The Scaleup Index





Foreword

2020 marks the publication of the fourth edition of the ScaleUp Index, the only report that examines all the UK's 'visible' scaleups in depth. Each year we seek to expand the analysis as part of our commitment to improving the quality of data that is publicly available on the scaleup community and this year is no different.

With the onset of the Covid pandemic in 2020 it has never been more important to understand who our scaleup growth champions are, as it is this community of scaleups who with the right support, will drive the UK's economy forward in 2021 and beyond. Despite everything, as an ecosystem we should be very encouraged by the good news that with the concerted efforts over the past five years we have more scaleups breaking through the £10m+ turnover than ever before. In 2020 we now have 7,474 visible scaleups - a 37% jump year on year, with 250 more listed on the London Stock Exchange's Alternative Investment Market (AIM). And pleasingly, the number of female founded visible scaleups has doubled in a year.

The Index continues to map the state of the UK's scaleups across sectors, geographies and more. In this year's edition we have found:

- The overall number of visible scaleups has almost doubled since we first published an Index in 2017 when we were able to identify 3,856 visible scaleups.
- For the first time we have been able to analyse scaling events and have found that on average, 40% of scaling events are based on headcount and turnover; 41% are just turnover; and 19% are just headcount.
- Visible scaleups are found across sectors and across the UK with notable scaleup clusters outside of London in Leeds, Birmingham, Manchester, Glasgow, Edinburgh and Cardiff.
- Visible scaleups have shown resilience during the Covid-19 pandemic, with almost 80% showing indications of moderate to positive impact. Even more positively, 1,048 scaleups (14%) have created job opportunities throughout the crisis.
- £5.32b was invested into visible scaleups in 2019.
- There were 20 deals worth more than £50m accounting for £3.82b (72%) of the total invested amount.
- **BGF remains the top investor in visible scaleups** for the fourth year in a row, having made 124 investments worth £0.95bn since 2011, while Softbank has invested the greatest amount (£1.85bn over 4 deals).

- The Index again reinforces the importance of Innovate UK grants to scaleups with £286m leveraging £5.2bn of private sector money, highlighting the 'kitemark' effect Innovate UK has in crowding in private sector backers to scaling businesses.
- Nine new investors have entered the top 20 list investments into visible scaleups: Octopus Ventures, Notion Capital, Scottish Investment Bank, MMC Ventures, Parkwalk Opportunities EIS Fund, Passion Capital, Archangels, Cambridge Innovation Capital (CIC) and Angel CoFund.
- We have expanded our investor research to include business angels and networks given the key early stage role they play as investors in our scaling businesses. This report highlights their essential role with a significant £2.4bn worth of investments made by angel investors to these visible scaleups since 2011.
- The Scottish angel syndicate Archangels is the top Angel investor into visible scaleups, having made 22 investments into visible scaleups since 2011. This shows the impact of this model.
- The total number of female founded visible scaleups has doubled in a year. And 52% of scaleups have at least one female c-suite member, up from 48% in 2019.

The 2020 ScaleUp Index continues to show the breadth of the sectors these companies operate in; that they are scaling up and down the country; that they are more resilient to external shocks like the Covid-19 pandemic; and that they grow faster with the right kind of finance whether it is private equity, public markets, or public sector grants. We must continue to support these companies because their growth adds billions of pounds to the UK's economy and hundreds of thousands of jobs. Getting more scaleups to a £10m+ threshold should be a constant goal for us as we move forward.

We are grateful for the continued support of our partners. Without this we would not be able to produce with Beauhurst such critical research that helps further the understanding of a vital segment of the economy.

> IRENE GRAHAM CEO, THE SCALEUP INSTITUTE



59,494

visible scaling legal entities examined

14,488

foreign-HQ, LLPs, financial vehicles excluded

26,339 subsidiary companies excluded

7,145 parents and subsidiaries of listed businesses excluded

3,815 charities, trusts, CICs excluded

1,877 acquired companies and acquirors excluded

7,474 unique scaleup businesses 59,494 legal entities that filed full accounts matched the OECD scaleup criteria in at least one three-year period in 2011 to 09/2020.

We did not include companies that are part of a business headquartered abroad. We also excluded LLPs and financial vehicles.

If a group has many scaling subsidiaries, only the single overarching business has been included.

Listed companies are excluded for the majority of the report, except for in the final section which focuses on scaleups listed on AIM.

This report has not looked at charities as their aims are materially distinct from those of fast-growing commercial enterprises.

We exclude companies that began scaling only after being acquired, or only scaled due to making an acquisition.

Note: Companies that have more than one reason for exclusion will be double counted in the exclusion figures above.

About this report

ABOUT THIS REPORT

This report examines 'visible scaleups' in the UK: a visible scaleup is a company that (i) meets the 20% OECD definition of a high-growth firm (see below) and (ii) files full accounts at Companies House.

OECD HIGH-GROWTH FIRMS

All enterprises with average annualised growth greater than 20% per annum, over a three year period, with at least 10 employees at the start of the observation are defined as high-growth firms. Growth can be measured by the number of employees or by turnover. Companies that have grown because of mergers, takeovers and acquisitions are excluded.

FULL ACCOUNTS

UK companies are only required to disclose their turnover if two of the following are true:

- annual turnover exceeds £10.2m
- assets exceed £5.1m
- more than 50 employees

Only companies that meet two or more of these criteria or those who have chosen to declare their turnover count as 20% visible scaleups.

We look forward to the fulfilment of current policy recommendations making 'invisible scaleups' discoverable too.

SECTORS

The businesses in this report have been classified according to Beauhurst's proprietary sector matrix and are tagged with as many sectors as are relevant. In this report scaleups operating in multiple sectors have been double-counted.

ACKNOWLEDGEMENTS

We would like to thank the ScaleUp Institute for all of their support in the production of this report.

VISIBLE SCALEUPS

(i) meet the 20% OECDdefinition of a high-growth firm(ii) file full accounts atCompanies House

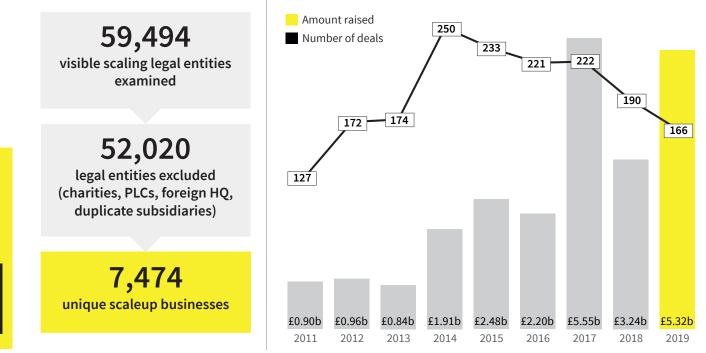
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METHODOLOGY

ANNOUNCED EQUITY INVESTMENT INTO VISIBLE SCALEUPS



TOP SECTORS BY NUMBER OF VISIBLE SCALEUPS

TOP LEPS BY NUMBER OF VISIBLE SCALEUPS (EXCLUDING LONDON)

Property/land development and construction	920
Other manufacturing and engineering	622
Other business and professional services for businesses	548
Distribution	416
Food and drink processors (including quality control)	398

South East	354
Greater Manchester	300
Leeds City Region	258
Enterprise M3	201
South East Midlands	183

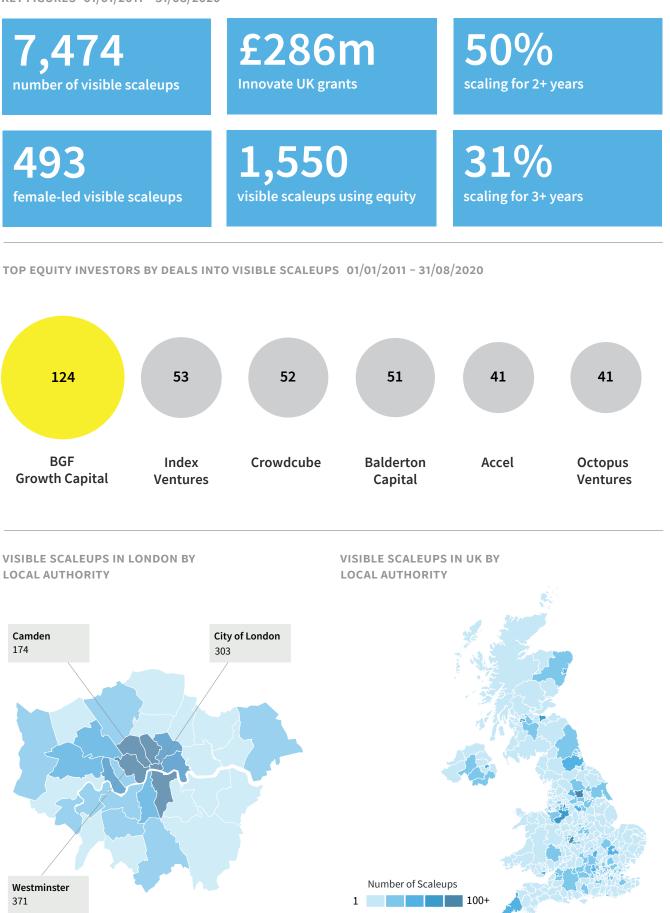
TOP VISIBLE SCALEUPS BY EMPLOYEE COUNT

ocs	77,701
Cordant Group	39,513
BestWay Wholesale	29,172
Home Bargains	22,816
2 Sisters Food Group	20,746

TOP VISIBLE SCALEUPS BY TURNOVER

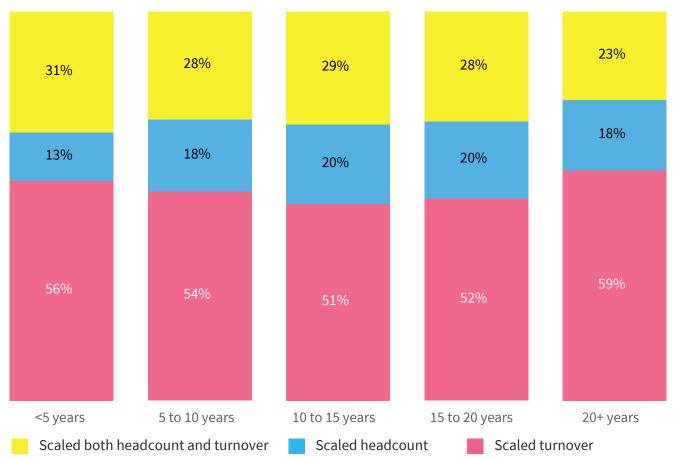
Greenergy	£16.8b
Sovereign Global	£6.56b
ED&F Man	£6.22b
Sunbelt Rentals	£5.05b
Palmer and Harvey	£4.44b

KEY FIGURES 01/01/2011 - 31/08/2020





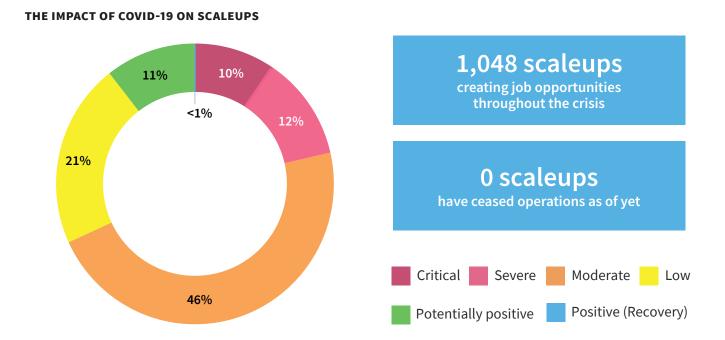
Types of scaling. On average, 40% of scaling events are based on headcount and turnover; 42% are just turnover; and 19% are just headcount.



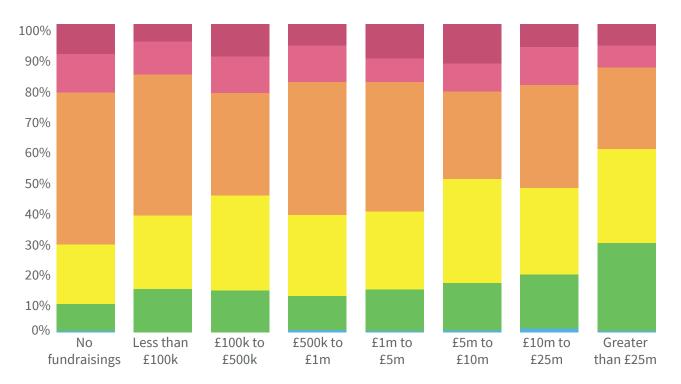
AGE OF SCALEUPS AND TYPE OF SCALING ACHIEVED (1/11/2011 - 31/08/2020)

Through our Goldman Sachs 10,000 Small Businesses UK program, we are proud to support the next generation of UK Scaleups and encouraged by their continuing success. Small businesses are vital to the economic recovery and as they navigate the challenges of COVID-19 it is more important than ever that entrepreneurs are supported to continue their growth journey."

Charlotte Keenan Head of the Office of Corporate International, Goldman Sachs Scaleups facing COVID-19. Scaleups have shown resilience during the COVID-19 pandemic, with almost 80% indicating moderate to positive impact. Even more positively, 14% have created jobs throughout the crisis.



COVID-19 IMPACT BY AMOUNT OF PRIVATE INVESTMENT RECEIVED



Beauhurst analysts have manually classified all visible scaleups based on the impact that Covid-19 is having on operations. Classifications are based on company websites, press coverage, social media and business model analysis.

Scaleups tackling 21st century challenges.



FINNEBROGUE Downpatrick, Northern Ireland

This County Down sausage and bacon producer is investing £25m in a new factory as part of a push into the plant-based food market. It is expected that the move will create 300 jobs, taking the company's headcount to 1,200 by the end of 2021. The Environment Secretary, George Eustice, has praised Finnebrogue's investment.

MAGTEC Sheffield, South Yorkshire, Yorkshire and The Humber

Founded in 1992, Magtec produces electric drive systems for a range of vehicle types, including off-road and military. In June, the business led a consortium of transport companies to win a £6m grant from the Advanced Propulsion Centre (APC) to support the creation of low-carbon transportation technologies. It is expected that the work will support another 65 employees at Magtec and an additional 165 across the region.





NAVENIO Oxford, South East

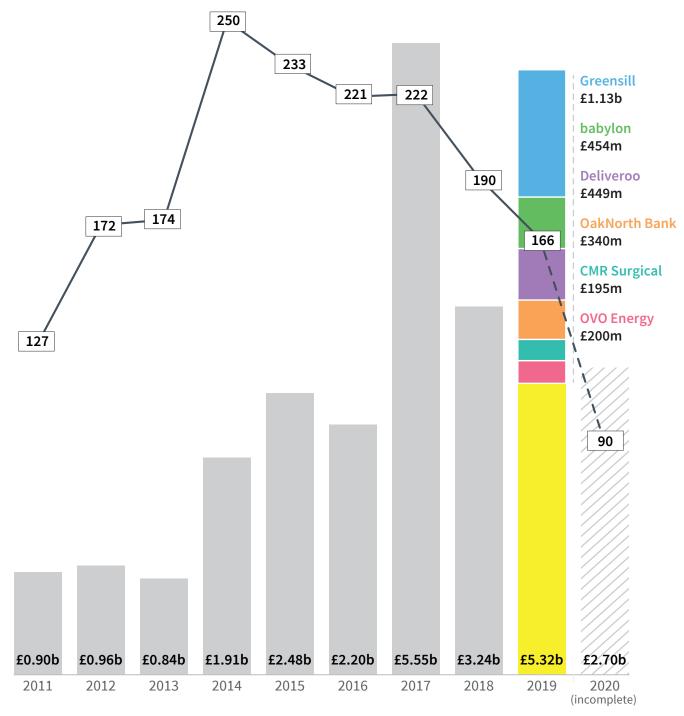
Co-founded by Professor Niki Trigoni (CTO) and Tim Weil (CEO), this scaleup tracks the location and path of people in indoor environments using machine learning and smartphone data. It has partnered with a number of NHS trusts to improve safety and efficiency in the face of Covid-19. In June, the company was awarded a £50,000 Innovate UK grant.

FIRST MILE Islington, London

First Mile is a waste recycling company, processing a variety of materials such as food, clothes and batteries. In July, the company launched a new personal protective equipment (PPE) waste disposal service to help organisations tackle the influx of Covid-19 related waste. Also in July, First Mile expanded its portfolio of London-based customers with the acquisition of waste and recycling collector Giraffe Recycling.



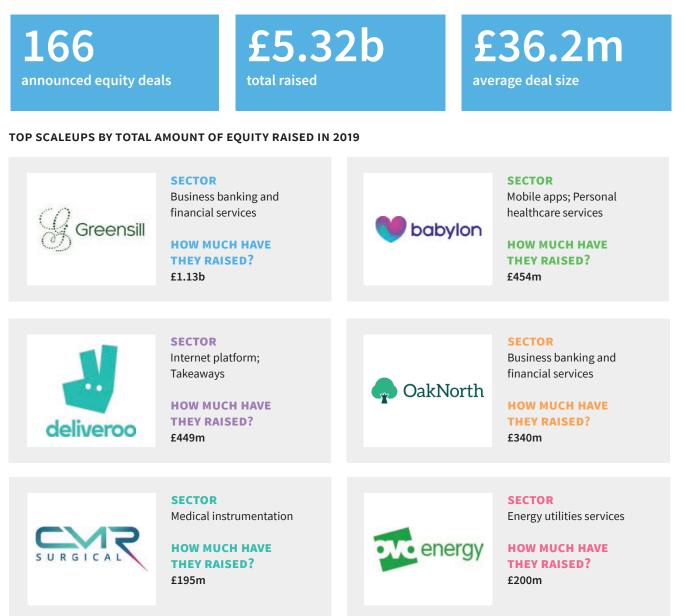
Investment. Despite a number of megadeals (£50m+), 2019 fell slightly short of the 2017 record for total equity investment into scaleups.



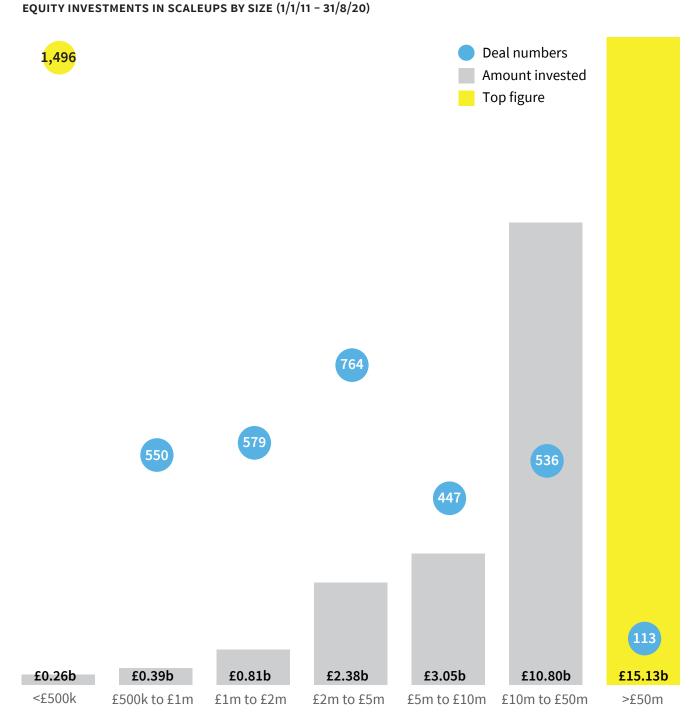
ANNOUNCED EQUITY INVESTMENTS IN SCALEUPS (1/1/11-31/8/20)

166 announced equity investments were made into visible scaleups in 2019. The two largest deals were secured by Greensill, worth £615m and £511m.

2019 KEY FIGURES



Beyond mega. There were 20 deals worth more than £50m in 2019, accounting for £3.82b (72%) of the £5.32b raised.



Top investors. Of the 40 firms backed by the British Business Bank in 2019, 29 have invested in one or more visible scaleups since 2011.

FUND MANAGER	NUMBER OF DEALS
BGF Growth Capital	124
Index Ventures	53
Crowdcube	52
Balderton Capital	51
Accel	41
Octopus Ventures	41
Draper Esprit	38
Woodford Investment Management	35
Notion Capital	33
Seedrs	33
Scottish Investment Bank	32
MMC Ventures	26
Parkwalk Opportunities EIS Fund	25
IP Group	24
Lloyds Development Capital (LDC)	24
Passion Capital	24
Archangels	23
Cambridge Innovation Capital (CIC) 🛛 🌑	23
Angel CoFund	22
Touchstone Innovations	22

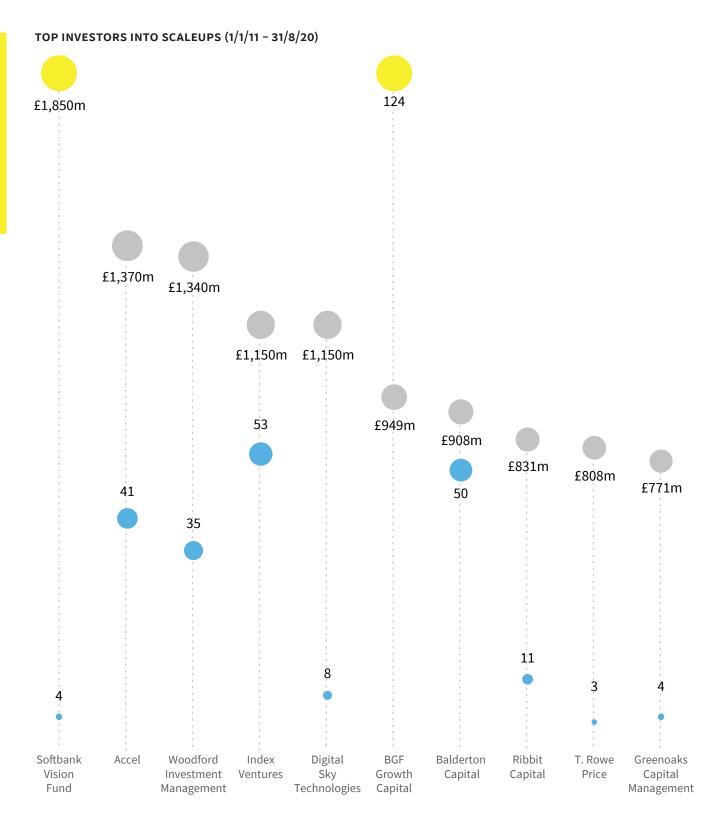
TOP INVESTORS BY NUMBER OF EQUITY INVESTMENTS INTO VISIBLE SCALEUPS (1/1/11 - 31/08/2020)

British Patient Capital has now committed over £1 billion across 42 investments in venture and venture growth capital funds. With over 500 innovative highgrowth companies in the underlying portfolio, we are proud to be supporting so many entrepreneurs with the ambition to build successful, world-class business. It is encouraging to see that in this year's ScaleUp Index, almost 75% of the funds backing scaleup businesses are invested in by the British Business Bank."

Catherine Lewis La Torre, **CEO, British Business Bank** SCALEUP 10 Investors

Active fund Inactive fund New entry to Top 20

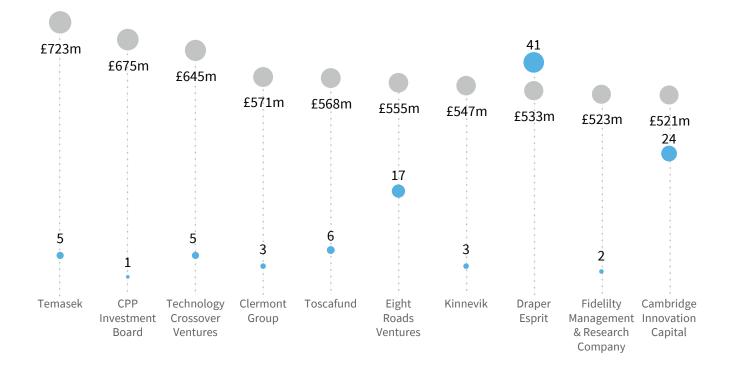
Top investors. With 124 deals, BGF remains the top investor into visible scaleups by number of investments. Softbank takes the top spot by amount invested with £1.85b spread over four deals.



This is a very promising and timely report on the performance, growth and motivations of scaleups against the unprecedented backdrop and economic challenge of the global pandemic. The UK is one of the world leaders when it comes to innovation, discovery and creativity – but that potential can only be driven by supporting the country's scaleups. We are proud not only to be the most prolific investor in these companies, but also to have continued to build momentum and maintain our investment run rate throughout the pandemic. This has been enabled by our regional and decentralised model, allowing us to deploy capital quickly into businesses who are continuing on their growth journey. However, the UK urgently needs more equity capital if we are to drive the future growth of scaleups at large, and the economy more broadly."

Stephen Welton Executive Chair, BGF



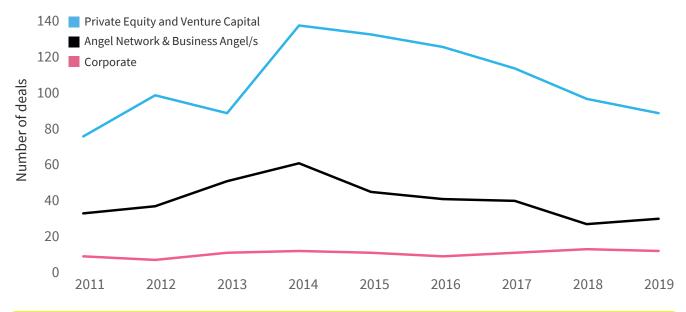


Investor type. Scaleups use a range of private equity finance options, dominated by venture capital and angels.

TOP PRIVATE INVESTOR TYPES BY THE NUMBER OF ANNOUNCED DEALS INTO SCALEUPS (1/11/2011 - 31/08/2020)

Private Equity and Venture Capital	1,021
Angel Networks & Business Angel(s)	387
Corporate	118

ANNOUNCED DEAL NUMBERS BY TOP PRIVATE INVESTOR TYPES (1/1/11 - 31/08/2020)



This year's ScaleUp Index has identified the vital role that Business Angels have been playing in bringing both early stage equity and business experience to a significant number of the UK's scaleups. Many of the Angel groups in our community have been specifically identified as making a considerable number of investments into businesses on their scale up journey, with Archangels topping the list with 22 deals into scale ups since 2011. This clearly shows the importance of angels and the need to increase the capacity of the Angel investment community to enable many more scaling businesses to benefit from early stage equity in all parts of the UK."

Jenny Tooth OBE CEO of UK Business Angels Association Angel investors. Scottish angel syndicate Archangels tops the ranking with 22 investments into scaleups since 2011.

INVESTMENT BY ANGELS AND ANGEL NETWORK (1/1/11 - 31/08/2020)

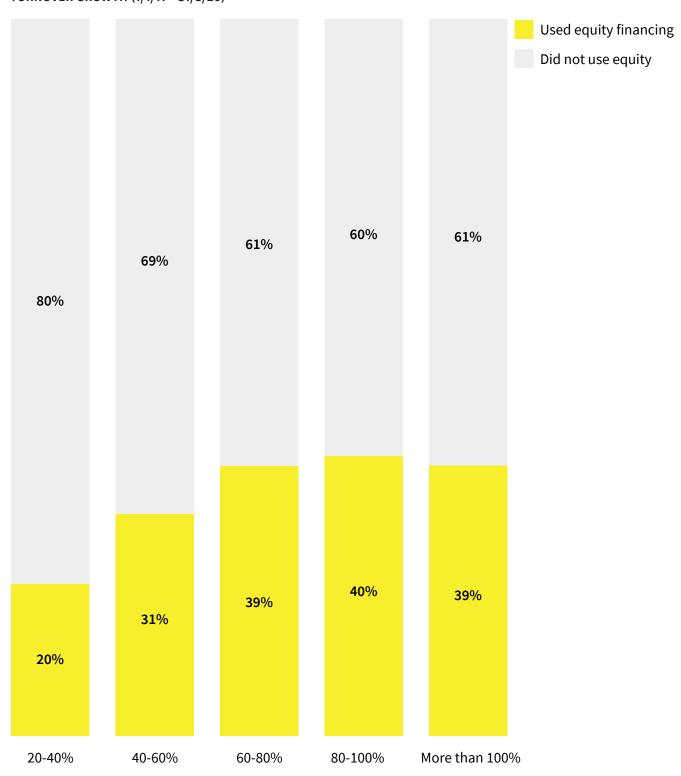
£283m total value of deals backed by angel networks £2.40b

total value of deals backed by business angel/s

TOP ANGEL NETWORKS BY NUMBER OF INVESTMENTS INTO SCALEUPS (1/1/11 - 31/08/2020)

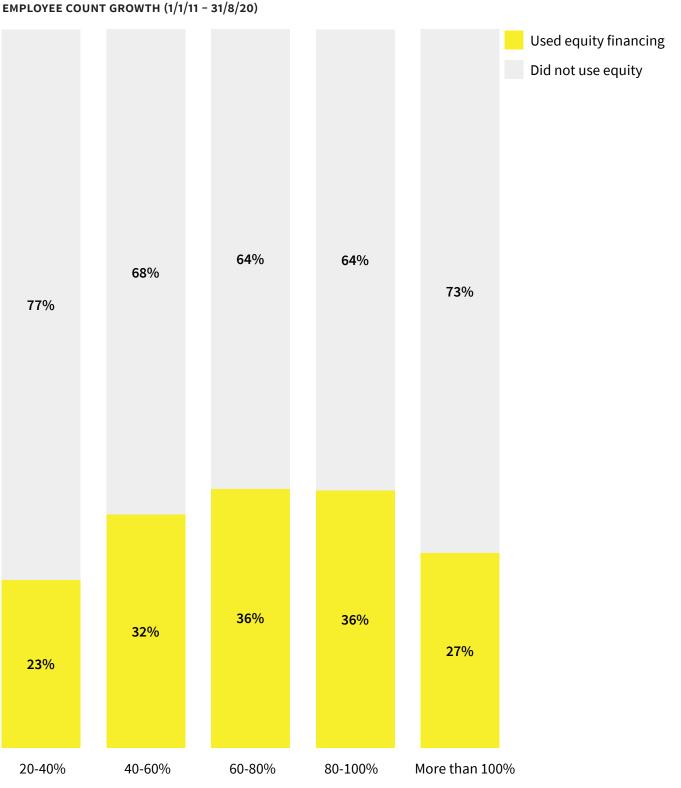
Archangels	22
Envestors	14
Cambridge Angels	12
London Business Angels	10
TRI Capital	7
Juno Syndicate	7
Angel CoFund	7
Mustard Seed	5
Cambridge Capital Group	5
Clearly Social Angels (CSA)	4

Turnover growth demographics. Correlation or causation; companies with higher turnover growth are more likely to have raised equity funding.



TURNOVER GROWTH (1/1/11 - 31/8/20)

Headcount growth demographics. Headcount growth rate correlates with the use of equity finance up to 100% growth. It is rare for companies to grow their employee count by more than 100%.



SCALEUP 16 Growth

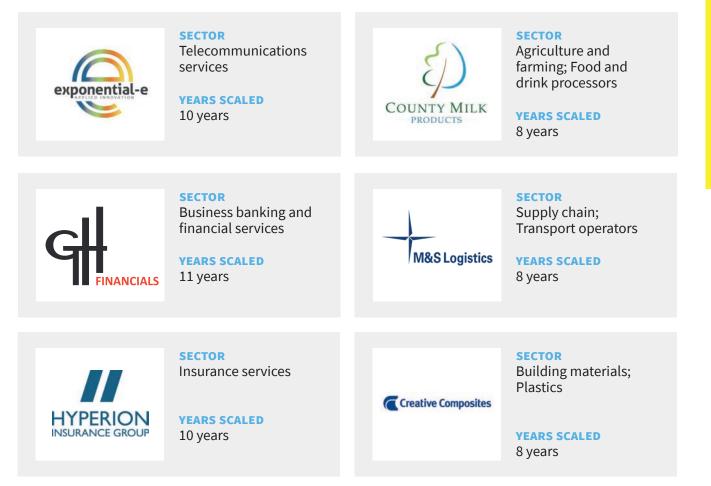
Equity investment and turnover. Scaleups that have raised more equity show higher turnover growth rates.

TURNOVER GROWTH RATE BY AMOUNT OF EQUITY INVESTMENT (1/1/11 - 31/8/20)

Less than £1m invested	£1m to £5m invested	£5m to £10m invested	£10m to £20m invested	£20m to £50m invested	More than £50m invested
76%					
	67%				
		72%	69%	62%	
13%				62	46%
13 5% 5%	6 17% 6	6%	% %	17%	20% 12% % 14%
5	6% 6%	1 5% 3% 5%	11% 7% 4%	6% 11	
20-40% 40-60% 60-80% 80-100% More than 100%					
More th	Moreth	More th	More th	Moreth	Moreth

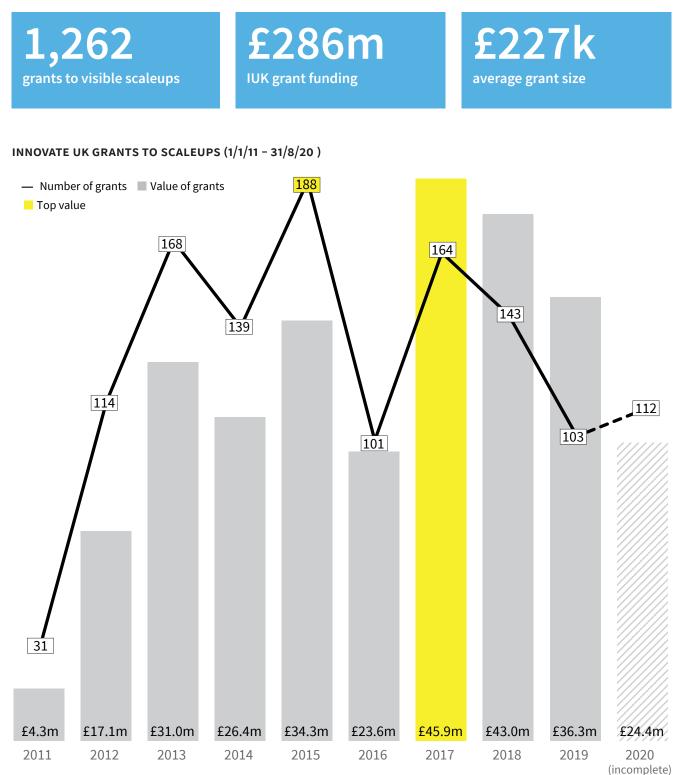
Longest scaling companies. GH Financials persists as the longest scaling company, having qualified as a scaleup by turnover for 11 years.

SPOTLIGHT SCALEUPS



Grants. Over £36m of Innovate UK grant funding went to visible scaleups in 2019 via 103 awards. This resulted in a record average annual grant size of £352,000.

KEY FIGURES (1/1/11 - 31/8/20)



Top sectors for grants. Scaleups in manufacturing sectors remain the top recipients of Innovate UK grant funding, with automotive and cleantech emerging as focus areas.

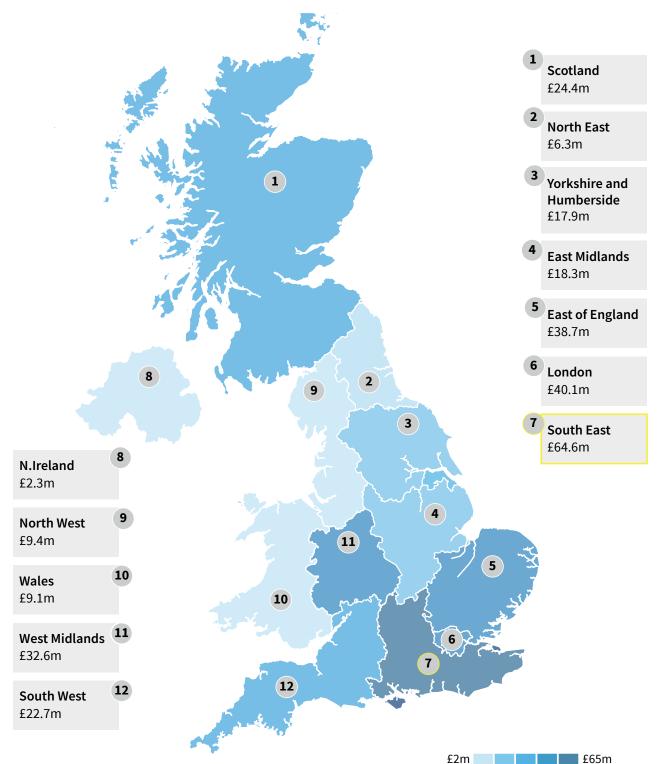
TOP SECTORS BY NUMBER OF SCALEUPS RECEIVING INNOVATE UK GRANTS

Other manufacturing and engineering	316
Other CleanTech	141
Automotive	141
Other hardware	118
Other technology/IP-based businesses	95
Research tools/reagents	88
Other business and professional services	83
Materials technology	80
Other software	73
Energy reduction technology	63

METHODOLOGY NOTE:

As we find new scaleups, we include their entire grant history. For example, this means a scaleup found in 2018 can cause the 2011 figure for grants awarded to scaleups to increase. The chart on the facing page therefore depicts all grants ever awarded to a company that has become a scaleup between 01/01/2011 to 31/08/2020.

Grants by region. Over £36m of Innovate UK grant funding went to visible scaleups in 2019 via 103 awards. This resulted in a record average annual grant size of £352,000.



ALL GRANTS TO SCALEUPS BY REGION (1/1/11 - 31/8/20)

Grants and equity. Scaleups in manufacturing sectors remain the top recipients of Innovate UK grant funding, with automotive and cleantech emerging as focus areas.

EQUITY INVESTMENT INTO SCALEUPS WITH AND WITHOUT IUK FUNDING (1/1/11-31/8/20)

£26.3b total equity investment into non-IUK backed companies £5.21b total equity investment into

IUK backed companies

£20.9m

average amount raised in equity by non-IUK backed companies

£24.4m

average amount raised in equity by IUK backed companies

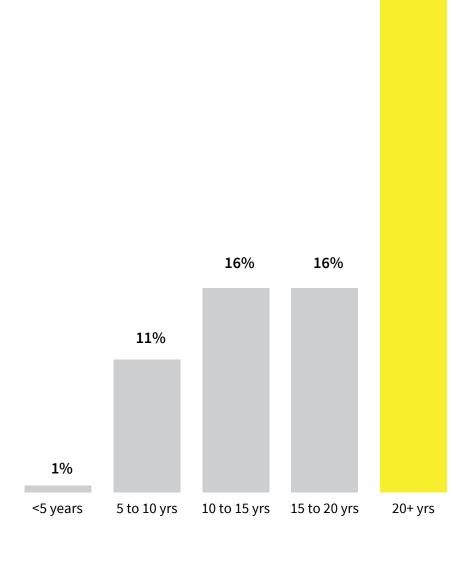
NOTE:

Innovate UK also offers innovation loans for SMEs. A total of up to £50 million has been committed in five initial competitions and a further two competitions will make £25 million available for business innovation projects.

We welcome all the findings in this years ScaleUp Index report and it is especially welcoming to see that this year despite the conditions brought about by the Coronavirus pandemic we have a 37% increase in scaleup companies over the previous year and that we are just shy of 7,500 visible scaleups in the UK. Especially welcome is that female founding scaleups have doubled this year, this is something to celebrate and follows closely the effect we have seen through Innovate UK's Women in Business programme. Regionally we now have much more representation from scaleup clusters outside of London including clusters in the Devolved Nations."

Simon Edmonds Deputy Executive Chair and Chief Business Officer, Innovate UK **Company ages.** Companies incorporated more than 15 years ago make up 72% of the scaleup population.

PROPORTION OF VISIBLE SCALEUPS BY AGE

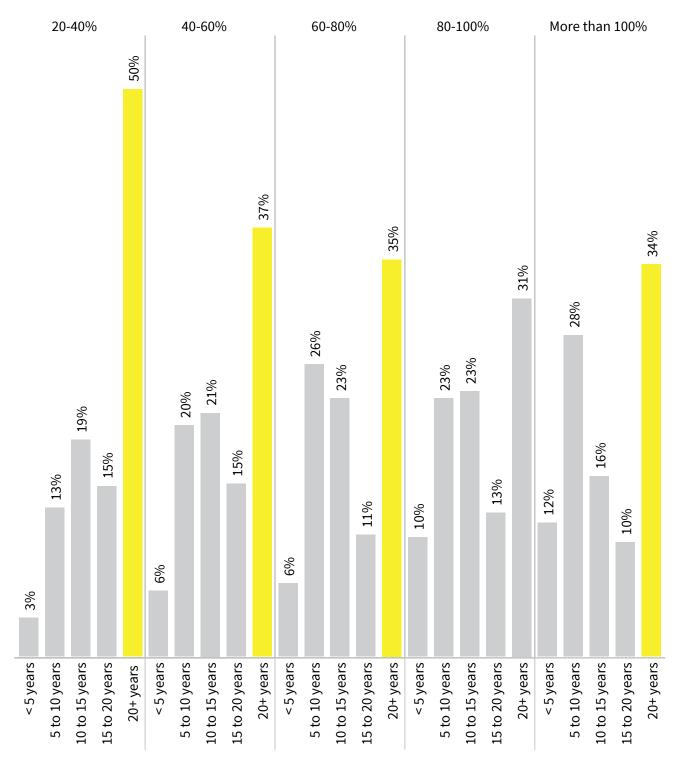


56%

The majority of **66** visible scaleups have been trading for 20 years or more. 86% of these older businesses achieved scaling without the external investment available to the youngest generation of high-growth companies (p. 25). While an impressive achievement, this also alludes to an exciting future for scaleups, enabled by the increasing availability of public and private investment in the UK. We expect to see more scaleups and increasing growth among them, both for the emerging cohort of growing companies who will soon reach the £10+ turnover visibility threshold, as well as for older companies that may be fundraising for the first time."

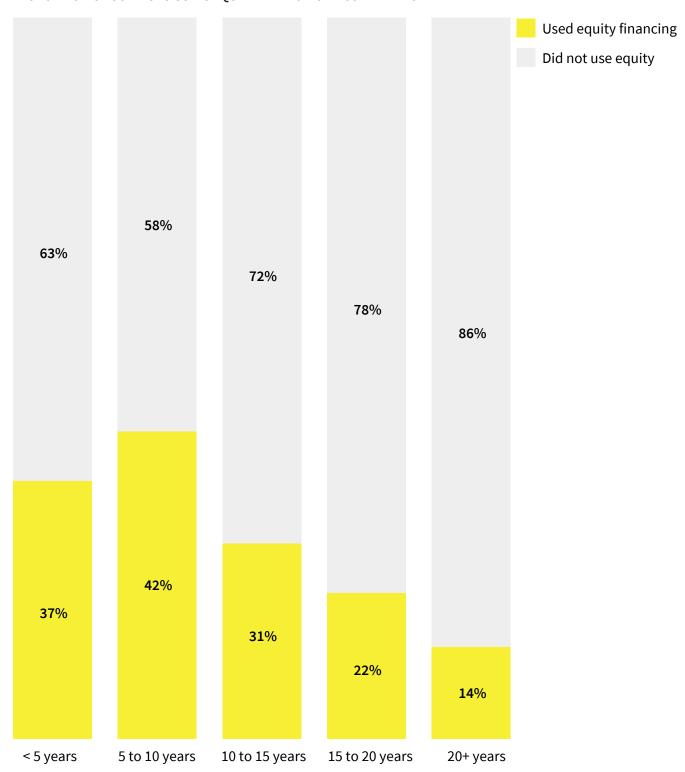
Ava Scott Research and Consultancy Associate, Beauhurst

Growth by age. Companies more than 20 years old are most likely to have turnover growth rates of over 100%.



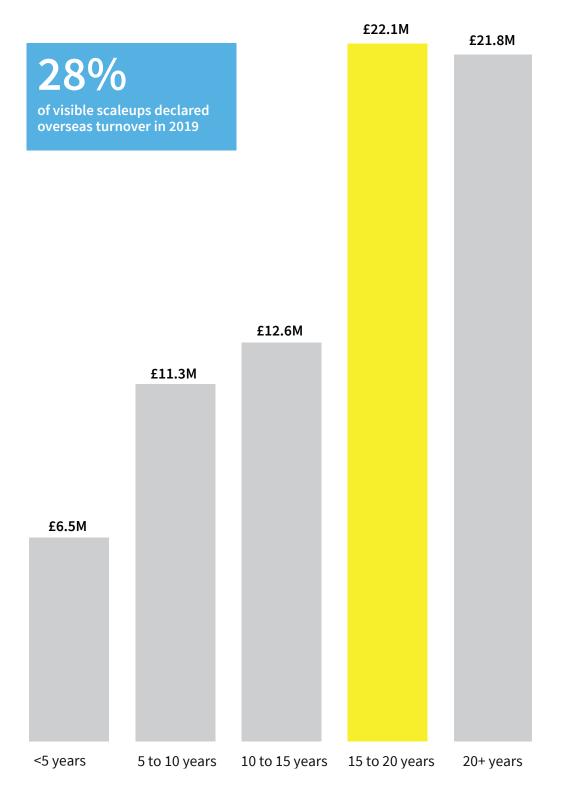
AVERAGE TURNOVER GROWTH RATE BY AGE OF COMPANY

Equity by age. Older scaleups are the least likely to use equity finance. Introducing new shareholders becomes more difficult over time.



PROPORTION OF SCALEUPS USING EQUITY FINANCING BY COMPANY AGE

Exports by age. Nearly a third of scaleups declare overseas turnover. Scaleups that are more than 15 years old have the highest average overseas turnover.



AVERAGE OVERSEAS TURNOVER BY SCALEUPS IN 2019

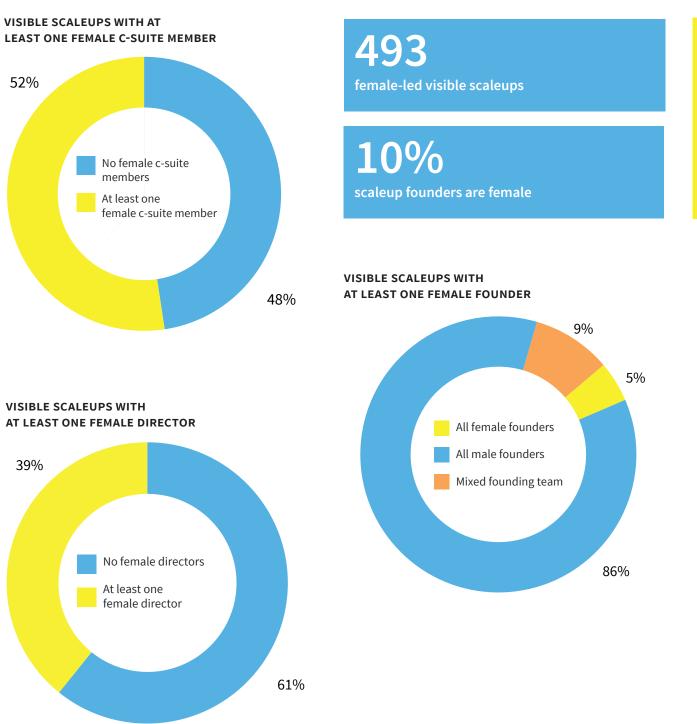
People: Age 72% of directors are between 30 and 60 years old.

53

average age of scaleup directors		
AGE OF DIRECTORS AT VISIBLE SCALEUPS		
73%	99%	
27%	<1%	
Director over 60	Director under 30	

It's been a tough year for all and yet I could not be more encouraged at the resilience of our scaleup companies or the ambitious tenacity of our SME community. Growth capital is available to the innovator, and on that note we've seen more and more rapid transitions from Series A to Series B funding rounds. It's a very impressive performance all round that, despite the challenges of 2020, the number of scale-ups in this country is rising considerably, including poignantly those listed on AIM. Indeed, after completing AIM's two largest IPOs this year we're seeing AIM is proving a haven for high growth companies with ambitions to list publicly. I'm also particularly pleased that the number of female-founded scale-ups has doubled. At finnCap, through Ambition Nation, we continue to champion and support female leaders in business. We also recognise that environmental, societal and governance commitments are central to all scaleup investment decisions as we move forward and, with the help of our new ESG handbook and scorecard, we are dedicated to delivering our clients' ambitions for a sustainable future."

Sam Smith CEO, finnCap Group Plc **People: Gender** Female representation at the C-suite level and in directorships is improving, although founders remain predominantly male.



People: Nationalities The clear majority of scaleup directors are from the UK. The most common origin nations among directors are the United States and Ireland.

SCALEUP DIRECTORS BY NATIONALITY

22,090 number of directors from the UK

NUMBER OF SCALEUP DIRECTORS BY CONTINENT (EXCLUDING THE UK)

Europe (excluding UK)	1,793
North America	779
Asia	281
Oceania	162
Africa	72
South America	18

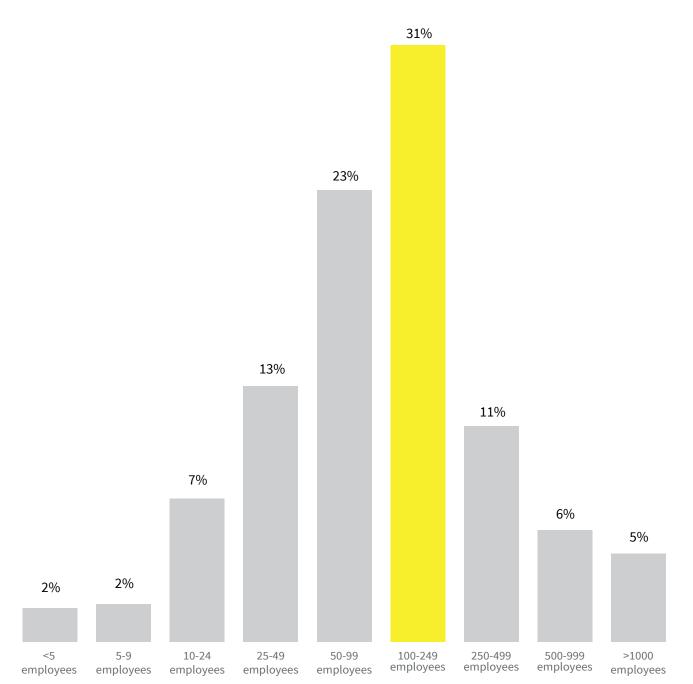
3,205

number of directors from outside the UK

NUMBER OF SCALEUP DIRECTORS BY COUNTRY (EXCLUDING THE UK)

United States	678
Ireland	658
France	241
Germany	181
Italy	150
Australia	127
Netherlands	98
Canada	90
Spain	64
South Africa	59

People: Employee distribution Over 50% of scaleups employee more than 100 people. Almost 2 million people are employed by scaleups across the UK.



SCALEUP POPULATION BY NUMBER OF EMPLOYEES

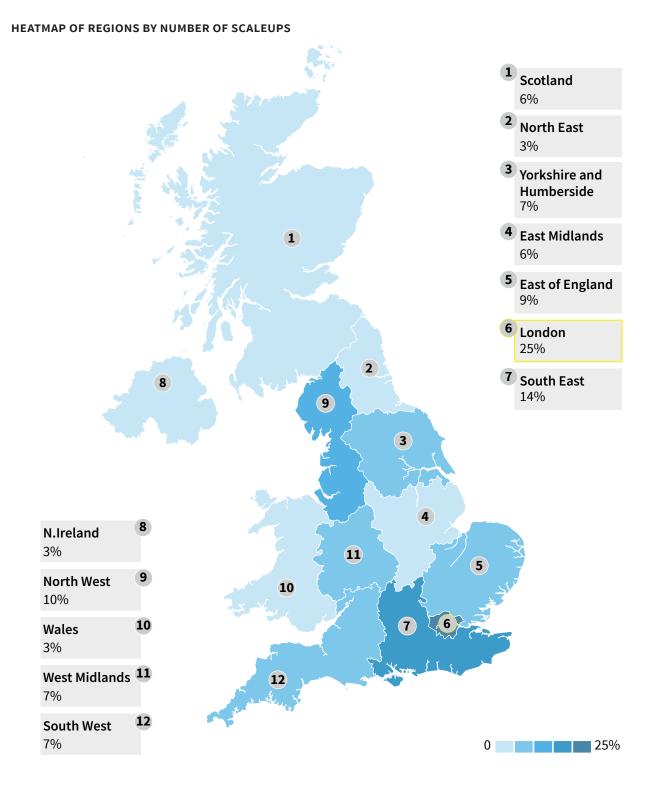


Advisors. BDO maintained its lead as top advisor this year, while Grant Thornton has moved into second place, followed closely by PwC.

TOP ADVISORS TO SCALEUPS

BDO	248
Grant Thornton UK	198
PwC	174
RSM UK	154
KPMG	153
Deloitte	103
Mazars	97
Ernst & Young	74
Baldwins Audit Services	60
Saffery Champness	49
Nexia Smith & Williamson	47
PKF Francis Clark	42
MHA Macintyre Hudson	42
Crowe UK	42
Moore Kingston Smith	40

Regions mapped. Although London is home to the largest proportion of scaleups (25%), it is less dominant here than among all high-growth companies, where 33% of all companies reside in the capital.



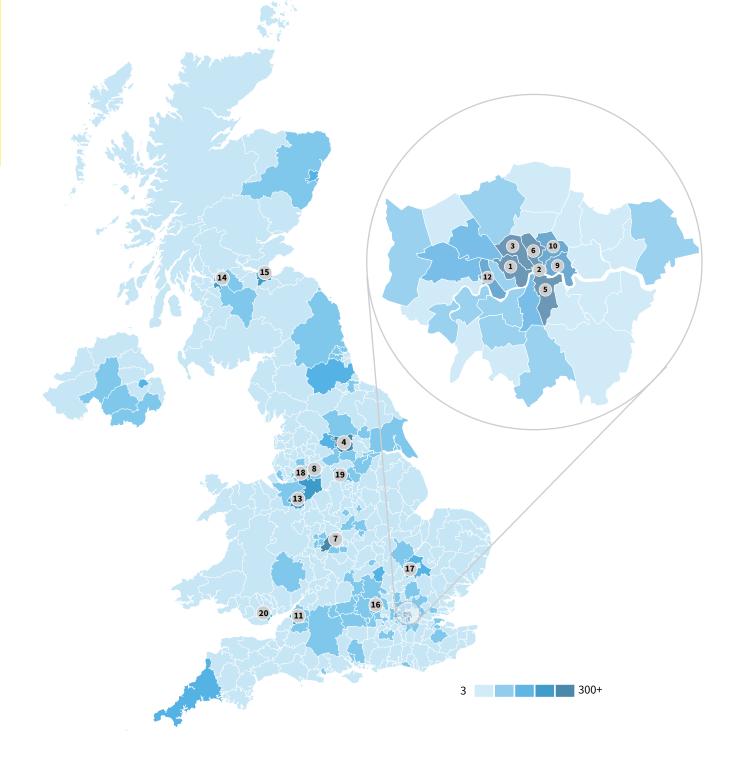
Regions ranked. While London and the South East remain the top two regions for scaleups, the West Midlands has now overtaken Yorkshire and the Humber, and Wales has jumped above Northern Ireland.

London	1,842
South East	1,057
North West	729
East of England	701
Yorkshire and The Humber	554
West Midlands	541
South West	507
East Midlands	443
Scotland	437
North East	229
Wales	224
Northern Ireland	208

TOP REGIONS BY NUMBER OF SCALEUPS

Local authorities mapped. The top three local authorities for density of scaleups are in London, with Westminster having the largest population of them all (371 scaleups).

TOP LOCAL AUTHORITIES BY NUMBER OF SCALEUPS



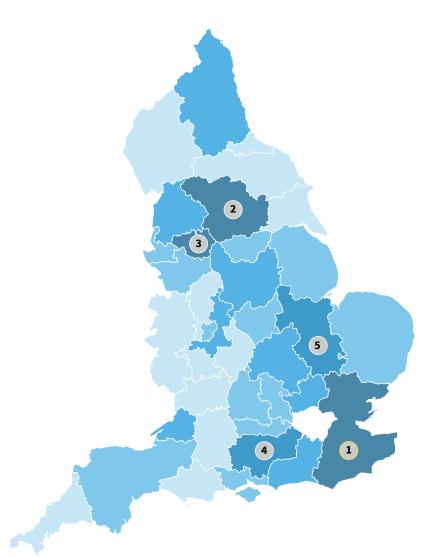
Local authorities ranked. Leeds, Birmingham and Manchester remain the top locations for scaleups outside London.

TOP LOCAL AUTHORITIES BY NUMBER OF SCALEUPS

1	Westminster	371
2	City of London	303
3	Camden	174
4	Leeds	124
5	Southwark	103
6	Islington	101
7	Birmingham	97
8	Manchester	87
9	Tower Hamlets	77
10	Hackney	72
11	Bristol	70
12	Hammersmith and Fulham	67
13	Cheshire East	66
14	Glasgow City	64
15	City of Edinburgh	64
16	Wycombe	57
17	South Cambridgeshire	56
18	Trafford	50
19	Sheffield	50
20	Cardiff	48

Local Enterprise Partnerships mapped. Enterprise M3 and Greater Cambridge and Greater Peterborough have overtaken the South East Midlands and the North East for fourth and fifth most populated LEP.

HEATMAP OF LEPS BY NUMBER OF SCALEUPS (EXCLUDING LONDON)





Number of visible scaleups 35 300+ Local Enterprise Partnerships ranked. The South East has increased its lead on Greater Manchester, while Coast to Capital has climbed from 9th place to 6th place.

TOP LEPS OUTSIDE LONDON BY NUMBER OF SCALEUPS

South East	354
Greater Manchester	300
Leeds City Region	276
Enterprise M3	201
Greater Cambridge and Greater Peterborough	200
Greater Birmingham and Solihull	192
Coast to Capital	186
South East Midlands	183
Derby, Derbyshire, Nottingham and Nottinghamshire	181
North East	170

Sectors. This year, Technology widened its lead on Retail as the fourth most populated top-level sector.

TOP-LEVEL SECTORS BY NUMBER OF SCALEUPS

Business and Professional Services	2,899
Industrials	2,331
Built environment and infrastructure	1,206
Technology/IP-based businesses	1,124
Retail	803
Supply chain	687
Leisure and Entertainment	673
Tradespeople	580
Personal services	446
Media	230
Energy	226
Transportation operators	187
Agriculture, Forestry and Fishing	133
Telecommunications services	116
Craft industries	111

Top business and professional services sectors. Civil

engineering services continues to be the most populated business and professional services sector.

TOP BUSINESS & PROFESSIONAL SERVICES SECTORS BY NUMBER OF SCALEUPS

Recruitment agencies and personnel supply services	338
Business banking and financial services	325
Civil engineering services	292
Waste management services	209
Consumer banking and financial services	207
IT consultancy services	189
Marketing services	184
Analytics, insight, tools	168
Security services (physical and virtual)	155
IT support services	131
Advertising and branding services	130
Insurance services	130
Design services	123
Management consultancy services	123
Outsourcing and shared services	109

Top industrial sectors. The Automotive sector has seen an increase in the number of scaleups, leading to a tie for third place with the Machinery sector. All sectors show an increase in the number of scaleups

TOP INDUSTRIAL SECTORS BY NUMBER OF SCALEUPS

Other manufacturing and engineering	622
Food and drink processors (including quality control)	398
Machinery	236
Automotive	236
Building materials	229
Packaging and printing	128
Household goods	116
Clothing (including footwear and accessories)	109
Furniture	105
Other consumer goods	92
Metals	91
Electrical components	87
Steel	69
Healthcare products	68
Aerospace	67

Top built environment & infrastructure sectors.

62% of Built environment scaleups operate within the Property/land development and construction industries.

TOP BUILT ENVIRONMENT & INFRASTRUCTURE SECTORS BY NUMBER OF SCALEUPS

Property/land development and construction	920
Other built environment and infrastructure	314
Property/land management	161
Property/land ownership and trading	79

This year saw Technology widen its new lead on Retail as the fourth-most represented top-level sector by number of visible scaleups (p. 39). SaaS businesses accounted for just under 25% of all the technology scaleups with internet platforms and other software businesses also dominant (p. 43). As more technology companies reach sizes where their revenues become visible, it will be interesting to see whether this sector can displace the established top three and come to dominate the UK's scaleup population. Policymakers and investors need to start considering what ramifications the rise of technology scaleups will have for the UK economy."

Daniel Robinson Research and Consultancy Associate, Beauhurst **Top technology sectors.** The top sector for Technology scaleups is Sofware-as-a-service (SaaS), followed by Internet platforms by a considerable margin.

TOP TECHNOLOGY AND IP-BASED SECTORS BY NUMBER OF SCALEUPS

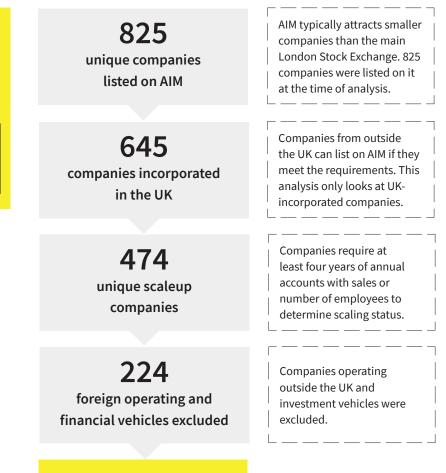
Software-as-a-service (SaaS)	274
Internet platform	175
Other software	154
Mobile apps	109
Other CleanTech	75
Other technology/IP-based businesses	74
Pharmaceuticals	72
Clean energy generation	66
Other hardware	57
Research tools/reagents	55
Desktop software	41
Internet and networking hardware	37
Energy reduction technology	36
Medical devices	33
Mobile and wireless hardware	30

Largest scaleups by sector.

TOP SCALEUPS IN 2019 BY TURNOVER & EMPLOYMENT IN TOP SECTORS

	SOVEREIGN GLOBAL SECTOR Business training services TURNOVER £6.56bn	the staffing group	THE STAFFING GROUP SECTOR Recruitment agencies EMPLOYEES 18,087
Costers Food Group Every Meal Occasion	2 SISTERS FOOD GROUP SECTOR Food and drink processors TURNOVER £2.74bn	2 sisters Food Group Every Meal Occasion	2 SISTERS FOOD GROUP SECTOR Food and drink processors EMPLOYEES 20,749
Motor Holdings plc	MARSHALL GROUP SECTOR Manufacturing and engineering services TURNOVER £2.48bn	Places for People	PLACES FOR PEOPLE SECTOR Property/land ownership and trading EMPLOYEES 6,256
U fuels	UK FUELS LIMITED SECTOR Fleet management and logistics software TURNOVER £1.55bn	GRAT E	GIANT GROUP SECTOR Recruitment software EMPLOYEES 2,513

AIM Scaleups. Despite a decrease in the overall number of companies listed on AIM, the number of scaleups has increased from last year.



250

unique AIM scaleups

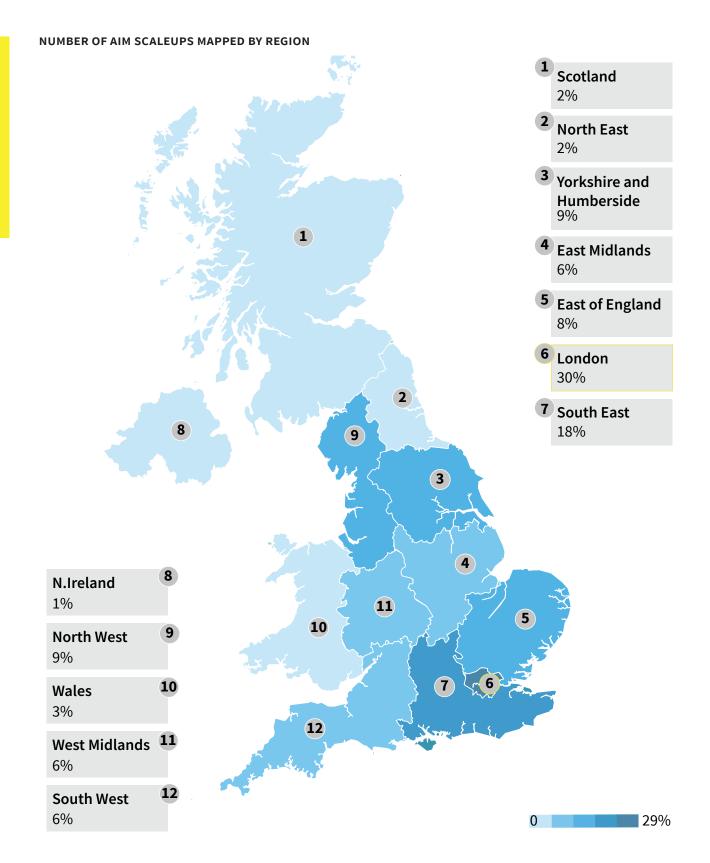
This year it is more important than ever to recognise the contribution that scaling companies make to the UK economy as highlighted by the findings contained in the 2020 ScaleUp Index. As AIM celebrates its 25th anniversary, the data contained in the Index reinforces the important role that AIM plays in providing equity finance to ambitious companies. Already this year over £4.2bn has been raised on AIM by companies conducting IPOs and further issues and London Stock Exchange remains committed to ensuring that these companies have long term access to the equity capital and support they need to grow their businesses."

Marcus Stuttard Head of AIM & UK Primary Markets, London Stock Exchange Companies delivering services for other businesses are the most common among AIM scaleups. Companies developing software technology also occur frequently.

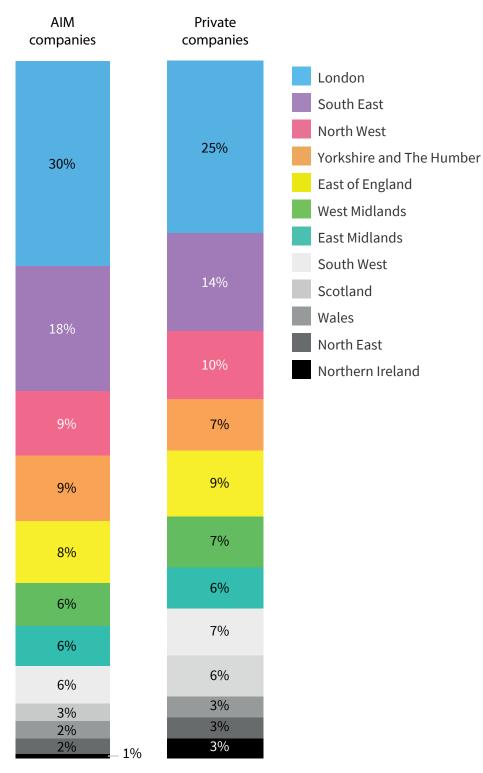
TOP SECTORS BY NUMBER OF AIM SCALEUPS

Business and professional services for businesses	14
Other software	8
Business banking and financial services	6
Analytics, insight, tools	5
Software-as-as-service (SAAS)	5
Online games publishing	4
Automotive	4
Mobile apps	4
Other manufacturing and engineering	3
IT consultancy services	4
Property/land development and construction	4
Recruitment agencies and personnel supply services	4

London and the South East account for almost half of AIM scaleups. The North West and Yorkshire and The Humber are the third most populated, home to 9% each.

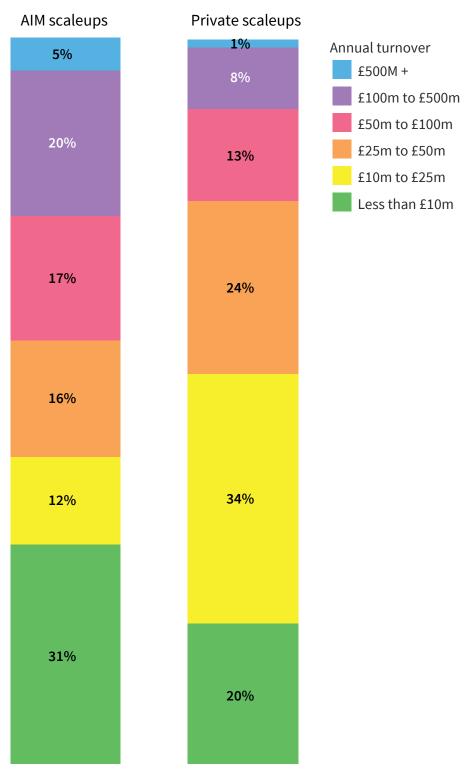


Scaleups listed on AIM are more likely to be found in London and the South East than the wider scaleup population.



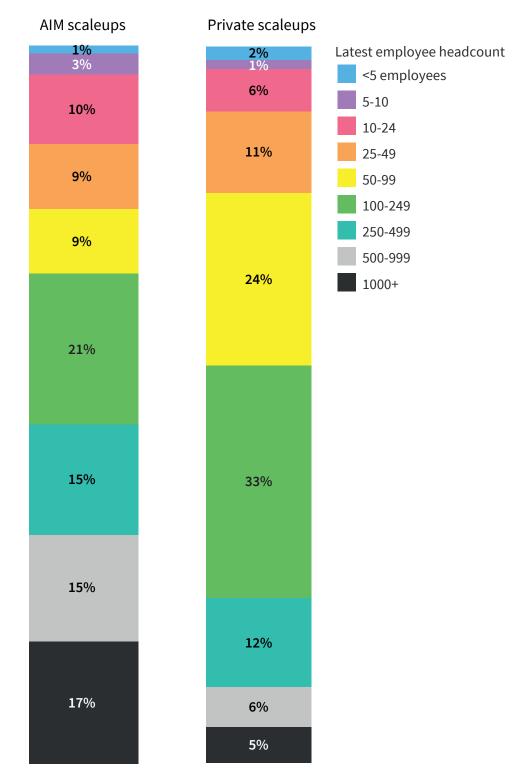
NUMBER OF AIM SCALEUPS AND PRIVATE SCALEUPS BY REGION

AIM scaleups have a wider spread of turnover than private scaleups, with more companies bringing in more than £500m or less than £10m.



TURNOVER SIZE OF AIM SCALEUPS COMPARED WITH PRIVATE SCALEUPS (2019)

AIM scaleups tend to have more employees than private scaleups. Companies with 250 or more employees make up 47% of AIM scaleups, and 23% of private scaleups.



LATEST EMPLOYEE COUNTS OF AIM SCALEUPS COMPARED WITH PRIVATE SCALEUPS (2019)

Scaleup directory.

ENGLAND

Black Country

A C Steels A-Mir & Co A&H Construction Altodigital Alutrade AMG Anglo-Halt Group **ARCC Communications** Ash & Lacy Avanti **Barnfather Wire BB** Price **Bevan Group BJS Home Delivery Boss Design Group** Brandenburg **Brownhills Glass C** Brown Services Cable & Alloys **Carlton Care Group** Carvers **CBS** Packaging **Central Food Services Central Supplies Charter Court** Chas B. Pugh CST Pharma Darcast Davro Steel **Diamond Box Direct Corporate Clothing** Docherty Doctorque **Dunton Environmental** Enablelink Entec International Erodex **Exol Lubricants Fire Glass** Fortel Furmanac **Gough Group** Grape Tree Hayward's **Heaton Products Hingley Transport Home Emergency Experts** Innovise International Tyres Intouch Games **IPU Group**

J & J Siddons J. Barnsley Cranes **Jeavons** Coil **Jenks & Cattell Engineering** Limited Jerseytex JH Lavender **Jhoots Pharmacy** Jonathan Lee Contracts Kasdon Electronics Kendrick Homes Keys Laystall Engineering M & J Evans Construction Mechatherm Metzpro **Middleton Foods** Midshire **MJ Sections Ltd Monarch Equestrian Morelock Signs** N.G NDC Polipak **Newby Foundries Group Offshore Stainless Supplies Olympus Global Onboard Corrugated** Pallet-Track Panesar Foods Pascon Premier Metal Recyclers **Premium Choice** Respondez Saddlers Court Mfg Salisbury Poultry Select Healthcare Group Sevacare Shaylor Group **Sheldon Clayton Logistics Sherwood Stainless** Ski & Sport Slick Stitch **SMA Group** Stanford Industrial Concrete Flooring **Sterling Power Group Sturge Industries** Supertouch T Wall Ford **Talbots Law Task Consumer Products** The Brockmoor Foundry The Staffing Group **Total Group Trust Group UK**

United Steels Valen Fittings Vanguard Foundry VFE Walsall Pressings WH Marren Wilcox William Gibbons William King Wrights Plastics

Buckinghamshire Thames Valley

2Heads A J Radford Building Services Limited Account Technologies Acorne plc Alderbourne Landscapes **Allied Worldwide** Amersham Double Glazing and Building Antac **APMG-International Aquinna Homes** Ask Doctor Clarke Aspire Consulting **Authorised Designs Aylesbury Automation Aylesbury Cars Baker Leasing** BCAMS **BEAL Consulting Engineers** Bizagi **Black Swan Analysis** Blue Sky Intermodal **Brandpath Group British Honey Producers Buckingham Group** Contracting **Bucks Sport Academy** Buildmac **Campion Willcocks** Carebank Cartridge World Retail Causeway **Chartridge Developments Cherry Pie PR Chilton House Christie Munro Will Writers** Clarke & Clarke **CleanEvent Services Climate Building Services** Comland

Comtec Congenica **Crofton Interiors** Darktrace Data Interchange dB Broadcast **DB** Group DCN E-Leather **Eagle Genomics** Electro Inductors Ltd **Environmental Sustainability** Associates Equivital **Escape Fitness Evi Technologies** Fencor Packaging Fengrain FlexEnable Flo-Mech **Frederic Smart** Frontier **General and Medical Group** Geomerics GeoSpock **Global Inkjet Systems Grant Instruments** Granta **Green Energy Options** Grovemere Hereward Care Horizon Discovery **Howard Group** I.S. Sundries iansyst IDP leso Digital Health Inivata Interaction Recruitment Jagex JDR Cables John Adams Leisure John Henry Group **Just Digital** Kaptivo **Kinesis** KisanHub Kloeber **KMG Systems Knowles Transport** Lab21 Lawrence David Linecross Magdalene Malary

March Foods Marshall Group **McIntyre Electrical Metrion Biosciences Mick George Miers Construction Products MJS** Construction MM Wealth Munro **Murketts Vauxhall MW Luxury Packaging Myconostica** Napp Pharmaceuticals Nason Davis Neul **Nightlayer Leek Company** Ninja Theory **O&H** Properties **One Call Recruitment** OpenCloud **Oval Medical Technologies** PCME PEME Photocentric **Pico Technology PJ** Thory PragmatIC **Precise Component** Manufacture **Premier Kitchens & Bedrooms** Princebuild Produce World **PS** Financials **Quotient Bioresearch Radical Sportscars Recruit Mint** Redgate **Rutland Cycling** Scientia Secure Group SG Controls Sotham Engineering **Speechmatics** SPG Supply Plus Swiss Laundry SyndicateRoom **Team Consulting** The Unex Group **TRB Lightweight Structures** Vernalis **Vindis Group** Volac **Yours Clothing** Z-Tech Control Systems

Zantra

Greater Lincolnshire

A.H. Worth **AW Repair Group Beauty Outlet Boss Cabins Brayford Hotels Holdings Broadgate Homes** Browns **Burdens Group Burton Waters** Butters **Carholme Dental Chestnut Homes Coastfields** Leisure Daubney **Destec Engineering Duckworth Land Rover ECO Plastics** Eminox Emmett Environcom Fox FreshLinc Freshtime GCI Greenray **Grove Pet Foods** H.H. Adkins Howson Care Centre Internet Fusion Inzpire JDM Food Group **John-Martin Hoyes KDH Projects Kenwick Park Hotel Key Electrical KNEAD** L J Fairburn & Son Larkfleet Homes LEW LG Specialist Services Luxus Majestic Bingo Maxi Mover Mid-UK Recycling Mortons Moulton Bulb Company **Omex International** OPICO **Ora Towels** Pentagon **Pilgrim Foodservice**

HJ Lea Oakes In Touch With Bricks Inview **J&S** Accessories John Bownes Jones Homes **Kids Planet** Kinaxia Kindertons Kirstall **Kodit Database** Laker Vent Engineering Langtree Property Partners Leap29 Lightcliffe LMS Longfield **M&S** Logistics Mark Thompson Transport Martin Dawes Massey Feeds Medtrade Mobica Momentum Instore Morris Homes MPP Global Mulbury **Next Generation Health** Norwest Foods International **Oliver Valves Companies** Optionis **OSL Global Phoenix Cellular** Plumbstop Prestons Proseal Protec Proximo **Pulse Fitness** Ouint **Radius Payment Solutions Recycling UK Redx Pharma Rhino Shrink Wrap Rix Motor** Rosebery **RSK Group Russel Taylor** Sandbach Commercial Dismantlers Sandiway Golf Club SCS Technologies Select Property Group Sense Sonomatic

Spinney **SRL Traffic Systems** St George Healthcare Group Sterling Stirling Lloyd Swansway Group **Sykes Cottages Tandom Metallurgical Group Terry Lifts** The Let Alliance The Mere The Westgrove Group **Thorneycroft Solicitors Thyson Technology Tiger Trailers** TIMco **Trak Global Group UK Fuels Limited** wejo Williams Tarr WPI Group Wrights

Coast to Capital

1st CENTRAL 360Globalnet Accuracy International Accuro Acora Acro Aircraft Seating Alexander Lloyd Amsys Aronova Ashton Healthcare Group **ASL Vision** Aspinal of London Astins Avicenna Avtrade Barfoots **Beachcroft Hotel** Bennett and Game **Bramley Health** Brandwatch **BridgeHead Software Brighton & Hove Albion Football Club Broadham Care Brookcourt Solutions** Brymec **BSW Heating** Cargo Management & Logistics CASCO

CD Recruitment Centric **Chandlers Building Supplies** Chapman Freeborn **Charles Muddle** Cherryfield **Chess Dynamics** Cisilion Cmed **CMR Group** Coinford **Collins Construction Colosseum Dental UK Concept Building Services Contract Candles & Diffusers** Cox **Daytona Group PLC Deep Blue Restaurants Discover the World DMC** Canotec **Dual Energy Dudman Group** Duffells Dugard E-zec Edburton **Edif Group Eiger Trading Elite Fine Foods** Elucidat **ERA** Technology **European Glass European Process Plant Farnrise Construction** Ferrabyrne **Field Systems Designs** Fileturn **Flight Calibration Services Focus Group** Forza Doors **FPR Group** FUTRLI Gambado **Gate Technologies** GetMyFirstJob **GEW Engineering UV Gift Universe Global Freight Solutions Global Resourcing Global Technologies** GRITIT **Guardian Angel Carers** Harvey Jones Harvey's HCML

HH Global **Hi-Line Cash & Carry** Higgidy **HIT Training** HolidayTaxis Hunt & Palmer **IDE Group** ILG **IMC Worldwide IMEX Group** Infinity Invictus Contracts **ITC Concepts** J.W. Stratton Jones & Tomlin **Kew Electrical** Keysource KSD Lah Property Marketing Lambs Bricks & Stone LAMP Langmead Group Leaders LightBros Littlehampton Welding Longcross Group Lovering Foods Lowcosttravelgroup Marco Polo Intercontinental **Maritime House** Marlborough Communications Martin Grant Homes Mayday Assistance Mediwin MPB Natives Group **Network Aviation Group** Network Technology **Nsure Group** OCS **P J Brown Construction Page Holdings** Paine Manwaring Paladone Palmer and Harvey Panserve **Paragon Software Systems** Paterson Simons & Co Pet Family **Pilbeam Construction** Presteigne Broadcast Hire **Prestige Nursing Price Building Services Prime Education**

PSI-Pay Pumpkin Patch Nurseries Ouadrant Group Real Digital Recruitment Store UK Redhills RGA Rhopoint RocketMill **Romans International** SAS Scobie McIntosh Scope Group Seaward Properties Send For Help Group Sian Wholesale Skerritts Consultants SLL Capital South Coast Nursing Homes St Magnus Staffcare Star Sports Stephenson Group Sunninghill T Brown Group Technetix Technopolis **Tesla Engineering** Thakeham The Beaufort Group of Companies The Gym Group The Healthcounter The Laine Pub Company The Protein Ball Co. Thompsons Time 24 tImNEXUS touch associates **Tropical Sky UK Gas Technologies** Vanguardia W Stirland Wates Wildnet Group Wilmot-Budgen Winters Electrical World of Buzz **Yellow Fish** Yes/No Productions

Cornwall and Isles of Scilly

Bott Bu-Mar Skip Hire **Castle Air Group CCL Southwest** Charlie Bears Cockwells **Cornish Sea Salt Fahey's Concrete** Falfish **Fred Champion Goonhilly Earth Station** Goonvean Happy Days Nurseries Headforwards **Helston Garages** Horizon Home Improvements Hydra Group **Ignition Credit** itecopeople **Merlin Cinemas** Mitchell & Webber **MJL** Contractors Mylor Yacht Harbour **Nettleton Holdings Ocean Fish** Pearce Fine Homes **Porthia Group REG Power Management** Resonance Seasalt **Steve Hoskin Construction** Teagle The Dash Group The Greenbank Hotel Trevose **Trewithen Dairy UKRD Group** Warren's Bakery WestCountry Westward Building Services Worval Holdings WTW Cinemas

Coventry and Warwickshire

AC Lloyd Active Tunnelling AGD Equipment Allen Ford Allen's Caravans Allinea Alumet Arden Windows Autins Bird Group Blackadder Corporation Bladon

BPS Building & Plumbing Supplies Brigam **Broad Lane** Codemasters **Concept Group** Corrigans **Cow Lees Care Home Crosscrown Ltd DCA Design International Deeley Group Diabetes Digital Media DK Group** Enable **ENER-G** Procurement **Envisage Group** Exasoft Exergy **Expert Tooling and** Automation **First Utility** Flexicon **Future Design Gallagher Estates** Geotechnics Geothermal International GreenMech **GRS** Roadstone Haven House **Heart of England Farms Helping Hands HTA Group** i-nexus **Key Forensic Services Kite Packaging** KM&T Lawton Copper Tubes Linden Care Homes Lognet Systems Matrix McCarthys mcs Group Millboard Mitchell Potatoes **O'Brien Contractors** Objectivity OUTICO Penso **Pixel Toys** PMD Group Potenza Technology Pragnell **Premier Group** Productiv Quanta

Ragdoll Productions Rant & Rave **REPL Group** Ricor Roxhill **RS** Connect Rybrook Sertec Solid Solutions Management Staircraft Steadfast Engineering Stepnell The Cotswolds Distillery The Unique Catering Company Thwaites **Travel de Courcey** Volumatic **WHS Plastics** Willow Brooke Day Nursery Windows Plus

Cumbria

Borderbrite

Britton-Hillary **CGP Books Cubby Construction DSD** Construction **Dutton Cuisine** Gilpin Hotel & Lake House **HBN Restaurants Holgates Holiday Parks** Impact International InvestAcc J. F. & E. Hadwin Family **Kendal Nutricare** Lakeland Leisure Estates Lakes Distillery Leck Construction Lloyd Motor Group Lowe Clothing International MARL International **Murrays Pharmacies** Point on Trackwork **PR Books Rickerby Retreat Russell Armer SE Ceilings SIS Pitches** Story Contracting The Edinburgh Woollen Mill The Swan Hotel The Trout Hotel **Top Notch Contractors**

Totalpost Services Treetop Trek Waitings Westmorland Family

Derby, Derbyshire, Nottingham and Nottinghamshire

3aaa A.W. Lymn A1 Comms Accrofab **Aero Fabrications AF Switchgear** Alpkit **Antony Grice** Ark Capital ArtSystems **ASG Group** Aztec Oils **Bank House Care Homes** Barrowcliffes **Belfield Furnishings** Benov **Bespoke Health & Social Care** Bildurn Bionical **Bistrot Pierre Blackburn Starling Blades Restaurants Limited Bolsterstone Group BPR** Medical **Bradburys Cheese** Bridgebank Bridgeway Consulting **Briton Fabricators Browns Builders Merchants** C W Sellors **Cables Direct** CAN Cardzone **Care Fertility Castle Rock Brewery Caunton Engineering CCS Media** CEMA Centiq Champions (UK) **Citipost Mail** CMC **Collins Earthworks Comex 2000 Construction Lines** Cooke & Mason

SCALEUP 56 Directory

Datapath Datum **Designer Contracts Devonshire Care DSL Group** Dynament Eden Tyres & Servicing Elbar Group **Environmental Scientifics** Group Esendex ESP Cars **Evolution Funding** Exco InTouch Fernwood Group Flamstead Holdings Foundation Inns Four04 Packaging Frank Key **FW Harrison Commercials** G. Burley & Sons **Garner Holdings** Gary Fletcher Surfacing **GCL Food Ingredients** Hammond Produce Hexagon Leasing Hill Care Icon Aerospace Imagesound Group igbal poultry Irongate ITI Jessops Construction **Jigsaw Foods** Jigsaw24 John Pye **Johnsons Aggregates Kingfield Electronics Knights** Care **KPJ** Group KRCS **Kybotech** Langley Holdings Laser Expertise Lasershape Leedale Leisure Furnishings **Light Source Lighthouse Healthcare** Linsco Lockwood Publishing Long Eaton Plant Hire Ltd Marriott Drilling Group MasterMover

CWC Group

Matthews and Tannert **McAndrew Utilities** Mediline **Mellors Group Events Metclad Contracts** Meter Provida MHR Microlise **MMD Group of Companies Monarch Education Furniture** Monica Healthcare Moody Direct MotoDirect MRDB MSW Node4 Northfield Construction **Oakbrook Finance** Oncimmune **Orbital Recruitment** P Hughes Construction **Paragon Interiors** Pathfinders PCT Healthcare Peakdale Molecular Pektron Pentaxia PHIPPS **PWP Building Services** R A Labone & Co **Rayburn Tours Realm Projects** Recresco Reflex **Resolute Care RH** Developments **Rick Bestwick Road to Health Romax Technology** Safe Haven Accommodation SDL Group Serius Group Shacklocks Silk Healthcare Skills SLS **SMS Electronics** SMT SRS Rail System International Strata Products Street Crane Swiftool Precision Engineering Sygnature Discovery Synthetic Technologies

Dorset

Ziztel

TCL Group

The Kent Group

Thorn Baker

Transdek UK

TurnerFox

UNIDAYS

Van Elle

Vestatec

Wattbike

Tioga

The Sherwood Group

Town & County Leisure

Treetops Nurseries

UK Waste Solutions

Vinyl Compounds

Vision Apprentices

Ward Recycling

Walker and Son Hauliers

Westbrook Resources

Whitehouse Construction

Woodhead Construction

Woodlands Bridgstock

Wheeldon Homes

Whitemeadow

Vinshire Plumbing & Heating

Tennant Metallurgical Group

4Com A.P. Chant **Ability Projects** ABP ADS Agincare Anglo-Continental **Ankers & Rawlings Apple Home Improvements** Arrowedge **Ashdrew Homes** Beales Blackmore **BOFA** International **Bourne Group Buckland Care** C G Fry & Son C. Smart Agricultural Services **Canford Healthcare Ceuta Group Charles Trent Clipper Contracting** Cynergy3 **Daish's Holidays EIMS Global**

Fence Stores Field International Ford Civil Engineering Glossbrook Goulds Haskins **Hoburne Holidays** Iracroft **Jade Aden Services KAMM** Group Kondor Loop Technology Lush Luxurycare Group M.B. Crocker Mauveworx McCarthy & Stone Mildren Construction **Morrish Homes** Mplov **MSP** Capital NWM **Original Steel Services** Osprev Penton Motor Group Platform One Pukka Pads **Pullman Premier Leisure** Limited QuBit **Reliance Scrap Metal Richmond Group RiskSTOP Group** Schools Plus Solentim South Coast Building Supplies Sunseeker Poole **T&K Electricals Telesoft Technologies** The Bowmill Group The Dancing Moose **Towngate Personnel Weymouth Precision** Engineers Woodmace Wyatt Homes Wyvern Cargo

Enterprise M3

3V 4th Dimension Innovation Abacus Employment Services Ace 4 Kebabs Adare Group ADG Systems AeroTex Albright Aldershot Town Football Club Alvant Anderson Young Aviation Ansa Arrow Avantus **AVM Impact** Barons bartlett mitchell **Be Wiser Insurance** Bennett Restaurants **Bewley Homes Biopharma Technology Blanchard Wells BP Rolls Britax Römer** Bruce's Doggy Day Care Cadline CamSemi **Capstone Foster Care** Cennox **Champion Group** CHOCLATL CLF Cloudpay CMI **Complete Cover Group Compsoft Creative Courts Pharmacy Group Crescent Pharma** Crocus **Custom Interconnect CV-Library Data Techniques Deal Partners Dolphin Head Group** Drumgrange **Dyer & Butler** Eagle Eye easyProperty eBECS EdenGroup **EFM Global** Egmere Energy **Elstead Lighting** Esteem EuroTec Eventist evolve Exosect **Explore Learning Express Elevators**

Fitzpatrick Referrals Fleet Mortgages Fordway **Forest Care Fotech Solutions** FreeHand **Fusion People Future Biogas Games Quest** Garsons **Gemac Hydraulics** Genmed **Giggling Squid** GlucoRx Gordon Murray Design **Grosvenor House Group** Gulmay Hambledon Vineyard Hartfordcare Harvey Water Softeners **HBS Group Southern** Healix Healthcare 21 **Hewson Consulting Engineers Highwood Group Hobbs Rehabilitation** Hope & Clay Construction Houlihan & Co **Humphrey Feeds and Pullets** Hutton + Rostron Environmental **HWM Aston Martin** Inbox Insight Inchora **Infinity Motorcycles** Intellitect Water Intevi lonoco J P Dunn **J&B Hopkins** Joedan **Jointing Tech** Keltbray **KHIPU Networks** Landmark Les Caves de Pyrene **Lighting Controls** Lind LLC Living Longacres Landscape Luxonic Lynx Construction Group M&P Insurance Solutions Macai Mainstream Cleaning

Marbank Construction **McGinley** Aviation Money Expert **Motofix Group** Natta Newship **NewVoiceMedia Nolan Business Services** Nurture Landscapes Octagon **Onecom Group** Park Lane (UK) Paton Developments **Pilgrims Group Pinnacle Foods** Pivot Porta Romana Powertecnique **Premier Contract Supplies** Primayer **Process Systems Enterprise R** Collard R W Armstrong & Sons R&W RAL Rawlings **Rayners of Godalming** Reassured **Redwood Global Repaircraft PLC Rocksteady Music School** Saltus SAV Systems Segen Semafone Sens-Tech Serenity Holidays SG Professional Services Group SHB Hire SI Capital Silverlake Smart Transactions Group Solventis Southern Communications Spectro SSS St. Pier Group Stackhouse Poland Stagetruck Starflight Aviation Strand Europe Sustainable Advantage SWR Newstar Symetrica

Synergy Sysco Productions T & E Ferris **TDM Group** TeamSport **Tews Engineering** The Geoghegan Group The Royalton Group **TJW Contract Solutions** TMC **Tozer Seeds** Tradmet **Tungsten Capital** UKCloud **Upham Brewery** Variohm Holdings Varooma Vectair Systems Vevox Viewmedia Vista Healthcare Voyager-Systems Waldon Telecom Waltet We Buy Any Car WELL Western Greyhound Wheels Van Centres Whelan & Grant Winchester Motor Group Windsor Telecom Woodlands Hillbrow World Cargo Logistics

Gloucestershire

2-DTech ADEY AGD Systems Anatwine Aspects2 Astor-Bannerman Auto-Sleepers **Autoparts & Diagnostics Bell Contracting Bennetts Cranes** BituChem BladeRoom Blanchworth **Campden Technology Clarkson Evans Complete Utilities Cripps Barn Crown Timber Dairy Partners**

Direct Online Services Downton **Dutypoint Pumps** Ecotricity **EMG** Construction Equilaw Farncombe Estate **FIM Services** Future Advanced Manufacture **GBE** Converge **Healthcare Development** Services **Howard Tenens** Impcross intoco **JG Travel Group K W Bell Group** Lakes Showering Spaces Lambtrad LB Bentley Leeways Lemaca Limited Lodge Service **MAATS Tech Mike Burton** Newland Homes Newspace **Nine Group Off-Piste Wines Omega Holidays Passionate About People** Permali Gloucester **PKL Group** ProCook Ripjar **Roberts Limbrick** Ronnies Severn & Wye Smokery Severn Glocon Group SLG Snapecall Solent Stevedores Spectrum Medical **Tewkesbury Park** The Grange Care Centre The Opera Group Tinglobal **UK Power Solutions Universal Closures Ltd Usay Group** Vero Software William Gilder Window Widgets Woodlodge Products

Greater Birmingham and Solihull

2 Sisters Food Group A Edmonds & Co Ltd Accomplish Group Acorn Training Consultants **APS Metal Pressings** ARKeX Aston Manor Astrum Commercial Cleaning Services **Bell Plumbing Supplies Box Limited** Care Through The Millennium Carnell CFS **Chambers & Cook Freight** Clearabee Click Travel Collectica Enforcement Services Colmore Tang Connect **Contract Supplies Corporate Solutions CPC Civils CPT** International D Wilson **Delta Financial Systems** DESIblitz **Domestic & General Insulation** I td E (Gas and Electricity) **Elliott House Elonex Group** Eneotech eNL Legal eTech **European Steel Sheets Fairgate Construction** Services Farm Foods Fitzgerald **Fleet Hire Forward Industrial Furness Holdings** G&P gbpartnerships Giro Food Glide GO Outdoors **GR8 Security** Gymshark Harry Fairclough

HealthHarmonie HILLS **HM** Group Hogarths Homecroft Care Group HydraPower dynamics Indigo Wholefoods **Inspired Thinking Group** Intercity Technology **J**SWright Jaffabox James E. Smith (Timber) **Kiely Bros Kitchen Craft** L W Cole Laker BMS Lambe Construction Lander Logik Logistics International M&BG Macc Care Maddison Group Margetts Fund Management McDermott Building & Civil Engineering Mortons Bar & Grill Mount UK **MV Kelly** National Motorcycle Museum Nectere Nicklin Transit Packaging **NOW Careers Now Education Nurton Developments** Nutrafeed **One Stop Recycling Oxford MediStress** Oxygen8 Packt Publishing Paintbox **Pak Mecca Meats** Palletline Parkopedia Paul Rigby Group Peers Hardy Peopleline Probrand Purplebricks **R** Platnauer **Rider Levett Bucknall RLC Group** Roman Seven Capital sfd.

HCB Solicitors

Shaftec **SHS Integrated Services** SKAN Solo Rail Solutions **Solus Tile Studio Strip Tinning Automotive** Talis **TeacherActive** Tela The Coleman Group The Gill Group The REP The Siamo Group **U** Group **V** Installations WAA Chosen Westbourne Leisure Widney Wright Restaurants Y International (UK)

Greater Cambridge and Greater Peterborough

AAM Group Abzena Accora Allpress Farms Alpha Anglia Antitope Arcus Global Arena Group Artisan Developments **Atmospheric Sensors** Automated Systems Group Aveillant **Azuri Technologies Barnack Estates BGL Group Blue Tree BoilerJuice** Buffaload **Bury Lane Bakery Cambridge Broadband** Networks Cambridge CMOS Sensors **Cambridge Maintenance Cambridge Mechatronics Cambridge Private Doctors** Cantab Asset Management Carworld Car Supermarket Chiltern **CMR Surgical** COEL

Comtec Congenica **Crofton Interiors** Darktrace Data Interchange dB Broadcast **DB** Group DCN E-Leather **Eagle Genomics** Electro Inductors Ltd **Environmental Sustainability** Associates Equivital **Escape Fitness Evi Technologies** Fencor Packaging Fengrain FlexEnable Flo-Mech **Frederic Smart** Frontier **General and Medical Group** Geomerics GeoSpock **Global Inkjet Systems Grant Instruments** Granta **Green Energy Options** Grovemere Hereward Care Horizon Discovery **Howard Group** I.S. Sundries iansyst IDP leso Digital Health Inivata Interaction Recruitment Jagex JDR Cables John Adams Leisure John Henry Group **Just Digital** Kaptivo **Kinesis** KisanHub Kloeber **KMG Systems Knowles Transport** Lab21 Lawrence David Linecross Magdalene Malary

March Foods Marshall Group **McIntyre Electrical Metrion Biosciences Mick George Miers Construction Products MJS** Construction MM Wealth Munro **Murketts Vauxhall MW Luxury Packaging Myconostica** Napp Pharmaceuticals Nason Davis Neul **Nightlayer Leek Company** Ninja Theory **O&H** Properties **One Call Recruitment** OpenCloud **Oval Medical Technologies** PCME PEME Photocentric **Pico Technology PJ** Thory PragmatIC **Precise Component** Manufacture **Premier Kitchens & Bedrooms** Princebuild Produce World **PS** Financials **Quotient Bioresearch Radical Sportscars Recruit Mint** Redgate **Rutland Cycling** Scientia Secure Group SG Controls Sotham Engineering **Speechmatics** SPG Supply Plus Swiss Laundry SyndicateRoom **Team Consulting** The Unex Group **TRB Lightweight Structures** Vernalis **Vindis Group** Volac **Yours Clothing** Z-Tech Control Systems

Zantra

Greater Lincolnshire

A.H. Worth **AW Repair Group Beauty Outlet Boss Cabins Brayford Hotels Holdings Broadgate Homes** Browns **Burdens Group Burton Waters** Butters **Carholme Dental Chestnut Homes Coastfields** Leisure Daubney **Destec Engineering Duckworth Land Rover ECO Plastics** Eminox Emmett Environcom Fox FreshLinc Freshtime GCI Greenray **Grove Pet Foods** H.H. Adkins Howson Care Centre Internet Fusion Inzpire JDM Food Group **John-Martin Hoyes KDH Projects Kenwick Park Hotel Key Electrical KNEAD** L J Fairburn & Son Larkfleet Homes LEW LG Specialist Services Luxus Majestic Bingo Maxi Mover Mid-UK Recycling Mortons Moulton Bulb Company **Omex International** OPICO **Ora Towels** Pentagon **Pilgrim Foodservice**

Pozzani Pure Water **Quadrant Building Control Replay Maintenance Ripe Now Robsons Of Spalding** Rolec Roythornes Sophie Allport Staples **Streets Financial Consulting** T. Balfe Construction T.H. Clements **Taylor Lindsey** The Coaching Inn Group The Doubleday Group **United Health** Welland Power Witham Specialist Vehicles Ltd Witham Valley Care Group Woodthorpe Garden Centre

Greater Manchester

151 Products 99p Stores A E Yates Ltd A&F Sprinklers **Abbey Logistics ACE Money Transfer AD Sprinkler Protection** Adana Construction Admiral Leasing Aimteg Albert's Amoria Bond **AMR** Textiles Amscreen ao.com **Aptus Utilities** Arrow Global **Artorius Wealth** ASE Ashmill Care Home Ask Real Estate **Associated Security Solutions** Astley Dye & Chemical Co. Auden Avecto Avonside Barburrito BathEmpire **Bathroom Takeaway Beauty Bay Beechfield Brands**

Berrycroft Care Berwin **Betta Living Bifold Group Big Cars Birchall Blackburn Birtwistles Catering Butchers Bolton Gate Company** Boohoo **Boole's Tools & Pipe Fittings Bowdon Group BPD Holdings Brand Addition Bryden Capital** Byrom C & T Restaurants C4X Discovery **Candour Logistics Car Benefit Solutions** Cardinal **Cargo Overseas** Cascade Castlefield Cerberus Group Champion Chandos Civil Engineering **Cheetham Hill Construction** Chemist.co.uk **Chrystal Medical** Churchwood **City Build Manchester Civic Engineers Clubhouse Golf** CMSPI **Cohens Chemists** Coleherne Cosatto **Cosmo Bingo CPUK Group** Craghoppers Cresta World Travel **CTL Engineering** Culimeta-Saveguard CVS **Datum Group** Deekay Deralam **Digital Next DML** Jeans dock10 **DOMU Brands Donegan Civil Engineering Dunham Forest Golf Club** Duo DWF

EBS **Eclectic Hotels** EDAM **Edge Worldwide Logistics** EDM **Edward Exley Model Railways ELAS Group Entertainment Magpie Equator Design** ESL **Essential Insurance Services Evolution Money** Exacta Plc Excalon **Extons Foods** Finance & Legal **FK Group** Floorbrite Fluent Money Group Footasylum **Forrest Fresh Foods Forshaw Demolition Freedom Finance** G & B (North West) G2S **GBM** Digital Globus **Goodwin Barrett Gowing Law GPL** Group Granada Material Handling **Grosvenor Group** H.H. Smith & Sons Hall Fire Protection Hanover Insolvency Hard Wearing Glass Hardscape Harland Machine Systems Harry Peers Steelwork Hawk Group **Heyrod Construction HIMOR Group Holroyd Precision** Howorth Air Technology Human Support Group HYC Hydes **Innovative Technology** Interact Interactive Investor InXpress ITS J Greenwood J Mills Contractors **Jackson Jackson**

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JAM Recruitment Jobtrain John Hargreaves John Holden **Julian Charles** Just Childcare K3 Capital Group Kalibrate Kenny Waste Management Keoghs Kinetic **Kings Fine Cooked Meats Kingsland Drinks** Kintec **Knights BMW** Kooltrade L&IEaton Laser Quantum LeadX Holdings Leisure Lakes Bikes Liberty Liquid Personnel LOFT Interiors Lowri Beck M247 **MB** Heating **McGoff Group** MediaCo Group **Meridian Business Support** Missguided **Mobile Phones Direct** Monaghan Property Services Money Advice Group **MPM Products MSS Power Components Murray Metals Group MyPay** Myprotein Network Plus Neuven Neville Johnson **New Earth Solutions** Northern Etchells Homes Northpoint Nova Group NRL **NSS Group O'Connor Utilities** Oakbridge On the Beach One iota OneE **Orbital Education** Otto Simon Ovalseal

Oxyrane P J Livesey P.N. Daly Pakeeza Palletower Pama Parcel2go.com PayStream Peak Peninsula Pentre Group **PH Property Holdings** PHMG **Pinstripe Clothing Company Pixel Inspiration Positive Cashflow Finance** POWWR PP Group PP O'Connor **Premier Automotive** Premier Care Prescott & Conran Printerland **Property Alliance Group Quality Save** Qualtex REC **Rectory Foods** Regatta Regital Reisser Renaker **Republic of Media Ripe Thinking RMS** International **Roydon Group** Rullion **Russells** Construction SAMBRO San Carlo Sartex Quilts SCC Design Build Seddon Seemed Internet Pharmacy Select Data Centres Sellick Partnership Shawston **Smart Storage** SmartMATE **Smithfield Murray** South Catering South Manchester Senior Care SpaMedica **Special Piping Materials** Speedy Products

Steel Pile Installation Stream Sudlows Superbreak Mini-Holidays Supreme SVS Securities Swift Dental Group **Taylor Engineering & Plastics Taziker Industrial Teasdale Healthcare** Equipment Telesis Tetrosyl The Howells Group The Hut Group Think Money Thornton & Lowe **ToolStoreUK Trade Mouldings Distribution Travel Counsellors TSK Group TXM Plant UKFast Ultimate Products Urban Splash** urbanbubble Vernacare Vil Resins VPS vypr W. Maher & Sons Warburtons Warren James Waterside Hotel and Leisure Club Westbourne Civil Engineering Westshield Wetherby Building Systems Wiggett Winning Pitch Wireless CCTV Wonga Woodall Nicholson Wren Properties WRG Zeno **Zeus Capital** Zilico

St Pierre Groupe

Steel Dynamics UK

SteamaCo

Heart of the South West

Abbey Manor Group

AJ & Co **Akkeron Group Amulet Hotkey Applied Automation** Arada Ashwoods Electric Motors Association of Bargemen **Avondale Park Homes Beacon Comms Best Care Homes Beyond Limits Blue Cedar Homes Braddicks Leisure Bradleys Estate Agents British Ceramic Tile** Brothers Drinks Co. **Burts Snacks** Camelot Care **Cannon Care Homes Cathedral Financial** Management **Cavanna Homes Cavendish Health Claims Consortium Group** Cobell **Compass Tractors** Corbel CQC Crealy **CRS Building Supplies Devon Contractors Devoncourt Resort Devonshire Homes Eagle One Eagle Plant** EMCAS **Exeter Chiefs** field&flower **FJ Chalke** Forthglade Four Eyes Insight Framptons **Funeral Guide G** Works Construction **Gardner Distribution GM Coachwork** Graphic **Green Machine** Greendale Group **Gregory Group** Harry Moore Commercials Hatchmoor Nursing Home Hawksmoor Investment Management Heltor

Holiday Resort Unity Hymec i-grow Care and Support Jasun Envirocare JC Thomas & Sons Lift West Lloyd & Whyte London & Devonshire Trust Luminati Waycon Mason Kings Moo Free Moor Beer Multipanel **Newcross Healthcare** Solutions Nex-Pay **Offsite Solutions Ottertots Day Care** Pathfinder Park Homes Pearce Construction PenCarrie **Peninsula Finance Plessey Semiconductors** Pollard **Pro:Direct Sport Progressive Systems Protexin Healthcare** Quest End Computer Services R&M **Redlynch Agricultural** Engineering **RG Spiller** Rockfish S. Morris Savona Food Service **SBAW Group** SBL Caravan Centre Seaton Tramway Securi-Guard Silverline Tools **Smallridge Bros** SMC Garage Group SmithBrewer Sparks Transport Stormfront Strongvox Summerfield Developments Supacat Sustainable Drainage Systems **Taunton Racecourse Teignbridge Propellers** The Dartmouth Hotel, Golf & Spa The Dolphin Hotel The Exploding Bakery

This Is It TOTUS Engineering Touts Budgens TQR Troy txtNation Vapormatt Westcountry Dental & Implant Centre Western Fuel WFC White Rose UK Woolacombe Bay XYZ Machine Tools

Hertfordshire

2 Circles **4Ways Healthcare** 800 Group **ABC Depot Adaptis Solutions** Aerospares 2000 AFB Antal International Antikor Arisen Chef **ARJ Construction** Aspin Group Astute Avinity Away Resorts AZebra **Bamboo Distribution** Bar₂ **Berry Recruitment Blue Square** Boston **Bright Little Stars Group** BrightHouse **Bugler Group Buyagift CAE Technology Services** Cantillon **Capital City Service** Care By Us **Centurion Club Chestnut Pharmacy** Churchill **City Transport Solutions** Conamar **Connect Scaffolding Contractor Umbrella** CSP **Datasat Communications** **DBD** Distribution **DDC Foods DOC Cleaning** Dotmatics Durkan **DW Windsor** EasyBuild **EFR Travel** Emico **Engage Education** Entel **Enterprise Finance** ES Broadcast Europa **Evergood Associates Exclusive Contract Services** Exemplas **Expert Property Care Express Vending** Extrastaff **Fairview Hotels** Fastlane **Flint International** Fluorocarbon Surface Technologies **Flynn Pharma Focus Hotels Management** Franke Coffee **GD** Construction **Gilbertson & Page GPF** Lewis Green Energy UK **Ground Construction H&G Recruitment** Halian Hall & Watts Defence Optics **Hamilton Fraser** headoffice3 Heptares Herts Insurance Group ICAB ICON Ignition JB Structures Jollyes JRL Group JSA Group **JSM** Kalixa Kane Group **Kent Brushes KLT Construction** L Lynch Lamex Food Group Lifetime Group

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Stevensons Stoneforce Group Storm Technologies Stortford Interiors **Teaching Personnel** The Delta Group The Premier Group **Twin Systems UGO Foods Group** Utelize Vanarama Villa Plus Vision Wenzel's West One Loans Westgate Healthcare WGK WJ Groundwater **Zenith Hygiene Group**

Greater Cambridge and Greater

Peterborough Anglian Country Inns ASM Engineering Benchmark Fabrications Chilfen Group Displayplan Hanmere Innovative Trials LeisureGrow Liberty Bishop The Shutter Repair and Maintenance Company Wheatley Willmott Dixon

Humber

Advanced Plastics Allamhouse Armstrong Massey Ashcourt Group Atlas Leisure Homes Bankside Patterson Beal Homes Bee Health Bonus Electrical Bostonair Group Brocklesby C.F. Struthers Ltd CambridgeHOK Carnaby Caravans CK Foods

East Riding Sacks ECM Systems ESP Group Giacom **Global Shipping** H Walton Hall Construction Group Hallmark Panels Hooked on Fish Hudgell Solicitors Hudson Contract **Humber Growers** Ideal Building Systems **Integra Buildings** International Bulk Liquids **J** Rotherham **James Mortimer** John Good Logistics Kelkay **Kingstown Associates** Lane Rental Services Microgard Motor Depot **O&H** Vehicle Conversions Paneltex **Patrington Haven Leisure** Park **PDR** Construction Peter Ward Homes **Power Health Prestige Recruitment RE:Group** ResQ Sanderson Sewell Group Shorewood Leisure Group Simon Gibson Transport Spencer British Engineering Strawsons Property Summerbridge Doors Summit Media The Insurance Partnership **Towne Lifting and Testing Transwaste Recycling &** Aggregates Walker Modular Wassen **Yorkare Homes**

Lancashire

Accrol Papers Active Pathways Aim-CoreProtect **Akton Recruitment** All About Food AluFold Aqua Ashbridge School Audas BAAS **Badger Office Supplies Barron Wood Distribution BCW Manufacturing Group Belsfield** Care **BES Utilities Blackpool FC** Boys **Bryan's Salads Buckhurst Plant Hire Burnley Football Club** Campbells Caravans Celerity **Centrig Group Chase Templeton Ciceley Commercials Clarke and Pulman CME Medical Create Construction Crow Wood Cuadrilla Resources** Danbro **Dawsons Department Store Design Engineer Construct DH Stainless Steel Direct Accident Management** DTM **Dugdale Nutrition EG Group Elite Telecom** Eluceda **Emerson & Renwick Emporia Leisure Group F** Parkinson FIREM Fort Vale **GA Pet Food Partners** GAP **GBA** Services Grassroots **Group First** H & S Restaurants Ltd Hannah Foods Hardroad Harrison Drury Solicitors Harrison Holidays Harry Feeney Havwoods **Haydock Finance**

Hedley & Co Stockbrokers **Helical Technology Hexagon Care Services Hillcroft Nursing Homes** Hills **Hippo Leasing Holgates Facilities** Maintenance **Hotter Shoes** ICS **Ignite Energy James Hargreaves** JDS Trucks Kensington Developments **Kenyons Footwear** Kerax **KR Group** Laila's Fine Foods Leach Logs Direct LWS Marcus Worthington Group Mardon Plc **McDermott Homes** Mellors Catering Merlin Diesel **MI Vehicle Integration Millenium Care Morecambe Metals** Morrow Brothers Packaging MotoGB Muriva **NCO Europe** Newstar Group Norpol Recycling Northern Security National **Nutrition Group NWES One Stop Hire** Oplo Panaz Payco **Perspective Financial Group Pexion Group Praetura Asset Finance Pure Leisure Recycling Lives Redwood TTM Rinus Roofing Supplies Riverside Truck Rental Roocroft Road Restraint** Systems Rowland S J Bargh Sapphire Utility Solutions

Crest

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Service Alliance Service Care Solutions Sheet Piling (UK) Ltd Smart Pay Solomon Commercials South Lakeland Parks Springhill Care Star Tissue Staveley's Eggs Sustainable Group (UK) Limited Sweet Dreams **Tailor Made Sourcing** The Gravy Train Catering Company The Livesey Shoe Company The Vella Group **Town and Country Vibro** Trilanco **True Shopping** Trutex Tyson **Velocity Composites** Verdant Leisure Vision Support Services **Vision Techniques** Vital Energi W.H. Bowker Walkersteel Walton Summit WEC Group Wellocks Wham Wheelbase Holdings Wilkinson's Winterhill Largo WST Zell-Em Group

Leeds

1st Locate A Shade Greener A-Safe A.F. Connell Abacus Abraham Moon & Sons Access Hire Acorn Stairlifts ACS Stainless Steel Fixings Adderley Featherstone Aegeus Industries Affordable Accountancy Solutions Aflex Hose **Airedale Chemical** Alco Valves Group **Alexanders Prestige** Alfred Brown AllGas 1 Alton Cars **AMT Group** Andy Thornton **APP** Construction Arran Isle Ashdale Hotels ATC Leeds Athena Civil Engineering Audasi Auto Silicone Hoses Awesome Merchandise AWM Badgequo **Bayford Group** Bedfords **Belgrade Insulation Better Bathrooms Billy Bob's Parlour** BJSS **Boost Drinks Bradford Hide Company Braegate Produce Brilliant Stages BTL Group Buy It Direct BW Legal Byrom Industrial Solutions** Caddick Group PLC Callcredit **Cannon Hall Farm** Cardinal Cars2 Castlehouse **Caterers** Choice Caval **Caygill Holdings Limited CB** Imports **Cedar Court Hotels** Chaophraya **Charlesworth Press Chippindale Plant City District Clarion Solicitors Cliffe House Day Nurseries Clipper Logistics Clive Brook** CML **CNG Energy Company Shop**

Age Partnership

Compass Engineering Complete Business Solutions Concept Recruitment Group Conservatory Outlet Consult Red Contis Group Cordant Group Country Style Foods Craiglands Hotel Crisp Cutwel D D Porter **David Wood Foods** Delifresh **Direct Workforce Distinction Doors** DM Keith **DML Group** DMW **Driver Hire** drydensfairfax solicitors **DTP Group Dunnington Electricals Dura Beds** E&L **Easypay Services Eden Fine Wines EPMS Supplies** Equi-Trek **Ernest Cooper Estio Training** EuroTrail **Everlast Group Eville & Jones Express Bi-Folding Doors** F & G Commercials Fairfax Plant Hire **Firth Steels** Flexiform **FSH Fullers Foods Future Cleaning Services G&H** Group G3 Remarketing **GC Motors** gear4music.com **Generator Power Genovate Power Gilbert Thompson Glass Recycling UK** Glassflake **Global Autocare GMI** Construction **GNG Group** Gough & Kelly

Gravity Active Entertainment H.Dawson Haddow Group **Hague Print** Hainsworth Hardy Fisher Harris CM Harrison **Harrison Spinks** Harrogate Water Brands Harron Homes Harvard Engineering **Hatch Communications** Haywood & Padgett **HB** Projects Health Innovations UK **Healthcare House** Help-Link **Hesco Bastion** HGF Highgrove HSL Huddersfield Town Football Club ICB **Ideal Carehomes IDHL Group** Impex Parts Intechnology plc **Integrated Results Interface Clinical Services** InVentry J. Hughes Construction James Durrans Group Jay-Be Jessgrove JG Pears John Roberts Jordeson Timber **Just Motor Group** K Rouse **Keelham Farm Shop Kettlewell Commercials** Kexgill **Killgerm Group King Cole Kings Security KT Hydraulics** Lambert Engineering Lambson Lanes Group LBBC Group Lexia Solutions Group LNT Group **Logical Personnel Solutions**

London Ebor Developments M Brittain M1 Engineering Mac's Truck Sales Ltd Mach Recruitment MADE Magma Ceramics & Catalysts Mailing and Marketing Solutions **Major Recruitment** Mansfield Pollard Maria Mallaband Care Group Marshall MARSYLKA Martech **Mayfly Containers Mclean & Appleton** Melett Metalliform MooD International More UK MoreLife Mosaic **MYA Cosmetic Surgery** National Flexible naughtone **NCI Insurance** Netsells Newsmith Nexus **NIC Services Group Niko Distribution** Northern Cladding Northgate Lighting Nova Contracting **Nova Medical Solutions** NOVO **OE Electrics Orbital Payroll Group Orean Personal Care Ormandy Rycroft Engineering P&B** Foods Pancredit **Paragon Creative** Paraytec Park Leisure Patrol Base **PAW Structures** PC Specialist **PD Bannisters** PDS Design & Build PEC Pelsis Penistone Reinforcements Peter Duffy Limited

PFF Packaging Group Pharmacy2U **Phoenox Textiles PMWeb Portland Fuel** PPB **Premier Technical Services** Group **Priestley Homes Principle Healthcare Production Park** Project Kahn **Pure Collection Pure Retirement** Pure Technology Group PureGym QuantBet **Queens Staith Leisure Redfern Travel Redline Specialist Cars Regal Food Products Reward Finance Rex Procter & Partners RF Landscape Products** RiskAlliance **RN Wooler Royle Recruitment** Rushbond SAT Business Travel Management ScanThor Schofield Sweeney Science Warehouse SDH Product Services Ltd Service Metals **Sheard Packaging** Shepley Spring **Sheridan Fabrications** ShopBox SICL **Sigma Retail Solutions** SimplyBiz Group SIMPSON **Skipton Properties** Skopes Smith Brothers Contracting **Solsbury Solutions** Spellman Walker Sportsshoes.com Springfield Healthcare Group SSG Insight **Stag Security Services** Stage One **Status International** STEM Learning

SCALEUP 68 Director INSTITUTE 68 Director

Stickyeyes Stroma Styrene Packaging & Insulation Sweet Squared **TateOil** Team17 Digital Techbuyer **Temporary Labour Solutions Termrim Construction** The Decorative Panels Group The Depot The HACS Group The Harris Partnership The Right Fuelcard Company The Skills Network The ValleyGroup thebigword Thompsons of York **TMC Marine Tomlinson's Dairies** Torpoint Towngate Transline Triton **Troy Foods True North** Twentysix **Ultima Furniture** Underground Vision (UK) Valley View Care Home Valli Forecourts Ltd Vantage Motor Group Verona Stone **Vickers Oils** Vida Healthcare VisionDirect **VTL Group** W Denis Credit Risks Walkers Transport Warwick Ward WasteCare Waxman Group West Yorkshire Fellmongers Westward Care Whiteghyll William Anelay Wood Auto Woodgreen Construction Woodspeen Training Wooltex UK **XCL Management** Xercise4Less Xiros **YBS Building Services**

YESSS Electrical YSIS Zeina Foods

Leicester and Leicestershire

3T Logistics Adept Care Homes Adey Steel Group Alltruck **APAC Packaging Armstrong Logistics AT Contracting & Plant Hire** AvailableCar B S Attwall & Co. Ltd **Basic Thinking Belvoir Fruit Farms** Bradgate Bruntingthorpe C3 Construction **Cambridge & Counties Bank** Central Centrebus Cet Group **Clifton Packaging** CML **CMS** Cepcor **Cofresh Snacks Compass Fostering Crowfoots Carriers Crown Crest** Danaher & Walsh **Davidson Homes EMB** Group **EME Installations** Encore Personnel Feather & Black Ford & Slater FPCR Geary's Bakery H K Wentworth **HAE Group** Harrison Castings Hawthorn HKS House Buyer Bureau Humberside Aggregates Industria Intelligent Energy J A Ball James Andrews Recruitment Solutions **KCT Holdings Kendall Group** Langton

Leicester Racecourse LTC Mark Group Mark's Electrical Mason & King Maxi **Measom Dryline** Medstrom Mellor Bromley Milords Moran Logistics Morningside **Motorline Direct MPK Garages** MWUK My Home Move **National Refrigerants** Northstar P.A. Wright & Sons Pall-Ex Paul John Group Pinnacle Preci-Spark **Premier Logistics Group Odos Consulting** Radmat **Reel Cinemas Reflex Vehicle Hire Research Garage Group Rotherwood Group** Sav-Eco Packaging Secure Retail Shield Group **Smith Brothers Stores Ltd** SPC Stor-a-File Stressline Summit Engineering T J Hall The AIL Group ThinCats **TMS Motor Group Total Motion UK Flooring Direct Unique Window Systems** Universal Flexible Packaging **Universal Textiles** V12 Sports & Classics Valve Engineering Services **VM** Fabrics W E Hewitt & Son Walter Miles Watch Shop Whitmore's Timber Yew Lodge

Liverpool City Region

2U Food **A&B** Engineering **Active Flooring Solutions Admiral Carpets** Alma Products **AMS Plumbing** Apex Contracting AppSense **Argyle Care Group Arvia Technology ATG Access** Atlantic Steel Processing Ltd Auger **B&M Waste Services Bibby HydroMap** Biofortuna **Biomer Technology** Bond Turner Bryken **Bullen Healthcare Capital Reinforcing Castlerock Recruitment** Group ChargePoint Technology **Cheshire Mouldings Clarke Energy** Club 3000 Bingo **Coffey Group Communications Plus** Converge TS Curtins Cybertill Doris Downing **Engenda Group Eurogold Group Fletchers Solicitors** Formby Hall **GG Glass & Glazing** Granite Underwriting **Great Little Trading Company** Hampson Hughes Solicitors Hankinson Hardwood Sales **HCE Group HE Simm** Heron Foods **Hi-Tech Steel Services** Hillside Golf Club **Home Bargains Hutchinson Engineering Huyton Asphalt**

I-PAYE In-Time Joloda International KapaK **King Construction** Kingdom Lattimer Liberty Group London Linen Supply Longworth LPW Technology MAC Roofing and Contracting Maltacourt Mast Group **Matrix Networks Merchant Rentals Millmead Optical Group** MKR Morbaine **Mortons Dairies** Motor Range Mowgli MST **Network Space** North West Trucks **Oak Tyres** Peel Ports **Peel Ports Great Yarmouth Plexus** Cotton **Plus Packaging Poppies Europe** Potens **Premier Guarantee Professional Carers Professional Music** Technology **Rainford Solutions Raphael Healthcare Ross Care** Royal Liverpool Philharmonic S. Norton **SES Security** Signature Living SOG Sovex Standard Fuel Oils Stanleybet Sugarich System Group **TF Jones Property Services** The Billington Group The Building Repair Network The Contact Company The Progress Group The Protein Works

The SeaKing Group VALEUK Vermont Construction Victorian Plumbing WEALTH at Work WS Transportation Yanco

London

1000heads 1E 1Rebel 3HR 3VS **5 Hertford Street** 7digital 8Build A & M Group A1 Pharmaceuticals PLC A24 Group Aashni & Co Abel & Cole **Abide Financial** Abokado Abra Wholesale Academia **Accendo Markets** Accessplc IT Recruitment Acetrip Achica Acorn **Active Securities** ActivTrades Acturis Acutest Adam Smith International Adaptavist Adconnection Addison Lee Ades adm Adria Hotel Advinia Health Care Adzuna **AES International AFA Restaurants AFC Wimbledon** Affinity **Affinity Flooring** Agfe Agilisys **AirSea Packing Airworld Tours** AIS

Aitch Group AKA AKJ Alan Baxter Alandale Group Albion and East **Albion Computers** Alchemi Group AlertMe Alfa^ All Star Lanes Allen Lane Allford Hall Monaghan Morris **Allied Hygiene** Almacantar Alon Zakaim Fine Art Alpha Alpha FX AlphaSights **Alpine Elements** AltEnergis Altitude Film **Alysia Caring** Amathus Ambris AMC Group Amelco American Dry Cleaning Company Amiculum Amius AMP Clean Energy Amplience **AMR** International AMS Anabas AnalogFolk Ancaster AND Digital AndersDX Angel Care & MNS Care Plc **Angel Human Resources Angela Mortimer** Anthesis Anya Hindmarch APAM APCER Apical Apollo Group **APP Wholesale PLC** Appear Here Apricot Apt **Aquis Exchange** ar18

Arabesque Arachnys Arbor Arcus Ardent Management Ardent Tide **Argent Group** Argenta Argonon **Argus Media** Arlingclose **Arma Partners Armour Property Services** Arora Group Arrow Shipbroking Group Arrowpoint Advisory **Artemis Interiors** As Nature Intended ASA **Asante Capital Group** ASC Cargo Ascot Ascott Cab Co Ash Poultry Wholesalers **Ashley Hotels** Asiatic Asite Aspect Capital Aspire ASPone Asprey Associated Waste Group **Astbury Marsden** AT Medics **ATC Brokers** Atelier Ten ATG Media **Atlantic Productions** Atlantic Trading Atlas FM Atrium **Attraction Tickets** Audio Network AudioBoom Augusta & Co **Augusta Ventures Autobrokers Autolus Avalon Management** Avantia Avillion Avondale Avox Axis Europe Axis Group

ayondo Azimo **B & M McHugh B&S Group B2B** International babylon Badoo Baird & Co bak2 **Baldwins** Bamford Banana Split Bankable **Banks & Clients Banor** Capital Bansal **BAO** London **Base Soccer Bastion Capital London** Bates **BBA Reman** BBL **BCM Construction BCS** Consulting **BD** Cooke Solutions **BDRC Continental** Be At One Beamery **Beap Restaurants Limited** Beaumont. Beck Belazu Ingredient Company **Bell Integration BELL Lighting Benchmark Scaffolding Bennetts Associates Best Catering Best Foods BestWay Wholesale Beta Distribution BetGenius** BI **BIE Group Big Easy Restaurants Bill's Restaurants** Billmonitor **Bionic Black Sheep Coffee Black Swan Data Blackdot Solutions Blackrock Expert Services Blake Anderson Blink Productions Blinkbox Music** Blippar

Block Bloom & Wild BlueBella Bluecube bluesource **Bluewater Bio BMS Finance Board Intelligence Boisdale Bondcare Care Homes Bone Daddies Boon Building Services Bought By Many** Boxpark **Brand Events Brand Finance Brand Fuel Brand Machine Group BrandAlley UK BREAL Group Bremont Watch Company Brewhouse and Kitchen Brever Group** Bride Hall Brigade Brigantia **Brightsun Travel Britam Defence** Britannia Global Markets British Institute of Technology & E-Commerce **British Study Centres** Broadbandchoices.co.uk **Brodie & Stone Brompton Bicycle Brothers and Sisters Bryden Wood Technology BSN Social Care BTR Building Services** Bud BullGuard **Business Design Centre Business Oil Platform** Busuu BW Byte **Bywaters** C A Holdings C J Coleman C. Hoare & Co C.Gars **C&M Travel Recruitment** Cadogan Cadogan Tate

Calastone Callsign **Cameron Mackintosh Campbell Lutyens Canbex Therapeutics** Canonical Cappagh Captify Car Giant Caravela Coffee Career Legal Cargostore CaribX **Carmel Clothing** Carnarvon Hotels Ltd Carousel Consultancy **Carpenters Workshop Gallery** carwow Cashfac Cass Art **Caveat Solicitors Cavendish & Gloucester Cavendish Legal Group** Caxton FX **CCM** Facilities CCP Cedar CEG **Celestial Leather** cellXion Celoxica Centrigrade Centrus Centtrip CENTURY Certeco CeX **CField Construction** CG Restaurants & Bars **CGN Restaurants Chalegrove Properties** Chancerygate ChapmanBDSP Charcoalblue **Charles Russell Speechlys** Charlie Bigham's **Charlotte Tilbury Beauty Charter Construction PLC** Chaucer **Cheevers Howard Chelsea Cloisters** Chevalier **Cheyne Capital Management** Chick 'n' Sours **Chiswick Nursing Centre**

Churchgate Services Cilantro Engineering Cinesite **Cirrus Inns** Citibase **Citihub Consulting** Citilities **Cititec Group City and County Healthcare** Group CityFibre Citygrove Citymapper CityNet **Citypoint Trading** Citywire CKM Claranet Clarity **Clear Line** ClearScore Cleartrack (Evl) Limited **Clearview Homes Cleeve Hill Clegg Gifford Clerkenwell Films** Cleshar ClickMechanic Clipfine CloudNC ClusterSeven **CN Creative Group** Cobalt **Cobalt Underwriting** Coco di Mama Cogora **Coin Co International** Colicci **Collins Contractors Collins Sarri Statham Colossus Bets Colvir Software Solutions** Comapi **Combined Technical** Solutions **Community Fibre** CompactGTL **Company of Cooks Compleat Software** ComplyAdvantage **Comptoir Group PLC** Concentra **Connect Communications** Connexions **Connor Broadley**

Blis

Contino **Contrado Imaging** Coolabi Copa90 Media Corbin & King Corbyn **Core Group** Corley + Woolley Corney & Barrow **Corps Security Corrigan Collection** Cortexica Cosmur Côte Restaurants **Covent Garden Bureau CPC Project Services Cranbrook Basements** Credo Wealth **Crew Clothing** Crimtan **Crosstown Doughnuts** Crossword Cybersecurity **Crowd for Angels** Crowdcube CrowdVision Croxsons **Crystal Professional Catering Crystal Travel CSA Waverley** CSP **Cubo Group** Culina Group **Cult Beauty Cult Wines Culuru Consulting Cupcake Clothing** Currell Currencycloud Cuts Ice **CVR Global Cygnet Properties** Cytora **D&D** London **Daisy Green Dale Underwriting Partners Dalziel & Pow Damira Dental Studios Dan Wise Creative** Daniel Katz **Daniel Stewart & Company** Danny Sullivan Group **Darrington Healthcare** Darwin and Wallace Darwinex **David Game College**

David Phillips DCD Dealflo Dearman **Decibel Insight Decimal Factor** DeepCrawl DeGroup Delatim **Delff Management** Deliveroo **Demand Logic Denton Associates** Dentons Depop **Design Bridge** Dexters **Diagonal View** Dialogue Dictate IT **Digital Property Group Digital Vega FX Digme Fitness** Dimension Dina Foods Dints DiPocket **Direct Ferries** Dishoom **Diversity Travel DMC Healthcare DNA Electronics** Doio **Dolfin Financial** DoPay **Dowgate Capital Drake & Morgan Drive Software Solutions** Drover **DSSC Europe** Duco Duedil Durbin **Durkin and Sons** DXI dxw digital Dytecna E-Car Club E-Tech Group e92plus ea Change Group Eagle House Group **Eaglemoss Collections Eames Consulting East Thames**

easyMoney EatFirst Eaton House Group of Schools eBike Systems Ebury **EC3 Brokers** Echo House **Echo Sourcing** Eclipse eCommera Ecosse Films eCourier ECS ED&F Man Ede & Ravenscroft Eden McCallum Edison **EFG Housewares EGR Broking Egress Software Technologies Eland Cables** Elbrook Cash & Carry **Elite Electrical Contracting Elite Mobile Elitegroup Recruitment Emdico London Emerald Global Group** eMerchantPay **Emilia Wickstead EMP** Media **Emso Asset Management** END Endava **Endeavour Automotive** EngageTech **English Tea Shop ENJ Scaffolding** Enthuse **Envy Post Production Eon Productions** ePayments **EQ** Investors **Equal Experts Equatorial Traders** Equinox Global Erith **ES Global** Eskenazi Essence essensvs **Ethos Group ETM Group** Euromonitor **Europe Incoming**

Europoint Holdings Eurospan Group Eve Sleep **Eveline Day School Everlight Radiology** Everline Evvnt Excelian **Exchange Data International** Excitech **Exemplar Education** Exponential-e Extraman **EXUS Software** Ezbob F2X Group Fabimilk FACEIT **Fairlie Healthcare** FAiST Falcon Green FarFetch Farmdrop **Farr Vintners** Farrells **Fashion & Retail Personnel** Fastglobe FC Business Intelligence FC Exchange FDM **Feed Communications** Feelunique **Fenton Whelan** Festicket Fetch Fever-Tree Finalta FINE+RARE FinnCap **FINSA Europe** Firebrand **Firefly Capital** FIRST First Mile **First Point Group Fisher Productions** Fit Out FitFlop Fixflo FIZZY **Flannery Plant Hire** Flexion Flixmedia **Floris London** Fluid

FluidOne FNZ **Folgate Insurance** followme2 **Fonix Mobile Foremost Currency Group Foresight Factory** Formula E **Fortius Clinic Foundation Group Founders Factory** Four **Four Marketing** Fourth FRA Framestore Frank Hirth Freddie's Flowers Free2learn **Freedom Clinics Freight Investor Services Freightnet Handling** freshconnect Friday Frogmore **Front Up Rugby** Fruitful Office **Fuerst Day Lawson Fulcrum Group** Fund Partners **Fundamental Media Funding Circle Funding Options Funds-Axis Furness Insurance Services** Group Fuse **Futureheads Recruitment G-A-Y Group G-Research** G. Modiano G2V Group Galamast Galldris Galvan Gamesys GAN Gander & White Gapuma **Garrison Technology** Gasrec Gatehouse Bank **GB** Group **GC** Partners **GCC Facilities Management** **GCH** Capital **GCS Recruitment Specialists** Gemserv Generate **Generation Media** Gerrards **GH** Financials **Giant Group Gibbs Hybrid Gilo Industries Group** Gima GIMO **GKPro GKR Scaffolding** Global **Global Investment Strategy Global Merchandising** Services **Global Metcorp Global Risk Partners Globalgrange Limited** GlobalWebIndex **Globe Business Media Globe Locums Glorious Brands** Gloster **Glyn Hopkin Group** Go Travel GoCardless Goedhuis & Co **Gold Care Homes Goldcrest Films Goldcrest Land Golden Tours GOOD** Agency Goodlord **Goodman Hichens** Goodman Masson Gousto GovNet **GP** Bullhound GPP Graff **Gravitas Recruitment Group Gravity Road** Graze **Great Fridays Green Facilities Management Green Man Gaming** Green Park **Green Park Content Greene Light Stage** Greenergy Greensill **Gretton School**

Greyline Griffin **Grimshaw Architects** Grosvenor Guildmore Gulliver's Gypcraft H.A. Marks H&J **H&M Security** H2O Asset Management Habito Hailo Haji Baba Halcyon Gallery Halcyon Hotels and Resorts Hampden Group Hamton Environmental Services Handle Freelance Solutions **Hanover Communications** Hanson Asset Management Hanson Wade HanWay Films Harmonix Harringtons Builders Plc Harris Hill Harrison Varma Harrods Bank Hassle.com Hat Trick **HATS Group** Hatstand Hawksmoor Hay Hill Wealth Management Hayman's Gin Hazlitt, Gooden & Fox HeadBox **Healthbridge Direct** HealthVision **Heatherwick Studio Hedonism Wines Helikon Shipping Enterprises Henley Construct Henley Homes** Hestia Care **Hevey Building Supplies HG** Construction **HG Walter** HiB Hiflux Highdorn HighQ **Highview Power Hills Prospect**

Historic Heritage Trading Hitchcock & King HMR Hockley Holbud Group Holistic Community Care Hollybrook **Holmes Care Group** Home From Home Care Honey & Co **Hop Vietnamese Hopkins Architects Host Capital** Hostmaker Houlder **Howarth Homes HPC Group HPD** Software HRS **HSRL** HUB Hubble Huddle **Humming Bird Motors** Hunters **Hurley Palmer Flatt Hurley Partners HUT Architecture** Hutch Games **HW** Fisher Hyperion Insurance Group Hyperoptic iAM Capital Group Ibérica ICM Capital **ICON Intelligent Construction Icon Solutions** ICP Ideas Box Iglu IH Foods iiaa **IKB** International **IKON Finance Ikon Science** Illamasqua IlliquidX **Imagination Group** Imanova **Imperial Ductwork** Improbable **Incentive FM Group** Inception Group **INCOPRO Independent Audit**

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Lycamobile Lycatel Lynx Recruitment Lyst **M&S On-Time Services** M2M Direct M7 Real Estate Mac-Interiors Macat MadiganGill Maher Bird Maidenway MainPay Mainspring **Mainstreet Capital Partners Major Players Major Travel** makepositive Makerble Makor MALA Malden Group Mamalan Mammoth Screen **Mango Solutions Recruitment** Manolo Blahnik Manor Telecom Mansion House Consulting Maple Syrup Media Maran UK Marigold Health Foods Marina Investments Mark Allen Group Markit **Marlin Apartments** Marlin Green Marshall Wace Asset Management **Marston Properties** Martin Bunzl Martin Randall Travel Martinspeed Masabi **Master Auto Glass** Mastermelt Masthaven **Matches Fashion** Matrix APA Maverick **Max Communications** Maxlight Maxwell Stamp Maxxia Maxxima Mayday Healthcare PLC

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Monese money.co.uk Moneyfarm Monica Vinader Montash **Montgomery Group Montreal Associates** Monzo MOO More2 Moshi Mother **Motion Europe Motion Picture Solutions** Mount Anvil Mountain Warehouse **MP Brothers** mporium Mr & Mrs Smith **MSA Media MSI Group** MSK Mudano Mundy Cruising **Murrill Construction** MWR InfoSecurity **MY Construction** MyBuilder MyDrive **MyOptique Group** Nageena Nails Inc Naismiths Nasco Natilik National Lighting Natoora NaturalMotion **Nau Securities Neapolitan Live Events** Nectar Group Needle & Thread **Neg Earth Lights** Nested **Network Utilities Nevastar Finance** Nevilles **New England Seafood** New Way International **Newport Group** Newsauest **Nexus Underwriting** NHK CosmoMedia Europe Niblock **Nicholas James Care Homes** **Nigel Frank International Nigel Fredericks Ninety One Niu Solutions** NJC No1 Lounges Nomadic Films Nordens **Norland Managed Services** North South Wines Notonthehighstreet Novus Leisure **NOW: Pensions NS Media Group** NSC Global nuron Nusa Kitchen Nutmeg Nutopia **O.C Building Services** O'Donovan Waste Disposal O'Shea **Oakleaf Partnership OakNorth Bank Occam Underwriting Ocean Holidays** OCSL Od Group **Odessa Print Group** Odysea **Office Concierge** Ogury онов **Oliver Bonas Oliver Connell & Son Oliver James Associates Olivetree Group** Ometria OMFIF Omnifone Once Upon a Time **One Avenue** OneMedicalGroup Onfido Onitt Oomph **Open Destinations Open Energi Openview Security Solutions Operose Health** Optal **Optima Care** Options **Options Resourcing Optiva Securities**

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Pho **Phoenix ME PIB** Insurance **Pimlico Plumbers Pitch International Pizza Pilgrims** PKR **Places for People** Plan B **Plastic Energy Playground Games PLP Architecture Plum Underwriting** Plumbee **Plus Group** PlusFour **PMC Soil Solutions** Pod Food POD Point Pod-Trak Point 2 Point Blank **Polyteck Building Services** Populus Post Fashion Potensis Pots & Co Pottermore Powerday powerPerfector **PPRO Group Precious Homes** Premier **Premier Fruits Premier Group Premier Workplace Services Prepaid Financial Services** Pregin **Primrose Bakery** Primus **Priority One IT Private Planet** ProClinical **Prodigy Finance** Prokarium **Proper Music Group Property Partner Prospero Teaching** Proxima PRS **Ptarmigan Media** Pulse Films Pure Q-Bot Q5

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Statesman Travel Group Stellar Asset Management Stellar Group **STEM Healthcare** STM Stott and May Stott Carpentry Strategic Blue Structura Stuart Peters STV Sugru SumUp Sun Mark Sunbelt Rentals Sunley Group Sureserve Group Surfdome Surrey County Cricket Club SW Bruce & Co Ltd. SW16 Swiftkey Swingers Symphony Ventures Symplectic Synthace Szerelmey T M Lewin Takumi **Talon Outdoor Tamar Energy** Tandem **Tangle Teezer Tanglewood Care Homes Target Umbrella Tavira Securities** TBA TC **TCP Solutions** Tech 21 Technoworld Tellimer **Tempest Resourcing** Temple Ten Group Ten10 **Tennis** Icon **Terence Disdale Design Terradace Holdings Territory Studio** Tessian **Test Teach** TET **Texel Group**

State Oil

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The Smarty Train The Specialist Works The&Partnership the7stars ThinkMarkets **Third Bridge** This is Beyond **Thomas Murray Data Services Thomas Sinden Thompsons Feeding** Innovations **Thompsons Plant & Garden** Centres Thorogood Thread Three Cheers Pub Co. **Three Crowns** Thumbs Up Thunderhead **Ticco Foods Tide Construction Tideway Investment Group Time Wholesale Timothy Taylor** Tinies Tinopolis Tiuta tlc TLC **TLC Group TMD** Technologies Tobell **Tobias & Tobias Togher Construction** Tonkotsu **Tony LeVoi** Topia **Torch Partners** TORI Tortilla **Total Assist Group Total Office Group Total Support Services** TotallyMoney.com toucanBox **Touchstone Accessories** Toureen Group **Tourstan Group Tower Trading Group** TradeRisks TradeRiver Tradex **Trafalgar House** Trams **Transcar Projects**

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White Light White Stuff Wifinity Wiggin WilkinsonEvre William Grant & Sons WilliamVintage Winch Design Windmill Organics Winlight Recruitment Winning Moves Winnow Wisteria Wonder Wall Wonderbly Wonderhatch Woodlands Site Services Working Links Working Title TV Workshare Workstories World Sailing WorldFirst WorldRemit Worldspan WorldStores X4 Group Xceed Xceptor **Xconnect Trading** Xoomworks Xpressions 4 U YOO YOOBIC YOPA Your Golf Travel Your World Recruitment Group YouView **ZAG** Limited Zappi Zava Zipjet Zirax Zone **Zoom Nurseries** Zopa

New Anglia

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AJN Steelstock

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North East

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Soil Machine Dynamics

Solutions Recruitment

Southview Holiday Park

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Techflow Flexibles

Teescraft Engineering

Templeman Trading

The Old Boat House Food

Techflow Marine

Tekmar Energy

Tharsus Group

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Tolent

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- Oxsensis P.D. Hook P2i Pacific Produce **Perspectum Diagnostics** PMC Polar Technology Management Group **PowerOasis** Preservica Prolinx Prosonix **PsiOxus Therapeutics R T Harris & Son** Rapier **Reaction Engines** Rebellion Relayware Seward Group Shepherd & Woodward Smart Garden Products The Ethical Property Company **Transun Travel ULS Technology** Wise Investments

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South East

1948 Group **1st Step Solutions** AA Woods **Active Assistance** Advance FM Advanced Tooling Systems UK Akhter Alltask Almaren Homes Alphasense **Altitude Global** Anderson Group **APM Metals Apogee Corporation** Aquasentry Arc Legal Assistance Archco Developments ASET UK **ASG Signs** Aspen Pumps Astro Lighting Attitude Inc Auto Specialists Auto22 Balreed **Bardsley Farms Bates Office BD** Foods **Benfleet Scrap Co BETA Pharmaceuticals** BEW **Big Motoring World Billericay Farm Services**

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D A Cant **D&B Scaffolding** Daletech **Darby Groundworks** Datateam **Daval International Day Webster DGP Logistics Plc Direct Commercial Direct Insurance Group DMA Group DMC Contracts Drink Warehouse DWS Bodyworks** E. J. Taylor & Sons **E&S Heating & Ventilation** Eagle Eaglecliff **Edward Vinson** Edwards & Ward **EGL Homecare Elm Surfacing Energy Helpline** Ensignbus **EPS Logistics Technology ET Clay Products** Europa Worldwide Group **Eurotec Group Euroview Architectural Glass Faircloth Construction** Fastrack Group **Ferns Group** FES FFX **FGS** Agri **Fidgets Fileder Filter Systems First Call Contract Services FL Capital Holdings** Flowline **Flying Trade Group Forge House Care** Freightex **Fresh Service FSI Futures for Children** FWA Group G R Carr **G.Collins & Sons Gates Group** GFM GForces **Gill Aggregates Gillingham Marina Goldex Investments**

Gomez **GPS** Marine Grangewood Grants Greenworks **Ground Control GSE Group** Hadlow Manor Hallmark Care Homes Halsion Holdings **Harlequin Floors** Harry Levy Amusement Contractors **Healthcare Homes Hi-spec Services** Hidsons **Highway Care Hill Residential** Hobson and Sons **Horizon Parking** Hovat HR GO HRS Hutton Group Hydraquip ICL InBuild **Ingrebourne Valley** Inntel ITS JCB Group Jempsons Jenner **Jestic Foodservice Equipment** JGL **JLW Maintenance Services** John F Hunt John Parker & Son Ltd Jota Aviation JP Knight **Jubilee Clips** Kampa **KBR Foreign Exchange Kent Pharmaceuticals KM Security Solutions Knight Group** Kuflink Larchfield Group Launch Diagnostics Lawtech LCC **Lesney Industries Level Best Solutions** Liftec **Lightwood Logistics**

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Beauhurst is a searchable database of the UK's high-growth companies.

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The ScaleUp Institute builds on the pioneering research and recommendations published in the 2014 Scale-Up Report. The Institute collaborates with policy makers, corporate partners and educational establishments to take these recommendations forward, to track the targets set out in the report, and to make a real and identifiable impact.

We aim to advance understanding of how to scale up a business, and how to build the most effective environment in which scaleups can flourish. We spread best practice, providing opportunities for scaleup companies across industry sectors and regions to meet and share ideas. We undertake research, thought leadership and targeted projects with partners.

We work with policy makers to identify opportunities that will support scaleup businesses. We share our methodology and ideas to create resources that will help aspiring scaleup businesses. We keep scaleups and their issues at the top of the UK political and business agenda.

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