFC

Caygill Holdings Limited Serocor

NPW Riskcare Timothy Taylor

Taylor Éngineering & Plastics

Lander TMJ Interiors Greenlight Henbury AMS Group Ilmor Engineering Portal

Walkers Transport Auto-Sleepers Harvey Jones River Street gbpartnerships Woodspeen Training Lituanica

Allied Worldwide Ticco Foods Newport Paper Breyer Group Foster Coldstores Skea Eggs Smiley Monroe Dontaur Sartex Quilts ArtSystems Richard Sanders Wildings SIMPSON Ward Bros (Steel)

Time Wholesale
Whitehead Alloys
Avanteq
New Way International
Pinnacle
B S Attwall & Co. Ltd
Addison Lee
Hereward Care
Alan Milne Tractors

J.H. Haskins & Son Towngate Personnel Adderley Featherstone Argyle Care Group

Mediatel Freedom Clinics Audio T Devonshire Care The Dash Group

Passion Distribution

DPS

Teignbridge Propellers

EMP Media IAPS Group

The Insurance Partnership

Tor Ecosse

Solomon Commercials

5 fifteen

Black Swan Analysis Stafforce Recruitment

Barfoots Pama

> Vittoria Healthcare Allpress Farms MARSYLKA PCL Transport Sema Lease Outdoor Plus Ixaris LMG All Star Lanes Celoxica Kinnell Group Novia sparesFinder

C. Smart Agricultural Services Pieminister Canford Healthcare DK Group

LOC Group Liberty Group King Cole Reflex

Sabien Technology Contractor Umbrella Rosefield Salvage CompactGTL Elbar Group Longcross Group Severn & Wye Smokery BA Components Nolan Business Services Whitechurch Securities Tesla Engineering

Westbridge Foods
Hockley
Scotlog Sales
Redburn
Crystal Travel
R.M. Curtis
FINE+RARE
Wilcox
Quality Foods
Torch Partners
Radnor Hills

Radnor Hills Vitalograph TBA Hidsons Irongate BullionVault Respondez Nails Inc Citibase

Clementine Associates Hughes & Salvidge Call Assist Lowcosttravelgroup TDX

PHIPPS Frosts TLC Pure Collection WH Marren Goldstar Transport Amulet Hotkey

M&P Insurance Solutions Care Through The Millennium Tillicoultry Quarries

C.L. Prosser

Golden Sands Holiday Park Kingstown Associates Paultons Park

Murrays McDermott Building & Civil Engineering

SMH Products
Square Metre
Gap Personnel
White's Speedicook
Start-rite shoes
Plexus Cotton
Darcast
Clarke & Clarke

Reliance Scrap Metal Mitchell & Webber TCL Group Ward Recycling DH Stainless Steel Lemaca Limited Valve Engineering Services Proper Music Group Chelsea Cloisters

Warmer Energy Services AgChemAccess LPL

ATG Access Scottish Leather Group Marcus Worthington Group

Waxman Group Spicerhaart Procters Coaches Hodge Plant Olympus Engineering Spreadex Lakes Bathrooms Boisdale

Trackwork Park Lane (UK) Advanced Engineering Techniques

Thomas Bell & Sons Howarth Homes Racecourse Media Group

Paragon

Avondale Park Homes
Ballyvesey Holdings
Massey Truck Engineering
Tews Engineering
NHK CosmoMedia Europe

CF Booth Cadogan Argenta CMS Cepcor Emporia Leisure Group

Graig
Bird Group
Broadham Care
Total Waste Management
Olympus Global
Courts Pharmacy Group
Trans Global Projects
PR Books

System Group

Dundas Chemical Company

MST Malden Group Apex Car Rental Berkeley Futures Redrock Consulting Linear Recruitment YFM Equity Partners

Colvir Software Solutions

Imagination Group

DCD

A1 Pharmaceuticals PLC Furness Holdings Strathclyde Pharmaceuticals

JH Lavender GT Group Weedon Group IT Digital

Duckworth Land Rover County Milk Products AES International Money Expert AKA

Malary STM Packaging Group Allmakes 4x4 Davro Steel PRS

Oaklands Golden Bear Toys Mortiers The Swan Hotel Ward Hi-Tech Learn To Trade LightBros J. Barnsley Cranes

Hannah Foods
The Sherwood Group
Gate Technologies
Ingrebourne Valley
GF Holding
The Howells Group
Leach Homes
Industrial & Tractor
May and Raeburn
Fernwood Group

E&S Heating & Ventilation Fencor Packaging

Servosteel David Austin Roses Universal Recycling Pektron

Bonus Electrical Towne Lifting and Testing PDR Construction

GD Cooper Quantum Construction Charlesworth Press Bemaco Steel Goedhuis & Co Launch Diagnostics MYA Cosmetic Surgery Hankinson Peyton and Byrne

JoJo Maman Bebe Anderson Group

Dugard

Creative Composites Paul Dennicci Pall-Fx

Harland Machine Systems

Cynergy3 Swansway Group Coolers & Condensers Sir John Fitzgerald Brandenburg

LCC.

**British Study Centres** 

Muriva

The John Smith's Stadium

Stanmore Implants

Aimteq Caddick Group PLC . Westward Care All About Food Aegus Industries Jenkins & Davies C Brown Services John Henry Group Chester Hall Smith & Ouzman

Panaz Elite

XYZ Machine Tools Heltor Graphic Panesar Foods

Sugarich Mitchell Potatoes

Darby Groundworks Ventura BHC.

**BB** Price

Jonathan Lee Contracts

Gulliver's

Accuracy International Northern Cladding BCS Consulting

Pentagon Freight Services

Cisilion J & J Siddons Staveley's Eggs Walton Summit Leach Ashford Homes Trigon Pensions

Southdowns Motorhome Centre

Millenium Care Sparks Transport Tamworth Steel **Ground Control** MJS Construction

Hannon Axis Electronics Technicon Design Telegenic

Segen

Dugdale Nutrition

Cargo Management & Logistics

Clockwork

MSS Industrial Battery Accessories

**Metclad Contracts** Atlas & Titan Wartski DDFI The Flying Kiwi Inns Whitehall Garden Centres

G.F. Job EHA Group CLS Offshore OSR Recruitment Red7Marine

Joloda International Parweld AF Switchgear

Retail Human Resources

CCP

Entertainment Magpie

RED

Clarke Energy Lymington Precision Engineers Wren Sterling Anglo-Continental CTL Engineering Wynyard Hall The Trout Hotel **Ability Projects** William Cook Wainhomes The Concerto Group White Stuff Drysdales Quantum Pharma T&W Civil Engineering Maher Bird

FWA Group Harris Hill Gulmay hps Group R&M Williams **Cubby Construction** The Brockmoor Foundry Capital Document Solutions

Elmwood Projects Accrofab ASG Group Tom Hartley HCML Bryken

Premier Metal Recyclers Sheldon Clayton Logistics Field International

Argrain Stewart Signs Parkside McGill Ford Fuel Oils HMR Glass Recycling UK HJ Lea Oakes Cardowan Creameries **Contract Services** J Mills Contractors First Tech **Pump Supplies** 

Unitech Industries Cathedral Financial Management

**Bri-Stor Systems** The Premier Group IOR Group Arlingclose Morgans of Usk

M.J. Hickey Grainger & Worrall Climate Energy HPC Group FreshLinc H K Wentworth TruckEast Fablink

Meteor Asset Management

Butters A I Power Castle Dairies Gibson Brothers WJM Building Services Lightwood Logistics CASCO

Case Security Safedem Giro Food AKP Group YBS Building Services Garrard Windows

Adams Morey Star Computers East Coast Viners IAC Marches Care **Humber Growers** Bradgate

Pilgrim Foodservice Edge Worldwide Logistics

Apricot FES

> The Amodil Group The Outside Clinic

Stephensons of Essex Timico

Meta Downhole Fengrain Bushbury Holdings Weatherbys adi Group Claremont

Original Steel Services The Burden Group e92plus Fishing Megastore Smithfield Murray

Professional Beauty Systems Applied Automation Highdorn

HMC Group Hydro Group plc Cestrian Sterling Power Group Rosebery Europe Incoming Tunnelcraft

Pathfinders SAT Business Travel Management Synthetic Technologies South Coast Nursing Homes

Davidsons Sparshatts of Kent Liberis Glassflake

West Yorkshire Fellmongers

D G Weaver Sadie Coles HQ Special Steel Group Street Crane Granta

Holrovd Precision Hall Fire Protection James Grant Group Chaucer Sand Le Mere Jazz FM Dawncrest

**Mayfly Containers** Alderley cdl MTI Ebrex A.W. Lymn

Business Design Centre

Benov

Boss Design Group M.J. Quinn Burgess Pet Care Tsunami Axis Transcar Projects T Wall Ford Kans & Kandy Tees Components Rototherm Group MET Steel Group Pharmacy Supplies Vindis Group

Atrium Alltruck Snapecall

Axis Well Technology Belmar Engineering Collins Seafoods Pentre Group Norse

**Nellsar Care Homes** Osprey Publishing InsureTheBox ACC Aviation Pancredit Summit Media Bride Hall Logic4training LTM Group Lesney Industries Bennett Mahler Anglo-Halt Group Tobias & Tobias Kirstall

Pivot Ferschl Group Wildnet Group AVB Group Laystall Engineering

Rutledge Recruitment & Training Seward Accident Repair Centres Jake's Playbarn

Transwaste Recycling & Aggregates

Zonal Retail Data Systems

prosource.it First Recruitment Group Almaren Homes Shazam Maple Syrup Media MPK Garages Spring Studios

Excelian Open Destinations

GO Outdoors Gocompare.com Severn Glocon Group

Niu Solutions Displaydata The Clearsprings Group CSA Waverley DTP Group Ace Winches Crown Imperial T.H. Baker New Earth Solutions Ralawise Kent Foods O'Neill & Brennan Lisson Gallery

Benchmark Fabrications Interport

B&T Brewery Acora

REG Power Management Haydock Commercial Vehicles Flexible Engineered Solutions

MJ Ferguson Help-Link Mind Candy RMS International McCallan Bros IMEX Group Woodlodge Products

Sorbon Estates Keysource SAUL

Sequence Care Group

Roughton Conway Group Nectar Group FLYNN Grangewood C.J.L. Construction Fusion People

Wetherby Building Systems Kondor

Riviera Travel

Eastern Western Motor Group

Touchwood Pharmacy

Kalibrate Celador **HMT Group** 

Streamline Shipping Group Fiveways Shop & Service Station

Oliver Valves Companies

Dee Set

**Weaving Machinery** Away Resorts Holmes Care Group

BenX

City Technical Services

4Com CitySprint Wealth at Work Fuerst Day Lawson The Delta Group

International Bulk Liquids

Walsall Pressings Freeworld Trading GSM Automotive Ultra Finishing

**Optimum Group Services** 

Thatchers Cider Motorhog Rocco Forte Hotels

Premier Carnarvon Hotels Ltd

TFS Pentex Cleeve Hill

Freshly Baked Limited TRAC International Group

Joedan RPV

**EPS Logistics Technology** 

Keigar Homes Braddicks Leisure EM Rogers Twinglobe Care C.F. Struthers Ltd Paterson Simons & Co Vinshire Plumbing & Heating

Powersystems UK Docherty Heron Foods W & H Marriage & Sons Tangent International Lanchester Dairies South West Structurals WGM Engineering Techflow Marine

Abel & Cole Abbott Risk Consulting Foyle Food Group Middleton Foods Allenby Capital Trewithen Dairy Belvoir Fruit Farms Savage & Whitten Edwards Coaches Landmark

Faststream Recruitment

Redhills Whiteghyll Sellick Partnership C3 Construction

Global Merchandising Services Woodlands Hillbrow

bChannels Care Visions TateOil 151 Products Caterers Choice

JAM Recruitment RiskAlliance GD Harries & Sons **GPS Marine** The Munnelly Group Collins Sarri Statham

Deekay MCE Insurance **ENER-G Procurement** 

Shields Space & Time EMG Construction Saltire Energy Maritime Craft Services

Kebbell Homes

Regal Food Products Berry Recruitment

Stackhouse Poland Glyn Hopkin Group Metalliform

Fort Vale The AD Construction Group The Medical Chambers Kensington Maria Mallaband Care Group

F&T Goodwin Greene Light Stage Applied Capital Gladstone Brookes Hotter Shoes Nu Instruments The Banks Group Pinnacle Foods Discover the World Hannigan Hotels Direct Workforce

Foundation Developments Solehawk UKFast Wrights Plastics Buckhurst Plant Hire Subsea Innovation Innovative Technology

Inspired Thinking Group

Quinn

McDonald Scaffolding Totalpost Services Niramax P.A. Wright & Sons Blackwood Engineering

Indigo Foods Heartstone Inns Bridge Leisure Aspinal of London Venntro

Peter Duffy Limited LLC Living Environcom CAPTEC Gomez Teneo K3 Capital Group

Aston Lark WD Close Antony Grice

Central Food Services 3fivetwo

ASEE DM Keith

Select Data Centres Make Believe Ideas Eagle Plant Adconnection Bryant

Churchgate Services Inverarity Morton Peter Harrington City Build Manchester Martinspeed

Trinity International Services

SimpsInns Time 24 Acorn

Nightlayer Leek Company Kookaburra Badger Office Supplies Impetus Waste Management

Brightwells

TXO Systems Ron Skinner & Sons Rovle Recruitment

London Ebor Developments Norfolk Homes

Wilson Power Solutions GC Motors

C J Pryor

Hatchmoor Nursing Home

Barrie Beard

Donegan Civil Engineering

Alumet Brown & Carroll PGR

Gainford Care Homes Pacifica Group Grainger Games SES Security Rick Bestwick

Southern & Redfern Industrial Solutions

Airedale Chemical The Wright Group Durkin and Sons Critical Pharmaceuticals

Widney Liftec

Mackenzie Construction Intelligent Pensions Club 3000 Bingo Bearwood Lakes Angel Human Resources

DML Group Halcyon Hotels and Resorts

Tomrods Cennox Cadogan Tate Jumar

Bolton Gate Company Williams Tarr Winch Design Trust Group UK Mark Group

Monarch Education Furniture

Barrier Group

Foodservice Equipment Marketing

Fleming Buildings Tey Holdings Ballinaskeagh Grains

I.S. Sundries ABT

Crannog The Underwater Centre Abbey Logistics Mandarin Stone WAM Europe Smart Transactions Group

Childrensalon Sunninghill

Ciceley Commercials

Maier ÚK Falfish MotoDirect Blackburn Starling Springhill Care . Secure Retail

Ansa

Uplands ETM Group Riverway Foods Kendall Group Sandiway Golf Club Illamasqua Corrotherm International M&P Geothermal International **Grindeys Solicitors** Baylis & Harding Methods Pacer International White Arches Acepark Development Light Blue Optics Birchall Blackburn Agrivert Hiden Analytical EAT. Liquid Friday ASK4 Morrisroe Unusual bf1svstems Master Auto Glass **BOFA** International Simple Simon

Jennings Building and Civil Engineer-

Moyola Precision Engineering

Outside Line

Erlson Precision Components

Centiq Osprey Holidays Holt Doctors KBR Foreign Exchange Broad Lane

The Kent Group

Go Travel Conrad Global Group

MyPay Hurley Palmer Flatt

TGC Renewables

Oxford International Education Group

Marriott Drilling Group

Trueskin

Cuadrilla Resources

Lowes Cobell ITHR Group Feather & Black Jointing Tech LCM D D Porter Platform One Ptarmigan Media

Ludlowthompson Astins Monex Group K W Bell Group Hicks Logistics Anabas SmithBrewer

Moneyplus WELL Destec Engineering

Shakespeare Engineering RigQuip

**ASG Signs** Whittaker

Moundsley Hall Care Village

Victoria Miro

American Dry Cleaning Company

Daniel Owen Hazell and Jefferies A.S. Scaffolding Moody Homes Roxan Construction Procare Group KMG Systems

Highlander Computing Solutions

LB Bentley Capstone Foster Care Walter Forshaw

Kerridge Commercial Systems

Shield Environmental Services

United Outcomes Graysons

Isle of Arran Distillers

Agua

Lovering Foods Basetek Churchmanor Smartsourcing InBuild Modebest The Opera Group Ingram

Stortford Interiors Roseberys Anglia Mechatherm William Anelay Fahey's Concrete

SEE

Mansfield Pollard King Edward VI School Pollock Lifts

MotoGB Rhyal Engineering Endura BlueGnome Dieselec Thistle John Hanna Houston & Thornton Synergy Skyline Direct

On Site Group Alpine Elements

Spencer British Engineering

Linecross Onyx Group Arena Group MedicAnimal.com Xodus Group Potensis

Really Useful Theatres Shepherd Offshore Whelan Homes Whelan & Grant GovNet

Harry Fairclough Ocean

Brightsun Travel Winterhill Largo **DP Connect** MDSL F Parkinson The SeaKing Group BCM Construction

JBT Distribution

SSS Derek Slack Motors KapaK Box Limited Shropshire Homes Stormfront Cardy Construction

Momenta Panserve Sivyer Matthews and Tannert Wren Properties Darlow Lloyd Group

K Rouse

Thompsons of York Morgan grp Humming Bird Motors

McKeever Hotel Group Achica Leaders H Grossman Milestone Operations

The Hub Pharmacy Deeley Group Daniel Katz

Certeco Dunne Group Octagon Hobbs

United Asphalt Odessa Print Group Currock Engineering Hescot Engineering Boon Building Services Thomas International Orange Amps

B & M McHugh A E Yates Ltd Bryn Meadows SJR Group Flexiform

Holyhead Boatyard Group Oakleaf Homes CG Restaurants & Bars Stanley Davis Group Brocklesby

Price Building Services Sam Turner & Sons Don Valley Engineering

A.P. Chant Car Transplants Make It Cheaper Vale UK Balreed

Corbel Medequip PFP Contracting Devon Contractors Haven House Terence Disdale Design

Red Sea Holidays Howson Care Centre Moorcroft Churchwood AquaTerra Group GB Group

Prima Logistic Solutions

Betta Living GP Bullhound **Home Bargains** WB Alloys

Nomad Digital Opus Energy Arc Legal Assistance MacDonald Humfrey Mimecast

Peter Vardy Speciality European Pharma

Avox Huntswood **AZebra** UK Salads Xeretec Easypay Services BladeRoom MEMSET eCommera Science Warehouse

Brompton Bicycle Niftylift LMÁX Exchange My Home Move FluidOne Statesman Travel Group

PMC Construction and Development

Touchstone Accessories

Sevacare

Universal Flexible Packaging Pickstock Construction Euroview Architectural Glass

Nifco UK Eclipse Kindertons The Tyre Group Citipost Mail East Thames WHS Plastics

Maintenance Management

Millgate Scopus Barrhead Travel Consensus Treadsetters Pulse Fitness Barton Firtop Harper Group Dual Energy

Mosaic The Anderson Group O'Brien Group William Morgan Group STATS Group Golden Tours Direct Commercial

Associated Security Solutions

Hammond Produce Futures for Children **Broadway Travel** Frogmore Massey Feeds Wear Inns Meldrum **Buxted Construction** 

Cadline Eaglecliff HIT Training Mobica TBD (Owen Holland)

McAvoy Optimise Millennium Group Langley Holdings Premier Group

**Gold Care Homes** Data Interchange Gapuma Sono Global Cable Services Group Premier Group Wunda TES Maxwell Stamp Company Shop

Vibrant Energy Matters The Edinburgh Woollen Mill eCourier Strata Dyer & Butler

MC&C Kirkwood Homes John Adams Leisure Aspirations Care Travel de Courcey Gtech

**Baldwins Crane Hire Quadrant Group** 

Boston Eden Modern Tyres SecuriGroup Tough Construction Citihub Consulting Express Engineering David Ball

Protec ADEY Harrison Ladybird Group Greenworks Clearview Homes

Nicholas James Care Homes

Lodge Service X-Cel Superturn R Sons Homes Wonga Everline Kintec Gabbro Precision

Sahara Mackle Petfoods

A1 Comms Healthcare House

Westchester House Nursery Schools

Runpath Wiggett

Chinook Sciences Greencroft Bottling Springvale Houlihan & Co Benfleet Scrap Co Ballygarvey Ecosse Films Roman

Blue Sky Intermodal David Wood Foods The Diner Clacton Pavilion Prosonix WorldStores SecretSales

Produce World drydensfairfax solicitors Gregory Group Long Eaton Plant Hire Ltd

Central JDS Trucks Motor Parts Direct Redcliffe Homes de Poel Gemserv MSCM

The Billington Group Buyology

Solent Stevedores Eville & Jones Branded Stocks Prestonfield **UKCG Group** Production Park AMS

Insultec

Allford Hall Monaghan Morris

WJ Groundwater Simms International Inspiresport Crown Timber Kevs Trilanco bak2 Rattling Stick W. Portsmouth Bevisol Relayware SOW Group Beechfield Brands Grenson Motor Village

Kensington Developments

Aggarwal Group Intamarque Ford Windows Primrose Allen Lane Eagle Four

Collectica Enforcement Services John Clark Motor Group

Klesch Group N-Gaged Training AGGTECH Jeavons Coil **GSS Marine Services** Niblock

J Mallinson Puffin Produce Prima Cheese Jetline Holidays T.H. Clements Hawthorn ESL Fuels Zoopla

Oliver James Associates

Infinity SDC Nixon Hire Knights BMW McCarthy & Stone Sportsshoes.com Gemporia A.P. Webb Plant Hire Project Kahn **Border Motor Group** 

Gilbertson & Page

Lantec Thomas Panels and Profiles

Banana Split Red Eagle Teme Valley Tractors Edenhall MP Brothers Mundy Cruising Keltbray Hailo

The Clugston Group Sandaire

National Motorcycle Museum

Thomas Homes Money Advice Group Houlder

Steel Pile Installation

Valefresco Pozzani Pure Water TMT Technology Group

JCB Group Helston Garages Aquasentry Vision Modular Systems Rowan Dartington RedSpeed International Alfa Chemicals vGroup International

D Wilson Northcliffe Lighting Mr & Mrs Smith Termrim Construction Ferson Haddow Group

Robert Heath Core Telecom Yes/No Productions Techflow Flexibles European Glass Kew Electrical

H Walton **Brand Fuel** Optima Care Brims Construction

Wattbike

G A Smith Wingrove Motor Company Dane Architectural Systems Pico Technology Z-Tech Control Systems Tanglewood Care Homes T. Balfe Construction Rolec

Holy Cross The Nexus Group The FoodFellas Reichmann Properties PLC

Carworld Car Supermarket Hall Construction Group Ideal Building Systems Floris London Capital City Service Equi-Trek

BSW Heating JCK CTruk Bell & Bain Powerhouse Fitness Hollingsworth Group National Flexible

i-nexus

Castlerock Recruitment Group

Outsauce Skillcapital Bar2 Evolution S&A Produce Integra Buildings Project One

Adam Smith International The Hippodrome Casino Parallel Consulting Leisure Lakes Bikes Kings Security Magdalene Arcus Havwoods Parcel2go.com Morningside Mellors Catering Shaftesbury Care Group

L&S Waste Management

Ionoco

Recruitment Store UK Futura Group Mastersons ITC Concepts Montash Eiger Trading ET Clay Products Workshare FlexEnable Skyscanner Efficio ACT Training Arevon Energy Scotbet

**Dynamic Procurement Holdings** 

Silk Healthcare SPF Private Clients Strata Products Hunters Sotham Engineering Pearce Construction Bourne Group RG Spiller Greenray Thorn Baker Frederic Smart **Hobson and Sons** 

Car Giant Regent's Park Open Air Theatre Bennetts Associates

Robert Holdcroft Limited

Marlin Apartments

The Consulting Consortium Orangebox Haskins

TEC Motors

O'Brien Contractors Excitech Equinox Global . Jerram Falkus Proximo

Hallmark Care Homes

C W Sellors eXPD8 S. Morris Mount UK Datateam Cave & Sons PFMF **EO Investors** Sheffield Haworth **HWM Aston Martin Browns Builders Merchants** Ferrabyrne

Roe Timberframe Displayplan Sovereign Global Davidson Holdings Paragon Brokers Montpeliers Aberdeen Douglas Hotel

Elliotts Mirza UK Acutest Concorde BGW

Spectra Packaging Tardis H20

Bateman Groundworks Oakbridge

BELL Lighting **Furmanac** Wheels Van Centres A C Steels

Fashion & Retail Personnel

Liberty Group Bolt & Heeks

European Process Plant

Benefex

SHS Integrated Services Verdant Leisure Teaching Personnel

Care Fertility Enotria **Howard Tenens** Higgidy

McLaughlin & Harvey Cawingredients

Platts Muir Homes

N R Evans Distribution Mactaggart & Mickel Nurton Developments Quintessential Brands Welch & Tidy Blink Productions GOOD Agency Pimlico Plumbers National Lighting

Belsfield Care @sipp

Highland Industrial Supplies

Buzzworks Baxters **Guild Homes** TWP Packaging

Nicklin Transit Packaging Kent Brushes

Clegg Gifford Cosmur Waltet Spence Quanta

John Roberts G Crolla & Family A Shade Greener

SLG Carmac

Saltash Enterprises bluesource

Murrill Construction Aspen Capital Group Aiken Group

Bramley Health Thorp Precast **GForces** Maddison Group Ace 4 Kebabs FleetEurope AMT Group Axis Furone PEI Media Group Entel

Staysure Toomey Group Atlantic Productions Thorogood Langmead Group CHASE Worldspan

Peldon Rose Stepnell Inntel MD Group Portview

North West Healthcare

Martech

Highland Heritage Fountain Court Apartments

Reisser CambridgeHOK Blackrow Engineering

Graypen Farrells Vear Group ROAD TRUCKS

Blakeley's Six Degrees Group Unruly Haven

Taylor & Fraser BD Cooke Solutions Imanova **CRASH Services Playground Games** Global International

Bury Lane Bakery 800 Group Prestons J Banks Michael Lonsdale Raphael Healthcare Alma Products Kooltrade Boys M Markovitz Ltd

Avantia Cooke & Mason Lifehouse Spa & Hotel Albavet

IT Lab Wales & West Utilities

Groveport M & J Evans Construction

Pave Aways Payco Badger Building Rapier

Assembly Techniques

Langley Blue Group Stage One

Reel Cinemas MM Wealth Virtus Contracts

Magnum Packaging Rutland Cycling Academia GreenMech Solsbury Solutions Tyrone Fabrication James Hargreaves Britam Defence Printerland Connor Broadley

Thames Materials Cambridge Maintenance PowaKaddy Mainstream Cleaning

M2M Direct L&M Heating Albert's Linden Care Homes

Cavanna Homes Audasi

Concept Recruitment Group Bank House Care Homes Joseph Gallagher Ltd Hodgson Sayers

Currell Rullion

Nevastar Finance Corrigan Collection TotallyMoney.com Abingdon Health

Expert Tooling and Automation

. Churchill

McGinley Support Services

Media 10 Relax Innz Carvers Edwards & Ward WKB Group Leedale Avonline UPG **ECM Systems** Larchwood Care Tru7.com

Block Nevilles

Mission

Kathrens Holdings Ryder Architecture Tyne Insulation Supplies Saddlers Court Mfg

Geotechnics Green Hedge JF McKenna

Hutchinson Aerotech Whitehouse Construction Newtown Motors

North Oxford Garage Wessex Garages Petrotechnics Edif Group Rigmar Services TFC Holdings Strand Europe Gas World

Static Systems Group Angel Care & MNS Care Plc

Hawksmoor

Jones & Tomlin

Acorn Training Consultants

The Engage Hub Glanville Securi-Guard Rapleys Qimtek bet365 Truphone AirTanker Cruise.co.uk Intelligent Energy ao.com WorldFirst Oxford Nanopore Winning Pitch Wellocks

Riverside Truck Rental Dexters BES Utilities

Colosseum Dental UK

Lycamobile

Richmond Motor Group

Danbro G&P

Aldermore Bank Quanta Principle Drinks Inc. Merson Signs

Cambridge Commodities

Harron Homes City & Country Geomerics Fairstone Group The&Partnership ID Medical CDE Global

Alpha Foundation Piling Lanchester Wines AvailableCar The Specialist Works

Sanctuary Personnel Limited CML Healix

Cameron Homes

The Automated Technology Group

Pukka Pads

Falcon Tower Crane Services Pro:Direct Sport

Thompsons P Hughes Construction BDZ Holdings Laila's Fine Foods

Direct Insurance Group Bread Ltd

Aspin Group

Industria

Magma Ceramics & Catalysts

JB Global Spencer Coatings PWP Building Services Clarkson Evans Newspace Steven Eagell Toyota Nurse Plus

Stanhope MCSA Rainham

The Doubleday Group

**Dairy Partners** Yanco Prime Education Brakspear HSL Jessup Brothers Scott Bros Nigel Fredericks C G Fry & Son Reliable Contractors **Energy Helpline** 

ChapmanBDSP

Troy

Comfort Care Services

Texel Group Woodhead Construction

CMC Europa Group UCH Logistics

Curtins **Exchequer Solutions** Chester Standard

MSI Group Millboard Camfaud Concrete Pumps

JDM Food Group Pakeeza

Harlow Agricultural Merchants High Street TV

Greenergy Bath ASU Gallagher Estates Murketts Vauxhall Orchard & Shipman

Furness Insurance Services Group

Mortons Ark Capital

Stanmore Contractors John Robertsons Architects Caerus Capital Group Carpenter & Paterson Ltd Exchange Data International

Knights Care Love Success AC Group PJ Care

**Bowercross Construction** G & B (North West) Speedy Products

Rudolph & Hellmann Automotive **Huyton Asphalt** 

Advantedge

The Car Finance Company

Centriq Group Spencer Ogden Martin Dawes Mike Burton Hatstand

Mellors Group Events In Touch With Bricks **Bell Contracting** Xceed

fonaCAB Entier Comms-care Coate Water Care Tomlinson's Dairies Studwelders Readypower

Fundamental Media Huddle FC Exchange

T.O.M. Vehicle Rental M J Church The Wykes Group Total Computers Twentysix Vickers Oils Dialogue Cantillon

Shield Contract Services

Scobie McIntosh

4th Dimension Innovation Hays Travel

Variohm Holdings Cavendish & Gloucester

Allinea Team17 Digital Engenda Group Earthline uSwitch.com Plum Underwriting Anesco

Forever Living Products Abbey Ireland & UK Wheel Solutions

Hereford Contract Canning

Oil4Wales **Humphrey Feeds** 

Swiftool Precision Engineering

Crow Wood P J Brown Construction Harringtons Builders Plc

NDC Polipak John Holden KL Technologies Downey's Bar Motorline **CBS** Packaging Options Resourcing Clock House Farm

PJ Thory Smiths Bletchington Focus Group Deepdale Solutions Sigma Retail Solutions

Arthurs Cars Hydraquip

Avenue Recruitment **DOC Cleaning** ADM Pressings Lucion Services Poppies Europe Villandry Japan Centre . Extrudakerb Frank Key CookersAndOvens Marshall Amps Plan B

TMS Motor Group Thorncliffe Building Supplies

Translux Sale Group Nutmeg Skillcrown STR Group

PC Specialist

ayondo

Blanchworth Oak Tyres CF Motoring Services SAV Systems Saddleback

Moneypenny Stellar Asset Management

Sunpower ITH Pharma Three Cheers Pub Co. Toureen Group IPRS Group Nova Contracting Careline Lifestyles The Harris Partnership

Currencycloud Tortilla

Lawrence David Cass Art The Placement Group **Funding Circle** 

Atlas Genetics

Biotec Services International

Explore Learning Flashtalking MyOptique Group Scott Dunn Stanleybet Tibbetts Group Paramount Interiors

Maverick **Holton Homes** Novosco Datapath BBL

Laurence King Publishing The Dolphin Hotel Manorview Hotels Whitman Howard

Sugru Griffin Pelsis The Guild Stephen Coinford Aspire

The Coleman Group Otford Builders Merchants

Knight Group W Stirland

GS Brown Construction

The Delgarth Motor Group

J S Wright Four Marketing Advanced Personnel AirSea Packing Motofix Group

RBA Moody Bros (Contractors) Xiros

**Grant Property** MJM Group Clifton Packaging EdenGroup Lignacite Salisbury Poultry Express Vending

HPD Software Paul John Group Kitwave wnDirect ustwo

GCA Altium Chisholm Hunter Britax Römer Car Benefit Solutions Nitritex

Downing Go Ape Cascade Biocomposites Semblant Beal Homes Air Space Watch Shop Brickability

Glacier Energy Services Compass

QS Quacquarelli Symonds

Nasa Consulting CPC Civils Dictate IT Carbosynth Prestige Nursing FP McCann

Russell Timber Technology

Kinaxia Fordway Yate Supplies Kitewood Jade Aden Services Vision Shacklocks

Homes Caring for Autism Flint International BTE Plant Sales Total Assist Group Riverside Motors Quality Save Pennyfarthing Homes

GFM Dura Beds Lane Rental Services

Argonon Innis & Gunn **Fotech Solutions** Whitworth Bros. Ltd.

Sterling P.D. Hook Qualtex

Beacons Business Interiors

Golfbreaks.com

Lowe Clothing International

**Qdos Consulting** 

Richards Dry Dock and Engineering

O'Hare & McGovern New World Builders KK Fine Foods Haydock Finance L Lynch

Lime Wood Group & Home Grown

Hotels A&B Engineering Squibb Group Notonthehighstreet Symplectic Tetronics International

Reflex Vans Baldwins Kitto Group Walker Construction

Liaison

**Heptares Naked Wines** Essence HGF N20 Sciemus MAATS Tech Best Care Homes **Key Forensic Services** 3aaa Northwood

TJW Contract Solutions The Feel Good Group Research Garage Group

Hardroad Laser Quantum ML Accessories **QA Weld Tech** Rotamead Avon Group PCE Smithcorp Shawston Orange Genie Tommy Tucker Partner Construction

Collins Earthworks The Delivery Group Kinapse Boost Juice Bars rhubarb

MOO The Smart Cube Pathfinder **Eames Consulting** CEG

**LEWIS Global Communications** 

WilkinsonEyre Kalixa HILLS

Northfield Construction

Gloster **OCSL** Moss Electrical **Bates Office** Whitemeadow Manstal

Northgate Healthcare

Keylite

Windmill Organics La Fosse Associates Harrison Holidays Mandale Group APS Group . MadiganGill VGC Group

Ground Construction Unbeatablecar Sheridan&Co Stott and May Windsor Telecom Keo Films

Skerritts Consultants Hope & Clay Construction

Daly International

Ward Security FPR Group TTC Group

Attraction Tickets Direct Crest Medical

Platinum Stairlifts

Allied Hygiene Peterhouse Corporate Finance

Spellman Walker JT Atkinson **Shepley Spring** 

Amsys Wilton Engineering Services

CA Group Ancaster Cygnet Properties JCI Capital

London Care Partnership Right Choice Insurance Brokers

SWC Trade Frames Mills Contracts Radii Partitioning Blue Cedar Homes Mellor Bromley William Gilder J P Dunn Azule Finance A2C

Rivergreen Protector Group Security Chainbridge Steel ABCA Systems HTL Sanderson Daubney Jet Plant Hire Campbell & Kennedy Matrix Networks Attitude Inc Kenkko Dem-Master

**Host Capital** Faircloth Construction Bridgebank Gravity Road Atlas Leisure Homes Huddersfield Golf Club

CAN

G.Collins & Sons Office Concierge **GHI Contracts** 

MAC Roofing and Contracting

Nicholas Webb Architects

PayStream

Alpha

Meridian Business Support Wyatt Homes

Vectaire Prestige Recruitment Humberside Aggregates

CreditCall Intelligent Office UK Etc. Venues C.M. Cadman Group

Bywaters **GT Exhausts** Warren James Boston Tea Party Tech 21 Nicol of Skene

A-Safe Engage Education Duffells DW Windsor Kerax Fentimans Newton

Scott Logic Gem Partnership Cambridge Private Doctors

Bennett's Group Chestnut Homes GlobalMio Castle Air Group Tom Blackwell Ltd AFB

Celerity The Student Support Centre Corick House Hotel & Spa

Taylor Lane Timber Frame FarFetch

Shutl Lumi DPM TXM Plant CET Walter Watson Rushbond Davidson Homes Charles Derby GO Vocational Solutions

Linbrooke Rose Calendars

**Tinnelly Construction** Pollard Fred Champion Castle Rock Brewery

CML Wood Auto Star Tissue Audas FRA

Pathfinder Park Homes Kenny Group money.co.uk Zenith Wye Valley Brewery

Crealy MW Luxury Packaging

Jones Food Solutions ONEPOST W E Hewitt & Son Mach Recruitment Carnaby Caravans Abacus

Galamast Hellens Group McKeevers Chemists

WIS Group Virtua Robsons Of Spalding

Fountain Food Machinery Crossland Tankers Erodex **Hutton Group** TSK Group North West Tools Rinus Roofing Supplies

Gilpin Hotel & Lake House

Wilkinson's

Malcolm, Ogilvie & Co. akp Armstrong Logistics

Tripal Group Tingdene Homes Life Search Crocus R Collard Omega Holidays

**Bruce Taverns** W. Maher & Sons Lindemann Healthcare

Boutinot Fitzgerald SG Magnets The REP Andy Thornton Buckland Care In-Time

PRM Group

Woodgreen Construction

Servium

Gilcrest Manufacturing Milewood Healthcare IT Fleet Automotive London Hoist H & S Restaurants Ltd Medstrom

Salvatori Group Nsure Group Mixit Leathwaite ESL

Ray Chapman Motors

Cabana Elm Surfacing Lind Tours Jeesal Group Continental GG Glass & Glazing Equator Design The Greenbank Hotel Team Consulting Spinney

Social Media Search WW Martin 360Globalnet

Neul CN Creative Group

Lvst

Xercise4Less Penso Hybrid Air Vehicles Astro Lighting Framestore HIMOR Group Morris Homes Rydon

City Transport Solutions Lexia Solutions Group United Storage Systems

Nasco The Big Group

Fortel

Stephenson Group Parnaby Cyclones LDeX Group WRW Construction MSM Contracts Ferguson Transport & Shipping

**HLM Architects** 

Munro's

The Speratus Group

. Maylim SOG Laker BMS C R MacDonald Asiatic

Zeta Alarm Systems Thompson Aero Seating

TeacherActive Ghekko WestCountry Daish's Holidays Barber of Sheffield Twig World Gretton School Stonewood Amiri Construction Active Assistance Aspects2 Inception Group Edburton Dunkley's Hague Motoryogue Sahara Care **DMC Contracts** Zone

The Chesterford Group AMS Plumbing Fidelius

Equimedia

Shepheard Epstein Hunter N B Clark

FGD Probrand

Progress to Excellence

A-Mir & Co Alchemi Group Airedale Group

Horizon Care & Education

Marston Group EMB Group Nisbets Ninja Theory Beard Axial Tolent

Charlie Bigham's Millbrook Group Wex Photographic

Renaker **G2V Careers** Seddon Causeway STG Aerospace

Tennant Metallurgical Group Heyford Homes

Intercity Technology TBF Thompson LeisureGrow M&J Group D&B Scaffolding M&D Foundations Foremost Currency Group Smartodds

RJ McLeod Foster Environmental Clayton Glass Capital Reinforcing cellXion

Sizebreed Group Secret Escapes

Security Print Solutions I&H Brown

Marshall Group **Bond Turner** 

Montreal Associates Chase Templeton

RSVP First Mile

Streets Financial Consulting

Brandwatch

Network Aviation Group

BathEmpire Excalibur Bibby HydroMap Warburtons CFC Underwriting

ocs Keoghs Ascot

Gravitas Recruitment Group

1st CENTRAL Fayrefield Foods Wells Farm Dairy Extraman Friels Hogarths

Charter Construction PLC

Speller Metcalfe Trafalgar House ABC Depot Red Star Growers Swanstaff Recruitment Stoneforce Group Lee Baron Apex Contracting A V Dawson Thunder Road KAMM Group Sense

Hardscape Heatons Truck Group Cheshire Mouldings Sudlows MediaCo Group

Waitings Pottermore Cleveland Cable Company D.J. Alexander Moran Logistics Skipton Properties Paine Manwaring

Fry Group Hillhouse Pacific Care

Westpoint Construction

NWH Group KSS Watkins Ovenden

John Parker & Son Ltd Smart Garden Products Ashwood Designs Yes Loans G&H Group Gill Aggregates APS Group

Carter Lauren Construction Expolink Planet X Kelkay

Newton Trailers

Alpha Plus Group **Hudgell Solicitors** Valley View Care Home

De Soutter Medical Ulster Stores Loungers Avalon EDM Group CV-Library essensys JBT Waste Services

HH Global OneMedicalGroup

JCRA One Group Eteach

Animal Friends Pet Insurance

DSL Group Cavendish Health BBA Reman More2 Rooff

Jestic Foodservice Equipment

The Almit Group D A Cant

Cleveland Meat Co Extra UK 3VS Stothers (M&E) FJ Chalke Breezemount Briton Fabricators Claymore Homes

Highgrove Infinity Motorcycles

Millcroft

Polyteck Building Services

Runtech FreeHand RBH Evogreen Fastrack Group Avinity Mosaic Island Avsan Holdings DWS Bodyworks Trevose Luxonic Ede Holdings

Expert Group . Kingdom ActivTrades Audio Network E-Leather Footasylum Solarcentury Angus Soft Fruits Wasdell

Emtec Group Fletchers Solicitors David Phillips Wireless Logic

Select Healthcare Group

Ascenti Contis Group MV Commercial Formaplex Carmel Clothing BrewDog The Hut Group L J Fairburn & Son Simplifydigital

**Charter Court** 

Slick Stitch The Storefield Group Multipanel

Distinction Doors

Amathus

Crest Plus NRG SRC Aggregates Metro Bank

Premier Technical Services Group

Gladman Camlin Group Acturis

Expert Logistics London & Country

Asite Wahaca

Marbank Construction Advance Construction Group

Ultima Furniture Spark Energy Sutton Venture Group

Just Eat

Horizon Discovery Premier Forest Group Point on Trackwork United Trust Bank Flannery Plant Hire Kids Planet

CMS Window Systems

OTS

PFF Packaging Group

Cygnia Fileturn

Autoparts & Diagnostics

Circassia Chess Rontec Waypoints Arthur David Banor Capital **HE Simm** 

Nurture Landscapes CityNet Champion Central Supplies Saxton 4x4 Seasalt

Smart Solutions Recruitment Big Motoring World

Flynn Pharma Paperhat Group The Signature Pub Group Guildmore

Staircraft Bamboo Distribution

I-PAYE Melett Mick George

SWR Waste Management

the7stars Romans International

Optal R&D Construction

Kartell UK ESP Group

The Coaching Inn Group

Agincare Bruntingthorpe MPM Products

Steve Hoskin Construction Ltd

TSL Projects Freightnet Handling Omar Toppesfield Natilik

Hypnos Harris CM Strongvox Motorclean WGC. Triton

Keelham Farm Shop Gus Robinson Developments

John F Hunt Corepeople Natural Paving mcs Group Linsco Billy Bowie Nageena Precon Products Transcal

Contract Natural Gas

GYMBOX Vysiion Onwatch

Clipper Contracting Intouch Games Orbital Education **Denton Associates** 

MPB Node4 The Carey Group Scudder

Sir Richard Sutton Limited Lovehoney Group MJL Contractors

SBL Caravan Centre Summerfield Developments AC Lloyd AGD Systems

Principle Healthcare SRS Rail System International Phelan Construction Aggora Group AT Medics APAC Packaging Oakford Homes

AMG Affinity Flooring Acorne plc Crosscrown Ltd Murray & Willis Clipfine

HG Construction

Garsons Modus NWM **ICM Capital** Big Easy Restaurants Westbourne Leisure Whitehall Resources The Contact Company

SAMBRO

Mansion House Consulting Churchill Retirement Living

YouView Bayford Group

Cambridge & Counties Bank

B&S Group Harvey's

Mediaforce **Collins Contractors** 

Crest Exasoft Uform

Xoomworks

**Precious Homes** 

Grampian Continental Recroot

E.C. Drummond Stott Carpentry Mark Allen Group Longshot Country Inns Vitrose **Human Support Group** P J Davidson Chargemaster Cirrus Inns Fevore Group Charles Faram Hopkins Homes E. J. Taylor & Sons

**Unique Employment Services** 

Hollybrook STM Read Motor Group Redeem Harrods Bank G&G Goodfellows Global Group EuroTrail

Avalon Management Alfa^ Emico Jigsaw Foods Lucas

Radnor House Chartway Group O'Donovan Waste Disposal

Blu-3

Create Construction Impact International Logan Construction Sheringhams Hydrock Chippindale Plant Skills Motor Depot The Gill Group

Gilbert Thompson Paragon Software Systems Van Elle Rectory

Mac-Interiors

JRL Group The Authentic Food Co.

World of Buzz The Ageas Bowl VIRTUS Stuart Peters Pro-Force Lane4

The Staffing Group ERA Technology

Lundy

Claims Consortium Group

G-A-Y Group Venesky-Brown **Equal Experts** 

AB2000 Les Caves de Pyrene

Travelworld Dearneside Fabrications PD Bannisters DATS Recruitment Essex Services Group Story Contracting UK Waste Solutions EME Installations Pye Homes

The Geoghegan Group Archway Services Champion Group EGL Homecare Templeman Trading New Adventure Travel Just Kampers Broochini H&G Recruitment Helping Hands

HRS

Felix O'Hare & Co Oxford PharmaGenesis

GBIM RLD Construction GPF Lewis Osprey City Lifting Wifinity Edenhouse

Independent Talent PLF International Connect Health Urban Recruitment Radmat D. R. Collin (Fish) Limited

Augusta & Co Skylord Travel Plc Dotmatics NewVoiceMedia Tamar Energy Natures Menu NovaBiotics Wates Pharmacy2U

Prime PureGym MTrec Missguided Pallet-Track European Aviation Mildren Construction **Beacon Comms** Goonvean Supacat

HKS Munro Macai

GCC Facilities Management C&C Catering Equipment Shaylor Group Silverlink Software Wynne Construction VM Fabrics Lambe Construction

Livingstone

Crown Highways Limited Home From Home Care

Elstead Lighting

Stepping Stones NI Belgrade Insulation Lexon

Carrs Foods

Corporate Solutions Stancold

Amberon Edward Vinson Vidafresh Pho PaymentSense UK Power Reserve Total Recycling Services

The Bread Factory

Manor Park Driver Hire

Westmorland Family Neilson Financial Services HeartSine Technologies Collins Construction

Southview Holiday Park

Brander YASA Motors Forresters Zenith Media Impcross Gallagher H.H. Smith & Sons Connop & Son Central Roofing C A Holdings Morspan Dynamic Metals Bullitt Group MetaPack **DNA Electronics** Dearman

BVG Group Panther Logistics Adey Steel Group Mattressman Flyers Group PLC eBECS Uniserve Capestone Redstor

Blackwood Plant Hire Conamar

Mac's Truck Sales Ltd Chaophraya Perthshire Caravans Highwood Group Oxford Immunotec Weston Homes Plc Globus

Technetix

Natural Selection Foods Yorkare Homes Walker Modular **Heyrod Construction** Tonic Construction Third Bridge Metalysis Blackrock PM FK Group Together YESSS Electrical

Specialist Joinery Group

Ash & Lacy Freightex Sigma Broking Ferns Group

Roundel Crawford Healthcare The Dartmouth Hotel, Golf & Spa Barconn

Heatherwick Studio John Nicholls Trade Bradburys Cheese M J Wilson Group Nature's Finest Fitzpatrick Referrals Berrycroft Care

PH Property Holdings
Peninsula
Be At One
Open Energi
Sygnature Discovery
Unique Window Systems

Palletline First4Lawyers PPRO Group Vil Resins Kilnbridge

Future Cleaning Services

Jerseytex Inoapps P J Livesey Breheny

Simply Waste Solutions

Reassured
Clerkenwell Films
Franke Coffee
COEL
Ocean Holidays
Verona Stone
Integra Contracts
Barrowcliffes
Gibbs Hybrid
Lipsync Post
Oxford Economics
Parks Motor Group

Pep Ltd Starflight Aviation J&B Hopkins Listawood Park Chinois Star Sports Crummock

Red Snapper Recruitment

Repaircraft PLC

Margetts Fund Management Cornelian Asset Managers Healthcare Environmental Group

Top Notch Contractors HCE Group PKL Group Medigold Health PDQ Airspares

Great Little Trading Company

ProCook Structura Redx Pharma GT Biologics Austin Fraser APCER

The Breakfast Club

G2S Jellyfish Group DCN

DCN Lattimer Seraphine Winkworth The Skills Network Fastglobe Conlon Ltd. Natracare

Natracare Greencroft Milk Supplies Togher Construction Landmark

Landmark Barnack Estates Foreman Homes

HYC

London Diamond Drilling Services

Eclectic Hotels Applied Graphene Materials

Cellnovo

Next Generation Data QuBit Calastone

Enterprise Finance Graze

Westcountry Dental & Implant Centre Thomas Murray Data Services

C. Hoare & Co

Intechnology plc Care By Us

Roocroft Road Restraint Systems

Enisca Pirin Holdings Penton Motor Group Stanley Gibson **Total Motion** Danaher & Walsh Arrowvale Advanced Plastics Level Best Solutions Metcalfe Farms Walters Churchesfire King Lifting Pan United Mark's Electrical Redline Specialist Cars Comex 2000

Comex 2000 Nexus Underwriting Broadgate Homes MSW

Dudman Group

A Edmonds & Co Ltd Kings Quality Foods

WJ

Whiting Landscape

George Williams Insurance Services

Goulds g2 Energy KLT Construction Commodity Centre Simplyfruit Jessops Construction Cygnet Care

Owntons
The Bennie Group
Photek
Antac

Monica Vinader Thyson Technology

Laker Vent Engineering

Sens-Tech TMTI Eden Scott

Thomson Pettie Group Bridgend Motor Group Chalcroft
Big Van World
Cappagh
Union Maritime
Leicester Racecourse
B.McCaffrey & Sons Ltd
Klyne Aviation

EAG

Steel Processing (Midlands) Ltd

DS Watson

Walker and Son Hauliers Hambledon Vinevard

Xeros Gigaclear gear4music.com Create Fertility Celixir Trutex

South Lakeland Parks Solid Solutions Management

eTech

KRCS

GA Pet Food Partners Danesmoor Edenstone Homes Solus Tile Studio Fleet Mortgages Chris & Sons Sweet Dreams Sywell Aerodrome Onboard Corrugated

William Coates Firth Steels Bee Health activpayroll EuroPC Accendo Markets

Accendo Markets Hannafin Contractors esa Od Group

selectaskip Once Upon a Time Mark Thompson Transport CMB Engineering Walkersteel

ARJ Construction Phoenix Datacom

Logical Personnel Solutions

TeamSport
Wiltshire Concrete
Aerospares 2000
World Sailing
Floorbrite
Diversity Travel
Leck Construction
Giles Travel

Amvale Medical Transport Limited

The Knowledge Academy

Silbury

The Big Prawn Company Planet Ice Construction Lines

Aveillant Treatwell Concentra mporium Sohonet Wholebake Esendex

Henry Howard Finance

Cinesite Merchant Rentals CAE Technology Services Wilsons Auctions Turkington

Premier Workplace Services McConnell Roofing UK Power Solutions Intermarketing Agency Brookcourt Solutions

Click Travel
Thomas Sinden
Hoburne Holidays
Asprey

Asprey
One Stop Hire
ECL Civil Engineering
The Gym Group
Budget Energy
PCA Predict
Abbey Bond Lovis
1st Stop Group
END

BLME Herrco Cosmetics V Installations Jhoots Pharmacy Hayward's Sigma Sports Algo 3b construction

Algo 3b construction PMWeb Avecto Bluetree Fund Partners Checkatrade EDAM Evolution Money

Barden Network Engineering

Boss Cabins

JBE

Dixons Contractors GreenTech Distribution BuildStore

Lorimer Care Homes Ltd Care Home Medicines

CloudSense

John Ross Jr (Aberdeen) Ltd Harry Peers Steelwork Chess Dynamics Manor Care Home Group

BMSL Group Yew Lodge Calber Copernus

Fresh Insurance Group Curtis Moore Orkney Builders

D A MacDonald Contractors Ltd

H&M Security Orwell Group pinPay AGD Equipment Coastfields Leisure PDS and Build AgilityWorks London Hire Best Parties Ever Adept Care Homes J Edward Sellars Mavern House S. Walsh and Sons

Bankside Patterson

Emdico London Skelton Thomas Engineering Enhanced Care

Tracey Concrete SE Controls Drake & Morgan Hyperoptic

Connect Communications

Ten Group Fishawack Sheet Piling (UK) Ltd BullGuard Brigade Electronics Porta Romana Supremia Macbryde Homes Buy It Direct

Hedley & Co Stockbrokers Mobile Phones Direct Partridge of Hampshire

Bansal ExcelRedstone SW Bruce & Co Ltd. UniTrust Topbond plc Rhokett

Martin Randall Travel

L W Cole Dodd Group Solo Rail Solutions

Pragnell Black Swan Care Group Carfulan Group

INFINOX

ROVOP RAM Tubulars Scotland Ltd **GPH Builders Merchants** 

Woodford Heating and Energy Walter Miles ReachActive Adana Construction Adderstone Group Woodlands Site Services

Global Currency Exchange Network

Exponential-e GH Financials One Call Recruitment

Spark44 Llanmoor Homes Barburrito Mind Gym Global Autocare **Readie Construction** SDL Group Redington

ОНОВ **EESmith Contracts** 

Ecometrica Sterling Pharma Solutions

Halsion Holdings Tekmar Energy Mii Engineering Hexagon Leasing LendInvest Zopa

Hyperion Insurance Group

Matches Fashion R&W Pinnaca First Utility Speciality Drinks Meter Provida

Apogee Corporation W&R Barnett Solai Holdings NOW Careers Endava State Oil

Mountain Warehouse

REPL Summerleaze Websure Metal Innovations Evaluate Arcadia Group LNT Group Harvard Engineering

CVS

Itaconix Peak Scientific Beachcroft Hotel ANS Group Caxton FX Comline Auto Parts Champions (UK) Hudson Contract

Corbin & King Investec Asset Management

FAiST Midshire Chiltern Fourfront Group Bell Integration Avtrade Vital Energi

MI Vehicle Integration

itsu **CPUK Group** Amscreen Hala Limited Chesterfield Poultry

NAC Group John Good Shipping Whistl

Gaia Technologies Resilient iprism

2 Sisters Food Group

Miroma

Signature Senior Lifestyle

BTS Group Red House Foods Taziker Industrial Ashwicke Hall School Ikon Science The Trade Centre Wales AMR Textiles

Thwaites Interact Medical **Encore Personnel** John Flowers Ltd Advanced Plasma Power

Springfield

ChargePoint Technology FGS Agri

Incentive FM Group Lanes Group AJN Steelstock Oliver Connell & Son GKR Scaffolding Yours Clothing Conneely Group Outsource UK Avondale

Better Bathrooms Finnebrogue Tithegrove Gatehouse Bank Tercon Exacta Plc Canonical Paragon Interiors

Chiltern Birtwistles Catering Butchers

Albion Computers Sun Mark Pilgrims Group Virgin Wines Lycatel

John Mulholland Motors ECO Plastics Allocate Software Enigma Diagnostics Ramsdens

United Central Bakeries CamSemi Ocean Partners Westbrook International

Q Chip Rethink

Eaton House Group of Schools

Thunderhead AppSense T Brown Group Peacock Salt Vectone Mobile

Н&А Aquaterra Energy SAS

Space Solutions Lawtech

Moloney Technologies Omnifone

Interact

Goldex Investments Focus Hotels Management

Avonside Henry Abram & Sons MHC UK

Cybertill Brodie & Stone

Ryobi Aluminium Casting

WE Black

St George Healthcare Group Dales Engineering Services

Lincoln & York

**Premier Contract Supplies** Clarity

FIRST Portsmouth Aviation Cobalt Lifetime Training JSA Group A&H Construction

Deralam Voyage Jespers Trimline

Myprotein

Wilson Design Source Supply PLP Architecture Merit Bargate Homes Sunseeker Poole County Contractors W M Donald

West One Loans Recycling UK Glasgiven Contracts 3HR plc Leisure Pass Group

PDM Coolabi Pukka Nutopia

Millwood Designer Homes

Doug

Stoneacre Motor Group

Amoria Bond Claranet Medtrade GPP Ian Mosey Fourth

RH Developments PetroLatina Energy TJ Transport Transline Oliver Bonas Mortons Dairies Treetops Nurseries 1st Step Solutions MMR Research Worldwide

DGP Logistics Plc Ecotricity BestWay Wholesale

Lioncourt Homes

RES

First Point Group BR Hodgson Allen's Caravans

LJJ Ltd **Bradleys Estate Agents** 

Gordon John Soft Furnishings Group

GCL Food Ingredients

Dransfield Properties Cherryfield

S J Bargh St Giles Hotels The Petersham Hotel Arrowedge

APMG-International

Cambridge Broadband Networks

Ubiquisys Environmental Scientifics Group

Aston Manor Sanders Polyfilms MMD Group of Companies

R A Labone & Co Ark-H Group The Practice Shieldpride Group General and Medical Group **B&M Waste Services** Swindon Caravans Group Hills Prospect

WRG

Chain Reaction Cycles

Pets Corner Prolinx HW Fisher Downton MFH Group Loane Transport Balhousie Care HanWay Films P&B Foods Kenyons Footwear

Hamilton Fraser Lab21 Masters Pharmaceuticals Marlin Chemicals **Dunster House** Duo Russell Armer Newmafruit Galldris Warren Evans Dulas

Longfield GCI Lambert Engineering Blue Max Banner R.M. Easdale

**CFS** 

LCC Oil Connexions Ronacrete ASPone Exosect Winn Solicitors Hillcroft Nursing Homes Brand Addition Firebrand Tungsten Capital MTS Cleansing Services

H.W. Coates Greenbelt Westminster Homecare Angelbell

Akhter Ranc Care Homes Daisy Group TFC

Momentum Instore Fullers Foods Bolsterstone Group Tulloch Recruitment

AMA Jamie's Italian Kybotech Lakeland Land Rover Renal Services Generator Power Gillingham Marina Hydra Group SÉS Group Sunley Group CWC Group Woolacombe Bay Naish Felts Groundhog

Barron Wood Distribution

LeadX Holdings Lucy Group

VisionDirect

Raeburn

Amvale

Associated Waste Group

Bamford Coffey Group Oakbridge Homes Harvey Water Softeners

D Morgan Autobrokers Xpressions 4 U Sherwood Stainless Outreach Comtec

Hestia Care Mediaworks Stephill Generators Working Title TV Invictus Contracts Life Build Solutions Eurogold Group Citilities Firstnet Solutions Concept Group Premier Fruits

Buckingham Group Contracting

Neptune J. Ollif & Son SSO Hvdram C.J. Thorne & Co O'Keefe Construction

AlertMe

HBS GCH Capital Comland J.W. Stratton Measom Dryline WT Lamb Holdings Direct Corporate Clothing

Walker Group Winchester Motor Group

KSD Oakman Inns Kentex Limelight Sports Grants **Newell Stores** Marston Properties SGP Contracts OneE **Campion Homes** Benniman

Chandlers Building Supplies

J. Coffey Group Contechs Wheeldon Homes Small World FS Trustmarque Shiner Sumo Digital MV Kelly Simpson Travel Cleshar Molson Group **Giant Precision** LifeCare Residences

Winvic

Pentland Homes Lynch Quality Meats Strawsons Property M.B. Crocker King Construction Express Bi-Folding Doors Modus Seabed Intervention

Maltacourt

**Evesham Specialist Packaging** 

Rebellion Bowdon Group Mobeus Equity Partners

HFD Group SBAW Group 8Build **Upham Brewery** Montgomery LAMP

World Cargo Logistics Grand Pier
Rapid Action Packaging

Formby Hall CST Pharma tombola Furomonitor Goldcrest Land SPC International

Halian Seetec

Premier Guarantee Kite Packaging AVM Impact FinnCap J & A Beare Prescott & Conran TIMco

Russells Construction Decora Scotts Fuels Bugler Group

First Call Contract Services

H&J

Assured Group Guestline Pureprint NWES. Agetur UK Knight Harwood Gima Crayfern Homes Loudwater Trade & Finance

Bray & Slaughter Gift Universe Dowds Group Robertson Proseal Vertigo Films

**GBA** Services FNZ The Appointment Group Park Leisure Clipper Logistics

Vantage Motor Group Popular Care Harrison Varma Devenish Lush Wheelies Lamex Food Group RO Group

Simply Business The Siamo Group BJSS Jubilee Clips Marlin Industries

Barnardiston Hall Preparatory School

Chilton House Safeguard Biosystems B&H Worldwide

Wood Chip Growers HQ Theatres & Hospitality Isotank Group Mayday Healthcare PLC

Transam Trucking

Bates J & T Group

Killgerm Group Clevedon Garages Cellular Systems Hi-spec Services Abakhan Tozer Seeds ea Change Group Atlantic Data

Pelamis Wave Power Truck & Trailer Spares

Flexfilm

UK2

A4e Learning & Skills Rollins Group Enterprise Property Group

Mylor Yacht Harbour UKRD Group Aardman Larasian Group Quay Marinas Quayle Munro Design Bridge Pentagon

Escape Fitness
Thompsons Plant & Garden Centres

. Warrens Group

David Taylor (Garages) Ltd

Wilson Group
Shorewood Leisure Group Hugh Crane (Cleaning Equipment)

Airline Services Sofology English Braids Rebound Group Matrix SCM Resource Group

Wemyss Development Company Scottish Vauxhall

Gulliver's Theme Parks Mogford Hotels and Restaurants Tratos UK Golden Casket Wyevale Nurseries Interaction Recruitment

CleanEvent Services Hepworth Group Double First The Arts Club QV Foods Cellwatch

Recorded Picture Company Redwood TTM Eurospan Group Lunson Mitchenall

Amicus ITS Williams Shipping 2.00E+02

William Grant & Sons Napp Pharmaceuticals

iansyst Gough Hotels Serenity Holidays Hallmark Panels Moulton Bulb Company Microsharp Corporation . Myconostica Willerby Landscapes William Allison & Sons Crestwood

Rectory Foods Utopian Leisure Group Ballathie House Hotel
Zell-Em Group
Wemyss Lodge
Willmott Dixon
JustGiving
1E
Proxima
Crew Clothing
Empteezy
Milords
Tetrosyl
Exemplas
thebigword
EF

The Gravy Train Catering Company

Crowfoots Carriers
Ensignbus
Beta Distribution
Elliston Steady & Hawes
Harvey Shopfitters
St Magnus
Ashley Care Group

TC Durbin Thomas Fattorini Newsmith BAAS

British Institute of Technology & E-Commerce

Geddes Group
Oriel Receivables
Datasat Communications
Sysco Productions
BTWShiells

The Jamie Oliver Group Randles Motor Group Goldline

Echo Sourcing
Blinkbox Music
Jardines UK
Excalon
AGM Holdings
Rockford
Danny Sullivan (

Danny Sullivan Group Littlehampton Welding

Aran Services ARH Group Whitby Seafoods Glazerite Byrom ClusterSeven Telford Mann Wilmoths

Flying Trade Group Fluorocarbon Surface Technologies

Newport Group
Oncimmune
Howard Group

Validis Minton, Treharne & Davies Mount Anvil

Anya Hindmarch adm Hymec Maritime Southwark Metals Vision Support Servi

Vision Support Services Campbell Lutyens ASE

Windows Plus Rygor Tobell CSP
UC Group
Brand Events
ME Construction
Powerday
Microlise

Cameron Mackintosh Newland Homes

Civils Niko Distribution Allamhouse Hitchcock & King Marshall Matchroom Sport

Stanford Industrial Concrete Flooring

Martin Bunzl

PPB

**Broadway Stampings** 

Frontier Fastflow Woodmace HLC Extrastaff Ankers & Rawli

Extrastaff
Ankers & Rawlings
Swift Brickwork Contractors
Unique Forwarding
DW Support Services
NIC Services Group
Cooper Estates
Fox Contracts
Highway Care
SPS Group

Balmoral Group Working Links J Rotherham Castle View Joseph Robertson HB Projects

Pacific Investments Potens Rivar Ltd Chancerygate OE Electrics Simarco

Camerons Brewery Mawdsleys Pump Serv

Mawdsleys Pump Services R&M Engineering Progress Skoda J Greenwood ENJ Scaffolding Farm Foods Tema Group

Tema Group Bullen Healthcare Cogora Antal International Europa Components

Scolmore Group YSIS GMI Construction DMC Canotec

DMC Canotec
NSC Global
Valli Forecourts Ltd

Tioga MSK FSH Eden Farm Viadex John Hargreaves Newquip Princebuild

IDE Group

Brown and Mason Noble Grossart Hill Residential Xconnect Trading

Leon

Mack Brooks Group Motor Fuel Group Swiss Laundry

Marston Book Services Tiuta Tradex This Is It Buildland Luminet

Farnrise Construction Medina Foodservice

VCCP

Murray Metals Group Norfolk Hotels Green Park Autonet Insurance Jempsons GM Coachwork Premium Choice Touch Blue

Presteigne Broadcast Hire Kettlewell Commercials

Ruxley Manor Knox & Wells Mead Realisations Ltd

Carnell Wozair Alamy

As Nature Intended Travel Counsellors Kyte Broking VSI Mardon Plc

WHP Telecoms CSS Group

Future Industrial Services

Alton Cars

Global Freight Solutions Alexanders Motor Group Bevan Group Simon Lee Gallery

Matrix A24 Group

Kel-Berg Trailers and Trucks

kel-Berg Trailers ar bartlett mitchell Goymour Homes Loch Duart Rye Street Group Bluewater Bio GS Associates Saladin

Digital Property Group Atchison Topeka Special Piping Materials Offshore Stainless Supplies Premier Kitchens & Bedrooms

Arrow Recresco Sun Realm Heating Staples Bifold Group

E&L

Exclusive Contract Services

Options Ades CHC Group Cargostore GSE Group Pertwee & Back

Elite Telecom Pod Food

Peter Cooper Volkswagen Group

Blade Conexpo OpenCloud Warwick Ward Hampden Group Abbey Manor Group Linden Group Lowri Beck

iForce Cavendish Northern Creative Gardens Morrow Group

Kilmac

## **Afterword**

As a core supporter of the ScaleUp Institute (SUI) since its creation in 2015, we are again delighted to have worked with the SUI and Beauhurst to create this second annual Scaleup Index. The Index continues to perform an invaluable role — identifying, highlighting and showcasing the visible scale-ups across the country. Understanding who they are, and the difference they are making to wealth and job creation in the UK, will help to ensure they get the attention they deserve. A key enabler in the development of a scale-up ecosystem is the ability to recognise the founders, management teams and businesses that are making a tangible difference to their communities as well as driving economic growth. If we can then consistently communicate the impact they are having we help both remove barriers, and maximise the 'growth hacks' that will lead to even greater scale and help others follow their path.

This year it is particularly pleasing to see an even richer data-set. This has confirmed some trends from last year - the positive impact of equity finance and the diverse range of sectors represented. It's also allowed us to identify some emerging insights — on our female founder scaleups and AIM as a destination for the fastest-growing scaleups. All of this information helps provide additional validation and evidence of the importance of the scaleup community. At Smith & Williamson, we are privileged to be part of this community as it enables us to achieve our purpose - working with great people to build exceptional businesses. We take huge pride in providing a range of professional and financial services and delivering access to the knowledge and experiences of Entrepreneurs and the people who advise them.

JOHN MORRIS & SANCHO SIMMONDS
SCALEUP LEADS, SMITH & WILLIAMSON

The Scaleup Index continues to perform an invaluable role — identifying, highlighting and showcasing the visible scale-ups across the country.

John Morris & Sancho Simmonds Scaleup Leads, Smith & Williamson



## **About the authors**

## **Beauhurst**

Beauhurst is a searchable database of the UK's high-growth companies.

Our platform is trusted by thousands of business professionals to help them find, research and monitor the most ambitious businesses in Britain. We collect data on every company that meets our unique criteria of high-growth; from equity-backed startups to accelerator attendees, academic spinouts and fast-growing scaleups.

Our data is also used by journalists and researchers who seek to understand the high-growth economy, and powering studies by major organisations – including the British Business Bank, HM Treasury and Innovate UK – to help them develop effective policy.

For more information and a free demonstration, visit beauhurst.com

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# SCALEUP INSTITUTE

The ScaleUp Institute builds on the pioneering research and recommendations published in the 2014 Scale-Up Report. The Institute collaborates with policy makers, corporate partners and educational establishments to take these recommendations forward, to track the targets set out in the report, and to make a real and identifiable impact.

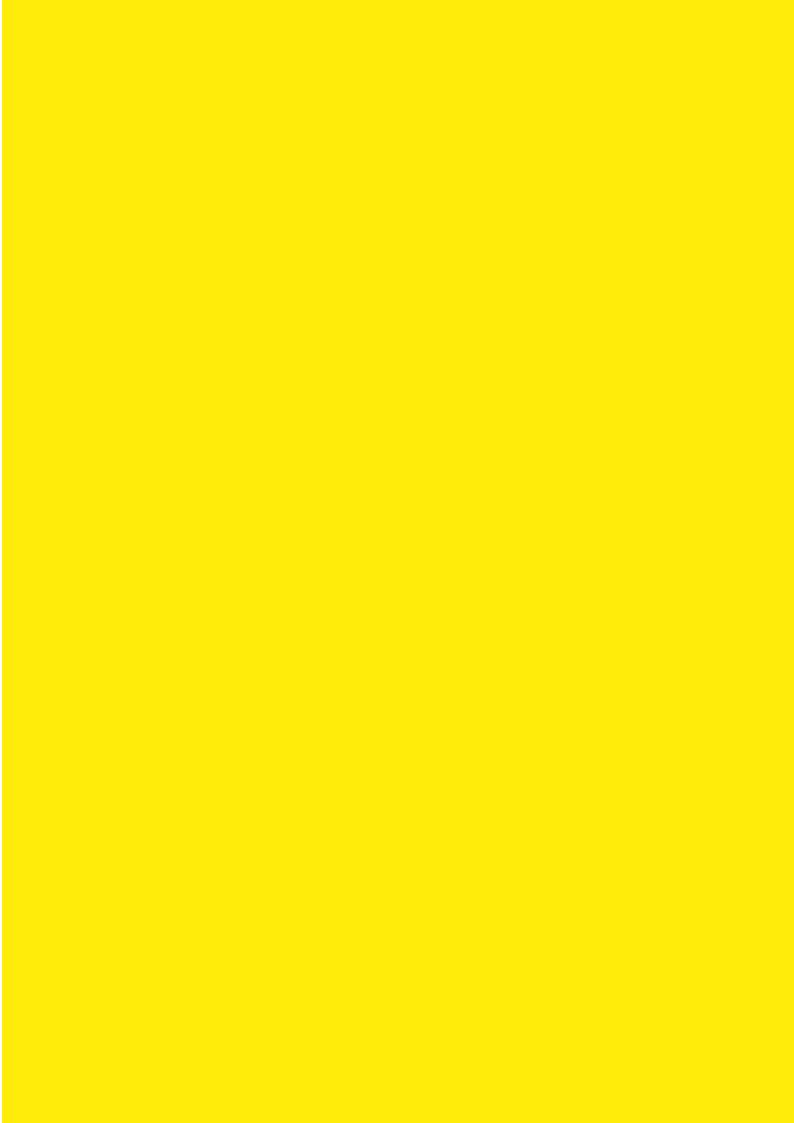
We aim to advance understanding of how to scale up a business, and how to build the most effective environment in which scaleups can flourish. We spread best practice, providing opportunities for scaleup companies across industry sectors and regions to meet and share ideas. We undertake research, thought leadership and targeted projects with partners.

We work with policy makers to identify opportunities that will support scaleup businesses. We share our methodology and ideas to create resources that will help aspiring scaleup businesses. We keep scaleups and their issues at the top of the UK political and business agenda.

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