

THE FAMILY SCALEUP INDEX



As we celebrate Family Business week, the 2022 Family Scaleup Index puts a spotlight on the family scaleups who have broken through the £10.2m turnover or £5.1m asset barrier. From our 2022 Scaleup Index, we identify 503 visible family scaleups, servicing a range of our day to day needs, contributing £19.4bn to the UK economy and employing more than 165k people. These are across all sectors and regions of the UK with 8 in 10 sitting outside of London and the South East and 7% operating in the green economy. They are long-lasting scaleups - 6 in 10 have been trading for more than 15 years with an average turnover of £39m - with four centurions and one nonagenarian amongst them. May they continue to scale long and prosper.

NO. OF VISIBLE SCALEUPS
503

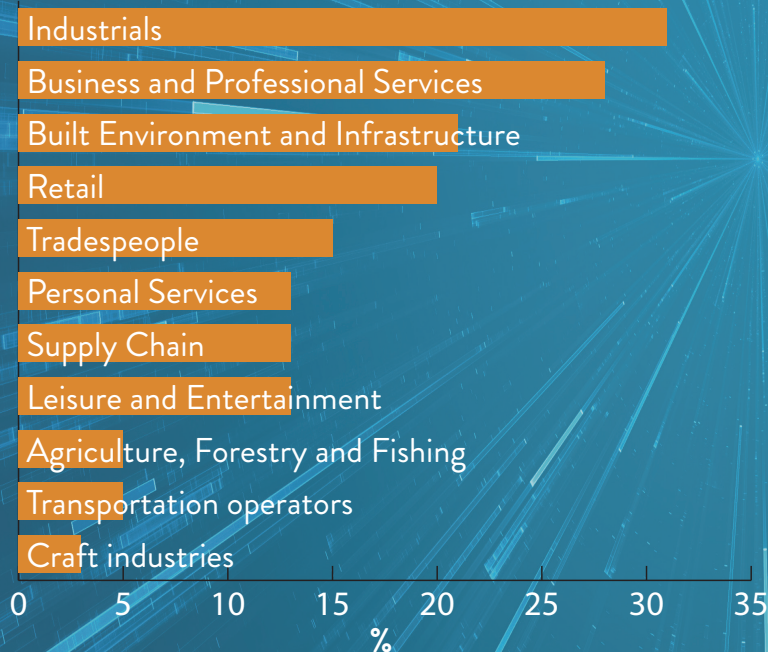
TOTAL INVESTMENT
£309m

NO. OF JOBS
165.5k

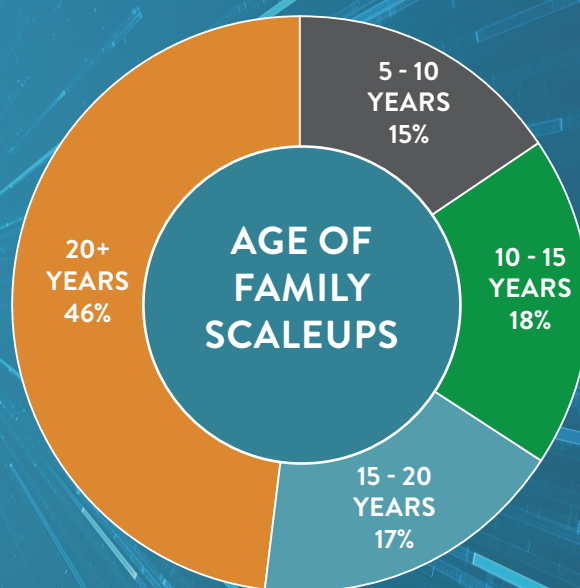
TOTAL TURNOVER
£19.4bn

SECTORS OF FAMILY SCALEUPS

Visible family scaleups are across all sectors with more than half operating across the Industrials and Business and Professional Services sectors and 7% operating in the green economy



1 in 2 visible family scaleups are more than 20 years old.



There are **four centurions** among visible family scaleups and **one over 90** years old.

Croxsons | James Durrans Group
Russell Group | John Hargreaves | iCandy



PROCUREMENT

Through 2021 and the first half of 2022

45 visible family scaleups won
214 awards worth **£191m**

Hear more from a family scaler

One of the longest scaling companies in our ScaleUp Index, a £112m wholesale business that currently sells into 83 countries



scaleupinstitute.org.uk/scaleup-stories/

FAMILY SCALEUPS BY
LOCALITY



TOP REGION BY TURNOVER

SCOTLAND
£2.6bn

TOP
REGIONS



TOP REGION BY EMPLOYMENT

SOUTH EAST
76,013



TOP REGION BY INVESTMENT

WALES
£100m



TOP REGION BY GRANTS

SOUTH WEST
£5.8m



TOP REGIONS BY EXPORTS

SOUTH EAST
£64m

Scaleups are businesses that have been growing their turnover or employee count by at least an annualised rate of 20% per year over three years.

Visible scaleups are those scaleups which file full accounts under Companies House.

Visible family scaleups identified in this analysis include visible scaleups self-identifying themselves as family businesses and meeting IFB's criteria.

IN DETAIL - VISIBLE FAMILY SCALEUPS

EAST MIDLANDS

ADEPT CARE HOMES
ADEY STEEL GROUP
BELLS MOTOR GROUP
BILLING FINANCE
BOSS CABINS
BUSBY PARTNERS
C W SELLORS
CARDZONE
CARLTON FOREST GROUP
CHAMPIONS (UK)
CLEAN4SHAW
CMC
COOMBS CATERING PARTNERSHIP
CROUCH RECOVERY
DANAHER & WALSH
DARBY GROUP
DAVIDSON HOMES
EMMETT
ESP CARS
FOOD ATTRACTION
FORWARD SECURITY
GROUND SOLUTIONS UK
INTER COUNTY CLEANING SERVICES
JK VEHICLE MOVEMENTS
JOHN PYE
JOHN WORTH GROUP
KNIGHTS CARE
LANGTON
MANOR BARN DAY NURSERY
MCS CLEANING AND MAINTENANCE
MOBILE SERVICES
MOORE LARGE
NK MOTORS
OPICO
PEAK OIL
RH DEVELOPMENTS
RML GROUP
SKILLS
SYNE HILLS CARE HOME
TMS MOTOR GROUP
TOTAL MOTION VEHICLE MANAGEMENT
UNIQUE WINDOW SYSTEMS
WB POWER SERVICES
WOODHEAD CONSTRUCTION

EAST OF ENGLAND

3Q SPORTS
AB ELECTRICAL CONTRACTORS
ABEL HOMES
ACCESS DIGNITY CARE
AIRCRAFT RESTORATION COMPANY
ANGLIAN COUNTRY INNS
ATHENA CARE HOMES
BENFLEET SCRAP CO
BREHENY
BRS CLEANING CONTRACTORS
BUFFALOAD
BUGLER GROUP
C J C LEE (SAXTHORPE)
CHEVRON COMMERCIAL CLEANING
CITY & COUNTRY
CONAMAR

DOC CLEANING
DSSL GROUP
E. J. TAYLOR & SONS
ELMERS HARDWARE
EXCLUSIVE CONTRACT SERVICES
FIXATEX
FRAMES CONSERVATORIES
DIRECT
FROSTS
GATES GROUP
GOFF PETROLEUM
GROVEMERE
HANNINGFIELD
HERRCO COSMETICS
HOWARD GROUP
ICANDY
INFUSIONS GROUP
LIL PACKAGING
MCP
OAK-TREE GROUP
ONE TRAVELLER
PEARCE GROUP
PIRIN HOLDINGS
PLAISTOW BROADWAY FILLING STATIONS
PRINCEBUILD
R & J BUILDING DEVELOPERS
RO GROUP
ROSE GROUP
RUDDY JOINERY
SIGNATURE FLATBREADS
SOUL FOODS GROUP
SRC AGGREGATES
ST MICHAELS HOMES
STOWCARE
SU-BRIDGE PET SUPPLIES
THE CAMBRIDGESHIRE CARE HOME
THE UNEX GROUP
WESTGATE HEALTHCARE
WICKFORD DEVELOPMENT COMPANY

LONDON

ACTION INDUSTRIAL CLEANING SERVICES UK
AMATHUS
ASHLEY HOTELS
AVONDALE
BAIRD & CO
BRYMEC
CITY WEST SUPPORT SERVICES
CLIPFINE
COLICCI
CROW METALS
EASIGRASS
EQUATORIAL TRADERS
ESSEX SERVICES GROUP
GOLDEN MEADOWS
GUILDMORE
HABITAT FIRST GROUP
HACHV©
HALCYON CARE GROUP
HALEWOOD WINES AND SPIRITS
HEALTHVISION
HG WALTER
HOLLYBROOK
INNER LONDON CLEANING
J FARLEY CONTRACTS

KINGSBURY CONSTRUCTION
LEMONIA
MADIGANGILL
MARK ALLEN GROUP
MILLWOOD SERVICING
MSUPPLY
NEG EARTH LIGHTS
NEW DEMIPOWER
OLIVER CONNELL & SON
PANORAMA ANTENNAS
PBC DESIGN AND CONSTRUCTION
PEARL CHEMIST GROUP
RAHIMS
SAM 99P
SEQUANA MARITIME
SIMPLY LUNCH
SPECIALITY DRINKS
SPRINGDENE CARE HOMES GROUP
THE GINA GROUP
THE GREAT FROG
TLC GROUP
USB INTERNATIONAL
VANGUARD
VJZ CONSTRUCTIONS
WEST & COE FUNERAL DIRECTORS
YESCHEF

NORTH EAST

CROXDALE FAST FIT
CUSSINS
EMBRACING CARE
GEOFFREY ROBINSON
GROUNDWORK SERVICES
HEWITSON LIMITED
HOMECARE PLUS
JT ATKINSON
MACTECH ENERGY GROUP
MANOR CARE HOME GROUP
MILLFIELD
MOODY LOGISTICS AND STORAGE
PROCESS CONTROL EQUIPMENT
TEMPLEMAN RETAILING AND VENDING
THE SQUIRREL GROUP
TYNE VALLEY MOTORHOMES

NORTH WEST

A&M COMMERCIALS
ACORN ENVIRONMENT SERVICES
BENRIDGE CARE GROUP
BERRYCROFT CARE
BIMSON HAULAGE
BOUTIQUE HOTEL GROUP
BRYAN'S SALADS
CDX SECURITY
DASA
DERALAM
DESIGN GRID
DOLCE
DSD CONSTRUCTION
DT HUGHES CONTRACTORS
EAGLE HOUSE GROUP
FDC HOLDINGS
FORREST FRESH FOODS
FORRESTERS
H.H. SMITH & SONS

HANNAH FOODS
HE SIMM
HOLGATES HOLIDAY PARKS
HPL MOTORS
J.PARKERS
JOHN HARGREAVES
JOHNNY'S ENTERTAINMENTS
TYNESIDE
KAYS
LAKELAND LEISURE ESTATES
LANZET
M & I TRAVEL
M. IGOE
MAC ROOFING AND CONTRACTING
MILLMEAD OPTICAL GROUP
MORBAINÉ
MORTONS DAIRIES
MTX
PJD PROPERTY HOLDINGS
PLUS PACKAGING
PRESTONS
REGAL CARE SHOWER TRAYS
REGATTA
RIX MOTOR
SERVICE ALLIANCE
SPINNEY
STANDARD FUEL OILS
STANGE & CO.
SUPPORT AT HOME
SWANSWAY GROUP
TF JONES PROPERTY SERVICES
THE CHERRY TREE
THE FLANAGAN GROUP
THE LAKES FREE RANGE EGG COMPANY
THE LINEN GROUP
THOMPSONS PLANT HIRE
UNITY HOMES

NORTHERN IRELAND

ADVANCED ROOFLINE
B.MCCAFFREY & SONS LTD
CES QUARRY PRODUCTS
EZE GAMING
GIBSON BROS
GLASGIVEN CONTRACTS
HENRY BROTHERS
HUTCHINSONS FEEDS
JOSEPH WALLS
KILLOWEN CONTRACTS
LYNCH'S FOODSTORES
MAR-TRAIN HEAVY HAULAGE
MASON'S ANIMAL FEEDS
MCBURNIE TRANSPORT GROUP
MCKINSTRY SKIP HIRE
MILLAR TRACTORS
MODERN TYRES
RE-GEN WASTE
SAM
SCOTTS FUELS
SPECIALIST GROUP
UNITED CLEANING SERVICES
W&R BARNETT
WILSONS AUCTIONS

IN DETAIL - VISIBLE FAMILY SCALEUPS

SCOTLAND

3B CONSTRUCTION
ALLANWATER HOMES
BANNERMAN
BRIGGS
C.D.S
CANDLE SHACK
CURTIS MOORE
D A MACDONALD CONTRACTORS
DIAMOND UK
FRASERS
JKR CONTRACTORS
JOHN CLARK MOTOR GROUP
KCR BUILD
LAINGS JEWELLERS
LANARKSHIRE CARE PARTNERS
MACAULAY ASKERNITH
MCLAREN PACKAGING
MIMI'S BAKEHOUSE
NORTHCARE (SCOTLAND)
OGILVIE GROUP
ORKNEY ISLAND HOTELS
PARKS MOTOR GROUP
ROBERTSON
SINCLAIR AGRICULTURAL & RECYCLING SERVICES
SPECTRAGLASS
THE CALEDONIA HOTEL
THOMSON PETTIE GROUP
WILLIAM WAUGH (EDINBURGH)
WRC RECYCLING

SOUTH EAST

A.B. WALKER & SON
AHMAD TEA
APEX PRIME CARE
APM METALS
ASKEW
BAKER LEASING
BATES OFFICE
BEAR AND BUNNY NURSERY
BP ROLLS
BRAKSPEAR
BRITANNIA COACHES
BURDEN BROS
BUY WHOLE FOODS ONLINE
CARE AT HOME SERVICES
CASTLE REFRIGERATION & HEATING SERVICES
CHARLES MUDDLE
CHARLTONS
CLIMB QUEST
COOLING CASTLE BARN
CROXSONS
CSE INDUSTRIAL ELECTRICAL DISTRIBUTORS
DH BUILDING SERVICES (OXFORD)
EDWINS GARDEN CENTRE
EE GLASS
FAIRLIGHT NURSING HOME
FGS AGRI
FOREST CARE
GARSONS
GRATON MOTORCYCLES
GROVES
HEATHROW PLANT SALES
HR GO
HUNTINGTON AND LANGHAM ESTATE
HYPNOS

JMW VICARY PHARMACY
JOHN EBDON HOMES
JOHN NICHOLLS TRADE
KNIGHT SECURITY GROUP
LAUREL CARE HOME
LDC CARE COMPANY
LEYSDOWN BAKERY
LIND
MADAR CORPORATION UK
MAINSTREAM CLEANING
MARITIME HOUSE
MAWS FINE FOODS
MRT CASTINGS
NURTURE LANDSCAPES
OAK TAVERNS
OAKTREE NURSERY & GARDEN CENTRE
OCS
OLLIE OWL DAY NURSERY
OWNTONS
PACIFIC FIRE & SECURITY
PG GLAZING
RANKIN BROTHERS & SONS
ROFFEY HOMES
ROKERS
ROMANS INTERNATIONAL
STRAND EUROPE
SUNLEY GROUP
THE GEOGHEGAN GROUP
TPS GLOBAL LOGISTICS
WEBB GROUNDWORKS
WEST DESIGN
WINCHESTER MOTOR GROUP
WOODLANDS HILLBROW

SOUTH WEST

ACORNS NURSERY SCHOOL
ADS
ALLSTONE
AMIRAL
ANKERS & RAWLINGS
ARTHUR DAVID
AUTOMOTIVE PARTS DISTRIBUTION
BATEMAN SKIPS
BRIARWOOD BUILDING
AGRICULTURE
BRIDGES ELECTRICAL
ENGINEERING
BRISTOL & AVON GROUP
BUCKLAND CARE
CARBASE
CEDAR CARE
CHAPTER CARE (NORTH DEVON)
CHARLES TRENT
COTSWOLD HOMES
CRIPPS BARN
DOWNES TRANSPORT & DISTRIBUTION
FLORA MOTORS
FRAGRANT FINDS
GOULDS
HEATHVILLE CARE
IMPERIAL CLEANING SERVICES
JC THOMAS & SONS
K W BELL GROUP
KING LIFTING
LODGE SERVICE
M.B. CROCKER
NEWBERY METALS
OTTER NURSERIES
PICKSONS
PORTHIA GROUP

ROSIE'S KITCHEN
ROWE FINANCIAL & INSURANCE SERVICES
SAXON CARE
SNAPDRAGONS
TEWKESBURY PARK
THE FISH PLAICE SWANAGE
THE PORTREATH ARMS
THE ROBERT HITCHINS GROUP
TREWITEN DAIRY
WEST COUNTRY PARKS

WALES

ANWYL GROUP
ATKIN TRADE SPECIALISTS LTD
CASTLE DAIRIES
CHECKFIRE
CHECKPOINT CARS
DINGLE NURSERIES
E.G. LEWIS GROUP
JD MARINE AND SONS
KNOLTON FARMHOUSE CHEESE
MALPAS TRACTORS
MORSPAN
PARRY & EVANS
POTTERS WASTE MANAGEMENT
RON SKINNER & SONS
SEALAND PEMBROKE
SNOW WHITE LAUNDRIES
STAFF 247
SWG GROUP
TENTS AND EVENTS
THE FIFTH WHEEL CO
THE PARTNERSHIP OF CARE
THOMAS PLANT HIRE
VERDI'S CAFE
WHITE DOVE MOTOR GROUP
Y C SPORTS

WEST MIDLANDS

1ST TIME CLEAN
ALPHA DESIGNS UPHOLSTERY
ALUTRADE
ASTON MARINA
AVON ESTATES
BJS HOME DELIVERY
BPS BUILDING & PLUMBING SUPPLIES
BUDGEN MOTORS
CARVER GROUP
CONNOP & SON
COW LEES CARE HOME
DANFORDS
DAVID CHRISTOPHER JEWELLERS
DGT
DODD GROUP
DOLPHIN LIFTS MIDLANDS
E.C DRUMMOND
EBRL - ECO BUILDS & RENEWABLES
EPLAN ENERGY
ERWIN HYMER CENTRE
TRAVELWORLD
FARNCOMBE ESTATE
FORTRESS
GHD FARM MACHINERY
HAWKINS LOGISTICS
HOMECROFT CARE GROUP
JERSEYTEX
KB TRANSPORT SOLUTIONS
LEAMORE WINDOWS
MITCHELL POTATOES

MONARCH EQUESTRIAN
NORTHGATE HEALTHCARE
NORTHWOOD
OAKES FARM SHOP
PATHWAYS NURSERIES
PDM
POTCLAYS LTD.
PRAGNELL
R.M. CONTRACTORS
R&RW BARTLETT
RUBBER4ROOFS
SELECT HEALTHCARE GROUP
SHIPLEY ESTATES
SPELLER METCALFE
SPICE TIME
T.H. BAKER
TAMWORTH STEEL
THE GILL GROUP
WADSWORTH SOLICITORS
WHS PLASTICS
WILLIAM GIBBONS
WILLIAM KING

YORKSHIRE AND THE HUMBER

ASHFIELD HOUSE
BANNER CONTRACTS
BIKER GROUP
BLOSSOM HOME CARE
CK FOODS
CRIMPLE
CYDEN HOMES
DAVID DUGGLEBY
DM KEITH
EBORACUM SUPPORT SERVICES
ERNEST COOPER
GILBERT THOMPSON
GOODWIN HEALTHCARE
HARMAN'S FACILITIES
MANAGEMENT
HARRISON SPINKS
HECK FOODS
HOWSONS LTD
HSL CHAIRS
HUDSON CONTRACT
JAMES DURRANS GROUP
KEIGAR HOMES
LIGHTWATER QUARRIES
LITTLE GREEN RASCALS ORGANIC DAY NURSERIES
MAC'S TRUCK SALES
MCLEAN & APPLETON
NEURO CASE MANAGEMENT
NEWQUIP
NIC SERVICES GROUP
NL COMMERCIALS
ONWARD
PBS CONSTRUCTION
PD BANNISTERS
PRICECHECK
READ MOTOR GROUP
ROBSON
RUSSELL GROUP
SMITH BROTHERS CONTRACTING
SOPER GROUP
STONEACRE MOTOR GROUP
TROY FOODS
TURNERS ACCIDENT REPAIR
VALLI FORECOURTS LTD
WOODGREEN CONSTRUCTION
YORKARE HOMES
YORKSHIRE LASER AND FABRICATION